Securities Exchange Act of 1934
FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2001
Transition Report Pursuant to Section 13 or 15 (d)
of the Securities Exchange Act of 1934

Commission File Number 0-4604

## CINCINNATI FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

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            6 2 0 0 ~ S o u t h ~ G i l m o r e ~ R o a d ~
            Fairfield, Ohio 45014-5141
            (Address of principal executive offices)
Registrant's telephone number, including area code: 513/870-2001
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*Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.


NO $\qquad$
Securities registered pursuant to Section 12(g) of the Act:
\$2.00 Par Common--160,714,000 shares outstanding at March 31, 2001
$\$ 29,455,000$ of $5.5 \%$ Convertible Senior Debentures Due 2002
\$419,631,000 of 6.9\% Senior Debentures Due 2028

|  | (000's omitted) |
| :---: | :---: |
| (Unaudited) |  |
| March 31, | December 31, |
| 2001 | ----1 |

Assets

Investments
Fixed maturities (amortized cost: 2001--\$2,884,009;

Accompanying notes are an integral part of these condensed consolidated financial statements.

2000-- $\$ 2,802,863$ )
\$ 2, 866, 750
Equity securities (cost: 2001--\$2,121,829; 2000--\$2,067,984)

7,756,331
Other invested assets
68,428
67,279
86, 059
29, 81
657,693
281, 764
19,225
266, 257
121, 112
97,925
376,613

Total assets
\$ 12,695,248
\$ 13, 287, 091
============ ===========

## Liabilities

Insurance reserves:
Losses and loss expenses
Life policy reserves
Unearned premiums
\$ 2,531,900
622,590 977, 386
250,638
Other liabilities
1,797,751
Deferred income taxes
Notes payable 158, 000 419, 631
$6.9 \%$ Senior debentures due 2028
29,455
5.5\% Convertible senior debentures due 2002

Separate accounts
376,613

Total liabilities
7,163,964

Shareholders' equity

Common stock, \$2 per share;
authorized 200,000 shares;
issued 2001--172,958; 2000--172,883 shares;
outstanding 2001--160,714; 2000--160,891 shares

| 345,915 | 345,766 |
| :---: | :---: |
| 255,134 | 254,156 |
| 1,658,765 | 1,619,954 |
| 3, 661, 237 | 4,155,929 |
| 5,921, 051 | 6,375,805 |
| $(389,767)$ | ( 380,810$)$ |
| 5,531,284 | 5,994,995 |
| \$ 12, 695,248 | \$ 13, 287,091 |

\$ 2, 473, 059
605,421
921, 872
257,254
2,057,641
170, 000
419, 631
29,603
357,615

7,292,096
============

Paid-in capital
Retained earnings
Accumulated other comprehensive income-unrealized net capital gains
\$ 2,721, 291
8,525,985
68,560
60, 254
86,234
30,718
652,340
214,576
15,246
258, 734
122, 005
173, 533
357,615

## CINCINNATI FINANCIAL CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)


Accompanying notes are an integral part of these condensed consolidated financial statements.

CINCINNATI FINANCIAL CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY
(UNAUDITED)
THREE MONTHS ENDED MARCH 31, 2000 AND 2001

|  | Common Shares | Common Stock Amount | Treasury Stock Amount | Paid-In <br> Capital | Retained Earnings | Accumulated Other Comprehensive Income | Total Shareholders Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Bal. Dec. 31, } \\ 1999 \end{gathered}$ | 171,862 | \$ 343,725 | \$(314, 294) | \$237, 859 | \$1,623, 890 | \$ 3,530,104 | \$ 5,421, 284 |
| Net income |  |  |  |  | 79,363 |  | 79,363 |
| Change in unreal gains net of inc. taxes of \$337, 084 |  |  |  |  |  | $(626,014)$ | $(626,014)$ |
| Comprehensive Income (loss) |  |  |  |  |  |  | $(546,651)$ |
| Div. declared |  |  |  |  | $(30,549)$ |  | $(30,549)$ |
| Purchase/issuance of treasury shares |  |  | $(49,671)$ | 1 |  |  | $(49,670)$ |
| Stock options exercised | 379 | 757 |  | 7,525 |  |  | 8,282 |
| Conversion of debentures | 28 | 55 |  | 357 |  |  | 412 |
| Bal. March 31, 2000 | $\begin{array}{r} 172,269 \\ ======== \end{array}$ | \$ 344, 537 $=======$ | $\begin{aligned} & \$(363,965) \\ & ======== \end{aligned}$ | $\begin{aligned} & \$ 245,742 \\ & ======= \end{aligned}$ | $\$ 1,672,704$ $=========$ | \$ 2,904,090 $========$ | \$ 4, 803,108 $=========$ |
| $\begin{aligned} & \text { Bal. Dec. 31, } \\ & 2000 \end{aligned}$ | 172,883 | \$ 345,766 | \$(380, 810) | \$254, 156 | \$1, 619,954 | \$ 4,155,929 | \$ 5,994,995 |
| Net income |  |  |  |  | 72,613 |  | 72,613 |
| Change in unreal gains net of inc. taxes of \$266, 373 |  |  |  |  |  | $(494,692)$ | $(494,692)$ |
| Comprehensive Income (loss) |  |  |  |  |  |  | $(422,079)$ |
| Div. declared |  |  |  |  | $(33,802)$ |  | $(33,802)$ |
| Purchase/issuance of treasury shares |  |  | $(8,957)$ | (1) |  |  | $(8,958)$ |
| Stock options exercised | 65 | 129 |  | 851 |  |  | 980 |
| Conversion of debentures | 10 | 20 |  | 128 |  |  | 148 |
| Bal. March 31, 2001 | $\begin{array}{r} 172,958 \\ ======= \end{array}$ | $\begin{aligned} & \$ 345,915 \\ & ========= \end{aligned}$ | \$ $(389,767)$ $=======$ | $\begin{gathered} \$ 255,134 \\ ======= \end{gathered}$ | \$1, 658, 765 $========$ | $\begin{aligned} & \$ 3,661,237 \\ & =========== \end{aligned}$ | $\begin{aligned} & \$ 5,531,284 \\ & ========== \end{aligned}$ |

Accompanying notes are an integral part of these condensed consolidated financial statements.

## CINCINNATI FINANCIAL CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

sh flows from operating activities:

Net income
Adjustments to reconcile provided by operating activities:

| Depreciation and amortization ...... |  |
| :---: | :---: |
|  |  |
| Increase in premiums receivable in Ince |  |
|  |  |
|  | Increase (decrease) in prepaid reinsurance |
| Increase in deferred acquisition costs ... |  |
| Decrease in accounts receivable |  |
| Decrease (increase) in other assets |  |
| Increase in loss and loss expense reserves |  |
| Increase in life policy reserves |  |
| Increase in unearned premiums |  |
| (Decrease) increase in other liabilitie |  |
| Increase in deferred income taxes |  |
|  |  |

Increase in current income taxes
Net cash provided by operating activities .....

Cash flows from investing activities:


Net cash used in investing activities $\qquad$

Cash flows from financing activities:
Proceeds from stock options exercised
Purchase/Issuance of treasury shares
(Decrease) increase in notes payable
Payment of cash dividends to shareholders
Net cash used in financial activities

Net decrease (increase) in cash

| 6,518 | 144,831 |
| ---: | ---: |
| 56,935 | 108,004 |
| 20,622 | 40,166 |
| 3,433 | 3,512 |
| $(147,664)$ | $(607,833)$ |
| $(69,529)$ | $(78,160)$ |
| $(4,522)$ | $(14,861)$ |
| $(2,527)$ | $(2,647)$ |
| 72 | $(2,287)$ |
| -----------1 |  |

## Cash at the beginning of the period

980
$(8,958)$
$(12,000)$
$(30,570)$
------
$(50,548)$

| $\begin{gathered} 8,282 \\ (49,670) \end{gathered}$ |  |
| :---: | :---: |
|  | 19,000 |
|  | $(27,609)$ |
|  | $(49,997)$ |
| $(285,081)$ |  |
|  | 339,554 |
| \$ | 54,473 |

\$ 1, 636
$\$ \quad 3,305$
\$ 0
=========
\$ $(18,048)$

Accompanying notes are an integral part of these condensed consolidated financial statements.

## CINCINNATI FINANCIAL CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

## NOTE I - ACCOUNTING POLICIES

The condensed consolidated financial statements include the accounts of the Company and all of its subsidiaries, each of which is wholly owned, and are presented in conformity with accounting principles generally accepted in the United States of America. All significant inter-company investments and transactions have been eliminated in consolidation. The December 31, 2000 consolidated balance sheet amounts are derived from the audited financial statements but do not include all disclosures required by accounting principles generally accepted in the United States of America.

The preceding summary of financial information for Cincinnati Financial Corporation and consolidated subsidiaries is unaudited, but the Company believes that all adjustments (consisting only of normal recurring accruals) necessary for fair presentation have been made. The results of operations for this interim period is not necessarily an indication of results to be expected for the remaining nine months of the year.

INVESTMENTS--Fixed maturities and equity securities have been classified as available for sale and are carried at fair values at March 31, 2001 and December 31, 2000.

UNREALIZED GAINS AND LOSSES (000's omitted)--The increases (decreases) in unrealized gains for fixed maturities and equity securities (net of income tax effect) for the three-month periods ended March 31 are as follows:

| Year | Fixed Maturities | Equity Securities | Total |
| :---: | :---: | :---: | :---: |
| ---- | --------- | ---------- |  |
| 2001 | \$ 41, 354 | \$(536, 046 ) | \$ 494,692$)$ |
| 2000 | \$ $(19,587)$ | \$ $(606,427)$ | \$ $(626,014)$ |

Such amounts are included as deductions from shareholders' equity.
REINSURANCE (000's omitted)--Premiums earned are net of \$37,477 and \$27,710 premiums on ceded business for March 31, 2001 and 2000, respectively. Insurance losses and policyholder benefits in the accompanying consolidated statements of income are net of $\$ 67,435$ and $\$ 22,866$ reinsurance recoveries for March 31, 2001 and 2000, respectively.

## NOTE II - STOCK OPTIONS

The Company has primarily qualified stock option plans under which options are granted to employees of the Company at prices which are not less than market price at the date of grant and which are exercisable over ten-year periods. On March 31, 2001, outstanding options for Stock Plan IV totalled 1,984,025 shares with purchase prices ranging from a low of $\$ 10.07$ to a high of $\$ 42.87$, outstanding options for Stock Plan V totalled 1,179,470 shares with purchase prices ranging from a low of $\$ 20.47$ to a high of $\$ 45.37$ and outstanding options for Stock Plan VI totalled 3,971,277 shares with purchase prices ranging from a low of $\$ 29.38$ to a high of $\$ 41.47$.

## NOTE III - SEGMENT INFORMATION

The Company is organized and operates principally in two industries and has four reportable segments--commercial lines property and casualty insurance, personal lines property and casualty insurance, life insurance and investment operations. The accounting policies of the segments are the same as those described in Note I - Accounting Policies. Revenue is primarily from unaffiliated customers Identifiable assets by segment are those assets, including investment securities, used in the Company's operations in each industry. Corporate and other identifiable assets are principally cash and marketable securities. Segment information, for which results are regularly reviewed by Company management in making decisions about resources to be allocated to the segments and assess their performance, is summarized in the following table. Information regarding income before income taxes and identifiable assets is not available for two reportable segments - commercial lines and personal lines - property casualty insurance.


NOTE IV - FINANCIAL ACCOUNTING PRONOUNCEMENTS
The Company adopted Statement of Financial Accounting Standards No. 133 (SFAS 133), Accounting for Derivative Instruments and Hedging Activities, on January 1, 2001. SFAS 133 requires that all derivative financial instruments, such as convertible debt, convertible preferred stock, interest rate swap contracts and foreign exchange contracts, be recognized in the financial statements and measured at fair value regardless of the purpose or intent for holding them. Changes in the fair market value of derivative financial instruments are either recognized periodically in income or shareholders' equity (as a component of comprehensive income), depending on whether the derivative is being used to hedge changes in fair value or cash flows. The adoption of SFAS 133 did not have a significant impact on the consolidated results of operations, financial position or cash flows of the Company because the Company does not have significant derivative activity.

Subsequent to March 31, 2001, the Company entered into an interest rate swap as a cash flow hedge of variable interest payments. (The risk designated as being hedged is the risk of changes in cash flows attributable to changes in market interest rates.) For this interest rate swap contract under which the Company agrees to pay a fixed rate of interest, the contract is considered to be a hedge against changes in the amount of future cash flows associated with the Company's interest payments of certain variable rate debt obligations ( $\$ 31$ million notional amount). Accordingly, the interest rate swap contract will be reflected at fair value in the Company's consolidated balance sheet and the related gain or loss on this contract will be a component of comprehensive income. The net effect of this accounting on the Company's operating results will be that interest expense on the portion of variable rate debt being hedged will generally be recorded based on fixed interest rates.

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (000's omitted)

This Management Discussion is intended to supplement the data contained in the financial statements and related notes of Cincinnati Financial Corporation and subsidiaries. The following discussion related to the condensed consolidated financial statements and accompanying notes contain certain forward-looking statements that involve potential risks and uncertainties. The company s future results could differ materially from those discussed. Factors that could cause or contribute to such differences include, but are not limited to: unusually high levels of catastrophe losses due to changes in weather patterns or other natural causes; changes in insurance regulations or legislation that place the Company at a disadvantage in the marketplace; recession or other economic conditions resulting in lower demand for insurance products; sustained decline in overall stock market values negatively impacting the Company's equity portfolio and the ability to generate investment income. Readers are cautioned that the Company undertakes no obligation to review or update the forward-looking statements included in this material.

Premiums earned for the three months ended March 31, 2001 have increased \$59,414 (13\%) over the three months ended March 31, 2000. For our property and casualty insurance companies, gross written premiums increased $\$ 83,434$, net written premiums increased by $\$ 69,094$ and net earned premiums increased by $\$ 59,365$. The premium growth rates are greater than last year primarily because of rate increases. Commercial lines new business increased 5\%. Earned premiums of our life company increased $\$ 218$. The premium growth in our life products is mainly attributable to increased sales of both traditional and work site marketing products. For the three-month period ended March 31, 2001, investment income, net of expenses, has increased $\$ .9$ (1\%) when compared with the first three months of 2000, excluding $\$ 5.3$ million in 2000 interest income from a bank-owned life insurance (BOLI) policy. Lack of growth was attributable to the average yield for the bond portfolio decreasing and lower dividends earned in the quarter. Realized gains on investments for the three months ended March 31, 2001 amounted to $\$ 3,351$ compared to $\$ 14,524$ for the comparable three-month period March 31, 2000.

Insurance losses and policyholder benefits (net of reinsurance recoveries) increased $\$ 39,724$ (13\%) for the first three months of 2001 over the same period in 2000. Property and casualty company losses increased $\$ 43,376$ in the first quarter of 2001, compared to the first quarter of 2000, while policy holder benefits decreased $\$ 3,652$ over the first quarter of 2000 in the life insurance subsidiary. The increase in property casualty losses is primarily due to a $30 \%$ increase in losses incurred for claims $\$ 250$ or less. Catastrophic claims were lower by $\$ 1,415$ in the same period.

Commission expenses increased $\$ 9,703$ for the first quarter of 2001 compared to the same period of 2000. Property and casualty commissions increased $\$ 10,503$, reflecting higher contingent commissions and higher growth of premiums written. Life commissions decreased \$800. In the first quarter 2000, a backlog of "Triple $X^{\prime \prime}$ term insurance processing resulted in higher premiums and commissions. 2001 commissions are lower, as these policies now are paying a renewal commission instead of a first year commission. Other operating expenses increased $\$ 3,878$ for the three-month period ended March 31, 2001 compared to the same period for 2000. The increase is attributable to increases in staff and other internal development costs associated with our investment in infrastructure to support future growth. Taxes, licenses and fees increased $\$ 4,130$ for the first quarter of 2001 compared to the first quarter of 2000 primarily due to growth in written premiums. Interest expense increased $\$ 1,044$ for the three-month period ended March 31, 2001 compared to the same period for 2000. A large portion of the increase is attributable to more short-term debt held at March 31, 2001.

There was no significant change in the provision for federal income taxes for the first three months of 2001 compared to the first three months of 2000 .

In the first quarter of 2001 and 2000, the Company experienced a decrease in unrealized gains in investments resulting in comprehensive income of ( $\$ 422,079$ ) in 2001 compared to ( $\$ 546,651$ ) in 2000. Our top 10 equity holdings accounted for $\$ 517,697$ of the decrease in unrealized gains for 2001.

Market Risk - The Company could incur losses due to adverse changes in market rates and prices. The Company's primary market risk exposures are to changes in price for equity securities and changes in interest rates and credit ratings for fixed maturity securities. The Company could alter the existing investment portfolios or change the character of future investments to manage exposure to market risk. CFC, with the Board of Directors, administers and oversees investment risk through the Investment Committee, which provides executive oversight of investment activities. The Company has specific investment guidelines and policies that define the overall framework used daily by investment portfolio managers to limit the Company's exposure to market risk.

The Company's Board of Directors has authorized the repurchase of outstanding shares. At March 31, 2001, 8.9 million shares remain authorized for repurchase at any time in the future. During the first quarter 2001, 252 shares were repurchased at a cost of $\$ 8,967$. As of March 31, 2001, the Company has repurchased 12,027 shares

## PART II

OTHER INFORMATION

## ITEM 1. Legal Proceedings

The Company is involved in no material litigation other than routine litigation incident to the nature of the insurance industry.
ITEM 2. Changes in Securities

There have been no material changes in securities during the first quarter.

ITEM 3. Defaults Upon Senior Securities
The Company has not defaulted on any interest or principal payment, and no arrearage in the payment of dividends has occurred.

ITEM 4. Submission of Matters to a Vote of Security Holders
No special matters were voted upon by security holders during the first quarter.

ITEM 5. Other Information
No matters to report.
ITEM 6. Exhibits and Reports on Form 8-K
(a) Exhibits included:

Exhibit 11--Statement re-Computation of Per Share Earnings.
(b) The Company was not required to file any reports on Form 8-K during the quarter ended March 31, 2001.

Signature
Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CINCINNATI FINANCIAL CORPORATION
(Registrant)
Date
May 8, 2001

By/s/ Kenneth W. Stecher
Kenneth W. Stecher
Chief Financial Officer

Basic earnings per share:

| Net income | \$ 72,613 | \$ 79,363 |
| :---: | :---: | :---: |
| Average shares outstanding | \$162, 888 | \$161, 430 |
| Net income per common share | \$ . 45 | \$ . 49 |

Diluted earnings per share:
Net income

| \$ 72,613 | \$ 79,363 |
| :---: | :---: |
| 263 | 328 |
| \$ 72,876 | \$ 79,691 |

Average shares outstanding
162,688
161,430
Effective of dilutive securities:

| 5.5\% convertible senior debentures | 1,980 |  | 2,443 |  |
| :---: | :---: | :---: | :---: | :---: |
| Stock options | 1,486 |  | 986 |  |
| Total dilutive shares | 166,154 |  | 164,859 |  |
| Net income per common share (diluted) | \$ |  | \$ |  |

## ANTI-DILUTIVE SECURITIES

Options to purchase 963 and 2,669 shares of the Company with exercise prices ranging from $\$ 37.88$ to $\$ 45.37$ per share were outstanding at March 31, 2001, and exercise prices ranging from $\$ 33.00$ to $\$ 45.37$ per share were outstanding at March 31, 2000. The shares were not included in the computation of diluted earnings per share for the three-month periods ended March 31, 2001 and 2000, since inclusion of these options would have anti-dilutive effects, as the options-exercise prices exceeded the respective average market prices of the Company's shares.

