## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 8-K
CURRENT REPORT
Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934
Date of Report (Date of earliest event reported) August 4,2005

## CINCINNATI FINANCIAL CORPORATION

| (Exact name of registrant as specified in its charter) |  |  |
| :---: | :---: | :---: |
| Ohio | 0-4604 | 31-0746871 |
| (State or other jurisdiction of incorporation) | (Commission File Number) | (I.R.S. Employer Identification No.) |
| 6200 S. Gilmore Road, Fairfield, Ohio |  | 45014-5141 |
| (Address of principal executive offices) |  | (Zip Code) |
| elephone number, including area code (513) 870-200 |  |  |

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
$\square$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13a-4(c))

Item 7.01 Regulation FD Disclosure. On August 4, 2005, Cincinnati Financial Corporation issued the attached news release titled "Cincinnati Financial Net Income up 1.6\% and Operating Income* Gains $\mathbf{2 5 . 4 \%}$ for second-quarter 2005" furnished as Exhibit 99.1 hereto and incorporated herein by reference. On August 4 , 2005, the company also distributed the attached information titled "Supplemental Financial Data," furnished as Exhibit 99.2 hereto and incorporated herein by reference. This report should not be deemed an admission as to the materiality of any information contained in the news release or supplemental financial data.
In accordance with general instruction B. 2 of Form 8-K, the information furnished in this report shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 , as amended.

## Item 9.01 Financial Statements and Exhibits.

(c) Exhibits

Exhibit 99.1 - News release dated August 4, 2005, "Cincinnati Financial Net Income up 1.6\% and Operating Income* Gains $25.4 \%$ for second-quarter 2005."
Exhibit 99.2 - Supplemental Financial Data dated August 4, 2005

## Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## CINCINNATI FINANCIAL CORPORATION

Date August 4, 2005

## By: /s/ Kenneth W. Stecher

Kenneth W. Stecher
Chief Financial Officer, Senior Vice President, Secretary and
Treasurer (Principal Accounting Officer)

# CINCINNATI FINANCIAL CORPORATION 

P.O. BOX 145496

CINCINNATI, OHIO 45250-5496

# Cincinnati Financial Net Income Up 1.6\% and Operating Income* Gains 25.4\% for Second-quarter 2005 

Cincinnati, August 4, 2005 - Cincinnati Financial Corporation (Nasdaq: CINF) today reported for the second quarter and first six months of 2005:
Financial Highlights*


## Corporate Highlights

 higher investment income.

- Pretax investment income growth accelerating, with full-year growth now expected to be in line with 6.5 percent year-to-date increase.
- Book value rises from first quarter but remained below year-end 2004 level on lower unrealized gains.
- Average shares outstanding down 1.2 million for six months. Second-quarter repurchases totaled 850,000 shares at a cost of $\$ 34$ million.


## Insurance Operations Highlights

 written premiums* rose 4.5 percent
 catastrophe losses.

- Property casualty underwriting profit reached $\$ 179$ million compared with $\$ 150$ million a year ago.
- 2005 outlook remains positive, anticipating low single-digit written premium growth and GAAP combined ratio at or below 93 percent
- Life insurance segment contributed 13 cents to six-month results, up from 10 cents a year ago.
 not based on Generally Accepted Accounting Principles or Statutory Accounting Principles. Property casualty written premiums are affected by an actuarial estimate of premiums for policies that were in process but not yet booked at period end. The estimate is updated each quarter, and earned premiums are not materially affected.
 of reserves for uninsured/underinsured motorist (UM/UIM) losses.
*** Per share amounts for all periods have been adjusted for the 5 percent stock dividend paid April 26, 2005.


## Marketplace Position

 investment income all contributed to the second-quarter and six-month results," commented Chairman and Chief Executive Officer John J. Schiff, Jr., CPCU.


 three-year commercial policy."


 year-end 2005.


 96 territories at quarter-end."
 remained concerned about the lower business retention and new business activity. We have made territory-by-territory refinements to our rates and premium credits effective September. These changes better position our agents to sell the value of our homeowner-auto package, superior claims service and financial strength."

## Looking Ahead

Schiff noted, "Our 2005 outlook remains favorable. We continue to look for property casualty written premium growth in the low single digits based on market intelligence from
 catastrophe losses contribute approximately 3.5 percentage points to the combined ratio.
 the most severe weather-related catastrophe events, particularly hurricanes, occur in the third quarter. We will review our 2005 combined ratio targets when the third quarter is
 currently estimate losses in the range of $\$ 11$ million from this event, which will be included in results for the third quarter.
"Investment income continues to benefit from the allocation of new investment dollars to fixed-income securities. We now believe growth for the full year will be in line with the


 statutory surplus for the property casualty insurance group."

## Property Casualty Insurance Operations

| (Dollars in millions) | Three months ended June 30, |  |  |  |  | Six months ended June 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Written premiums | \$ | 791 | \$ | 734 | 7.7 | \$ | 1,588 | \$ | 1,524 | 4.2 |
| Earned premiums | \$ | 765 | \$ | 717 | 6.7 | \$ | 1,518 | \$ | 1,432 | 6.0 |
| Loss and loss expenses excluding catastrophes |  | 421 |  | 395 | 6.6 |  | 877 |  | 806 | 8.8 |
| Catastrophe loss and loss expenses |  | 15 |  | 46 | (67.9) |  | 17 |  | 47 | (63.8) |
| Commission expenses |  | 157 |  | 142 | 10.5 |  | 299 |  | 296 | 1.1 |
| Underwriting expenses |  | 75 |  | 73 | 3.6 |  | 141 |  | 127 | 11.1 |
| Policyholder dividends |  | 2 |  | 3 | (48.4) |  | 5 |  | 6 | (15.8) |
| Underwriting profit | \$ | 95 | \$ | 58 | 64.2 | \$ | 179 | \$ | 150 | 18.8 |
| Combined ratio: |  |  |  |  |  |  |  |  |  |  |
| Loss and loss expenses excluding catastrophes |  | 55.0\% |  | 55.0\% |  |  | 57.8\% |  | 56.2\% |  |
| Catastrophe loss and loss expenses |  | 2.0 |  | 6.5 |  |  | 1.1 |  | 3.3 |  |
| Loss and loss expenses |  | 57.0\% |  | 61.5\% |  |  | 58.9\% |  | 59.5\% |  |
| Commission expenses |  | 20.5 |  | 19.8 |  |  | 19.7 |  | 20.7 |  |
| Underwriting expenses |  | 9.8 |  | 10.1 |  |  | 9.3 |  | 8.9 |  |
| Policyholder dividends |  | 0.2 |  | 0.5 |  |  | 0.3 |  | 0.4 |  |
| Combined ratio |  | 87.5\% |  | 91.9\% |  |  | 88.2\% |  | 89.5\% |  |

- Adjusted net written premiums* rose 2.6 percent for both the second quarter and six months ended June $30,2005$.
 million in the comparable 2004 periods.
 losses. Only one period of severe weather in May affected The Cincinnati Insurance Companies' policyholders across 10 Midwestern states.


 profit by $\$ 22$ million, net of reinsurance, and contributed 1.5 percentage points to the loss and loss expense ratio. The ratio for the comparable 2004 period included a 2.2 percentage-points benefit from the release of UM/UIM reserves.
 not based on Generally Accepted Accounting Principles (non-GAAP). Property casualty written premiums are affected by an actuarial estimate of premiums for policies that were in process but not yet booked at period end. The estimate is updated each quarter, and earned premiums are not materially affected.


## Commercial Lines

| (Dollars in millions) | Three months ended June 30, |  |  |  |  | Six months ended June 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Written premiums | \$ | 567 | \$ | 512 | 10.6 | \$ | 1,195 | \$ | 1,122 | 6.5 |
| Earned premiums | \$ | 563 | \$ | 520 | 8.3 | \$ | 1,114 | \$ | 1,038 | 7.3 |
| Loss and loss expenses excluding catastrophes |  | 306 |  | 265 | 15.6 |  | 635 |  | 541 | 17.3 |
| Catastrophe loss and loss expenses |  | 2 |  | 15 | (84.4) |  | 9 |  | 16 | (47.4) |
| Commission expenses |  | 111 |  | 103 | 7.6 |  | 215 |  | 216 | (0.5) |
| Underwriting expenses |  | 56 |  | 53 | 6.9 |  | 96 |  | 88 | 9.4 |
| Policyholder dividends |  | 2 |  | 3 | (48.4) |  | 5 |  | 6 | (15.8) |
| Underwriting profit | \$ | 86 | \$ | 81 | 5.9 | \$ | 154 | \$ | 171 | (9.7) |
| Combined ratio: |  |  |  |  |  |  |  |  |  |  |
| Loss and loss expenses excluding catastrophes |  | 54.4\% |  | 50.9\% |  |  | 57.0\% |  | 52.1\% |  |
| Catastrophe loss and loss expenses |  | 0.4 |  | 3.0 |  |  | 0.8 |  | 1.6 |  |
| Loss and loss expenses |  | 54.8\% |  | 53.9\% |  |  | 57.8\% |  | 53.7\% |  |
| Commission expenses |  | 19.7 |  | 19.8 |  |  | 19.3 |  | 20.8 |  |
| Underwriting expenses |  | 10.0 |  | 10.0 |  |  | 8.6 |  | 8.4 |  |
| Policyholder dividends |  | 0.3 |  | 0.7 |  |  | 0.4 |  | 0.6 |  |
| Combined ratio |  | 84.8\% |  | 84.4\% |  |  | 86.1\% |  | 83.5\% |  |

- Adjusted net written premiums* rose 3.8 percent for the second quarter and 4.5 percent for the six months ended June $30,2005$.
- New commercial lines business was $\$ 72$ million and $\$ 135$ million for the three-month and six-month periods compared with $\$ 75$ million and $\$ 142$ million last year.
 written premium growth rate appears to exceed the average for the overall industry, which A.M. Best Company estimated at 1.3 percent for the first three months of 2005.
 online rate quoting system for commercial package, commercial auto and workers' compensation policies, now is available for agencies in all active states except Delaware Businessowner policy quoting capabilities now have been extended to 25 states. Development of a full-featured commercial lines policy processing system remains on track for delivering a full version of the system for businessowners policies to Ohio, the company's largest premium volume state, by the end of 2005.

 courses directly to agency desktops.

Loss and loss expenses excluding catastrophes rose in the three months and six months ended June 30, 2005, largely because of a lower level of favorable loss reserve development from prior accident years. Loss and loss expenses excluding catastrophes in the six months ended June 30, 2005 , was increased 2.0 percentage-points by a single large loss in the first quarter. Loss and loss expenses excluding catastrophes in the six months ended June 30, 2004, included a 3.0 percentage point benefit from the release of UM/UIM reserves.
 and headquarters associates, as well as an unusually low level of catastrophe losses.

- For 2005, the company expects commercial lines written premium growth of approximately 3 percent to 5 percent with the combined ratio at or below 90 percent.
 not based on Generally Accepted Accounting Principles (non-GAAP). Property casualty written premiums are affected by an actuarial estimate of premiums for policies that were in process but not yet booked at period end. The estimate is updated each quarter, and earned premiums are not materially affected.


## Personal Lines

| (Dollars in millions) |  |  | $2004$ |  | Change \% | 2005 |  | Six months ended June 30,2004 |  | Change \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Written premiums | \$ | 224 | \$ | 222 | 1.1 | \$ | 393 | \$ | 402 | (2.5) |
| Earned premiums | \$ | 202 | \$ | 197 | 2.5 | \$ | 404 | \$ | 394 | 2.4 |
| Loss and loss expenses excluding catastrophes |  | 115 |  | 130 | (11.6) |  | 242 |  | 265 | (8.8) |
| Catastrophe loss and loss expenses |  | 13 |  | 31 | (59.7) |  | 8 |  | 31 | (72.4) |
| Commission expenses |  | 46 |  | 39 | 18.3 |  | 84 |  | 80 | 5.4 |
| Underwriting expenses |  | 19 |  | 20 | (5.1) |  | 45 |  | 39 | 14.7 |
| Underwriting profit (loss) | \$ | 9 | \$ | (23) | nm | \$ | 25 | \$ | (21) | nm |

## Combined ratio:

Loss and loss expenses excluding catastrophes
Catastrophe loss and loss expenses
Loss and loss expenses
Commission expenses
Underwriting expenses
Combined ratio

- Adjusted net written premiums* declined 0.4 percent for the second quarter and declined 2.6 percent for the six months ended June 30, 2005, primarily because the company's homeowner and auto rates in many markets are not competitively priced. During the first and second quarters of 2005, retention rates declined slightly and new business activity was weak.
- New personal lines business was $\$ 9$ million and $\$ 17$ million for the three-month and six-month periods compared with $\$ 12$ million and $\$ 25$ million last year.
- Personal lines earned premiums for the three months and six months rose slightly, due to growth in homeowner written premiums over the past 12 months following rate increases in 2003 and the first half of 2004.
- Significant rate modifications in selected states and territories are scheduled to take effect in September 2005 to better position the company's homeowner and auto products in the market.
- The slowdown in written premium growth may have been partially due to the introduction of Diamond, our personal lines processing system, in some of our larger states. Diamond gives agents new options that increase their choice and control and will offer significant efficiencies when policies renew. However, the system has an initial learning curve, requires substantial effort on the part of the agencies to convert business to the system and needs enhancements to achieve satisfactory stability and speed. These enhancements are expected to be completed in the next few months.
- Diamond is in use in six states representing approximately 62 percent of total 2004 personal lines earned premium volume. Through June 30, 2005, policies representing approximately $\$ 250$ million of in-force premium had been issued through Diamond. The introduction of Diamond into Illinois, which represents about 7 percent of total 2004 personal lines earned premium volume, now is scheduled for September. Prior to the Illinois roll-out, improvements to system stability and speed are being implemented. Planned rate changes were released in Diamond in July, as scheduled.
- After agent training is complete in Illinois, training is expected to begin for agents in Georgia, Kentucky and Wisconsin, which represented about 15 percent of total 2004 personal lines earned premium volume. Those states will be followed by Minnesota, Missouri and Tennessee, which represent about 6 percent of volume. The company now believes training in some states may not begin until early 2006.
- Excluding catastrophe losses, the personal lines GAAP combined ratio improved in both the three-month and six-month periods, primarily because of marked improvement in homeowner profitability and modest improvement in personal auto profitability from already healthy levels.
- For 2005, the company expects a mid-single digit decline in personal lines written premiums with the combined ratio at approximately 100 percent.
* The Definitions of Non-GAAP Information and Reconciliation to Comparable GAAP Measures on Page 11 defines and reconciles measures presented in this release that are not based on Generally Accepted Accounting Principles (non-GAAP). Property casualty written premiums are affected by an actuarial estimate of premiums for policies that were in process but not yet booked at period end. The estimate is updated each quarter, and earned premiums are not materially affected.


## Life Insurance Operations



- Higher earned premiums led to revenue growth for the three months and six months ended June 30, 2005.
- Face amount of life policies in force rose 7.5 percent to $\$ 48.294$ billion at June 30,2005 , from $\$ 44.921$ billion at year-end 2004. For the first six months of 2005 , applications submitted rose 5.5 percent, with an 8.4 percent gain in worksite applications.
- Operating expenses remained relatively level and mortality experience remained within pricing guidelines, resulting in improved results and a higher contribution to earnings per share.
- Nine new term life insurance products were introduced in the second quarter, including a new series with an optional return-of-premium feature, to replace the existing product portfolio.
- In 2005, Cincinnati Life is exploring additional programs to simplify the worksite marketing sales process for independent property casualty agencies, including enrollment software. Plans call for simplifying the worksite product portfolio to make it more competitive.
- Pending product development and introductions include features that customers indicate are important, such as a new universal life product that will offer a secondary guarantee.
* The Definitions of Non-GAAP Information and Reconciliation to Comparable GAAP Measures on Page 11 defines and reconciles measures presented in this release that are not based on Generally Accepted Accounting Principles (non-GAAP).


## Investment Operations

| (In millions) | 2005 |  | Three months ended June 30,2004 |  | Change \% | 2005 |  | Six months ended June 30, 2004 |  | Change \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment income: |  |  |  |  |  |  |  |  |  |  |
| Interest | $\$$ | 70 | \$ | 62 | 13.4 | \$ | 138 | \$ | 123 | 12.0 |
| Dividends |  | 59 |  | 59 | 0.6 |  | 117 |  | 117 | (0.3) |
| Other |  | 2 |  | 1 | 38.4 |  | 4 |  | 3 | 68.3 |
| Investment expenses |  | (2) |  | (1) | (34.8) |  | (3) |  | (2) | (32.3) |
| Total net investment income |  | 129 |  | 121 | 7.3 |  | 256 |  | 241 | 6.5 |
| Investment interest credited to contract holders |  | (13) |  | (11) | (13.8) |  | (25) |  | (22) | (13.4) |
| Net realized investment gains and losses: |  |  |  |  |  |  |  |  |  |  |
| Other-than-temporary impairment charges |  | 0 |  | (1) | 22.1 |  | 0 |  | (3) | 84.8 |
| Realized investment gains and losses |  | 13 |  | 53 | (76.4) |  | 29 |  | 62 | (53.7) |
| Change in valuation of embedded derivatives |  | 0 |  | 3 | (68.3) |  | (7) |  | 3 | (331.2) |
| Net realized investment gains |  | 13 |  | 55 | (76.6) |  | 22 |  | 62 | (64.9) |
| Investment operations income | \$ | 129 | \$ | 165 | (21.3) | \$ | 253 | \$ | 281 | (9.8) |

## Balance Sheet

| (Dollars in millions) | $\begin{gathered} \text { June 30, } \\ 2005 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2004 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2004 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet Data |  |  |  |  |  |  |
| Total assets | \$ | 16,024 | \$ | 16,107 | \$ | 15,530 |
| Invested assets |  | 12,600 |  | 12,677 |  | 12,117 |
| Shareholders' equity |  | 6,132 |  | 6,249 |  | 6,103 |
| Ratio Data |  |  |  |  |  |  |
| Return on equity, annualized |  | 9.8\% |  | 9.4\% |  | 9.8\% |
| Return on equity, annualized, based on comprehensive income |  | 0.6\% |  | 4.6\% |  | (0.1)\% |

- Higher interest income from fixed-income securities led to the increase in investment income for the three months and six months ended June $30,2005$.

 total dividend income in the first six months of 2005.
 support the company's insurer financial strength ratings. During the three months and six months ended June 30, 2005 , only one security was written down as other-thantemporarily impaired for less than \$500,000.
 dividend income, strong cash flow from insurance operations and the higher-than-normal allocation of new cash flow to fixed-income securities over the past 18 months.
 \$19 million to annualized investment income.
 statutory surplus for the property casualty insurance group portfolio was 98.4 percent at June 30, 2005, compared with 103.5 percent at year-end 2004.
 40 percent target.
- The company repurchased 965,000 shares at a total cost of $\$ 39$ million in the first half of 2005 , including 850,000 shares in the second quarter.

Cincinnati Financial Corporation offers property and casualty insurance, its main business, through The Cincinnati Insurance Company, The Cincinnati Indemnity Company and The Cincinnati Casualty Company. The Cincinnati Life Insurance Company markets life and disability income insurance and annuities. CFC Investment Company offers commercial leasing and financing services. CinFin Capital Management Company provides asset management services to institutions, corporations and individuals. For additional information about the company, please visit www.cinfin.com
For additional information or to register for this afternoon's conference call, please visit www.cinfin.com.
This is a "Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995. Certain forward-looking statements contained herein involve potential risks and uncertainties. The company's future results could differ materially from those discussed. Factors that could cause or contribute to such differences include, but are not limited to:

- Unusually high levels of catastrophe losses due to changes in weather patterns, environmental events, terrorism incidents or other causes
- Ability to obtain adequate reinsurance on acceptable terms, amount of reinsurance purchased and financial strength of reinsurers
- Increased frequency and/or severity of claims
- Events or conditions that could weaken or harm the company's relationships with its independent agencies and hamper opportunities to add new agencies, resulting in limitations on the company's opportunities for growth, such as:
- Downgrade of the company's financial strength ratings,
- Concerns that doing business with the company is too difficult or
- Perceptions that the company's level of service, particularly claims service, is no longer a distinguishing characteristic in the marketplace
- Increased competition that could result in a significant reduction in the company's premium growth rate
 those areas.
- Insurance regulatory actions, legislation or court decisions or legal actions that increase expenses or place us at a disadvantage in the marketplace
- Delays in the development, implementation, performance and benefits of technology projects and enhancements
- Inaccurate estimates or assumptions used for critical accounting estimates, including loss reserves
- Events that reduce the company's ability to maintain effective internal control over financial reporting under the Sarbanes-Oxley Act of 2002 in the future
- Recession or other economic conditions or regulatory, accounting or tax changes resulting in lower demand for insurance products
 shares, a significant equity holding
- Events that lead to a significant decline in the value of a particular security and impairment of the asset
- Prolonged low interest rate environment or other factors that limit the company's ability to generate growth in investment income
- Adverse outcomes from litigation or administrative proceedings
 regulators against participants in the insurance industry, as well as any increased regulatory oversight that might result
 application for exemptive relief is not approved


 ultimate changes and eventual effects, if any, of these initiatives are uncertain.
Readers are cautioned that the company undertakes no obligation to review or update the forward-looking statements included herein.

Consolidated Balance Sheets

| (Dollars in millions except per share data) | $\begin{gathered} \hline \text { June 30, } \\ 2005 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2004 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (unaudited) |  |  |  |
| Assets |  |  |  |  |
| Investments |  |  |  |  |
| Fixed maturities, at fair value (amortized cost: 2005-\$5,179; 2004-\$4,854) | \$ | 5,412 | \$ | 5,141 |
| Equity securities, at fair value (cost: 2005-\$1,982; 2004-\$1,945) |  | 7,148 |  | 7,498 |
| Other invested assets |  | 40 |  | 38 |
| Cash |  | 172 |  | 306 |
| Investment income receivable |  | 113 |  | 107 |
| Finance receivable |  | 97 |  | 95 |
| Premiums receivable |  | 1,189 |  | 1,119 |
| Reinsurance receivable |  | 685 |  | 680 |
| Prepaid reinsurance premiums |  | 15 |  | 15 |
| Deferred policy acquisition costs |  | 421 |  | 400 |
| Property and equipment, net, for company use (accumulated depreciation: 2005-\$219; 2004—\$206) |  | 164 |  | 156 |
| Other assets |  | 79 |  | 75 |
| Separate accounts |  | 489 |  | 477 |
| Total assets | \$ | 16,024 | \$ | 16,107 |
| Liabilities |  |  |  |  |
| Insurance reserves |  |  |  |  |
| Loss and loss expense reserves | \$ | 3,608 | \$ | 3,549 |
| Life policy reserves |  | 1,286 |  | 1,194 |
| Unearned premiums |  | 1,610 |  | 1,539 |
| Other liabilities |  | 424 |  | 474 |
| Deferred income tax |  | 1,684 |  | 1,834 |
| 6.125\% senior notes due 2034 |  | 371 |  | 371 |
| 6.90\% senior debentures due 2028 |  | 28 |  | 420 |
| 6.92\% senior debentures due 2028 |  | 392 |  | 0 |
| Separate accounts |  | 489 |  | 477 |
| Total liabilities |  | 9,892 |  | 9,858 |
| Shareholders' equity |  |  |  |  |
| Common stock, par value-\$2 per share; authorized: 2005-500 million shares, 2004-200 million shares; issued: 2005—194 million shares, 2004-185 million shares |  | 389 |  | 370 |
| Paid-in capital |  | 964 |  | 618 |
| Retained earnings |  | 1,894 |  | 2,057 |
| Accumulated other comprehensive income-unrealized gains on investments and derivatives |  | 3,505 |  | 3,787 |
| Treasury stock at cost (2005-19 million shares, 2004-18 million shares) |  | (620) |  | (583) |
| Total shareholders' equity |  | 6,132 |  | 6,249 |
| Total liabilities and shareholders' equity | \$ | 16,024 | \$ | 16,107 |

[^0]
## Cincinnati Financial Corporation

## Consolidated Statements of Income

| (In millions except per share data) | Three months ended June 30, 20052004 |  |  |  | Six months ended June 30, 20052004 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (unaudited) |  |  |  | (unaudited) |  |  |  |
| Revenues |  |  |  |  |  |  |  |  |
| Earned premiums |  |  |  |  |  |  |  |  |
| Property casualty | \$ | 765 | \$ | 717 | \$ | 1,518 | \$ | 1,432 |
| Life |  | 29 |  | 27 |  | 53 |  | 52 |
| Investment income, net of expenses |  | 129 |  | 121 |  | 256 |  | 241 |
| Realized investment gains and losses |  | 13 |  | 55 |  | 22 |  | 62 |
| Other income |  | 4 |  | 3 |  | 7 |  | 6 |
| Total revenues |  | 940 |  | 923 |  | 1,856 |  | 1,793 |
| Benefits and expenses |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Insurance losses and policyholder benefits |  | 461 |  | 466 |  | 942 |  | 899 |
| Commissions |  | 166 |  | 150 |  | 316 |  | 311 |
| Other operating expenses |  | 72 |  | 67 |  | 139 |  | 129 |
| Taxes, licenses and fees |  | 18 |  | 20 |  | 35 |  | 40 |
| Increase in deferred policy acquisition costs |  | (7) |  | (6) |  | (18) |  | (24) |
| Interest expense |  | 13 |  | - |  | 26 |  | 17 |
| Other expenses |  | 2 |  | 3 |  | 6 |  | 6 |
| Total benefits and expenses |  | 725 |  | 709 |  | 1,446 |  | 1,378 |
| Income before income taxes |  | 215 |  | 214 |  | 410 |  | 415 |
| Provision (benefit) for income taxes |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Current |  | 57 |  | (6) |  | 107 |  | 42 |
| Deferred |  | 0 |  | 65 |  | 1 |  | 72 |
| Total provision for income taxes |  | 57 |  | 59 |  | 108 |  | 114 |
| Net income | \$ | 158 | \$ | 155 | \$ | 302 | \$ | 301 |
| Per common share |  |  |  |  |  |  |  |  |
| Net income-basic | \$ | 0.90 | \$ | 0.88 | \$ | 1.72 | \$ | 1.71 |
| Net income-diluted | \$ | 0.89 | \$ | 0.87 | \$ | 1.70 | \$ | 1.69 |

Accompanying notes are an integral part of this statement.
Since 1996, Cincinnati Financial has disclosed the estimated impact of stock options on net income and earnings per share in a Note to the Financial Statements. For the first and second quarters of 2005 and 2004, diluted net income would have been reduced by approximately 2 cents per share, if option expense, calculated using the binomial option-pricing model, were included as an expense.

## Definitions of Non-GAAP Information and

 Reconciliation to Comparable GAAP Measures$$
\text { (See attached tables for } 2005 \text { and } 2004 \text { data, prior-period reconciliations available at www.cinfin.com/investors.) }
$$

Cincinnati Financial Corporation prepares its public financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP). Statutory data is prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners' (NAIC) Accounting Practices and Procedures Manual and therefore is not reconciled to GAAP data.

Management uses certain non-GAAP and non-statutory financial measures to evaluate its primary business areas - property casualty insurance, life insurance and investments when analyzing both GAAP and certain non-GAAP measures may improve understanding of trends in the underlying business, helping avoid incorrect or misleading assumptions and conclusions about the success or failure of company strategies. Management adjustments to GAAP measures generally: apply to non-recurring events that are unrelated to business performance and distort short-term results; involve values that fluctuate based on events outside of management's control; or relate to accounting refinements that affect comparability between periods, creating a need to analyze data on the same basis.

- Operating income: Operating income (readers also may have seen this measure defined as net income before realized investment gains and losses) is calculated by excluding net realized investment gains and losses from net income. Management evaluates operating income to measure the success of pricing, rate and underwriting strategies. While realized investment gains (or losses) are integral to the company's insurance operations over the long term, the determination to realize investment gains or losses in any period may be subject to management's discretion and is independent of the insurance underwriting process. Moreover, under applicable GAAP accounting requirements, gains and losses can be recognized from certain changes in market values of securities without actual realization. Management believes that the level of realized investment gains or losses for any particular period, while it may be material, may not fully indicate the performance of ongoing underlying business operations in that period.
For these reasons, many investors and shareholders consider operating income to be one of the more meaningful measures for evaluating insurance company performance. Equity analysts who report on the insurance industry and the company generally focus on this metric in their analyses. The company presents operating income so that all investors have what management believes to be a useful supplement to GAAP information.
- Statutory accounting rules: For public reporting, insurance companies prepare financial statements in accordance with GAAP. However, insurers also must calculate certain data according to statutory accounting rules as defined in the NAIC's Accounting Practices and Procedures Manual, which may be, and has been, modified by various state insurance departments. Statutory data is publicly available, and various organizations use it to calculate aggregate industry data, study industry trends and compare insurance companies.
- Written premium: Under statutory accounting rules, written premium is the amount recorded for policies issued and recognized on an annualized basis at the effective date of the policy. Management analyzes trends in written premium to assess business efforts. Earned premium, used in both statutory and GAAP accounting, is calculated ratably over the policy term. The difference between written and earned premium is unearned premium.
- Written premium adjustment - statutory basis only: In 2002, the company refined its estimation process for matching written premiums to policy effective dates, which added $\$ 117$ million to 2002 written premiums. To better assess ongoing business trends, management may exclude this adjustment when analyzing trends in written premiums and statutory ratios that make use of written premiums.
- Codification: Adoption of Codification of Statutory Accounting Principles was required for Ohio-based insurance companies effective January 1, 2001. The adoption of Codification changed the manner in which the company recognized statutory property casualty written premiums. As a result, 2001 statutory written premiums included $\$ 402$ million to account for unbooked premiums related to policies with effective dates prior to January 1, 2001. To better assess ongoing business trends, management excludes this $\$ 402$ million when analyzing written premiums and statutory ratios that make use of written premiums.
- Life insurance gross written premiums: In analyzing the life insurance company's gross written premiums, management excludes five larger, single-pay life insurance policies (bank-owned life insurance or BOLIs) written in 2004, 2002, 2000 and 1999 to focus on the trend in premiums written through the independent agency distribution channel.
- One-time charges or adjustments: Management analyzes earnings and profitability excluding the impact of one-time items.
- In 2003, as the result of a settlement negotiated with a vendor, pretax results included the recovery of $\$ 23$ million of the $\$ 39$ million one-time, pretax charge incurred in 2000
- In 2000, the company recorded a one-time charge of $\$ 39$ million, pre-tax, to write down previously capitalized costs related to the development of software to process property casualty policies.
- In 2000, the company earned $\$ 5$ million in interest in the first quarter from a $\$ 303$ million single-premium BOLI policy that was booked at the end of 1999 and segregated as a separate account effective April 1, 2000. Investment income and realized investment gains and losses from separate accounts generally accrue directly to the contract holder and, therefore, are not included in the company's consolidated financials.

Cincinnati Financial Corporation

## Quarterly Net Income Reconciliation

| (In millions except per share data) | Three months ended |  |  |  |  |  |  |  |  |  |  |  |  |  | Six months ended |  |  |  | Nine months ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12/31/2005 | 9/30/2005 | 6/30/2005 |  | 3/31/2005 |  | 12/31/2004 |  | 9/30/2004 |  | 6/30/2004 |  | 3/31/2004 |  | 6/30/2005 |  | 6/30/2004 |  | 9/30/2005 | 9/30/2004 |  | Twelve months ended <br> $12 / 31 / 2005 \quad 12 / 31 / 2004$ |  |  |
| Net income |  |  | \$ | 158 | \$ | 144 | \$ | 192 | \$ | 90 | \$ | 155 | \$ | 146 | \$ | 302 | \$ | 301 |  | \$ | 392 |  | \$ | 584 |
| One-time item |  |  |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  |  | 0 |  |  | 0 |
| Net income before one-time item |  |  | \$ | 158 | \$ | 144 | \$ | 192 | \$ | 90 | \$ | 155 | \$ | 146 | \$ | 302 | \$ | 301 |  | \$ | 392 |  | \$ | 584 |
| Net realized investment gains and losses |  |  |  | 8 |  | 6 |  | 24 |  | (5) |  | 36 |  | 4 |  | 14 |  | 40 |  |  | 36 |  |  | 60 |
| Operating income before onetime item |  |  | \$ | 150 | \$ | 138 | \$ | 168 | \$ | 95 | \$ | 119 | \$ | 142 | \$ | 288 | \$ | 261 |  | \$ | 356 |  | \$ | 524 |
| Less catastrophe losses |  |  |  | (9) |  | (2) |  | (10) |  | (56) |  | (30) |  | 0 |  | (11) |  | (30) |  |  | (86) |  |  | (96) |
| Operating income before catastrophe losses and one-time item |  |  | \$ | 159 | \$ | 140 | \$ | 178 | \$ | 151 | \$ | 149 | \$ | 142 | \$ | 299 | \$ | 291 |  | \$ | 442 |  | \$ | 620 |
| Diluted per share data |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income |  |  | \$ | 0.89 | \$ | 0.81 | \$ | 1.09 | \$ | 0.50 | \$ | 0.87 | \$ | 0.82 | \$ | 1.70 | \$ | 1.77 |  | \$ | 2.30 |  | \$ | 3.28 |
| One-time item |  |  |  | 0.00 |  | 0.00 |  | 0.00 |  | 0.00 |  | 0.00 |  | 0.00 |  | 0.00 |  | 0.00 |  |  | 0.00 |  |  | 0.00 |
| Net income before one-time item |  |  | \$ | 0.89 | \$ | 0.81 | \$ | 1.09 | \$ | 0.50 | \$ | 0.87 | \$ | 0.82 | \$ | 1.70 | \$ | 1.77 |  | \$ | 2.30 |  | \$ | 3.28 |
| Net realized investment gains and losses |  |  |  | 0.05 |  | 0.03 |  | 0.14 |  | (0.03) |  | 0.20 |  | 0.03 |  | 0.08 |  | 0.24 |  |  | 0.21 |  |  | 0.35 |
| Operating income before onetime item |  |  | \$ | 0.84 | \$ | 0.78 | \$ | 0.95 | \$ | 0.53 | \$ | 0.67 | \$ | 0.79 | \$ | 1.62 | \$ | 1.53 |  | \$ | 2.09 |  | \$ | 2.93 |
| Less catastrophe losses |  |  |  | (0.05) |  | (0.01) |  | (0.06) |  | (0.31) |  | (0.17) |  | 0.00 |  | (0.06) |  | (0.18) |  |  | (0.51) |  |  | (0.54) |
| Operating income before catastrophe losses and one-time item |  |  | \$ | 0.89 | \$ | 0.79 | \$ | 1.10 | \$ | 0.84 | \$ | 0.84 | \$ | 0.79 | \$ | 1.68 | \$ | 1.71 |  | \$ | 2.60 |  | \$ | 3.47 |

 may not
equal the full year as each is computed independently.

## Cincinnati Insurance Group

Quarterly Property Casualty Data - Consolidated

 may not equal the full year as each is computed independently. nm - Not meaningful
 bodies.

## Cincinnati Insurance Group

Quarterly Property Casualty Data - Commercial Lines

| (Dollars in millions) | Three months ended |  |  |  |  |  |  |  |  |  |  |  |  |  | Six months ended |  |  |  | Nine months ended |  |  | Twelve months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premiums |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Adjusted written premiums (statutory) |  |  | \$ | 557 | \$ | 617 | \$ | 555 | \$ | 530 | \$ | 537 | \$ | 587 | \$ | 1,174 | \$ | 1,124 |  | \$ | 1,656 |  | \$ | 2,209 |
| Written premium adjustment statutory only |  |  |  | 9 |  | 12 |  | (23) |  | 2 |  | (25) |  | 23 |  | 21 |  | (2) |  |  | (2) |  |  | (23) |
| Reported written premiums (statutory)* |  |  | \$ | 566 | \$ | 629 | \$ | 532 | \$ | 532 | \$ | 512 | \$ | 610 | \$ | 1,195 | \$ | 1,122 |  | \$ | 1,654 |  | \$ | 2,186 |
| Unearned premiums change |  |  |  | (3) |  | (78) |  | 19 |  | 5 |  | 8 |  | (91) |  | (81) |  | (84) |  |  | (79) |  |  | (60) |
| Earned premiums |  |  | \$ | 563 | \$ | 551 | \$ | 551 | \$ | 537 | \$ | 520 | \$ | 519 | \$ | 1,114 | \$ | 1,038 |  | ¢ | 1,575 |  | \$ | 2,126 |
| Statutory combined ratio |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported statutory combined ratio* |  |  |  | 83.9\% |  | 85.5\% |  | 79.1\% |  | 92.0\% |  | 84.1\% |  | 80.3\% |  | 84.6\% |  | 82.0\% |  |  | 85.4\% |  |  | 83.7\% |
| Written premium adjustment statutory only |  |  |  | nm |  | nm |  | nm |  | nm |  | nm |  | nm |  | nm |  | nm |  |  | nm |  |  | nm |
| One-time item |  |  |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  |  | 0.0 |  |  | 0.0 |
| Adjusted statutory combined ratio |  |  |  | 83.9\% |  | 85.5\% |  | 79.1\% |  | 92.0\% |  | 84.1\% |  | 80.3\% |  | 84.6\% |  | 82.0\% |  |  | 85.4\% |  |  | 83.7\% |
| Less catastrophe losses |  |  |  | 0.4 |  | 1.1 |  | 1.3 |  | 9.0 |  | 3.0 |  | 0.2 |  | 0.8 |  | 1.6 |  |  | 4.1 |  |  | 0.0 |
| Adjusted statutory combined ratio excluding catastrophe losses |  |  |  | 83.5\% |  | 84.4\% |  | 77.8\% |  | 83.0\% |  | 81.1\% |  | 80.1\% |  | 83.8\% |  | 80.4\% |  |  | 81.3\% |  |  | 80.3\% |
| GAAP combined ratio |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| GAAP combined ratio |  |  |  | 84.8\% |  | 87.5\% |  | 78.2\% |  | 91.4\% |  | 84.4\% |  | 82.6\% |  | 86.1\% |  | 83.5\% |  |  | 86.2\% |  |  | 84.1\% |
| One-time item |  |  |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  |  | 0.0 |  |  | 0.0 |
| GAAP combined ratio before one-time item |  |  |  | 84.8\% |  | 87.5\% |  | 78.2\% |  | 91.4\% |  | 84.4\% |  | 82.6\% |  | 86.1\% |  | 83.5\% |  |  | 86.2\% |  |  | 84.1\% |

 may not equal the full year as each is computed independently. nm - Not meaningful
 bodies.

Cincinnati Insurance Group
Quarterly Property Casualty Data - Personal Lines

| (Dollars in millions) | Three months ended |  |  |  |  |  |  |  |  |  |  |  | Six months ended |  |  |  | Nine months ended |  |  | Twelve months ended |  | nded <br> $1 / 2004$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premiums |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $12 / 31 / 2005$ |  |  |
| Adjusted written premiums (statutory) |  |  | \$ 223 | \$ 170 | \$ | 194 | \$ | 218 | \$ | 224 | \$ | 180 | \$ | 393 | \$ | 404 |  | \$ | 623 |  | \$ | 817 |
| Written premium adjustment statutory only |  |  | 1 | (2) |  | (3) |  | (1) |  | (2) |  | 0 |  | (1) |  | (2) |  |  | (3) |  |  | (6) |
| Reported written premiums (statutory)* |  |  | \$ 224 | \$ 168 | \$ | 191 | \$ | 217 | \$ | 222 | \$ | 180 | \$ | 392 | \$ | 402 |  | \$ | 620 |  | \$ | 811 |
| Unearned premiums change |  |  | (22) | 34 |  | 12 |  | (21) |  | (25) |  | 17 |  | 8 |  | (8) |  |  | (30) |  |  | (18) |
| Earned premiums |  |  | \$ 202 | \$ 202 | \$ | 203 | \$ | 196 | \$ | 197 | \$ | 197 | \$ | 404 | \$ | 394 |  | \$ | 590 |  | \$ | 793 |
| Statutory combined ratio |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported statutory combined ratio* |  |  | 93.6\% | 94.0\% |  | 96.0\% |  | 114.4\% |  | 110.1\% |  | 98.7\% |  | 93.7\% |  | 104.3\% |  |  | 107.6\% |  |  | 104.6\% |
| Written premium adjustment statutory only |  |  | nm | nm |  | nm |  | nm |  | nm |  | nm |  | nm |  | nm |  |  | nm |  |  | nm |
| One-time item |  |  | 0.0 | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  |  | 0.0 |  |  | 0.0 |
| Adjusted statutory combined ratio |  |  | 93.6\% | 94.0\% |  | 96.0\% |  | 114.4\% |  | 110.1\% |  | 98.7\% |  | 93.7\% |  | 104.3\% |  |  | 107.6\% |  |  | 104.6\% |
| Less catastrophe losses |  |  | 6.2 | 2.0 |  | 4.2 |  | 19.3 |  | 15.7 |  | 0.0 |  | 2.1 |  | 7.8 |  |  | 11.6 |  |  | 0.1 |
| Adjusted statutory combined ratio excluding catastrophe losses |  |  | 87.4\% | 96.0\% |  | 91.8\% |  | 95.1\% |  | 94.4\% |  | 98.9\% |  | 91.6\% |  | 96.5\% |  |  | 96.0\% |  |  | 94.9\% |
| GAAP combined ratio |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| GAAP combined ratio |  |  | 95.3\% | 92.7\% |  | 94.5\% |  | 115.4\% |  | 111.6\% |  | 98.8\% |  | 94.0\% |  | 105.2\% |  |  | 108.6\% |  |  | 105.0\% |
| One-time item |  |  | 0.0 | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  |  | 0.0 |  |  | 0.0 |
| GAAP combined ratio before one-time item |  |  | 95.3\% | 92.7\% |  | 94.5\% |  | 115.4\% |  | 111.6\% |  | 98.8\% |  | 94.0\% |  | 105.2\% |  |  | 108.6\% |  |  | 105.0\% |

 may no equal the full year as each is computed independently. $n m$ - Not meaningful
 bodies.

## Cincinnati Financial Corporation <br> Supplemental Financial Data <br> Second Quarter 2005 <br> June 30, 2005

The consolidated financial statements and financial exhibits that follow are unaudited. These consolidated financial statements and exhibits should be read in conjunction with the consolidated financial statements and notes included in the Annual Report on Form 10-K for 2004. The results of operations for interim periods should not be considered indicative of results to be expected for the full year.

## Cincinnati Financial Corporation

## Supplemental Financial Data

 Second Quarter 2005Definitions of Non-GAAP Information and Reconciliation to Comparable GAAP Measures

\section*{| Page |
| :---: |
| 3 |}

$\frac{\text { Status }}{8 / 4 / 2005}$

Consolidated
Quick Reference
Consolidated Statements of Income
CFC and Subsidiary Consolidation - Six Months Ended June 30, 2005
CFC and Subsidiary Consolidation - Six Months Ended June 30, 2004
CFC and Subsidiary Consolidation - Three Months Ended June 30, 2005
CFC and Subsidiary Consolidation - Three Months Ended June 30, 2004
Consolidated Balance Sheets
10-Year Net Income Reconciliation
Quarterly Net Income Reconciliation
Top Holdings - Common Stocks

GAAP Statements of Income
Statutory Income Statements
Statutory Quarterly Analysis - Consolidated
Statutory Quarterly Analysis - Commercial Lines
Direct Written Premiums by Line of Business and State 8/4/2005
Reconciliation Data
11-Year Property Casualty Data - Consolidated
6-Year Property Casualty Data - Commercial Lines
6-Year Property Casualty Data - Personal Lines
Quarterly Property Casualty Data - Consolidated
Quarterly Property Casualty Data - Commercial Lines
Quarterly Property Casualty Data - Personal Lines
8/4/2005
8/4/2005
8/4/2005
8/4/2005

## Life Insurance Operations

GAAP Statements of Income
Statutory Statements of Income
Expenses as a Percentage of Premium

## Definitions of Non-GAAP Information and

## Reconciliation to Comparable GAAP Measures

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For these reasons, many investors and shareholders consider operating income to be one of the more meaningful measures for evaluating insurance company performance. Equity analysts who report on the insurance industry and the company generally focus on this metric in their analyses. The company presents operating income so that all investors have what management believes to be a useful supplement to GAAP information.

- Statutory accounting rules: For public reporting, insurance companies prepare financial statements in accordance with GAAP. However, insurers also must calculate certain data according to statutory accounting rules as defined in the NAIC's Accounting Practices and Procedures Manual, which may be, and has been, modified by various state insurance departments. Statutory data is publicly available, and various organizations use it to calculate aggregate industry data, study industry trends and compare insurance companies
- Written premium: Under statutory accounting rules, written premium is the amount recorded for policies issued and recognized on an annualized basis at the effective date of the policy. Management analyzes trends in written premium to assess business efforts. Earned premium, used in both statutory and GAAP accounting, is calculated ratably over the policy term. The difference between written and earned premium is unearned premium.
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o In 2000, the company recorded a one-time charge of $\$ 39$ million, pre-tax, to write down previously capitalized costs related to the development of software to process property casualty policies.
o In 2000, the company earned $\$ 5$ million in interest in the first quarter from a $\$ 303$ million single-premium BOLI policy that was booked at the end of 1999 and segregated as a separate account effective April 1, 2000. Investment income and realized investment gains and losses from separate accounts generally accrue directly to the contract holder and, therefore, are not included in the company's consolidated financials.

2005 Second-Quarter Supplement

## Cincinnati Financial Corporation

Quick Reference - Second Quarter 2005
(all data shown is for the three months ended or as of June 30, 2005)
(Based on reported data - see Pages 23-25 for adjusted data)
Dollars in millions except share data)
Revenues:


## Effective tax rate

## Ratios:

| Commercial lines GAAP combined ratio |  | 84.8\% |
| :---: | :---: | :---: |
| Personal lines GAAP combined ratio |  | 95.3\% |
| Property casualty GAAP combined ratio |  | 87.5\% |
| Commercial lines STAT combined ratio |  | 83.9\% |
| Personal lines STAT combined ratio |  | 93.6\% |
| Property casualty STAT combined ratio |  | 86.6\% |
| Return on equity based upon net income (annualized) |  | 10.4\% |
| Return on equity based upon operating income (annualized) |  | 13.8\% |
| Balance Sheet: |  |  |
| Fixed maturity investments | \$ | 5,412 |
| Equity securities |  | 7,148 |
| Other invested assets |  | 40 |
| Total invested assets | \$ | 12,600 |
| Property casualty and life loss and loss expense reserves | \$ | 3,608 |
| Total debt | \$ | 791 |
| Shareholders equity | \$ | 6,132 |



Consolidated Statements of Income for the Six Months Ended June 30, 2005


Cincinnati Financial Corporation and Subsidiaries
Consolidated Statements of Income for the Six Months Ended June 30, 2004

|  |  | Total |  | CFC |  | CIC GROUP |  | CLIC | CFC-I |  | CINFIN | ELIM |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Premiums earned: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Property casualty |  | 1,511,077,308 | \$ | \$ 0 |  | \$1,511,077,308 |  | \$ 0 | \$ |  | \$ 0 | \$ | 0 |
| Life |  | 64,339,306 |  | 0 |  | 0 |  | 64,339,306 | 0 |  | 0 |  | 0 |
| Accident health |  | 2,973,784 |  | 0 |  | 0 |  | 2,973,784 | 0 |  | 0 |  | 0 |
| Premiums ceded |  | (94,320,708) |  | 0 |  | $(78,646,281)$ |  | $(15,674,427)$ | 0 |  | 0 |  | 0 |
| Total earned premium |  | 1,484,069,690 |  | 0 |  | 1,432,431,027 |  | 51,638,663 | 0 |  | 0 |  | 0 |
| Investment income |  | 240,822,768 |  | 65,429,445 |  | 130,432,779 |  | 44,126,900 | 797,690 |  | 35,954 |  | 0 |
| Realized gain on investments |  | 61,807,307 |  | 8,162,598 |  | 187,482,942 |  | 4,698,869 | 0 |  | $(9,123)$ |  | $(138,527,979)$ |
| Other income |  | 6,402,081 |  | 5,105,116 |  | 1,496,911 |  | 1,483,565 | 4,333,967 |  | 1,037,905 |  | $(7,055,383)$ |
| Total revenue |  | 1,793,101,846 |  | \$ 78,697,159 |  | \$ 1,751,843,659 |  | \$ 101,947,997 | \$ 5,131,657 |  | \$ 1,064,736 |  | $(145,583,362)$ |
| Benefits \& expenses: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Losses \& policy benefits | \$ | 986,324,214 | \$ | \$ 0 |  | \$ 906,248,054 |  | \$ 81,170,392 | \$ 0 |  | \$ 0 | \$ | $(1,094,232)$ |
| Reinsurance recoveries |  | $(86,975,866)$ |  | 0 |  | (53,616,903) |  | $(33,358,963)$ | 0 |  | 0 |  | 0 |
| Commissions |  | 311,380,600 |  | 0 |  | 295,968,362 |  | 15,412,238 | 0 |  | 0 |  | 0 |
| Other operating expenses |  | 128,722,741 |  | 9,190,833 |  | 110,852,517 |  | 12,443,398 | 1,600,387 |  | 184,613 |  | $(5,549,007)$ |
| Interest expense |  | 16,611,180 |  | 16,010,112 |  | 0 |  | 0 | 1,013,211 |  | 0 |  | $(412,143)$ |
| Taxes, licenses \& fees |  | 39,459,007 |  | 1,087,996 |  | 35,962,601 |  | 2,084,414 | 310,869 |  | 13,127 |  | 0 |
| Incr deferred acq expenses |  | $(23,635,286)$ |  | 0 |  | $(19,681,035)$ |  | $(3,954,251)$ | 0 |  | 0 |  | 0 |
| Other expenses |  | 6,042,781 |  | 0 |  | 6,042,676 |  | 105 | 0 |  | 0 |  | 0 |
| Total expenses |  | 1,377,929,371 |  | \$ 26,288,941 |  | 1,281,776,272 |  | \$ 73,797,333 | \$ 2,924,467 |  | \$ 197,740 |  | $(7,055,382)$ |
| Income before income taxes | \$ | 415,172,475 |  | \$ 52,408,218 |  | S 470,067,387 |  | \$ 28,150,664 | \$ 2,207,190 |  | \$ 866,996 |  | $(138,527,980)$ |
| Provision for income taxes: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Current operating income | \$ | 20,390,533 |  | \$ (22,429,458) |  | \$ 35,536,740 |  | \$ 5,784,353 | \$ 1,201,272 |  | \$ 297,626 | \$ |  |
| Current capital gains/losses |  | 21,421,722 |  | 2,646,075 |  | 65,619,029 |  | 1,644,604 | 0 |  | $(3,193)$ |  | $(48,484,793)$ |
| Deferred |  | 71,921,993 |  | 24,948,543 |  | 45,332,465 |  | 2,065,113 | $(425,230)$ |  | 1,102 |  | 0 |
| Total income tax | \$ | 113,734,248 | \$ | \$ 5,165,160 | \$ | S 146,488,234 |  | \$ 9,494,070 | \$ 776,042 |  | \$ 295,535 |  | $(48,484,793)$ |
| Net income - current year | \$ | 301,438,227 |  | \$ 47,243,058 |  | S 323,579,153 |  | \$ 18,656,594 | \$ 1,431,148 |  | \$ 571,461 |  | $(90,043,187)$ |
| Net income - prior year | \$ | 141,102,477 |  | \$ 24,517,533 |  | S 108,607,539 |  | \$ 6,252,125 | \$ 1,221,234 |  | \$ 504,047 | \$ | (1) |
| Change in net income |  | 113.6\% |  | 92.7\% |  | 197.9\% |  | 198.4\% | 17.2\% |  | 13.4\% |  |  |
|  |  |  |  |  |  | 7 |  |  |  |  |  |  |  |

Cincinnati Financial Corporation and Subsidiaries
Consolidated Statements of Income for the Three Months Ended June 30, 2005

|  | Total | CFC | CIC GROUP |  | CLIC | CFC-I |  | CINFIN |  | ELIM |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues: |  |  |  |  |  |  |  |  |  |  |  |
| Premiums earned: |  |  |  |  |  |  |  |  |  |  |  |
| Property casualty | \$ 807,297,492 | \$ 0 | \$ 807,470,314 | \$ | \$ 0 | \$ | 0 | \$ | 0 | \$ | $(172,822)$ |
| Life | 38,053,773 | 0 | 0 |  | 38,053,773 |  | 0 |  | 0 |  | 0 |
| Accident health | 1,436,094 | 0 | 0 |  | 1,436,094 |  | 0 |  | 0 |  | 0 |
| Premiums ceded | $(53,058,357)$ | 0 | $(42,791,656)$ |  | $(10,266,701)$ |  | 0 |  | 0 |  | 0 |
| Total earned premium | 793,729,002 | 0 | 764,678,658 |  | 29,223,166 |  | 0 |  | 0 |  | $(172,822)$ |
| Investment income | 129,327,901 | 21,228,766 | 82,982,613 |  | 24,422,519 |  | 356,320 |  | 33,178 |  | 304,505 |
| Realized gain on investments | 12,900,303 | $(2,442,069)$ | 9,414,823 |  | 5,352,141 |  | 0 |  | 6,617 |  | 568,791 |
| Other income | 3,845,636 | 3,051,964 | 722,052 |  | 846,798 |  | 2,400,047 |  | 561,390 |  | $(3,736,615)$ |
| Total revenue | \$ 939,802,842 | \$ 21,838,661 | \$ 857,798,146 |  | \$ 59,844,624 |  | 2,756,367 | \$ | 601,185 | \$ | $(3,036,141)$ |
| Benefits \& expenses: |  |  |  |  |  |  |  |  |  |  |  |
| Losses \& policy benefits | \$ 499,176,791 | \$ 0 | \$ 455,193,701 |  | \$ 44,534,290 | \$ | 0 | \$ | 0 | \$ | $(551,200)$ |
| Reinsurance recoveries | $(38,552,521)$ | 0 | $(19,742,198)$ |  | $(18,810,323)$ |  | 0 |  | 0 |  | 0 |
| Commissions | 165,775,469 | 0 | 157,079,211 |  | 8,696,258 |  | 0 |  | 0 |  | 0 |
| Other operating expenses | 72,558,984 | 4,003,223 | 63,597,860 |  | 6,726,436 |  | 1,132,022 |  | 89,035 |  | $(2,989,592)$ |
| Interest expense | 12,888,705 | 12,888,705 | 0 |  | 0 |  | 368,645 |  | 0 |  | $(368,645)$ |
| Taxes, licenses \& fees | 18,267,417 | 522,757 | 16,534,001 |  | 1,073,625 |  | 156,034 |  | $(19,000)$ |  | 0 |
| Incr deferred acq expenses | $(7,455,455)$ | 0 | $(5,422,878)$ |  | $(2,032,577)$ |  | 0 |  | 0 |  | 0 |
| Other expenses | 2,187,945 | 0 | 2,187,901 |  | 44 |  | 0 |  | 0 |  | 0 |
| Total expenses | \$ 724,847,335 | \$ 17,414,685 | \$ 669,427,598 |  | \$ 40,187,753 |  | 1,656,701 | \$ | 70,035 | \$ | $(3,909,437)$ |
| Income before income taxes | \$ 214,955,507 | \$ 4,423,976 | \$ 188,370,548 |  | \$ 19,656,871 |  | 1,099,666 | \$ | 531,150 | \$ | 873,296 |
| Provision for income taxes: |  |  |  |  |  |  |  |  |  |  |  |
| Current operating income | \$ 52,030,764 | \$ $(3,781,881)$ | \$ 52,137,573 |  | \$ 3,031,405 | \$ | 467,784 | \$ | 175,883 | \$ | 0 |
| Current capital gains/losses | 4,738,332 | $(598,727)$ | 3,463,484 |  | 1,873,249 |  | 0 |  | 326 |  | 0 |
| Deferred | 390,078 | 1,099,340 | (2,740,809) |  | 1,811,804 |  | $(85,924)$ |  | 13 |  | 305,654 |
| Total income tax | \$ 57,159,174 | \$ $(3,281,268)$ | \$ 52,860,248 |  | \$ 6,716,458 | \$ | 381,860 | \$ | 176,222 | \$ | 305,654 |
| Net income - current year | \$ 157,796,333 | \$ 7,705,244 | \$ 135,510,300 |  | \$ 12,940,413 | \$ | 717,806 | \$ | 354,928 | \$ | 567,642 |
| Net income - prior year | \$ 155,319,622 | \$ 27,121,903 | \$ 206,982,220 |  | \$ 10,213,346 | \$ | 758,476 | \$ | 286,864 |  | 90,043,187) |
| Change in net income | 1.6\% | -71.6\% | -34.5\% |  | 26.7\% |  | -5.4\% |  | 23.7\% |  |  |

Cincinnati Financial Corporation and Subsidiaries
Consolidated Statements of Income for the Three Months Ended June 30, 2004

|  | Total | CFC |  | CIC GROUP |  | CLIC | CFC-I |  | CINFIN |  | ELIM |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues: |  |  |  |  |  |  |  |  |  |  |  |  |
| Premiums earned: |  |  |  |  |  |  |  |  |  |  |  |  |
| Property casualty | \$ 757,427,656 | \$ | 0 | \$ 757,179,115 | \$ | - 0 |  | \$ 0 | \$ | 0 | \$ | 248,541 |
| Life | 33,745,792 |  | 0 | 0 |  | 33,745,792 |  | 0 |  | 0 |  | 0 |
| Accident health | 1,392,820 |  | 0 | 0 |  | 1,392,820 |  | 0 |  | 0 |  | 0 |
| Premiums ceded | $(48,568,942)$ |  | 0 | $(40,403,051)$ |  | $(8,165,891)$ |  | 0 |  | 0 |  | 0 |
| Total earned premium | 743,997,326 |  | 0 | 716,776,064 |  | 26,972,721 |  | 0 |  | 0 |  | 248,541 |
| Investment income | 120,515,575 |  | 31,538,424 | 65,987,117 |  | 22,172,675 |  | 797,690 |  | 19,669 |  | 0 |
| Realized gain on investments | 55,098,831 |  | 9,815,704 | 179,354,949 |  | 4,465,280 |  | 0 |  | $(9,123)$ |  | 138,527,979) |
| Other income | 2,944,654 |  | 2,571,416 | 751,428 |  | 753,782 |  | 1,853,947 |  | 519,444 |  | $(3,505,363)$ |
| Total revenue | \$ 922,556,386 | \$ | 43,925,544 | \$ 962,869,558 |  | 54,364,458 |  | \$ 2,651,637 | \$ | 529,990 |  | 141,784,801) |
| Benefits \& expenses: |  |  |  |  |  |  |  |  |  |  |  |  |
| Losses \& policy benefits | \$ 525,210,565 | \$ | 0 | \$ 482,394,308 |  | 43,364,974 |  | \$ 0 | \$ | 0 | \$ | $(548,717)$ |
| Reinsurance recoveries | $(59,444,840)$ |  | 0 | $(41,679,481)$ |  | $(17,765,359)$ |  | 0 |  | 0 |  | 0 |
| Commissions | 150,208,650 |  | 0 | 142,141,041 |  | 8,067,609 |  | 0 |  | 0 |  | 0 |
| Other operating expenses | 67,024,754 |  | 4,138,074 | 57,733,889 |  | 6,794,170 |  | 805,752 |  | 88,408 |  | $(2,535,539)$ |
| Interest expense | 8,285,104 |  | 7,948,360 | 0 |  | 0 |  | 509,309 |  | 0 |  | $(172,565)$ |
| Taxes, licenses \& fees | 20,185,296 |  | 543,989 | 18,504,707 |  | 967,678 |  | 162,395 |  | 6,527 |  | 0 |
| Incr deferred acq expenses | $(6,034,212)$ |  | 0 | $(3,534,923)$ |  | $(2,499,289)$ |  | 0 |  | 0 |  | 0 |
| Other expenses | 3,213,307 |  | 0 | 3,213,238 |  | 69 |  | 0 |  | 0 |  | 0 |
| Total expenses | \$ 708,648,624 | \$ | 12,630,423 | \$ 658,772,779 |  | 38,929,852 |  | \$ 1,477,456 | \$ | 94,935 | \$ | $(3,256,821)$ |
| Income before income taxes | \$ 213,907,762 | \$ | 31,295,121 | \$ 304,096,779 |  | 15,434,606 |  | \$ 1,174,181 | \$ | 435,055 |  | $(138,527,980)$ |
| Provision for income taxes: |  |  |  |  |  |  |  |  |  |  |  |  |
| Current operating income | \$ (24,975,547) |  | $(19,716,559)$ | \$ (7,465,338) |  | \$ 1,476,390 |  | \$ 579,478 | \$ | 150,482 | \$ | 0 |
| Current capital gains/losses | 19,073,755 |  | 3,224,662 | 62,774,231 |  | 1,562,848 |  | 0 |  | $(3,193)$ |  | $(48,484,793)$ |
| Deferred | 64,489,933 |  | 20,665,115 | 41,805,666 |  | 2,182,023 |  | $(163,773)$ |  | 902 |  | 0 |
| Total income tax | \$ 58,588,141 | \$ | 4,173,218 | \$ 97,114,559 |  | -5,221,261 |  | \$ 415,705 | \$ | 148,191 | \$ | $(48,484,793)$ |
| Net income - current year | \$ 155,319,621 | \$ | 27,121,903 | \$ 206,982,220 |  | 10,213,345 |  | \$ 758,476 | \$ | 286,864 | \$ | $(90,043,187)$ |
| Net income - prior year | \$ 84,476,619 | \$ | 18,068,400 | \$ 58,844,510 |  | -6,753,663 |  | \$ 567,799 | \$ | 242,249 | \$ | (2) |
| Change in net income | 83.9\% |  | 50.1\% | 251.7\% |  | 51.2\% |  | 33.6\% |  | 18.4\% |  |  |

## Consolidated Balance Sheets

| (Dollars in millions except per share data) | $\begin{gathered} \hline \text { June 30, } \\ 2005 \\ \hline \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2004 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
|  | (unaudited) |  |
| Assets |  |  |
| Investments |  |  |
| Fixed maturities, at fair value (amortized cost: 2005-\$5,179; 2004-\$4,854) | \$ 5,412 | \$ 5,141 |
| Equity securities, at fair value (cost: 2005-\$1,982; 2004-\$1,945) | 7,148 | 7,498 |
| Other invested assets | 40 | 38 |
| Cash | 172 | 306 |
| Investment income receivable | 113 | 107 |
| Finance receivable | 97 | 95 |
| Premiums receivable | 1,189 | 1,119 |
| Reinsurance receivable | 685 | 680 |
| Prepaid reinsurance premiums | 15 | 15 |
| Deferred policy acquisition costs | 421 | 400 |
| Property and equipment, net, for company use (accumulated depreciation: 2005—\$219; 2004—\$206) | 164 | 156 |
| Other assets | 79 | 75 |
| Separate accounts | 489 | 477 |
| Total assets | \$16,024 | \$16,107 |
| Liabilities |  |  |
| Insurance reserves |  |  |
| Losses and loss expense | \$ 3,608 | \$ 3,549 |
| Life policy reserves | 1,286 | 1,194 |
| Unearned premiums | 1,610 | 1,539 |
| Other liabilities | 424 | 474 |
| Deferred income tax | 1,684 | 1,834 |
| Notes payable | 0 | 0 |
| 6.125\% senior debenture due 2034 | 371 | 371 |
| 6.90\% senior debenture due 2028 | 28 | 420 |
| 6.92\% senior debenture due 2028 | 392 | 0 |
| Separate accounts | 489 | 477 |
| Total liabilities | 9,892 | 9,858 |
| Shareholders' equity |  |  |
| Common stock, par value-\$2 per share; authorized: 2005500 million shares, 2004-200 million shares; issued: 2005194 million shares, 2004-185 million shares | 389 | 370 |
| Paid-in capital | 964 | 618 |
| Retained earnings | 1,894 | 2,057 |
| Accumulated other comprehensive income-unrealized gains on investments and derivatives | 3,505 | 3,787 |
| Treasury stock at cost (2005-19 million shares, 2004-18 million shares) | (620) | (583) |
| Total shareholders' equity | 6,132 | 6,249 |
| Total liabilities and shareholders' equity | \$16,024 | \$ |

## Cincinnati Financial Corporation

## 10-Year Net Income Reconciliation



| Return on equity |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on average equity | 9.4\% | 6.3\% | 4.1\% | 3.2\% | 2.1\% | 4.6\% | 4.7\% | 7.6\% | 7.7\% | 9.9\% |
| One-time item | 0.0 | (0.3) | 0.0 | 0.0 | 0.4 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Return on average equity before one-time item | 9.4\% | 6.0\% | 4.1\% | 3.2\% | 2.5\% | 4.6\% | 4.7\% | 7.6\% | 7.7\% | 9.9\% |


| Return on equity based on comprehensive income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ROE based on comprehensive income |  | 4.6\% |  | 13.8\% |  | (4.0\%) |  | 2.5\% |  | 13.1\% |  | 1.9\% |  | 19.6\% |  | 42.6\% |  | 20.3\% |  | 34.2\% |
| One-time item |  | 0.0 |  | (0.3) |  | 0.0 |  | 0.0 |  | 0.4 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |
| ROE based on comprehensive income before one-time item |  | 4.6\% |  | 13.5\% |  | (4.0\%) |  | 2.5\% |  | 13.5\% |  | 1.9\% |  | 19.6\% |  | 42.6\% |  | 20.3\% |  | 34.2\% |
| Investment income, net of expenses |  | 492 |  | 465 | \$ | 445 | \$ | 421 | \$ | 415 | \$ | 387 | \$ | 368 | $\checkmark$ | 349 | \$ | 327 | \$ | 300 |
| BOLI |  | 0 |  | 0 |  | 0 |  | 0 |  | (5) |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Investment income before BOLI | \$ | 492 | \$ | 465 | \$ | 445 | \$ | 421 | \$ | 410 | \$ | 387 | \$ | 368 | \$ | 349 | \$ | 327 |  | 300 |

Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts.

## Cincinnati Financial Corporation

Quarterly Net Income Reconciliation

| (In millions except per share data) 12/31/2005 9/30/2005 |  Three months ended  <br>  6/30/2005 $3 / 31 / 2005$ <br> $12 / 31 / 2004$   |  |  | 9/30/2004 | 6/30/2004 | 3/31/2004 | Six months ended  <br> 6/30/2005 $6 / 30 / 2004$ |  | Nine months ended  <br> 9/30/2005 9/30/2004 | $$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income | \$ 158 | \$ 144 | \$ 192 | \$ 90 | \$ 155 | \$ 146 | \$ 302 | \$ 301 | \$ 392 | \$ 584 |
| One-time item | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income before one-time item | \$ 158 | \$ 144 | \$ 192 | \$ 90 | \$ 155 | \$ 146 | \$ 302 | \$ 301 | \$ 392 | \$ 584 |
| Net realized investment gains and losses | 8 | 6 | 24 | (5) | 36 | 4 | 14 | 40 | 36 | 60 |
| Operating income before one-time item | \$ 150 | \$ 138 | \$ 168 | \$ 95 | \$ 119 | \$ 142 | \$ 288 | \$ 261 | \$ 356 | \$ 524 |
| Less catastrophe losses | (9) | (2) | (10) | (56) | (30) | 0 | (11) | (30) | (86) | (96) |
| Operating income before catastrophe losses and onetime item | \$ 159 | \$ 140 | \$ 178 | \$ 151 | \$ 149 | \$ 142 | \$ 299 | \$ 291 | \$ 442 | \$ 620 |
| Diluted per share data |  |  |  |  |  |  |  |  |  |  |
| Net income | \$ 0.89 | \$ 0.81 | \$ 1.09 | \$ 0.50 | \$ 0.87 | \$0.82 | \$ 1.70 | \$ 1.77 | \$ 2.30 | \$ 3.28 |
| One-time item | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Net income before one-time item | \$ 0.89 | \$ 0.81 | \$ 1.09 | \$ 0.50 | \$ 0.87 | \$0.82 | \$ 1.70 | \$ 1.77 | \$ 2.30 | \$ 3.28 |
| Net realized investment gains and losses | 0.05 | 0.03 | 0.14 | (0.03) | 0.20 | 0.03 | 0.08 | 0.24 | 0.21 | 0.35 |
| Operating income before one-time item | \$ 0.84 | \$ 0.78 | \$ 0.95 | \$ 0.53 | \$ 0.67 | \$0.79 | \$ 1.62 | \$ 1.53 | \$ 2.09 | \$ 2.93 |
| $\begin{aligned} & \text { Less catastrophe } \\ & \text { losses } \end{aligned}$ | (0.05) | (0.01) | (0.06) | (0.31) | (0.17) | 0.00 | (0.06) | (0.18) | (0.51) | (0.54) |
| Operating income before catastrophe losses and onetime item | \$ 0.89 | \$ 0.79 | \$ 1.10 | \$ 0.84 | \$ 0.84 | \$0.79 | \$ 1.68 | \$ 1.71 | \$ 2.60 | \$ 3.47 |

Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.

## Cincinnati Financial Corporation

## Top Holdings - Common Stocks

| (Dollars in millions) | As of and for the six months ended June 30, 2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Actual } \\ & \text { cost } \end{aligned}$ | Fair value | Percent of fair value | Earned dividend income |
| Fifth Third Bancorp | \$ 283 | \$2,996 | 42.4\% | \$ 51 |
| ALLTEL Corporation | 119 | 821 | 11.6 | 10 |
| ExxonMobil Corporation | 133 | 515 | 7.3 | 5 |
| National City Corporation | 171 | 335 | 4.7 | 7 |
| The Procter \& Gamble Company | 99 | 300 | 4.2 | 3 |
| PNC Financial Services Group, Inc. | 62 | 256 | 3.6 | 5 |
| Wyeth | 57 | 192 | 2.7 | 2 |
| U.S. Bancorp | 109 | 165 | 2.3 | 3 |
| Alliance Capital Management Holding L.P. | 53 | 148 | 2.1 | 4 |
| FirstMerit Corporation | 54 | 140 | 2.0 | 3 |
| Wells Fargo \& Company | 66 | 136 | 1.9 | 2 |
| Johnson \& Johnson | 101 | 135 | 1.9 | 1 |
| Piedmont Natural Gas Company, Inc. | 62 | 133 | 1.9 | 1 |
| Sky Financial Group, Inc. | 91 | 131 | 1.9 | 2 |
| All other common stock holdings | 446 | 664 | 9.5 | 11 |
| Total | \$1,906 | \$7,067 | 100.0\% | \$110 |

Cincinnati Insurance Group
GAAP Statements of Income


Cincinnati Insurance Group
Statutory Income Statements

|  | For the Three Months Ended June 30, |  |  | For the Six Months Ended June 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | \% Change | 2005 |  | 2004 |  | \% Change |
| Underwriting income |  |  |  |  |  |  |  |  |
| Net premiums written | \$ 790,765,652 | \$ 734,015,916 | 7.73 |  | \$ 1,587,508,386 |  | 1,524,030,841 | 4.17 |
| Unearned premiums increase | 26,086,995 | 17,239,852 |  |  | 69,685,791 |  | 91,599,814 |  |
| Earned premiums | 764,678,658 | 716,776,064 | 6.68 |  | 1,517,822,595 |  | 1,432,431,027 | 5.96 |
| Losses incurred | \$ 358,805,024 | \$ 367,879,976 | (2.47) |  | \$ 737,257,505 | \$ | 708,326,787 | 4.08 |
| Allocated loss expenses incurred | 39,571,544 | 36,040,113 | 9.80 |  | 75,307,150 |  | 71,436,340 | 5.42 |
| Unallocated loss expenses incurred | 37,074,934 | 36,794,738 | 0.76 |  | 80,733,145 |  | 72,868,024 | 10.79 |
| Other underwriting expenses incurred | 232,023,269 | 214,565,445 | 8.14 |  | 440,223,939 |  | 429,674,013 | 2.46 |
| Workers compensation dividend incurred | 1,743,134 | 3,378,309 | (48.40) |  | 5,136,069 |  | 6,097,741 | (15.77) |
| Total underwriting deductions | \$ 669,217,904 | \$ 658,658,581 | 1.60 |  | \$ 1,338,657,808 |  | 1,288,402,904 | 3.90 |
| Net underwriting gain (loss) | \$ 95,460,753 | \$ 58,117,484 | 64.25 |  | \$ 179,164,787 | \$ | 144,028,123 | 24.40 |
| Investment income |  |  |  |  |  |  |  |  |
| Gross investment income earned | \$ 84,001,241 | \$ 66,593,460 | 26.14 |  | \$ 165,622,151 | \$ | 131,479,550 | 25.97 |
| Net investment income earned | 82,982,614 | 65,986,594 | 25.76 |  | 163,734,128 |  | 130,431,653 | 25.53 |
| Net realized capital gains | 9,749,866 | 177,734,335 | (94.51) |  | 21,933,169 |  | 185,319,769 | (88.16) |
| Net investment gains (excl. subs) | \$ 92,732,479 | \$ 243,720,929 | (61.95) |  | \$ 185,667,298 | \$ | 315,751,422 | (41.20) |
| Dividend from subsidiary |  |  |  |  |  |  |  |  |
| Net investment gains | \$ 92,732,479 | \$ 243,720,929 | (61.95) |  | \$ 185,667,298 | \$ | 315,751,422 | (41.20) |
| Other income | \$ 292,286 | \$ 946,402 | (69.12) |  | \$ 770,562 | \$ | 1,575,880 | (51.10) |
| Net income before federal income taxes | \$ 188,485,519 | \$ 302,784,815 | (37.75) |  | \$ 365,602,646 | \$ | 461,355,424 | (20.75) |
| Federal and foreign income taxes incurred | \$ 55,601,056 | \$ 55,308,893 | 0.53 |  | \$ 108,418,790 | \$ | 101,155,769 | 7.18 |
| Net income (statutory) | \$ 132,884,463 | \$ 247,475,922 | (46.30) |  | \$ 257,183,857 | \$ | 360,199,655 | (28.60) |

[^1] bodies.

| (Dollars in millions) | 12/31/05 9/30/05 |  | $30 / 05$ |  | $\begin{aligned} & \text { Three } \\ & 31 / 05 \\ & \hline \end{aligned}$ | mon | hs ended |  | 30/04 |  | 30/04 |  | 31/04 |  | $\begin{aligned} & \text { Six months } \\ & \hline 30105 \end{aligned}$ | end | d | $\begin{aligned} & \text { Nine montr } \\ & 9 / 30 / 05 \end{aligned}$ | ended $30 / 04$ | $\begin{aligned} & \hline \text { Twelve mc } \\ & 12 / 31 / 05 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { sended } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net premiums written |  | \$ | 791 | \$ | 797 | \$ | 723 | \$ | 750 | \$ | 734 | \$ | 790 | \$ | 1,588 | \$ | 1,524 | \$ | 2,274 | \$ | 2,997 |
| Net premiums earned |  |  | 765 |  | 753 |  | 754 |  | 733 |  | 717 |  | 716 |  | 1,518 |  | 1,432 |  | 2,166 |  | 2,919 |
| Losses paid |  |  | 336 |  | 345 |  | 381 |  | 360 |  | 328 |  | 298 |  | 681 |  | 625 |  | 985 |  | 1,366 |
| Loss reserve change |  |  | 23 |  | 33 |  | (67) |  | 70 |  | 40 |  | 43 |  | 56 |  | 83 |  | 154 |  | 86 |
| Total losses incurred |  | \$ | 359 | \$ | 378 | \$ | 314 | \$ | 430 | \$ | 368 | \$ | 341 | \$ | 737 | \$ | 708 | \$ | 1,139 | \$ | 1,452 |
| Allocated loss expense paid |  |  | 29 |  | 25 |  | 31 |  | 27 |  | 26 |  | 26 |  | 54 |  | 52 |  | 78 |  | 110 |
| Allocated loss expense reserve change |  |  | 10 |  | 11 |  | 6 |  | 10 |  | 11 |  | 10 |  | 21 |  | 20 |  | 30 |  | 36 |
| Total allocated loss expense incurred |  | \$ | 39 | \$ | 36 | \$ | 37 | \$ | 37 | \$ | 37 | \$ | 36 | \$ | 75 | \$ | 72 | \$ | 108 | \$ | 146 |
| Unallocated loss expense paid |  |  | 37 |  | 34 |  | 46 |  | 32 |  | 36 |  | 32 |  | 71 |  | 68 |  | 100 |  | 146 |
| Unallocated loss expense reserve change |  |  | 0 |  | 10 |  | 2 |  | 3 |  | 1 |  | 4 |  | 10 |  | 5 |  | 8 |  | 10 |
| Total unallocated loss expense incurred |  | \$ | 37 | \$ | 44 | \$ | 48 | \$ | 35 | \$ | 37 | \$ | 36 | \$ | 81 | \$ | 73 | \$ | 108 | \$ | 156 |
| Underwriting expenses incurred |  |  | 234 |  | 212 |  | 222 |  | 220 |  | 218 |  | 218 |  | 445 |  | 436 |  | 656 |  | 878 |
| Underwriting profit (loss) |  | \$ | 96 | \$ | 83 | \$ | 133 | \$ | 11 | \$ | 57 | \$ | 85 | \$ | 180 | \$ | 143 | \$ | 155 | \$ | 287 |
| Loss Detail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Losses $\$ 1$ million or more |  | \$ | 28 | \$ | 43 | \$ | 12 | \$ | 27 | \$ | 17 | \$ | 42 | \$ | 71 | \$ | 59 | \$ | 86 | \$ | 97 |
| Losses \$250 thousand to \$1 million |  |  | 36 |  | 32 |  | 33 |  | 29 |  | 46 |  | 39 |  | 68 |  | 85 |  | 113 |  | 146 |
| Development and case reserve increases of $\$ 250,000$ or more |  |  | 40 |  | 36 |  | 44 |  | 35 |  | 42 |  | 31 |  | 76 |  | 73 |  | 109 |  | 153 |
| Large losses subtotal |  | \$ | 104 | \$ | 111 | \$ | 89 | \$ | 91 | \$ | 105 | \$ | 112 | \$ | 215 | \$ | 217 | \$ | 308 | \$ | 396 |
| IBNR incurred |  |  | 14 |  | 13 |  | 18 |  | 12 |  | 17 |  | 13 |  | 27 |  | 29 |  | 41 |  | 59 |
| Catastrophe losses incurred |  |  | 15 |  | 2 |  | 16 |  | 86 |  | 46 |  | 0 |  | 17 |  | 47 |  | 133 |  | 149 |
| Remaining incurred |  |  | 226 |  | 252 |  | 190 |  | 241 |  | 201 |  | 215 |  | 478 |  | 416 |  | 657 |  | 848 |
| Total losses incurred |  | \$ | 359 | \$ | 378 | \$ | 313 | \$ | 430 | \$ | 369 | \$ | 340 | \$ | 737 | \$ | 709 | \$ | 1,139 | \$ | 1,452 |
| Ratio Data |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loss ratio |  |  | 46.9\% |  | 50.3\% |  | 41.6\% |  | 58.7\% |  | 51.3\% |  | 47.6\% |  | 48.6\% |  | 49.4\% |  | 52.6\% |  | 49.7\% |
| Allocated loss expense ratio |  |  | 5.2 |  | 4.7 |  | 4.9 |  | 5.1 |  | 5.0 |  | 4.9 |  | 5.0 |  | 5.0 |  | 5.0 |  | 5.0 |
| Unallocated loss expense ratio |  |  | 4.8 |  | 5.8 |  | 6.4 |  | 4.7 |  | 5.1 |  | 5.0 |  | 5.3 |  | 5.1 |  | 5.0 |  | 5.3 |
| Net underwriting expense ratio |  |  | 29.6 |  | 26.6 |  | 30.7 |  | 29.4 |  | 29.7 |  | 27.6 |  | 28.1 |  | 28.6 |  | 28.9 |  | 29.3 |
| Statutory combined ratio |  |  | 86.5\% |  | 87.4\% |  | 83.6\% |  | 97.9\% |  | 91.1\% |  | 85.1\% |  | 87.0\% |  | 88.1\% |  | 91.5\% |  | 89.3\% |
| Statutory combined ratio excluding catastrophes |  |  | 84.6\% |  | 87.1\% |  | 81.6\% |  | 86.2\% |  | 84.7\% |  | 85.0\% |  | 85.8\% |  | 84.8\% |  | 85.3\% |  | 84.3\% |

## Loss Ratio

85.8\%
84.8\%
85.3\%
84.3\%

Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts.
NM — Not meaningful

* Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.


Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts.
NM — Not meaningful

| (Dollars in millions) | 12/31/05 9/30/05 |  | 30/05 |  | Three m 31/05 | 12 | s ended |  | /30/04 |  | 6/30/04 |  | /31/04 |  | Six month 30/05 | en | nded /30/04 | $\begin{array}{cc} \text { Nine months en } \\ 9 / 30 / 05 \end{array}$ | ded | $\begin{array}{ll} \hline \text { Twelve months er } \\ 12 / 31 / 05 \end{array}$ | ended <br> 12/31/04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net premiums written |  | \$ | 224 | \$ | 168 | \$ | 191 | \$ | 217 | \$ | 222 | \$ | 180 | \$ | 393 | \$ | 402 | \$ | 620 |  | \$ 811 |
| Net premiums earned |  |  | 202 |  | 202 |  | 203 |  | 196 |  | 197 |  | 197 |  | 404 |  | 394 |  | 590 |  | 793 |
| Losses paid |  |  | 122 |  | 126 |  | 134 |  | 132 |  | 125 |  | 105 |  | 247 |  | 229 |  | 362 |  | 496 |
| Loss reserve change |  |  | (9) |  | (18) |  | (22) |  | 21 |  | 19 |  | 15 |  | (27) |  | 34 |  | 54 |  | 33 |
| Total losses incurred |  | \$ | 113 | \$ | 108 | \$ | 112 | \$ | 153 | \$ | 144 | \$ | 120 | \$ | 220 | \$ | 263 | \$ | 416 |  | \$ 529 |
| Allocated loss expense paid |  |  | 3 |  | 3 |  | 4 |  | 3 |  | 3 |  | 3 |  | 6 |  | 6 |  | 9 |  | 13 |
| Allocated loss expense reserve change |  |  | 1 |  | 1 |  | 4 |  | 1 |  | 1 |  | 1 |  | 1 |  | 1 |  | 2 |  | 6 |
| Total allocated loss expense incurred |  | \$ | 4 | \$ | 4 | \$ | 8 | \$ | 4 | \$ | 4 | \$ | 4 | \$ | 7 | \$ | 7 | \$ | 11 |  | \$ 19 |
| Unallocated loss expense paid |  |  | 12 |  | 12 |  | 16 |  | 11 |  | 12 |  | 11 |  | 23 |  | 23 |  | 34 |  | 50 |
| Unallocated loss expense reserve change |  |  | (1) |  | 0 |  | (1) |  | 1 |  | 1 |  | 1 |  | (1) |  | 2 |  | 3 |  | 2 |
| Total unallocated loss expense incurred |  | \$ | 11 | \$ | 12 | \$ | 15 | \$ | 12 | \$ | 13 | \$ | 12 | \$ | 22 | \$ | 25 | \$ | 37 |  | \$ 52 |
| Underwriting expenses incurred |  |  | 69 |  | 56 |  | 56 |  | 61 |  | 63 |  | 55 |  | 125 |  | 118 |  | 179 |  | 236 |
| Underwriting profit (loss) |  | \$ | 5 | \$ | 22 | \$ | 12 | \$ | (34) | \$ | (27) | \$ | 6 | \$ | 30 | \$ | (19) | \$ | (53) |  | \$ (43) |
| Loss Detail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Losses $\$ 1$ million or more |  | \$ | 2 | \$ | 0 | \$ | 3 | \$ | 3 | \$ | 3 | \$ | 7 | \$ | 2 | \$ | 10 | \$ | 13 |  | \$ 17 |
| Losses $\$ 250$ thousand to \$1 million |  |  | 8 |  | 10 |  | 10 |  | 9 |  | 13 |  | 11 |  | 18 |  | 24 |  | 33 |  | 43 |
| Development and case reserve increases of $\$ 250,000$ or more |  |  | 2 |  | 7 |  | 7 |  | 5 |  | 5 |  | 4 |  | 9 |  | 9 |  | 14 |  | 21 |
| Large losses subtotal |  | \$ | 12 | \$ | 17 | \$ | 20 | \$ | 17 | \$ | 21 | \$ | 22 | \$ | 29 | \$ |  | \$ | 60 |  | \$ 81 |
| IBNR incurred |  |  | 1 |  | 1 |  | (8) |  | 1 |  | 2 |  | 1 |  | 3 |  | 3 |  | 4 |  | (4) |
| Catastrophe losses incurred |  |  | 12 |  | (4) |  | 9 |  | 38 |  | 31 |  | 0 |  | 8 |  | 31 |  | 68 |  | 77 |
| Remaining incurred |  |  | 87 |  | 93 |  | 92 |  | 97 |  | 89 |  | 97 |  | 180 |  | 186 |  | 283 |  | 375 |
| Total losses incurred |  | \$ | 112 | \$ | 107 | \$ | 113 | \$ | 153 | \$ | 143 | \$ | 120 | \$ | 220 | \$ | 263 | \$ | 415 |  | \$ 529 |
| Ratio Data |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loss ratio |  |  | 55.6\% |  | 53.3\% |  | 55.3\% |  | 78.0\% |  | 73.0\% |  | 60.6\% |  | 54.4\% |  | 66.8\% |  | 70.5\% |  | 66.7\% |
| Allocated loss expense ratio |  |  | 1.8 |  | 1.8 |  | 3.9 |  | 1.9 |  | 1.8 |  | 1.7 |  | 1.8 |  | 1.8 |  | 1.8 |  | 2.3 |
| Unallocated loss expense ratio |  |  | 5.5 |  | 5.7 |  | 7.4 |  | 6.3 |  | 6.7 |  | 6.0 |  | 5.6 |  | 6.3 |  | 6.3 |  | 6.6 |
| Net underwriting expense ratio |  |  | 30.7 |  | 33.2 |  | 29.4 |  | 28.2 |  | 28.6 |  | 30.4 |  | 31.8 |  | 29.4 |  | 28.9 |  | 29.0 |
| Statutory combined ratio |  |  | 93.6\% |  | 94.0\% |  | 96.0\% |  | 114.4\% |  | 110.1\% |  | 98.7\% |  | 93.6\% |  | 104.3\% |  | 107.5\% |  | 104.6\% |
| Statutory combined ratio excluding catastrophes |  |  | 87.4\% |  | 96.0\% |  | 91.8\% |  | 95.1\% |  | 94.4\% |  | 98.9\% |  | 91.5\% |  | 96.5\% |  | 96.0\% |  | 94.9\% |
| Loss Ratio |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Losses $\$ 1$ million or more |  |  | 1.1\% |  | 0.0\% |  | 1.7\% |  | 1.7\% |  | 1.5\% |  | 3.7\% |  | 0.6\% |  | 2.6\% |  | 2.3\% |  | 2.1\% |
| Losses \$250 thousand to \$1 million |  |  | 3.7 |  | 5.2 |  | 4.9 |  | 4.7 |  | 6.7 |  | 5.4 |  | 4.4 |  | 6.0 |  | 5.6 |  | 5.4 |
| Development and case reserve increases of $\$ 250,000$ or more |  |  | 1.0 |  | 3.2 |  | 3.3 |  | 2.4 |  | 2.7 |  | 2.0 |  | 2.1 |  | 2.4 |  | 2.4 |  | 2.6 |
| Large losses subtotal |  |  | 5.8\% |  | 8.4\% |  | 9.9\% |  | 8.8\% |  | 10.9\% |  | 11.1\% |  | 7.1\% |  | 11.0\% |  | 10.3\% |  | 10.1\% |
| IBNR incurred |  |  | 0.6 |  | 0.7 |  | (3.9) |  | 0.6 |  | 1.1 |  | 0.6 |  | 0.7 |  | 0.8 |  | 0.7 |  | (0.5) |
| Total catastrophe losses incurred |  |  | 6.2 |  | (2.0) |  | 4.2 |  | 19.3 |  | 15.7 |  | (0.2) |  | 2.1 |  | 7.8 |  | 11.6 |  | 9.7 |
| Remaining incurred |  |  | 42.9 |  | 46.2 |  | 45.2 |  | 49.4 |  | 45.3 |  | 49.1 |  | 44.5 |  | 47.2 |  | 48.0 |  | 47.2 |
| Total loss ratio |  |  | 55.5\% |  | 53.3\% |  | 55.4\% |  | 78.1\% |  | 73.0\% |  | 60.6\% |  | 54.4\% |  | 66.8\% |  | 70.6\% |  | 66.5\% |

Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts.
NM — Not meaningful

Cincinnati Insurance Group
Direct Written Premiums by Line of Business for the Six Months Ended June 30, 2005
(Dollars in millions)

| State | Homeowner | Pers Auto | Comm Auto | Comm <br> Multi- <br> Peril | Work Comp | Other Liability | All Other | 06/30/05 Agency Direct | 06/30/04 Agency Direct | Percent Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AL | \$ 10.1 | \$ 8.7 | \$ 4.1 | \$ 10.5 | \$ 0.5 | \$ 6.4 | \$ 4.6 | \$ 44.9 | \$ 40.7 | 10.1 |
| AZ | - | - | 4.6 | 4.2 | 0.1 | 3.6 | 1.3 | 13.8 | 11.9 | 16.7 |
| AR | 1.6 | 1.8 | 3.4 | 7.0 | 3.0 | 4.2 | 2.6 | 23.6 | 25.2 | (6.1) |
| FL | 7.5 | 6.5 | 6.2 | 11.2 | 1.2 | 12.0 | 8.2 | 52.8 | 43.7 | 20.7 |
| GA | 11.8 | 16.4 | 9.8 | 17.2 | 6.0 | 8.8 | 6.4 | 76.4 | 68.2 | 12.1 |
| IL | 8.8 | 15.8 | 18.4 | 40.5 | 30.2 | 23.4 | 17.0 | 154.1 | 156.1 | (1.3) |
| IN | 13.8 | 18.3 | 16.2 | 31.5 | 17.2 | 15.7 | 11.1 | 123.8 | 123.4 | 0.4 |
| IA | 2.1 | 2.8 | 5.0 | 11.0 | 11.0 | 7.9 | 4.5 | 44.3 | 41.9 | 6.1 |
| KS | 3.6 | 3.1 | 2.2 | 4.9 | 2.9 | 2.5 | 2.2 | 21.4 | 21.2 | 1.6 |
| KY | 6.7 | 11.1 | 7.1 | 12.6 | 1.5 | 7.7 | 5.7 | 52.4 | 49.9 | 5.2 |
| MD | 0.5 | - | 4.0 | 3.6 | 3.7 | 4.0 | 1.7 | 17.5 | 14.9 | 17.5 |
| MI | 9.3 | 9.3 | 11.1 | 26.1 | 10.7 | 11.7 | 7.9 | 86.2 | 91.4 | (5.6) |
| MN | 2.9 | 4.8 | 6.6 | 13.2 | 3.8 | 9.6 | 5.2 | 46.1 | 41.9 | 9.9 |
| MO | 2.9 | 2.4 | 5.7 | 14.6 | 6.5 | 5.5 | 5.4 | 43.0 | 44.3 | (2.9) |
| MT | - | - | 3.7 | 5.2 | - | 2.9 | 1.7 | 13.5 | 12.0 | 12.5 |
| NE | 1.0 | 1.2 | 2.5 | 5.1 | 4.3 | 2.9 | 1.5 | 18.4 | 16.9 | 9.1 |
| NY | - | - | 4.2 | 7.4 | 1.0 | 7.7 | 2.0 | 22.3 | 15.1 | 46.9 |
| NC | 0.7 | 1.3 | 12.0 | 23.5 | 11.0 | 11.8 | 7.3 | 67.6 | 58.3 | 15.9 |
| OH | 45.7 | 83.7 | 44.3 | 86.2 | - | 57.1 | 37.5 | 354.5 | 355.9 | (0.4) |
| PA | 2.9 | 4.4 | 17.1 | 27.6 | 29.9 | 12.6 | 9.1 | 103.6 | 94.9 | 9.0 |
| SC | - | - | 4.3 | 7.5 | 2.5 | 3.4 | 2.2 | 19.9 | 16.8 | 18.0 |
| TN | 3.7 | 4.4 | 9.1 | 14.1 | 6.0 | 9.3 | 5.1 | 51.7 | 46.9 | 10.5 |
| VT | 0.4 | 0.5 | 1.5 | 2.6 | 3.4 | 1.4 | 1.2 | 11.0 | 9.7 | 13.9 |
| VA | 3.7 | 5.3 | 12.0 | 18.7 | 9.2 | 8.2 | 6.6 | 63.7 | 63.9 | (0.4) |
| WV | 0.4 | - | 3.0 | 5.2 | - | 2.3 | 1.6 | 12.5 | 11.5 | 8.9 |
| WI | 4.3 | 7.0 | 8.1 | 17.1 | 15.6 | 10.7 | 6.5 | 69.2 | 65.6 | 5.5 |
| All Other | 0.7 | 0.9 | 8.1 | 12.5 | 6.2 | 9.0 | 6.0 | 43.4 | 35.8 | (0.2) |
| Total Agency Direct | \$145.1 | \$209.7 | \$234.3 | \$440.8 | \$187.4 | \$262.3 | \$172.1 | \$1,651.6 | \$1,578.0 | 4.7 |
| Other Direct | - | 0.6 | 0.4 | 0.4 | 4.8 | 0.3 | 0.8 | 7.3 | 9.0 | (19.0) |
| Total Direct | \$145.1 | \$210.3 | \$234.7 | \$441.2 | \$192.2 | \$262.6 | \$172.9 | \$1,658.9 | \$1,587.0 | 4.5 |

## Cincinnati Insurance Group

## 11-Year Property Casualty Data - Consolidated

| (Dollars in millions) | Years ended December 31, |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 | 1997 | 1996 | 1995 | 1994 |
| Premiums |  |  |  |  |  |  |  |  |  |  |  |
| Adjusted written premiums (statutory)* | \$ 3,026 | \$2,789 | \$2,496 | \$2,188 | \$1,936 | \$1,681 | \$1,558 | \$1,472 | \$1,384 | \$1,296 | \$1,191 |
| Codification | 0 | 0 | 0 | 402 | (55) | 0 | 0 | 0 | 0 | 0 | 0 |
| Written premium adjustment - statutory only | (29) | 26 | 117 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Reported written premiums (statutory)** | 2,997 | 2,815 | 2,613 | 2,590 | 1,881 | 1,681 | 1,558 | 1,472 | 1,384 | 1,296 | 1,191 |
| Unearned premiums change | (78) | (162) | (220) | (517) | (53) | (23) | (15) | (18) | (17) | (33) | (21) |
| Earned premiums (GAAP) | \$ 2,919 | \$2,653 | \$2,393 | \$2,073 | \$1,828 | \$1,658 | \$1,543 | \$1,454 | \$1,367 | \$1,263 | \$1,170 |
| Year-over-year growth rate: |  |  |  |  |  |  |  |  |  |  |  |
| Adjusted written premiums (statutory) | 8.5\% | 11.7\% | 14.1\% | 13.0\% | 15.2\% | 7.9\% | 5.8\% | 6.4\% | 6.8\% | 8.8\% | 6.0\% |
| Written premiums (statutory) | 6.5\% | 7.7\% | 0.9\% | 37.7\% | 11.9\% | 7.9\% | 5.8\% | 6.4\% | 6.8\% | 8.8\% | 6.0\% |
| Earned premiums | 10.0\% | 10.9\% | 15.4\% | 13.4\% | 10.3\% | 7.5\% | 6.1\% | 6.4\% | 8.2\% | 7.9\% | 7.1\% |
| Statutory combined ratio |  |  |  |  |  |  |  |  |  |  |  |
| Reported statutory combined ratio* | 89.4\% | 94.2\% | 98.4\% | 99.5\% | 112.5\% | 100.4\% | 104.2\% | 98.3\% | 103.5\% | 99.9\% | 100.8\% |
| Codification | 0.0 | 0.0 | 0.0 | 4.1 | (0.9) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Written premium adjustment - statutory only | nm | nm | 1.2 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| One-time item | 0.0 | 0.8 | 0.0 | 0.0 | (1.7) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Statutory combined ratio (adjusted) | 89.4\% | 95.0\% | 99.6\% | 103.6\% | 109.9\% | 100.4\% | 104.2\% | 98.3\% | 103.5\% | 99.9\% | 100.8\% |
| Less catastrophe losses | 5.1 | 3.6 | 3.6 | 3.1 | 2.7 | 2.5 | 6.1 |  |  |  |  |
| Statutory combined ratio excluding catastrophe losses (adjusted) | 84.3\% | 91.4\% | 96.0\% | 100.5\% | 107.2\% | 97.9\% | 98.1\% |  |  |  |  |
| Reported commission expense ratio* | 19.2\% | 17.6\% | 15.9\% | 13.9\% | 17.4\% | 17.4\% | 17.6\% |  |  |  |  |
| Codification | 0.0 | 0.0 | 0.0 | 2.6 | (0.5) | 0.0 | 0.0 |  |  |  |  |
| Written premium adjustment - statutory only | nm | nm | 0.8 | 0.0 | 0.0 | 0.0 | 0.0 |  |  |  |  |
| One-time item | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |  |  |  |  |
| Commission expense ratio (adjusted) | 19.2\% | 17.6\% | 16.7\% | 16.5\% | 16.9\% | 17.4\% | 17.6\% |  |  |  |  |
| Reported other expense ratio* | 10.1\% | 8.9\% | 9.6\% | 8.7\% | 12.6\% | 11.4\% | 11.9\% |  |  |  |  |
| Codification | 0.0 | 0.0 | 0.0 | 1.5 | (0.4) | 0.0 | 0.0 |  |  |  |  |
| Written premium adjustment - statutory only | nm | nm | 0.4 | 0.0 | 0.0 | 0.0 | 0.0 |  |  |  |  |
| One-time item | 0.0 | 0.8 | 0.0 | 0.0 | (1.7) | 0.0 | 0.0 |  |  |  |  |
| Other expense ratio (adjusted) | 10.1\% | 9.7\% | 10.0\% | 10.2\% | 10.5\% | 11.4\% | 11.9\% |  |  |  |  |
| Reported statutory expense ratio* | 29.3\% | 26.5\% | 25.5\% | 22.6\% | 30.0\% | 28.8\% | 29.5\% |  |  |  |  |
| Codification | 0.0 | 0.0 | 0.0 | 4.1 | (0.9) | 0.0 | 0.0 |  |  |  |  |
| Written premium adjustment - statutory only | nm | nm | 1.2 | 0.0 | 0.0 | 0.0 | 0.0 |  |  |  |  |
| One-time item | 0.0 | 0.8 | 0.0 | 0.0 | (1.7) | 0.0 | 0.0 |  |  |  |  |
| Statutory expense ratio (adjusted) | 29.3\% | 27.3\% | 26.7\% | 26.7\% | 27.4\% | 28.8\% | 29.5\% |  |  |  |  |


| GAAP combined ratio | $\mathbf{8 9 . 8 \%}$ | $94.7 \%$ | $99.7 \%$ | $104.9 \%$ | $112.8 \%$ | $100.2 \%$ | $104.3 \%$ | $98.4 \%$ | $103.6 \%$ | $100.1 \%$ | $100.9 \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GAAP combined ratio | $\mathbf{0 . 0}$ | 0.8 | 0.0 | 0.0 | $(2.1)$ | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| One-time item | $\mathbf{8 9 . 8 \%}$ | $95.5 \%$ | $99.7 \%$ | $104.9 \%$ | $110.7 \%$ | $100.2 \%$ | $104.3 \%$ | $98.4 \%$ | $103.6 \%$ | $100.1 \%$ | $100.9 \%$ |
| GAAP combined ratio before one-time item |  |  |  |  |  |  |  |  |  |  |  |


| Written premiums to surplus |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Adjusted premiums to statutory surplus ratio | $\mathbf{0 . 7 2 1}$ | 1.002 | 1.067 | 0.864 |
| Written premium adjustment | $\mathbf{( 0 . 0 0 7 )}$ | 0.010 | 0.050 | 0.159 |
| Reported premiums to statutory surplus ratio | $\mathbf{0 . 7 1 4}$ | 1.012 | 1.117 | 1.023 |

Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. nm - Not meaningful

* Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.
 recognized on an annualized basis at the effective date of the policy. Written premiums for 2000 were reclassified to conform with the 2001 presentation; information was not readily available to reclassify earlier year statutory data. The growth rates in written premiums between 1999 and 2000 are overstated because 1999 premiums are shown on a billed basis.


## 6-Year Property Casualty Data - Commercial Lines

| (Dollars in millions) | Years ended December 31, |  |  |  |  | 1999 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Premiums |  |  |  |  |  |  |
| Adjusted written premiums (statutory)* | \$2,209 | \$2,009 | \$1,795 | \$1,551 | \$1,326 | \$1,100 |
| Codification | 0 | 0 | 0 | 276 | (51) | 0 |
| Written premium adjustment - statutory only | (23) | 22 | 110 | 0 | 0 | 0 |
| Reported written premiums (statutory)** | \$2,186 | \$2,031 | \$1,905 | \$1,827 | \$1,275 | \$1,100 |
| Unearned premiums change | (60) | (123) | (182) | (374) | (43) | (12) |
| Earned premiums (GAAP) | \$2,126 | \$1,908 | \$1,723 | \$1,453 | \$1,232 | \$1,088 |
| Year-over-year growth rate: |  |  |  |  |  |  |
| Adjusted written premiums (statutory) | 10.0\% | 11.9\% | 15.7\% | 17.0\% | 20.5\% | 7.8\% |
| Written premiums (statutory) | 7.6\% | 6.6\% | 4.3\% | 43.3\% | 15.9\% | 7.8\% |
| Earned premiums | 11.4\% | 10.8\% | 18.6\% | 17.9\% | 13.2\% | 6.7\% |
| Statutory combined ratio |  |  |  |  |  |  |
| Reported statutory combined ratio* | 83.7\% | 90.9\% | 95.3\% | 96.7\% | 117.2\% | 101.2\% |
| Codification | 0.0 | 0.0 | 0.0 | 4.0 | (1.2) | 0.0 |
| Written premium adjustment - statutory only | nm | nm | 1.5 | 0.0 | 0.0 | 0.0 |
| One-time item | 0.0 | 0.7 | 0.0 | 0.0 | (1.6) | 0.0 |
| Statutory combined ratio (adjusted) | 83.7\% | 91.6\% | 96.8\% | 100.7\% | 114.4\% | 101.2\% |
| Less catastrophe losses | 3.4 | 2.2 | 2.3 | 1.9 | 1.5 | 2.7 |
| Statutory combined ratio excluding catastrophe losses (adjusted) | 80.3\% | 89.4\% | 94.5\% | 98.8\% | 112.9\% | 98.5\% |
| GAAP combined ratio |  |  |  |  |  |  |
| GAAP combined ratio | 84.1\% | 91.3\% | 96.6\% | 101.7\% | 117.2\% | 103.5\% |
| One-time item | 0.0 | 0.8 | 0.0 | 0.0 | (2.0) | 0.0 |
| GAAP combined ratio before one-time item | 84.1\% | 92.1\% | 96.6\% | 101.7\% | 115.2\% | 103.5\% |

[^2][^3] billed basis.

## Cincinnati Insurance Group

6-Year Property Casualty Data - Personal Lines

| (Dollars in millions) | Years ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 |
| Premiums |  |  |  |  |  |  |
| Adjusted written premiums (statutory)* | \$ 817 | \$ 780 | \$ 701 | \$ 637 | \$ 610 | \$ 581 |
| Codification | 0 | 0 | 0 | 126 | (4) | 0 |
| Written premium adjustment - statutory only | (6) | 4 | 7 | 0 | 0 | 0 |
| Reported written premiums (statutory)** | \$ 811 | \$ 784 | \$ 708 | \$ 763 | \$ 606 | \$ 581 |
| Unearned premiums change | (18) | (39) | (38) | (143) | (10) | (11) |
| Earned premiums (GAAP) | \$ 793 | \$ 745 | \$ 670 | \$ 620 | \$ 596 | \$ 570 |
| Year-over-year growth rate: |  |  |  |  |  |  |
| Adjusted written premiums (statutory) | 4.7\% | 11.3\% | 10.0\% | 4.4\% | 5.0\% | 8.0\% |
| Written premiums (statutory) | 3.4\% | 10.7\% | (7.2)\% | 25.9\% | 4.3\% | 8.0\% |
| Earned premiums | 6.4\% | 11.2\% | 8.1\% | 4.0\% | 4.6\% | 9.0\% |
| Statutory combined ratio |  |  |  |  |  |  |
| Reported statutory combined ratio* | 104.6\% | 102.9\% | 106.5\% | 105.9\% | 110.6\% | 97.8\% |
| Codification | 0.0 | 0.0 | 0.0 | 4.6 | (0.2) | 0.0 |
| Written premium adjustment - statutory only | nm | nm | 0.3 | 0.0 | 0.0 | 0.0 |
| One-time item | 0.0 | 1.0 | 0.0 | 0.0 | (2.0) | 0.0 |
| Statutory combined ratio (adjusted) | 104.6\% | 103.9\% | 106.8\% | 110.5\% | 108.4\% | 97.8\% |
| Less catastrophe losses | 9.7 | 7.3 | 7.1 | 5.8 | 5.4 | 1.4 |
| Statutory combined ratio excluding catastrophe losses (adjusted) | 94.9\% | 96.6\% | 99.7\% | 104.7\% | 103.0\% | 96.4\% |
| GAAP combined ratio |  |  |  |  |  |  |
| GAAP combined ratio | 105.0\% | 103.6\% | 107.6\% | 112.4\% | 110.4\% | 93.8\% |
| One-time item | 0.0 | 1.1 | 0.0 | 0.0 | (2.4) | 0.0 |
| GAAP combined ratio before one-time item | 105.0\% | 104.7\% | 107.6\% | 112.4\% | 108.0\% | 93.8\% |

$\overline{\text { Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. nm - Not meaningful }}$

[^4] billed basis.

## Cincinnati Insurance Group

## Quarterly Property Casualty Data - Consolidated


 may not equal the full year as each is computed independently.
nm — Not meaningful

[^5]Cincinnati Insurance Group
Quarterly Property Casualty Data - Commercial Lines

 may not equal the full year as each is computed independently.
$n m$ — Not meaningful
 bodies.

## Cincinnati Insurance Group

## Quarterly Property Casualty Data - Personal Lines



Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.
nm — Not meaningful

* Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.


## Cincinnati Insurance Group

## Quarterly Property Casualty Data - By Line of Business


 may not equal the full year as each is computed independently.

The Cincinnati Life Insurance Company
GAAP Statements of Income

|  | 2005 For the three months ended June 30, |  |  | \% Change | For the six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues: |  |  |  |  |  |  |  |  |
| Premiums earned: |  |  |  |  |  |  |  |  |
| Property casualty | \$ 0 | \$ 0 | \$ 0 | NA | \$ 0 | \$ 0 | \$ 0 | NA |
| Life | 38,053,773 | 33,745,792 | 4,307,981 | 12.77 | 69,570,579 | 64,339,306 | 5,231,273 | 8.13 |
| Accident health | 1,436,094 | 1,392,820 | 43,274 | 3.11 | 3,089,251 | 2,973,784 | 115,467 | 3.88 |
| Premiums ceded | $(10,266,701)$ | $(8,165,891)$ | $(2,100,810)$ | (25.73) | $(19,659,993)$ | $(15,674,427)$ | $(3,985,566)$ | (25.43) |
| Total premiums earned | 29,223,166 | 26,972,721 | 2,250,445 | 8.34 | 52,999,837 | 51,638,663 | 1,361,174 | 2.64 |
| Investment income | 24,422,519 | 22,172,675 | 2,249,844 | 10.15 | 48,396,996 | 44,126,900 | 4,270,096 | 9.68 |
| Realized investment gains and losses | 5,352,141 | 4,465,280 | 886,861 | 19.86 | 7,644,838 | 4,698,869 | 2,945,969 | 62.70 |
| Other income | 846,798 | 753,783 | 93,015 | 12.34 | 1,594,320 | 1,483,565 | 110,755 | 7.47 |
| Total revenues | \$ 59,844,624 | \$ 54,364,459 | \$ 5,480,165 | 10.08 | \$110,635,991 | \$101,947,997 | \$ 8,687,994 | 8.52 |
| Benefits \& expenses: |  |  |  |  |  |  |  |  |
| Losses \& policy benefits | \$ 44,534,290 | \$ 43,364,973 | \$ 1,169,317 | 2.70 | \$ 79,180,808 | \$ 81,170,391 | \$(1,989,583) | (2.45) |
| Reinsurance recoveries | $(18,810,323)$ | $(17,765,358)$ | $(1,044,965)$ | (5.88) | $(29,570,229)$ | $(33,358,963)$ | 3,788,734 | 11.36 |
| Commissions | 8,696,258 | 8,067,609 | 628,649 | 7.79 | 16,992,069 | 15,412,238 | 1,579,831 | 10.25 |
| Other operating expenses | 6,726,436 | 6,794,170 | $(67,734)$ | (1.00) | 11,264,457 | 12,443,398 | $(1,178,941)$ | (9.47) |
| Interest expense | 0 | 0 | 0 | NA | 0 | 0 | 0 | NA |
| Taxes, licenses \& fees | 1,073,625 | 967,678 | 105,947 | 10.95 | 2,151,112 | 2,084,414 | 66,698 | 3.20 |
| Incr deferred acq expense | $(2,032,577)$ | $(2,499,289)$ | 466,712 | 18.67 | $(4,782,772)$ | $(3,954,251)$ | $(828,521)$ | (20.95) |
| Other expenses | 44 | 69 | (25) | (36.23) | 108 | 105 | 3 | 2.86 |
| Total expenses | \$ 40,187,753 | \$ 38,929,852 | \$ 1,257,901 | 3.23 | \$ 75,235,553 | \$ 73,797,332 | \$ 1,438,221 | 1.95 |
| Income before income taxes | \$ 19,656,871 | \$ 15,434,607 | \$ 4,222,264 | 27.36 | \$ 35,400,438 | \$ 28,150,665 | \$ 7,249,773 | 25.75 |
| Provision for income taxes: |  |  |  |  |  |  |  |  |
| Current | \$ 3,031,405 | \$ 1,476,390 | \$ 1,555,015 | 105.33 | \$ 6,245,875 | \$ 5,784,353 | \$ 461,522 | 7.98 |
| Current capital gains/losses | 1,873,249 | 1,562,848 | 310,401 | 19.86 | 2,675,693 | 1,644,604 | 1,031,089 | 62.70 |
| Deferred | 1,811,804 | 2,182,023 | $(370,219)$ | (16.97) | 3,123,875 | 2,065,113 | 1,058,762 | 51.27 |
| Total income taxes | \$ 6,716,458 | \$ 5,221,261 | \$ 1,495,197 | 28.64 | \$ 12,045,443 | \$ 9,494,070 | \$ 2,551,373 | 26.87 |
| Net income | \$ 12,940,413 | \$ 10,213,346 | \$ 2,727,067 | 26.70 | \$ 23,354,995 | \$ 18,656,595 | \$ 4,698,400 | 25.18 |

## The Cincinnati Life Insurance Company

Statutory Statements of Income

|  | For the three months ended June 30, |  |  | For the six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | \% Change | 2005 | 2004 | \% Change |
| Net premiums written | \$50,826,408.30 | \$47,635,868.48 | 6.70 | \$100,310,028.60 | \$ 78,646,215.80 | 27.55 |
| Net investment income | 24,422,518.82 | 22,172,674.91 | 10.15 | 48,396,996.07 | 44,126,900.04 | 9.68 |
| Amortization of interest maintenance reserve | 1,414,427.00 | 158,697.50 | 791.27 | 1,679,919.00 | 289,157.50 | 480.97 |
| Commissions and expense allowances on reinsurance ceded | 2,834,889.60 | 4,217,377.76 | (32.78) | 6,452,441.57 | 8,441,717.89 | (23.56) |
| Income from fees associated with Separate Accounts | 846,797.36 | 753,782.80 | 12.34 | 1,594,319.63 | 1,483,565.37 | 7.47 |
| Total revenues | \$80,345,041.08 | \$74,938,401.45 | 7.21 | \$158,433,704.87 | \$132,987,556.60 | 19.13 |
| Death benefits and matured endowments | \$ 7,332,486.61 | \$ 8,133,953.38 | (9.85) | \$ 15,022,527.94 | \$ 15,391,041.94 | (2.39) |
| Annuity benefits | 4,699,020.66 | 5,758,999.12 | (18.41) | 7,767,445.31 | 10,754,892.68 | (27.78) |
| Disability benefits and benefits under accident and health contracts | 521,623.60 | 490,986.41 | 6.24 | 562,209.61 | 1,005,718.41 | (44.10) |
| Surrender benefits and group conversions | 3,730,233.58 | 4,593,509.42 | (18.79) | 9,503,648.72 | 7,984,187.92 | 19.03 |
| Interest and adjustments on deposit-type contract funds | 2,751,374.83 | 2,214,791.27 | 24.23 | 5,023,109.51 | 4,077,637.94 | 23.19 |
| Increase in aggregate reserves for life and accident and health contracts | 40,627,409.96 | 29,789,854.87 | 36.38 | 77,628,755.97 | 46,341,508.67 | 67.51 |
| Payments on supplementary contracts with life contingencies | 75,156.91 | 150,170.54 | (49.95) | 147,405.58 | 214,977.10 | (31.43) |
| Total benefit expenses | \$59,737,306.15 | \$51,132,265.01 | 16.83 | \$115,655,102.64 | \$ 85,769,964.66 | 34.84 |
| Commissions | \$ 8,696,258.57 | \$ 8,067,608.55 | 7.79 | \$ 16,992,069.38 | \$ 15,412,237.66 | 10.25 |
| General insurance expenses and taxes | 7,904,098.10 | 7,517,650.66 | 5.14 | 15,818,695.39 | 15,156,971.62 | 4.37 |
| Increase in loading on deferred and uncollected premiums | (1,309,051.35) | (739,756.00) | (76.96) | $(3,805,278.35)$ | (2,304,843.00) | (65.10) |
| Net transfers to or (from) Separate Accounts | 0.00 | 0.00 | N/A | 0.00 | 0.00 | N/A |
| Other deductions | 44.15 | 69.17 | (36.17) | 107.96 | 105.49 | 2.34 |
| Total operating expenses | \$15,291,349.47 | \$14,845,572.38 | 3.00 | \$ 29,005,594.38 | \$ 28,264,471.77 | 2.62 |
| Federal and Foreign Income Taxes Incurred | 3,589,629.00 | 2,273,000.00 | 57.92 | 6,577,240.00 | 6,565,000.00 | 0.19 |
| Net gain from operations before realized capital gains or (losses) | \$ 1,726,756.46 | \$ 6,687,564.06 | (74.18) | \$ 7,195,767.85 | \$ 12,388,120.17 | (41.91) |
| Net realized gains or (losses) net of capital gains tax | 109,922.36 | 1,261,655.38 | (91.29) | 1,320,603.67 | 1,101,764.97 | 19.86 |
| Net Income (Statutory) | \$ 1,836,678.82 | \$ 7,949,219.44 | (76.89) | \$ 8,516,371.52 | \$ 13,489,885.14 | (36.87) |

[^6]The Cincinnati Life Insurance Company
Expenses as a Percentage of Premium

| (In millions) | 6/30/05 |  | Three months ended 3/31/05 6/30/04 |  |  |  | 3/31/04 |  | $$ |  |  |  | 2004 |  | 2003 |  | Years ended December 31, 20022001 |  |  |  | 2000 |  | 1999 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross Written Premiums | \$ |  | \$ | 62 | \$ | 59 | \$ | 43 | \$ | 126 |  | 102 |  | 230 | \$ | 173 | \$ | 244 | \$ | 122 | \$ | 157 |  | 421 |
| Bank Owned Life Insurance (BOLI) Adjustment |  | 0 |  | - |  | 0 |  | - |  | 0 |  | - |  | (10) |  | - |  | (34) |  | - |  | (20) |  | (303) |
| Adjusted Gross Written Premiums | \$ | 64 | \$ | 62 | \$ | 59 | \$ | 43 | \$ | 126 |  | 102 | \$ | 220 | \$ | 173 | \$ | 210 | \$ | 122 | \$ | 137 | \$ | 118 |
| Insurance Expense | \$ | 8 | \$ | 7 | \$ | 6 | \$ | 7 | \$ | 14 | \$ | 13 | \$ | 25 | \$ | 25 | \$ | 27 | \$ | 25 | \$ | 20 | \$ | 19 |
| Expense Ratio |  | 10.7\% |  | 10.9\% |  | 10.9\% |  | 15.3\% |  | 10.8\% |  | 12.7\% |  | 11.1\% |  | 14.8\% |  | 10.9\% |  | 20.6\% |  | 12.9\% |  | 4.4\% |
| Expense Ratio based on Adjusted Gross Written Premium |  | 10.7\% |  | 10.9\% |  | 10.9\% |  | 15.3\% |  | 10.8\% |  | 12.7\% |  | 11.6\% |  | 14.8\% |  | 12.6\% |  | 20.6\% |  | 14.8\% |  | 15.7\% |


[^0]:    Accompanying notes are an integral part of this statement.

[^1]:    

[^2]:    Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. nm - Not meaningful

[^3]:    Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.
     recognized on an annualized basis at the effective date of the policy. Written premiums for 2000 were reclassified to conform with the 2001 presentation; information was not
    

[^4]:    Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.
     recognized on an annualized basis at the effective date of the policy. Written premiums for 2000 were reclassified to conform with the 2001 presentation; information was not readily available to reclassify earlier year statutory data. The growth rates in written premiums between 1999 and 2000 are overstated because 1999 premiums are shown on a

[^5]:    * Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

[^6]:    Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

