

## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

-----  
FORM 10-Q

X            Quarterly Report Under Section 13 or 15 (d) of the  
 - ----- Securities Exchange Act of 1934

For the Quarterly Period Ended September 30, 1997

- ----- Transition Report Pursuant to Section 13 or 15 (d)  
 of the Securities Exchange Act of 1934

-----  
Commission File Number 0-4604CINCINNATI FINANCIAL CORPORATION  
-----

(Exact name of registrant as specified in its charter)

An Ohio Corporation	31-0746871
(State or other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification No.)

6200 South Gilmore Road  
 Fairfield, Ohio 45014-5141

(Address of principal executive offices)

Registrant's telephone number, including area code: 513/870-2000

\*Indicate by check mark whether the registrant (1) has filed all reports  
 required to be filed by Section 13 or 15 (d) of the Securities Exchange Act  
 of 1934 during the preceding 12 months (or for such shorter period that the  
 registrant was required to file such reports) and (2) has been subject to  
 such filing requirements for the past 90 days.

YES    X       .                      NO                      .  
       -----                      -----

Securities registered pursuant to Section 12(g) of the Act:

\$2.00 Par Common--54,899,262 shares outstanding at September 30, 1997

\$79,107,000 of 5-1/2% Convertible Senior Debentures Due 2002

## PART I

-----

## ITEM 1. FINANCIAL STATEMENTS

CINCINNATI FINANCIAL CORPORATION AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS

	(Unaudited) September 30, 1997 -----	December 31, 1996 -----
<b>ASSETS</b>		
Cash .....	\$ 78,054,123	\$ 59,933,485
Investments		
Fixed Maturities (Cost: 1997--\$2,576,561,850; 1996--\$2,431,785,016) .....	2,753,846,127	2,561,805,150
Equity Securities (Cost: 1997--\$1,648,834,145; 1996--\$1,537,188,704) .....	5,158,711,975	3,740,180,384
Other Invested Assets .....	55,790,927	53,003,602
Finance Receivables .....	30,860,479	26,864,459
Premiums Receivable .....	162,922,022	162,045,482
Reinsurance Receivable .....	100,261,134	115,906,385
Prepaid Reinsurance Premiums .....	24,002,429	22,924,443
Investment Income Receivable .....	73,303,619	70,446,495
Land, Buildings and Equipment for Company Use (at Cost Less Accumulated Depreciation) .....	40,921,964	39,486,095
Deferred Acquisition Costs Pertaining to Unearned Premiums and to Life Policies in Force .....	133,150,352	127,587,814
Other Assets .....	28,828,114	65,330,026
	-----	-----
Total Assets .....	\$ 8,640,653,265 =====	\$ 7,045,513,820 =====
<b>LIABILITIES</b>		
Insurance Reserves:		
Life Policy Reserves .....	\$ 471,773,728	\$ 440,280,714
Losses and Loss Expenses .....	1,926,558,010	1,881,167,249
Unearned Premiums .....	440,375,781	425,750,431
Notes Payable .....	276,987,670	262,097,826
5-1/2% Convertible Senior Debentures Due 2002 .....	79,107,000	79,847,000
Federal Income Taxes		
Current .....	24,922,619	13,408,903
Deferred .....	1,151,049,963	676,892,687
Other Liabilities .....	125,616,976	103,180,572
	-----	-----
Total Liabilities .....	4,496,391,747 -----	3,882,625,382 -----
<b>SHAREHOLDERS' EQUITY</b>		
Common Stock, \$2 per Share; Authorized 80,000,000 Shares; Issued 1997--55,922,058; 1996--55,828,615 Shares; Outstanding 1997--54,899,262; 1996--55,636,476 Shares .....	111,844,116	111,657,230
Paid-In Capital .....	405,622,143	401,861,619
Retained Earnings .....	1,291,936,526	1,132,879,714
Unrealized Gain on Investments, Less Taxes .....	2,407,904,771	1,527,707,080
	-----	-----
	4,217,307,556	3,174,105,643
Less Treasury Shares at Cost (1997--1,022,796 Shares; 1996--192,139 Shares) .....	(73,046,038)	(11,217,205)
	-----	-----
Total Shareholders' Equity .....	4,144,261,518 -----	3,162,888,438 -----
	-----	-----
Total Liabilities and Shareholders' Equity .....	\$ 8,640,653,265 =====	\$ 7,045,513,820 =====

Accompanying notes are an integral part of these financial statements.

10Q/sa

CINCINNATI FINANCIAL CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF INCOME  
(UNAUDITED)

	Nine Months Ended Sept. 30,		Three Months Ended Sept. 30,	
	1997	1996	1997	1996
Revenues:	----	----	----	----
Premiums Earned:				
Property and Casualty .....	\$ 1,082,563,400	\$ 1,014,604,868	\$ 365,579,157	\$ 343,761,384
Life .....	41,117,697	37,527,566	13,680,243	12,484,097
Accident and Health .....	6,057,542	5,696,378	2,103,836	1,938,550
	-----	-----	-----	-----
Net Premiums Earned .....	1,129,738,639	1,057,828,812	381,363,236	358,184,031
Investment Income, Less Expenses .....	259,166,563	242,451,646	88,245,573	79,929,131
Realized Gain on Investments .....	64,598,644	40,939,681	20,307,656	15,050,236
Other Income .....	6,474,074	8,301,379	2,121,940	2,517,977
	-----	-----	-----	-----
Total Revenues .....	1,459,977,920	1,349,521,518	492,038,405	455,681,375
	-----	-----	-----	-----
Benefits & Expenses:				
Ins. Losses and Policyholder Ben .....	790,049,819	825,923,896	264,359,740	285,994,824
Commissions .....	214,142,867	191,965,072	73,264,195	67,755,020
Other Operating Expenses .....	101,502,008	83,253,361	34,337,174	28,269,464
Taxes, Licenses & Fees .....	37,162,621	32,678,364	12,208,254	10,971,913
Increase in Deferred Acquisition Costs Pertaining to Unearned Premiums and to Life Policies in Force .....	(5,562,538)	(5,301,048)	(3,149,137)	(2,631,647)
Interest Expense .....	15,314,595	13,885,007	5,536,084	4,763,461
Other Expenses .....	6,784,884	4,987,529	3,517,977	1,899,951
	-----	-----	-----	-----
Total Expenses .....	1,159,394,256	1,147,392,181	390,074,287	397,022,986
	-----	-----	-----	-----
Income Before Income Taxes .....	300,583,664	202,129,337	101,964,118	58,658,389
	-----	-----	-----	-----
Provision (Ben.) for Inc. Taxes:				
Current .....	72,922,376	48,031,937	26,976,070	13,999,560
Deferred .....	784,284	(6,695,743)	(2,011,669)	(2,289,871)
	-----	-----	-----	-----
Total .....	73,706,660	41,336,194	24,964,401	11,709,689
	-----	-----	-----	-----
Net Income .....	\$ 226,877,004	\$ 160,793,143	\$ 76,999,717	\$ 46,948,700
	=====	=====	=====	=====
Weighted Avg. Shares Outstanding .....	57,427,112	57,807,728	56,654,574	57,799,697
	=====	=====	=====	=====
Per Common Share:				
Total Net Income .....	\$3.99	\$2.82	\$1.37	\$ .82
	=====	=====	=====	=====
Cash Dividends Declared .....	\$1.23	\$1.09	\$ .41	\$ .37
	=====	=====	=====	=====

Accompanying notes are an integral part of these financial statements.

CINCINNATI FINANCIAL CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY  
(UNAUDITED)

NINE MONTHS ENDED SEPTEMBER 30, 1996 AND 1997  
-----

	Common Stock Shares -----	Amount -----	Treasury Stock -----	Paid-In Capital -----	Retained Earnings -----	Unrealized Capital Gains -----
Bal. Dec. 31, 1995	53,084,081	\$ 106,168,162	\$ (1,383,492)	\$ 237,171,509	\$1,156,626,751	\$1,159,388,263
Net Income					160,793,143	
Change in Unreal. Gains Net of Inc. Taxes of \$87,824,988						163,103,550
Div. Declared					(60,913,179)	
5% Stock Div at Market	2,652,110	5,304,220		160,452,655	(166,008,726)*	
Purchase/Issuance of Treasury Shares			(4,566,516)	744,299		
Stock Options Exercised	75,818	151,636		2,748,335		
Bal. Sept. 30, 1996	55,812,009 =====	\$ 111,624,018 =====	\$ (5,950,008) =====	\$ 401,116,798 =====	\$1,090,497,989 =====	\$1,322,491,813 =====
Bal. Dec. 31, 1996	55,828,615	\$ 111,657,230	\$ (11,217,205)	\$ 401,861,619	\$1,132,879,714	\$1,527,707,080
Net Income					226,877,004	
Change in Unreal Gains Net of Inc. Taxes of \$473,952,603						880,197,691
Div. Declared					(67,819,877)	
Purchase/Issuance of Treasury Shares			(61,828,833)	21,346		
Stock Options Exercised	76,865	153,730		3,032,334		
Conversion of Debentures	16,578	33,156		706,844	(315)	
Bal. Sept. 30, 1997	55,922,058 =====	\$ 111,844,116 =====	\$ (73,046,038) =====	\$ 405,622,143 =====	\$1,291,936,526 =====	\$2,407,904,771 =====

Accompanying notes are an integral part of these financial statements.

\*Includes \$251,851 for fractional shares on March 15, 1996.

CINCINNATI FINANCIAL CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(UNAUDITED)

	Nine Months Ended Sept. 30,	
	1997	1996
	-----	-----
Cash flows from operating activities:		
Net income .....	\$ 226,877,004	\$ 160,793,143
Adjustments to reconcile operating income to net cash provided by operating activities:		
Depreciation and amortization .....	7,603,620	3,079,669
Increase in net unearned premiums .....	13,547,364	12,722,602
Increase in net life policy reserves .....	31,493,014	25,999,690
Increase in net loss and loss expense reserves .....	61,036,012	104,470,512
(Increase) Decrease in net premiums receivable .....	(876,540)	6,628,615
Increase in deferred acquisition costs .....	(5,562,538)	(5,301,048)
Increase in other liabilities .....	20,497,853	7,637,661
Increase in investment income receivable .....	(2,857,124)	(2,974,250)
(Increase) Decrease in accounts receivable .....	(119,280)	490,827
Decrease in other assets .....	36,621,192	3,136,142
Increase (Decrease) in deferred income taxes .....	204,673	(6,695,743)
Increase in current income taxes .....	11,513,716	4,031,939
Realized gain on investments .....	(64,598,644)	(40,939,681)
Other .....	530,970	(248,523)
	-----	-----
Net cash provided by operating activities .....	335,911,292	272,831,555
	-----	-----
Cash flows from investing activities:		
Sale of fixed maturities investments .....	142,167,546	114,996,810
Called and maturity of fixed maturities investments .....	233,396,586	163,806,962
Sale of equity securities investments .....	212,163,651	210,796,170
Collection of finance receivables .....	4,745,904	7,584,116
Purchase of fixed maturities investments .....	(506,316,593)	(398,394,012)
Purchase of equity securities investments .....	(271,335,022)	(281,615,680)
Investment in land, buildings and equipment .....	(10,819,751)	(12,055,474)
Investment in finance receivables .....	(8,746,781)	(12,214,273)
Investment in other invested assets .....	(3,432,974)	(2,915,505)
	-----	-----
Net cash used in investing activities .....	(208,177,434)	(210,010,886)
	-----	-----
Cash flows from financing activities:		
Proceeds from stock options exercised .....	3,186,064	2,899,971
Purchase of treasury shares .....	(61,807,487)	(3,822,217)
Increase in notes payable .....	14,889,844	31,769,909
Payment of cash dividends to shareholders .....	(65,881,641)	(58,317,239)
	-----	-----
Net cash used in financing activities .....	(109,613,220)	(27,469,576)
	-----	-----
Net increase in cash .....	18,120,638	35,351,093
Cash at beginning of period .....	59,933,485	20,019,459
	-----	-----
Cash at end of period .....	\$ 78,054,123	\$ 55,370,552
	=====	=====
Supplemental disclosures of cash flow information		
Interest paid .....	\$ 15,673,319	\$ 12,481,950
	=====	=====
Income taxes paid .....	\$ 61,988,270	\$ 44,000,000
	=====	=====

Accompanying notes are an integral part of these financial statements.

CINCINNATI FINANCIAL CORPORATION AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)

NOTE I - ACCOUNTING POLICIES

The consolidated financial statements include the accounts of the Company and all of its subsidiaries, each of which is wholly owned, and are presented in conformity with generally accepted accounting principles. All significant inter-company investments and transactions have been eliminated in consolidation. The December 31, 1996 consolidated balance sheet amounts are derived from the audited financial statements but do not include all disclosures required by generally accepted accounting principles.

INVESTMENTS--Fixed maturities and equity securities have been classified as available for sale and are carried at fair values at September 30, 1997 and December 31, 1996.

UNREALIZED GAINS AND LOSSES--The increases (decreases) in unrealized gains for fixed maturities and equity securities (net of income tax effect) for the nine-month and three-month periods ended September 30 are as follows:

	Fixed Maturities -----	Equity Securities -----	Total -----
Nine-Month Periods Ended			
September 30, 1997	\$ 30,721,693	\$849,475,998	\$880,197,691
September 30, 1996	\$(36,115,931)	\$199,219,481	\$163,103,550
Three-Month Periods Ended			
September 30, 1997	\$ 23,196,320	\$342,463,411	\$365,659,731
September 30, 1996	\$ 11,657,602	\$ 80,155,359	\$ 91,812,961

Such amounts are included as additions to and deductions from shareholders' equity.

REINSURANCE--Premiums earned are net of premiums on ceded business, and insurance losses and policyholder benefits are net of reinsurance recoveries in the accompanying statements of income for the nine-month and three-month periods ended September 30 as follows:

	Ceded Premiums -----	Reinsurance Recoveries -----
Nine-Month-Periods Ended		
September 30, 1997	\$72,802,921	\$20,211,551
September 30, 1996	\$70,213,173	\$30,009,990
Three-Month Periods Ended		
September 30, 1997	\$24,209,791	\$ 6,897,238
September 30, 1996	\$24,716,567	\$11,233,535

## NOTE II - STOCK OPTIONS

The Company has primarily qualified stock option plans under which options are granted to employees of the Company at prices which are not less than market price at the date of grant and which are exercisable over ten-year periods.

On September 30, 1997, outstanding options were as follows:

Stock Option Plan -----	Range of Exercise Prices -----	Number of Shares -----
III	\$11.87 to \$22.03	92,378
IV	\$22.38 to \$79.88	975,570
V	\$61.43 to \$79.25	298,175

## NOTE III RECENTLY ISSUED ACCOUNTING STANDARDS

The Financial Accounting Standards Board recently issued Statement of Financial Accounting Standards No. 128 "Earnings Per Share," which is effective for financial statements for both interim and annual periods ending after December 15, 1997. Early adoption of the statement is not permitted. The Company has applied this statement to the 1997 and 1996 third quarter and first nine-month results and determined that the restated amounts are as follows:

	Third Quarter -----		Nine-Month -----	
	1997	1996	1997	1996
	----	----	----	----
Net Income per Common Share	\$1.42	\$ .84	\$4.11	\$2.88
	=====	=====	=====	=====
Net Income per Common Share-- Assuming Dilution	\$1.37	\$ .82	\$3.99	\$2.82
	=====	=====	=====	=====

The Financial Accounting Standards Board has issued Statements of Financial Accounting Standards No. 130--Reporting Comprehensive Income ("FAS 130") and No. 131--Disclosures about Segments of an Enterprise and Related Information ("FAS 131"). FAS 130 and FAS 131, which must be adopted in 1998, will have no effect on the Company's financial position but may require additional disclosure.

## NOTE IV INTERIM ADJUSTMENTS

The preceding summary of financial information for Cincinnati Financial Corporation and consolidated subsidiaries is unaudited, but the Company believes that all adjustments (consisting only of normal recurring accruals) necessary for fair presentation have been made. The results of operations for this interim period is not necessarily an indication of results to be expected for the remaining three months of the year.

## ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Premiums earned for the nine months ended September 30, 1997 have increased \$71,909,827 (7%) over the nine months ended September 30, 1996. Also, premiums earned have increased \$23,179,205 (6%) for the three months ended September 30, 1997 over the three months ended September 30, 1996. For the nine-month period ended September 30, 1997, the growth rate of our property and casualty subsidiaries is less than last year on both a gross written and earned premium basis. For the three-month period ended September 30, 1997, the growth rate of our property and casualty subsidiaries is less than last year on an earned premium basis but slightly greater on a gross written basis. These growth rates were less than last year because the increases in new business and some rate increases on personal lines business were offset by the continued softness of the commercial lines market and by lower premiums on workers' compensation coverages. The premium growth of our life and health subsidiary has increased 9% for the nine-month and three-month periods ended September 30, 1997 compared to the comparable periods of 1996. The premium growth in our life subsidiary is mainly attributable to increased sales of both traditional and interest-sensitive products. For the nine-month and three-month periods ended September 30, 1997, investment income, net of expenses, has increased \$16,714,917 (7%) and \$8,316,442 (10%) when compared with the first nine months and third three months of 1996, respectively. This increase is the result of the growth of the investment portfolio because of investing cash flows from operations and dividend increases from equity securities. The growth rate of our investment earnings for the first nine months is less than usual because of the one-time adjustment of \$2.7 million related to accrual of discount that was included in income for the first nine months of 1996.

Realized gains on investments for the nine months ended September 30, 1997 amounted to \$64,598,644 compared to \$40,939,681 for the nine-month period ended September 30, 1996, and \$20,307,656 for the three-month period ended September 30, 1997 compared to \$15,050,236 for the three-month period ended September 30, 1996. The realized gains are predominantly the result of the sale of equity securities and management's decision to realize the gains and reinvest the proceeds at higher yields.

Insurance losses and policyholder benefits (net of reinsurance recoveries) decreased \$35,874,077 (4%) for the first nine months of 1997 over the same period in 1996 and decreased \$21,635,084 (8%) for the third quarter when compared to the third quarter of 1996. The losses and benefits of the property and casualty companies have decreased \$37,319,808 for the nine-month period and decreased \$21,050,322 for the third quarter of 1997 compared to the comparable periods for 1996. The property and casualty losses for the first nine months and for the third quarter of 1997 have decreased because of a decrease in catastrophe losses and a lower incidence of claims that occur in the normal course of business. Catastrophe losses were \$23.5 million and \$60.1 million, respectively, for the first nine months of 1997 and 1996 and were \$9.0 million and \$22.9 million, respectively, for the third quarter of 1997 and 1996. These losses were substantially lower for the first nine months and the third quarter of 1997 compared to the comparable periods of 1996 because of a lower incidence and severity of these weather-related claims. Policyholder benefits of the life insurance subsidiary increased \$1,445,731 for the first nine months of 1997 over the same period of 1996 and decreased \$584,762 for the third quarter when compared to the third quarter of 1996. The majority of the nine-month increase is the result of an increase in life-related costs, and the decrease in the third quarter is a result of lower incidence of death claims.



Commission expenses increased \$22,177,795 for the nine-month period ended September 30, 1997 compared to the same period of 1996 and increased \$5,509,175 for the third quarter of 1997 compared to the same period in 1996. The increase is attributable to the increases in new business and higher contingency commissions. Other operating expenses increased \$18,248,647 for the nine-month period ended September 30, 1997 compared to the same period for 1996 and increased \$6,067,710 for the third quarter of 1997 compared to the same period in 1996. The increase is attributable to increases in staff and costs associated to our investment in infrastructure to support future growth.

Provision for income taxes, current and deferred, have increased by \$32,370,466 for the first nine months of 1997 compared to the first nine months of 1996 and have increased \$13,254,712 for the third quarter of 1997 compared to the third quarter of 1996. The increase in federal taxes is primarily attributable to an increase in the effective tax rate to 24.5% from 20.5% at September 30, 1997 and 1996, respectively, and an increase in the effective tax rate to 24.5% from 20.0% for the third quarter of 1997 and 1996, respectively.

Unrealized appreciation will fluctuate with changes in the overall fixed maturities and equity securities markets. Changes in unrealized appreciation are discussed in Note 1. The Company's equity investment portfolio continues to be primarily investments in common stocks of public utility companies and financial institutions.

On November 22, 1996, the Board authorized repurchase of up to three million of the Company's outstanding shares as management deems appropriate, over an unspecified period of time. As of September 30, 1997, the Company has repurchased 930,541 shares.

PART II  
OTHER INFORMATION

ITEM 1. Legal Proceedings  
-----

The Company is involved in no material litigation other than routine litigation incident to the nature of the insurance industry.

ITEM 2. Changes in Securities  
-----

There have been no material changes in securities during the third quarter.

ITEM 3. Defaults Upon Senior Securities  
-----

The Company has not defaulted on any interest or principal payment, and no arrearage in the payment of dividends has occurred.

ITEM 4. Submission of Matters to a Vote of Security Holders  
-----

No special matters were voted upon by security holders during the third quarter.

ITEM 5. Other Information  
-----

No matters to report.

ITEM 6. Exhibits and Reports on Form 8-K  
-----

(a) Exhibits included:

Exhibit 11--Statement re Computation of Per Share Earnings.  
Exhibit 27--Financial Data Schedule

(b) The Company was not required to file any reports on Form 8-K during the quarter ended September 30, 1997.

Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CINCINNATI FINANCIAL CORPORATION  
-----  
(Registrant)

Date November 10, 1997  
-----

By/s/ T.F. Elchynski  
-----  
T.F. Elchynski  
Senior Vice President and Chief  
Financial Officer  
(Principal Financial Officer)

10Q/sa

## EXHIBIT 11

CINCINNATI FINANCIAL CORPORATION  
 STATEMENT RE COMPUTATION OF PER SHARE EARNINGS  
 (in thousands except for per share amounts)

	Nine Months Ended September 30,		Three Months Ended September 30,	
	1997	1996	1997	1996
	----	----	----	----
Weighted average shares outstanding	55,230	55,753	54,375	55,769
Equivalent shares assumed to be outstanding for:				
Stock options	424	263	507	239
Convertible debentures	1,773	1,792	1,773	1,792
	-----	-----	-----	-----
Number of shares for primary computation	57,427	57,808	56,655	57,800
Other dilutive equivalent shares-- stock options	88	-0-	88	-0-
	-----	-----	-----	-----
Number of shares assuming full dilution	57,515	57,808	56,743	57,800
	=====	=====	=====	=====
Net income	\$226,877	\$160,793	\$ 77,000	\$ 46,949
Interest on convertible debentures-- net of tax	2,128	2,145	707	715
	-----	-----	-----	-----
Net income for per share computation	\$229,005	\$162,938	\$ 77,707	\$ 47,664
	=====	=====	=====	=====
Earnings per share:				
Total Primary	\$ 3.99	\$ 2.82	\$ 1.37	\$ .82
	=====	=====	=====	=====
Fully Diluted	\$ 3.98	\$ 2.82	\$ 1.37	\$ .82
	=====	=====	=====	=====

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE CONSOLIDATED BALANCE SHEETS AND CONSOLIDATED STATEMENTS OF INCOME AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

9-MOS	
	DEC-31-1997
	JAN-01-1997
	SEP-30-1997
2,753,846,127	
	0
	0
	5,158,711,975
	10,656,581
	15,133,761
	7,968,349,029
	78,054,123
	2,422,405
133,150,352	
	8,640,653,265
	2,353,051,865
440,375,781	
	41,882,353
14,089,508	
	356,094,670
	0
	0
	111,844,116
	4,032,417,402
8,640,653,265	
	1,129,738,639
259,166,563	
64,598,644	
	6,474,074
	790,049,819
234,635,066	
134,709,371	
	300,583,664
	73,706,660
226,877,004	
	0
	0
	0
	226,877,004
	3.99
	3.98
1,702,415,290	
	0
	0
	0
	0
1,771,278,532	
	0

Equals the sum of Fixed Maturities, Equity Securities and Other Invested Assets

Equals the sum of Life Policy Reserves and Losses and Loss Expenses less the Life Company liability for Supplementary Contracts without Life Contingencies of \$3,397,520 which is classified as Other Policyholder Funds

Equals the sum of Notes Payable and the 5-1/2% Convertible Senior Debenture

Equals the Total Shareholders Equity

Equals the Sum of Commissions, Other Operating Expenses, Taxes licenses and Fees, Increase in deferred acquisition costs, Interest expense and Other expenses

Equals the net reserve for unpaid claims for the property casualty subsidiaries less loss checks payable as of December 31, 1996

Equals the net reserve for unpaid claims for the property casualty subsidiaries less loss checks payable as of September 30, 1997