

# Cincinnati Financial Corporation

## Supplemental Financial Data

### for the period ending March 31, 2013

6200 South Gilmore Road  
Fairfield, Ohio 45014-5141  
*www.cinfin.com*

Investor Contact:  
Dennis E. McDaniel  
(513) 870-2768

Media Contact:  
Joan O. Shevchik  
(513) 603-5323

Shareholder Contact:  
Molly A. Grimm  
(513) 870-2697

	A.M. Best	Fitch	Moody's	Standard & Poor's
<b>Cincinnati Financial Corporation</b>				
Corporate Debt	a-	BBB+	A3	BBB
<b>The Cincinnati Insurance Companies</b>				
Insurer Financial Strength				
Property Casualty Group				
Standard Market Subsidiaries:	A+	-	A1	A
The Cincinnati Insurance Company	A+	A+	A1	A
The Cincinnati Indemnity Company	A+	A+	A1	A
The Cincinnati Casualty Company	A+	A+	A1	A
Surplus Lines Subsidiary:				
The Cincinnati Specialty Underwriters Insurance Company	A	-	-	-
The Cincinnati Life Insurance Company	A	A+	-	A

Ratings are as of April 24, 2013, under continuous review and subject to change and/or affirmation. For the current ratings, select Financial Strength on *cinfin.com*.

The consolidated financial statements and financial exhibits that follow are unaudited. These consolidated financial statements and exhibits should be read in conjunction with the consolidated financial statements and notes included with our periodic filings with the U.S. Securities and Exchange Commission. The results of operations for interim periods may not be indicative of results to be expected for the full year.

**Cincinnati Financial Corporation**  
**Supplemental Financial Data**  
**First Quarter 2013**

	<u>Page</u>
Definitions of Non-GAAP Information and Reconciliation to Comparable GAAP Measures	3
<b>Consolidated</b>	
Quick Reference	4
CFC and Subsidiaries Consolidation – Three Months Ended March 31, 2013	5
CFC Insurance Subsidiaries – Selected Balance Sheet Data	6
<b>Consolidated Property Casualty Insurance Operations</b>	
Statutory Statements of Income	7
Consolidated Cincinnati Insurance Companies – Losses Incurred Detail	8
Consolidated Cincinnati Insurance Companies – Loss Ratio Detail	9
Consolidated Cincinnati Insurance Companies – Loss Claim Count Detail	10
Direct Written Premiums by Line of Business and State	11
Quarterly Property Casualty Data – Commercial Lines	12
Quarterly Property Casualty Data – Personal Lines	13
Quarterly Property Casualty Data – Excess & Surplus Lines	13
Loss and Loss Expense Analysis – Three Months Ended March 31, 2013	14
<b>Reconciliation Data</b>	
Quarterly Property Casualty Data – Consolidated	15
Quarterly Property Casualty Data – Commercial Lines	16
Quarterly Property Casualty Data – Personal Lines	17
Quarterly Property Casualty Data – Excess & Surplus Lines	18
<b>Life Insurance Operations</b>	
Statutory Statements of Income	19

## **Definitions of Non-GAAP Information and Reconciliation to Comparable GAAP Measures**

Cincinnati Financial Corporation prepares its public financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP). Statutory data is prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners' (NAIC) Accounting Practices and Procedures Manual, and therefore is not reconciled to GAAP data.

Management uses certain non-GAAP and non-statutory financial measures to evaluate its primary business areas – property casualty insurance, life insurance and investments. Management uses these measures when analyzing both GAAP and non-GAAP measures to improve its understanding of trends in the underlying business and to help avoid incorrect or misleading assumptions and conclusions about the success or failure of company strategies. Management adjustments to GAAP measures generally: apply to non-recurring events that are unrelated to business performance and distort short-term results; involve values that fluctuate based on events outside of management's control; or relate to accounting refinements that affect comparability between periods, creating a need to analyze data on the same basis.

- **Operating income:** Operating income is calculated by excluding net realized investment gains and losses (defined as realized investment gains and losses after applicable federal and state income taxes) from net income. Management evaluates operating income to measure the success of pricing, rate and underwriting strategies. While realized investment gains (or losses) are integral to the company's insurance operations over the long term, the determination to realize investment gains or losses in any period may be subject to management's discretion and is independent of the insurance underwriting process. Also, under applicable GAAP accounting requirements, gains and losses can be recognized from certain changes in market values of securities without actual realization. Management believes that the level of realized investment gains or losses for any particular period, while it may be material, may not fully indicate the performance of ongoing underlying business operations in that period.

For these reasons, many investors and shareholders consider operating income to be one of the more meaningful measures for evaluating insurance company performance. Equity analysts who report on the insurance industry and the company generally focus on this metric in their analyses. The company presents operating income so that all investors have what management believes to be a useful supplement to GAAP information.

- **Value creation ratio:** This is a measure of shareholder value creation that management believes captures the contribution of the company's insurance operations, the success of its investment strategy and the importance placed on paying cash dividends to shareholders. The value creation ratio measure is made up of two primary components: (1) rate of growth in book value per share plus (2) the ratio of dividends declared per share to beginning book value per share. Management believes this non-GAAP measure is a useful supplement to GAAP information, providing a meaningful measure of long-term progress in creating shareholder value. It is intended to be all-inclusive regarding changes in book value per share, and uses originally reported book value per share in cases where book value per share has been adjusted, such as adoption of Accounting Standards Updates with a cumulative effect of a change in accounting.
- **Statutory accounting rules:** For public reporting, insurance companies prepare financial statements in accordance with GAAP. However, insurers also must calculate certain data according to statutory accounting rules as defined in the NAIC's Accounting Practices and Procedures Manual, which may be, and has been, modified by various state insurance departments. Statutory data is publicly available, and various organizations use it to calculate aggregate industry data, study industry trends and compare insurance companies.
- **Written premium:** Under statutory accounting rules, property casualty written premium is the amount recorded for policies issued and recognized on an annualized basis at the effective date of the policy. Management analyzes trends in written premium to assess business efforts. Earned premium, used in both statutory and GAAP accounting, is calculated ratably over the policy term. The difference between written and earned premium is unearned premium.

**Cincinnati Financial Corporation**  
**Quick Reference - First Quarter 2013**  
(all data shown is for the three months ended or as of March 31, 2013)

	3/31/2013	Year over year change %
<b>Revenues:</b>		
Commercial lines net written premiums	\$ 728	16
Personal lines net written premiums	215	11
Excess & surplus lines net written premiums	27	13
Property casualty net written premiums	970	15
Life and accident and health net written premiums	49	1
Annuity net written premiums	11	(35)
Life, annuity and accident and health net written premiums	60	(8)
Commercial lines net earned premiums	631	11
Personal lines net earned premiums	231	11
Excess & surplus lines net earned premiums	27	29
Property casualty net earned premiums	889	11
Fee revenue	-	(100)
Life and accident and health net earned premiums	42	2
Investment income	128	(2)
Realized gains on investments	41	215
Other revenue	3	0
<b>Total revenues</b>	<b>1,103</b>	<b>12</b>

<b>Income:</b>		
Operating income	\$ 128	66
Net realized investment gains and losses	26	189
<b>Net income</b>	<b>154</b>	<b>79</b>

<b>Per share (diluted):</b>		
Operating income	\$ 0.78	63
Net realized investment gains and losses	0.16	220
Net income	0.94	77
Book value	35.41	10
<b>Weighted average shares outstanding, in thousands</b>	<b>164,924</b>	<b>1</b>

	3/31/2013	Year over year change %
<b>Benefits and expenses:</b>		
Commercial lines loss and loss expenses	\$ 365	5
Personal lines loss and loss expenses	141	(19)
Excess & surplus lines loss and loss expenses	18	6
Life and health contract holders' benefits incurred	44	2
Underwriting, acquisition and insurance expenses	300	9
Interest expenses	13	(7)
Other operating expenses	5	25
<b>Total benefits &amp; expenses</b>	<b>886</b>	<b>1</b>
Income before income taxes	217	94
<b>Total income tax</b>	<b>63</b>	<b>142</b>

<b>Balance Sheet:</b>		
Fixed maturity investments	\$ 9,169	
Equity securities	3,801	
Other invested assets	67	
<b>Total invested assets</b>	<b>\$ 13,037</b>	
Equity in net assets of subsidiaries	\$ 5,312	
Loss and loss expense reserves	\$ 4,240	
Life policy and investment contract reserves	2,310	
Long-term debt and capital lease obligations	831	
Shareholders' equity	5,785	

<b>Key ratios:</b>		
Commercial lines GAAP combined ratio	90.8	%
Personal lines GAAP combined ratio	91.6	
Excess & surplus lines GAAP combined ratio	98.0	
Property casualty GAAP combined ratio	91.2	
Commercial lines STAT combined ratio	86.8	%
Personal lines STAT combined ratio	94.1	
Excess & surplus lines STAT combined ratio	98.5	
Property casualty STAT combined ratio	88.9	
Value creation ratio	7.0	%

**Cincinnati Financial Corporation and Subsidiaries**  
**Consolidated Statements of Income for the Three Months Ended March 31, 2013**

(In millions)	CFC	CONSOL P&C	CLIC	CFC-I	ELIM	Total
<b>Revenues:</b>						
Premiums earned:						
Property casualty	\$ -	\$ 937	\$ -	\$ -	\$ -	\$ 937
Life	-	-	55	-	-	55
Accident health	-	-	1	-	-	1
Premiums ceded	-	(48)	(14)	-	-	(62)
Total earned premium	-	889	42	-	-	931
Investment income	9	84	35	-	-	128
Realized gain on investments	11	30	-	-	-	41
Fee revenue	-	-	1	-	-	1
Other revenue	3	-	-	2	(3)	2
<b>Total revenues</b>	<b>\$ 23</b>	<b>\$ 1,003</b>	<b>\$ 78</b>	<b>\$ 2</b>	<b>\$ (3)</b>	<b>\$ 1,103</b>
<b>Benefits &amp; expenses:</b>						
Losses & policy benefits	\$ -	\$ 537	\$ 64	\$ -	\$ -	\$ 601
Reinsurance recoveries	-	(13)	(20)	-	-	(33)
Underwriting, acquisition and insurance expenses	-	287	13	-	-	300
Interest expenses	13	-	-	-	-	13
Other operating expenses	9	-	-	1	(5)	5
<b>Total expenses</b>	<b>\$ 22</b>	<b>\$ 811</b>	<b>\$ 57</b>	<b>\$ 1</b>	<b>\$ (5)</b>	<b>\$ 886</b>
<b>Income before income taxes</b>	<b>\$ 1</b>	<b>\$ 192</b>	<b>\$ 21</b>	<b>\$ 1</b>	<b>\$ 2</b>	<b>\$ 217</b>
<b>Provision (benefit) for income taxes:</b>						
Current operating income	\$ (4)	\$ 43	\$ -	\$ -	\$ -	\$ 39
Capital gains/losses	4	11	-	-	-	15
Deferred	(1)	3	7	-	-	9
<b>Total provision (benefit) for income taxes</b>	<b>\$ (1)</b>	<b>\$ 57</b>	<b>\$ 7</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 63</b>
<b>Operating income</b>	<b>\$ -</b>	<b>\$ 116</b>	<b>\$ 14</b>	<b>\$ 1</b>	<b>\$ 2</b>	<b>\$ 128</b>
<b>Net income - current year</b>	<b>\$ 2</b>	<b>\$ 135</b>	<b>\$ 14</b>	<b>\$ 1</b>	<b>\$ 2</b>	<b>\$ 154</b>
<b>Net income (loss) - prior year</b>	<b>\$ (3)</b>	<b>\$ 81</b>	<b>\$ 7</b>	<b>\$ -</b>	<b>\$ 1</b>	<b>\$ 86</b>

\*Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding.

**Cincinnati Financial Corporation Insurance Subsidiaries**  
**Selected Balance Sheet Data**

(In millions)	12/31/13	9/30/13	6/30/13	3/31/13	12/31/12	9/30/12	6/30/12	3/31/12
<b>Cincinnati Insurance Consolidated</b>								
Fixed maturities (fair value)				\$ 6,083	\$ 6,030	\$ 6,082	\$ 6,067	\$ 6,004
Equities (fair value)				2,645	2,393	2,355	2,246	2,264
Fixed maturities - pretax net unrealized gain				532	551	566	502	482
Equities - pretax net unrealized gain				1,019	756	769	669	731
Loss and loss expense reserves - STAT				3,826	3,815	3,938	4,006	3,938
Equity GAAP				5,288	5,056	4,965	4,794	4,864
Surplus - STAT				4,131	3,914	3,815	3,722	3,835
<b>The Cincinnati Life Insurance Company</b>								
Fixed maturities (fair value)				\$ 2,979	\$ 2,953	\$ 2,911	\$ 2,821	\$ 2,736
Equities (fair value)				18	17	17	17	17
Fixed maturities - pretax net unrealized gain				285	291	289	242	223
Equities - pretax net unrealized gain				8	8	7	7	7
Equity - GAAP				869	857	850	811	792
Surplus - STAT				268	276	277	281	281

**Consolidated Cincinnati Insurance Companies**  
**Statutory Statements of Income**

(Dollars in millions)	For the Three Months Ended March 31,			
	2013	2012	Change	% Change
<b>Underwriting income</b>				
Net premiums written	\$ 970	\$ 843	\$ 127	15
Unearned premiums increase	81	45	36	80
<b>Earned premiums</b>	<b>\$ 889</b>	<b>\$ 798</b>	<b>\$ 91</b>	<b>11</b>
Losses incurred	\$ 435	\$ 446	\$ (11)	(2)
Allocated loss expenses incurred	34	45	(11)	(24)
Unallocated loss expenses incurred	55	48	7	15
Other underwriting expenses incurred	287	261	26	10
Workers compensation dividend incurred	4	3	1	33
<b>Total underwriting deductions</b>	<b>\$ 815</b>	<b>\$ 803</b>	<b>\$ 12</b>	<b>1</b>
<b>Net underwriting profit (loss)</b>	<b>\$ 74</b>	<b>\$ (5)</b>	<b>\$ 79</b>	<b>nm</b>
<b>Investment income</b>				
Gross investment income earned	\$ 87	\$ 89	\$ (2)	(2)
Net investment income earned	86	88	(2)	(2)
Net realized capital gains (losses)	19	6	13	217
<b>Net investment gains (excl. subs)</b>	<b>\$ 105</b>	<b>\$ 94</b>	<b>\$ 11</b>	<b>12</b>
Dividend from subsidiary	-	-	-	-
<b>Net investment gains (net of tax)</b>	<b>\$ 105</b>	<b>\$ 94</b>	<b>\$ 11</b>	<b>12</b>
<b>Other income</b>	<b>\$ -</b>	<b>\$ 1</b>	<b>\$ (1)</b>	<b>-</b>
Net income before federal income taxes	\$ 179	\$ 90	\$ 89	99
Federal and foreign income taxes incurred	\$ 42	\$ 24	\$ 18	75
<b>Net income (statutory)</b>	<b>\$ 137</b>	<b>\$ 66</b>	<b>\$ 71</b>	<b>108</b>

\*Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding.

\*nm - Not meaningful

\* Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

\*Excludes CSU Producers Resources Inc.

**Consolidated Cincinnati Insurance Companies**  
**Losses Incurred Detail**

(In millions)	Three months ended					Six months ended		Nine months ended		Twelve months ended				
	12/31/13	9/30/13	6/30/13	3/31/13	12/31/12	9/30/12	6/30/12	3/31/12	6/30/13	6/30/12	9/30/13	9/30/12	12/31/13	12/31/12
<b>Consolidated</b>														
New losses greater than \$4,000,000				\$ 34	\$ 32	\$ 21	\$ 4	\$ 10	\$ 15		\$ 36		\$ 68	
New losses \$1,000,000-\$4,000,000				35	44	39	47	31	78		117		161	
New losses \$250,000-\$1,000,000				56	53	50	58	43	102		152		205	
Case reserve development above \$250,000				48	68	60	55	67	122		182		250	
Large losses subtotal				\$ 173	\$ 197	\$ 170	\$ 164	\$ 151	\$ 317		\$ 487		\$ 684	
IBNR incurred				28	(22)	(25)	7	19	26		2		(20)	
Catastrophe losses incurred				10	26	62	146	89	233		295		321	
Remaining incurred				224	152	242	234	187	421		662		814	
Total losses incurred				\$ 435	\$ 353	\$ 449	\$ 551	\$ 446	\$ 997		\$ 1,446		\$ 1,799	
<b>Commercial Lines</b>														
New losses greater than \$4,000,000				\$ 34	\$ 32	\$ 21	\$ 4	\$ 10	\$ 15		\$ 36		\$ 68	
New losses \$1,000,000-\$4,000,000				30	36	30	33	24	56		86		122	
New losses \$250,000-\$1,000,000				41	37	33	36	31	68		101		138	
Case reserve development above \$250,000				42	63	56	51	64	115		171		234	
Large losses subtotal				\$ 147	\$ 168	\$ 140	\$ 124	\$ 129	\$ 254		\$ 394		\$ 562	
IBNR incurred				23	1	(21)	6	-	6		(14)		(13)	
Catastrophe losses incurred				2	17	43	89	39	127		170		187	
Remaining incurred				127	65	138	132	105	237		374		439	
Total losses incurred				\$ 299	\$ 251	\$ 300	\$ 351	\$ 273	\$ 624		\$ 924		\$ 1,175	
<b>Personal Lines</b>														
New losses greater than \$4,000,000				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -		\$ -	
New losses \$1,000,000-\$4,000,000				4	8	9	13	5	18		27		35	
New losses \$250,000-\$1,000,000				12	13	14	18	8	26		40		53	
Case reserve development above \$250,000				6	4	1	3	2	5		6		10	
Large losses subtotal				\$ 22	\$ 25	\$ 24	\$ 34	\$ 15	\$ 49		\$ 73		\$ 98	
IBNR incurred				-	(24)	(10)	(4)	14	11		-		(24)	
Catastrophe losses incurred				8	9	18	56	49	105		123		132	
Remaining incurred				94	87	101	100	81	181		283		370	
Total losses incurred				\$ 124	\$ 97	\$ 133	\$ 186	\$ 159	\$ 346		\$ 479		\$ 576	
<b>Excess &amp; Surplus Lines</b>														
New losses greater than \$4,000,000				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -		\$ -	
New losses \$1,000,000-\$4,000,000				1	-	1	1	2	3		4		4	
New losses \$250,000-\$1,000,000				3	3	3	4	4	8		11		14	
Case reserve development above \$250,000				-	1	2	1	1	3		5		6	
Large losses subtotal				\$ 4	\$ 4	\$ 6	\$ 6	\$ 7	\$ 14		\$ 20		\$ 24	
IBNR incurred				5	1	6	5	5	9		16		17	
Catastrophe losses incurred				-	-	-	1	1	2		2		2	
Remaining incurred				3	-	3	2	1	3		5		5	
Total losses incurred				\$ 12	\$ 5	\$ 15	\$ 14	\$ 14	\$ 28		\$ 43		\$ 48	

\*Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. The sum of quarterly amounts may not equal the full year as each is computed independently.

\* Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.



**Consolidated Cincinnati Insurance Companies**  
**Loss Ratio Detail**

	Three months ended							Six months ended		Nine months ended		Twelve months ended		
	12/31/13	9/30/13	6/30/13	3/31/13	12/31/12	9/30/12	6/30/12	3/31/12	6/30/13	6/30/12	9/30/13	9/30/12	12/31/13	12/31/12
<b>Consolidated</b>														
New losses greater than \$4,000,000				3.8 %	3.7 %	2.5 %	0.5 %	1.3 %		0.9 %		1.4 %		2.0 %
New losses \$1,000,000-\$4,000,000				3.9	5.0	4.6	5.7	3.9		4.8		4.7		4.8
New losses \$250,000-\$1,000,000				6.3	6.1	5.9	7.1	5.5		6.2		6.2		6.1
Case reserve development above \$250,000				5.4	7.8	7.0	6.7	8.3		7.5		7.4		7.5
Large losses subtotal				19.4 %	22.6 %	20.0 %	20.0 %	19.0 %		19.4 %		19.7 %		20.4 %
IBNR incurred				3.2	(2.4)	(2.9)	0.9	2.3		1.6		0.1		(0.6)
Total catastrophe losses incurred				1.1	2.9	7.3	17.6	11.1		14.5		11.9		9.6
Remaining incurred				25.2	17.5	28.4	28.2	23.5		25.9		26.7		24.4
Total loss ratio				48.9 %	40.6 %	52.8 %	66.7 %	55.9 %		61.4 %		58.4 %		53.8 %
<b>Commercial Lines</b>														
New losses greater than \$4,000,000				5.4 %	5.3 %	3.4 %	0.7 %	1.9 %		1.3 %		2.0 %		2.9 %
New losses \$1,000,000-\$4,000,000				4.7	5.7	4.9	5.5	4.2		4.9		4.9		5.1
New losses \$250,000-\$1,000,000				6.5	5.9	5.5	6.2	5.5		5.9		5.8		5.8
Case reserve development above \$250,000				6.7	10.1	9.3	8.7	11.2		9.9		9.7		9.8
Large losses subtotal				23.3 %	27.0 %	23.1 %	21.1 %	22.8 %		22.0 %		22.4 %		23.6 %
IBNR incurred				3.7	0.3	(3.4)	1.1	0.0		0.5		(0.8)		(0.5)
Total catastrophe losses incurred				0.3	2.7	7.1	15.1	6.8		11.0		9.6		7.8
Remaining incurred				20.0	10.5	22.7	22.3	18.4		20.5		21.2		18.4
Total loss ratio				47.3 %	40.5 %	49.5 %	59.6 %	48.0 %		54.0 %		52.4 %		49.3 %
<b>Personal Lines</b>														
New losses greater than \$4,000,000				0.0 %	0.0 %	0.0 %	0.0 %	0.0 %		0.0 %		0.0 %		0.0 %
New losses \$1,000,000-\$4,000,000				1.6	3.8	3.7	6.4	2.3		4.4		4.1		4.1
New losses \$250,000-\$1,000,000				5.4	5.9	6.1	8.4	4.0		6.2		6.2		6.1
Case reserve development above \$250,000				2.4	2.1	0.5	1.2	0.9		1.1		0.9		1.2
Large losses subtotal				9.4 %	11.8 %	10.3 %	16.0 %	7.2 %		11.7 %		11.2 %		11.4 %
IBNR incurred				0.2	(10.8)	(4.6)	(1.6)	6.6		2.5		0.1		(2.8)
Total catastrophe losses incurred				3.3	3.5	8.8	26.2	23.3		24.8		19.3		15.2
Remaining incurred				40.7	38.8	46.2	46.6	39.1		42.8		44.0		42.6
Total loss ratio				53.6 %	43.3 %	60.7 %	87.2 %	76.2 %		81.8 %		74.6 %		66.4 %
<b>Excess &amp; Surplus Lines</b>														
New losses greater than \$4,000,000				0.0 %	0.0 %	0.0 %	0.0 %	0.0 %		0.0 %		0.0 %		0.0 %
New losses \$1,000,000-\$4,000,000				4.2	0.0	4.3	4.4	11.1		7.7		6.5		4.7
New losses \$250,000-\$1,000,000				11.1	11.1	15.0	16.5	17.7		17.1		16.3		14.9
Case reserve development above \$250,000				1.0	2.7	8.8	6.4	5.6		6.0		7.0		5.9
Large losses subtotal				16.3 %	13.8 %	28.1 %	27.3 %	34.4 %		30.8 %		29.8 %		25.5 %
IBNR incurred				17.0	6.0	25.9	21.0	22.2		21.6		23.2		18.5
Total catastrophe losses incurred				0.4	1.2	0.5	3.4	3.7		3.5		2.4		2.1
Remaining incurred				13.5	(1.5)	10.0	8.1	5.4		6.8		7.9		5.4
Total loss ratio				47.2 %	19.5 %	64.5 %	59.8 %	65.7 %		62.7 %		63.3 %		51.5 %

\*Certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts.

\* Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

**Consolidated Cincinnati Insurance Companies  
Loss Claim Count Detail**

	Three months ended				Six months ended		Nine months ended		Twelve months ended					
	12/31/13	9/30/13	6/30/13	3/31/13	12/31/12	9/30/12	6/30/12	3/31/12	6/30/13	6/30/12	9/30/13	9/30/12	12/31/13	12/31/12
<b>Consolidated</b>														
New losses greater than \$4,000,000				5	6	4	1	2		3		7		13
New losses \$1,000,000-\$4,000,000				21	28	27	29	19		48		75		103
New losses \$250,000-\$1,000,000				116	118	116	130	101		231		347		465
Case reserve development above \$250,000				69	99	86	78	86		164		250		349
Large losses total				211	251	233	238	208		446		679		930
<b>Commercial Lines</b>														
New losses greater than \$4,000,000				5	6	4	1	2		3		7		13
New losses \$1,000,000-\$4,000,000				17	22	21	18	15		33		54		76
New losses \$250,000-\$1,000,000				86	82	78	77	70		147		225		307
Case reserve development above \$250,000				56	86	79	64	81		145		224		310
Large losses total				164	196	182	160	168		328		510		706
<b>Personal Lines</b>														
New losses greater than \$4,000,000				-	-	-	-	-		-		-		-
New losses \$1,000,000-\$4,000,000				3	6	5	10	2		12		17		23
New losses \$250,000-\$1,000,000				24	29	31	44	21		65		96		125
Case reserve development above \$250,000				12	11	3	8	4		12		15		26
Large losses total				39	46	39	62	27		89		128		174
<b>Excess &amp; Surplus Lines</b>														
New losses greater than \$4,000,000				-	-	-	-	-		-		-		-
New losses \$1,000,000-\$4,000,000				1	-	1	1	2		3		4		4
New losses \$250,000-\$1,000,000				6	7	7	9	10		19		26		33
Case reserve development above \$250,000				1	2	4	6	1		7		11		13
Large losses total				8	9	12	16	13		29		41		50

The sum of quarterly amounts may not equal the full year as each is computed independently.

\* Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

**Consolidated Cincinnati Insurance Companies**  
**Agency Direct Written Premiums by Agency State by Line of Business for the Three Months Ended March 31, 2013**

(Dollars in millions)		Commercial Lines							Personal Lines			E & S	Consolidated		Comm'l	Personal	E & S	Consol
Risk State	Comm Casualty	Comm Property	Comm Auto	Workers' Comp	Spec Packages	Surety & Exec Risk	Mach. & Equipment	Personal Auto	Home Owner	Other Personal	All Lines	2013 Total	2012 Total	Change %	Change %	Change %	Change %	
OH	\$ 40.3	\$ 29.2	\$ 19.4	\$ -	\$ 3.8	\$ 5.5	\$ 1.7	\$ 27.1	\$ 22.5	\$ 7.9	\$ 3.0	\$ 160.3	\$ 146.8	10.4	5.9	13.5	8.8	
IL	15.9	12.4	8.0	15.7	3.5	1.8	0.8	7.2	6.0	2.1	2.0	75.3	69.0	9.1	8.8	15.8	9.2	
IN	15.3	12.0	8.6	10.0	2.2	1.4	1.0	7.4	10.0	2.0	2.7	69.9	63.8	11.6	8.3	7.8	10.7	
PA	14.2	10.5	11.0	16.5	2.3	1.6	0.6	2.7	2.0	0.9	1.0	63.4	56.7	10.8	24.3	7.9	11.8	
GA	8.4	7.3	6.3	3.9	2.0	1.3	0.4	8.6	8.7	2.5	2.1	51.7	45.7	15.6	7.6	37.7	13.1	
MI	10.2	7.4	5.2	6.3	2.6	1.5	0.6	7.4	5.4	1.0	1.5	49.0	39.9	19.1	33.1	25.6	22.9	
NC	9.1	8.4	5.3	6.0	4.2	1.5	0.6	5.9	4.4	1.6	1.0	48.0	43.5	6.1	21.8	46.1	10.2	
WI	8.8	6.1	4.2	11.8	1.0	0.9	0.6	1.8	1.9	0.8	0.6	38.4	33.3	17.5	1.9	0.5	15.2	
TN	8.3	7.3	5.0	3.9	3.2	1.0	0.5	3.6	3.8	1.2	0.5	38.3	31.3	23.5	20.0	7.6	22.5	
VA	8.5	7.3	5.5	6.3	1.3	1.7	0.4	2.3	2.0	0.7	1.0	37.1	32.1	18.9	4.0	(6.0)	15.8	
KY	6.6	6.7	5.1	1.0	1.8	0.9	0.3	5.8	5.2	1.3	1.0	36.0	32.7	9.4	8.9	37.0	9.9	
AL	5.4	6.7	2.5	0.3	2.5	0.8	0.4	4.3	6.8	1.5	0.9	32.0	29.0	13.2	6.3	17.2	10.5	
MO	7.4	6.5	3.7	4.4	2.1	0.5	0.4	1.2	1.7	0.4	1.2	29.5	22.5	36.7	14.1	(6.1)	31.3	
MN	8.2	5.5	3.0	3.2	0.9	0.6	0.4	3.1	3.0	0.7	0.8	29.4	23.1	26.0	36.5	7.1	27.6	
TX	8.9	5.8	6.3	0.6	0.3	0.3	0.5	-	-	-	2.1	25.0	17.1	47.4	nm	32.4	46.2	
IA	6.0	4.5	2.6	5.5	1.0	0.7	0.3	1.0	1.1	0.4	0.4	23.6	20.3	19.0	4.3	(23.7)	16.1	
FL	5.0	4.5	1.6	0.4	0.2	0.5	0.1	1.9	2.9	0.5	0.7	18.3	20.7	(15.1)	(2.9)	(5.8)	(11.5)	
MD	4.6	2.5	3.5	3.3	0.4	0.6	0.2	1.0	0.9	0.3	0.4	17.6	14.2	20.9	53.2	8.8	23.8	
NY	7.9	3.2	2.9	0.7	0.4	0.8	0.2	0.3	0.1	-	0.4	16.8	14.5	13.4	nm	26.0	15.8	
KS	3.3	3.2	1.8	2.9	0.9	0.4	0.2	1.1	1.4	0.3	0.3	15.8	14.1	15.6	8.8	(35.5)	12.6	
AR	2.3	3.5	2.0	0.8	1.6	0.2	0.2	1.6	1.7	0.5	0.4	14.8	14.1	(1.5)	38.3	(26.4)	5.1	
AZ	3.7	2.3	2.5	1.2	0.3	0.4	0.2	0.9	0.6	0.2	0.4	12.6	9.7	32.0	30.9	(10.4)	29.9	
SC	2.9	2.2	2.0	1.1	0.7	0.4	0.1	1.3	0.9	0.3	0.3	12.3	9.6	20.3	72.1	39.6	28.6	
UT	3.6	1.9	2.4	-	0.3	0.5	0.1	1.8	0.8	0.2	0.4	11.9	10.2	17.0	16.8	18.9	17.0	
NE	2.3	2.5	1.1	1.9	0.5	0.4	0.2	0.2	0.2	0.1	0.4	9.7	7.8	28.6	2.8	(22.8)	24.0	
MT	4.0	1.8	1.9	-	0.3	0.1	0.1	0.6	0.5	0.1	0.1	9.5	8.0	16.9	31.7	41.3	18.8	
ID	2.8	1.7	1.8	0.1	0.3	0.3	0.1	0.5	0.3	0.1	0.1	8.2	8.0	0.4	17.7	31.6	2.6	
WV	2.4	1.7	1.7	0.5	0.7	0.2	0.1	-	0.1	-	0.5	8.0	6.7	21.0	(13.9)	15.3	19.8	
VT	1.3	1.2	0.8	2.4	0.3	0.3	0.1	0.3	0.3	0.1	0.2	7.2	6.1	18.1	23.4	(18.6)	17.1	
ND	2.9	1.6	1.4	-	0.3	0.3	0.1	0.2	0.2	-	-	7.0	5.3	33.7	4.2	(35.6)	31.0	
CO	2.3	1.7	1.6	0.2	-	0.2	0.1	-	-	-	0.5	6.7	4.3	58.6	0.5	47.4	57.2	
NH	0.8	0.8	0.4	0.9	0.1	0.1	0.1	0.4	0.3	0.1	0.2	4.3	3.6	16.6	25.0	9.1	17.7	
WA	1.4	0.8	1.1	-	-	0.3	0.1	-	-	-	0.2	3.8	2.9	31.1	nm	44.8	31.9	
SD	0.9	0.7	0.5	0.9	0.2	-	0.1	-	-	-	0.1	3.5	3.6	(4.7)	nm	38.9	(3.3)	
NM	1.2	0.7	0.8	0.2	-	0.3	-	-	-	-	0.1	3.3	2.6	25.0	nm	(2.9)	23.9	
OR	0.9	0.6	0.5	-	-	0.2	0.1	0.1	-	-	0.5	3.0	1.7	69.9	nm	45.3	75.4	
DE	0.6	0.4	0.4	0.4	0.1	0.1	-	-	-	-	-	2.1	2.2	(8.7)	52.2	227.7	(7.8)	
CT	0.4	0.3	0.2	0.2	-	-	-	-	-	-	0.1	1.3	0.6	134.5	(4.8)	78.6	125.5	
WY	0.5	0.4	0.2	-	-	-	-	-	-	-	-	1.1	0.7	65.6	3.1	(0.5)	60.6	
All Other	1.2	0.6	0.8	1.6	-	0.6	-	-	-	-	0.2	5.1	4.4	15.2	(20.1)	25.8	15.5	
Total	\$ 240.6	\$ 184.6	\$ 135.7	\$ 115.1	\$ 42.5	\$ 28.9	\$ 12.0	\$ 101.4	\$ 93.5	\$ 28.0	\$ 28.5	\$ 1,010.9	\$ 882.3	15.3	12.4	12.4	14.6	
Other Direct	-	0.3	1.0	1.0	-	-	-	1.8	0.1	-	-	4.2	1.2	101.1	nm	nm	256.7	
Total Direct	\$ 240.6	\$ 184.9	\$ 136.7	\$ 116.1	\$ 42.5	\$ 28.9	\$ 12.0	\$ 103.2	\$ 93.6	\$ 28.0	\$ 28.5	\$ 1,015.1	\$ 883.5	15.5	13.3	12.4	14.9	

Dollar amounts shown are rounded to the nearest hundred thousand; certain amounts may not add due to rounding. Percentage changes are calculated based on whole dollar amounts.

\*nm - Not meaningful

**Quarterly Property Casualty Data - Commercial Lines**

(Dollars in millions)	Three months ended					Six months ended		Nine months ended		Twelve months ended				
	12/31/13	9/30/13	6/30/13	3/31/13	12/31/12	9/30/12	6/30/12	3/31/12	6/30/13	6/30/12	9/30/13	9/30/12	12/31/13	12/31/12
<b>Commercial casualty:</b>														
Written premiums				\$ 237	\$ 189	\$ 200	\$ 202	\$ 202	\$ 404		\$ 604		\$ 793	
Earned premiums				204	198	197	191	181	372		569		767	
Current accident year before catastrophe losses				60.8 %	67.5 %	52.1 %	67.2 %	70.2 %	68.7 %		63.0 %		64.1 %	
Current accident year catastrophe losses				-	-	-	-	-	-		-		-	
Prior accident years before catastrophe losses				(11.5)	(24.0)	(12.9)	(29.2)	(26.7)	(28.0)		(22.8)		(23.1)	
Prior accident years catastrophe losses				-	-	-	-	-	-		-		-	
Total loss and loss expense ratio				49.3 %	43.5 %	39.2 %	38.0 %	43.5 %	40.7 %		40.2 %		41.0 %	
<b>Commercial property:</b>														
Written premiums				\$ 166	\$ 136	\$ 150	\$ 146	\$ 141	\$ 287		\$ 437		\$ 573	
Earned premiums				147	142	138	134	131	265		403		545	
Current accident year before catastrophe losses				48.9 %	28.0 %	45.3 %	55.3 %	57.2 %	56.2 %		52.5 %		46.1 %	
Current accident year catastrophe losses				2.8	10.4	29.6	56.7	31.4	44.3		39.2		31.7	
Prior accident years before catastrophe losses				2.0	(2.3)	(2.1)	(3.4)	(4.4)	(4.0)		(3.3)		(3.1)	
Prior accident years catastrophe losses				(1.9)	(2.1)	(0.7)	1.3	(5.8)	(2.2)		(1.7)		(1.8)	
Total loss and loss expense ratio				51.8 %	34.0 %	72.1 %	109.9 %	78.4 %	94.3 %		86.7 %		72.9 %	
<b>Commercial auto:</b>														
Written premiums				\$ 135	\$ 106	\$ 109	\$ 115	\$ 114	\$ 229		\$ 338		\$ 444	
Earned premiums				114	111	108	106	101	207		315		426	
Current accident year before catastrophe losses				59.6 %	66.2 %	71.1 %	71.8 %	73.9 %	72.8 %		72.2 %		70.7 %	
Current accident year catastrophe losses				0.4	(0.2)	0.8	3.2	1.4	2.4		1.8		1.3	
Prior accident years before catastrophe losses				2.1	7.3	4.9	(1.8)	(11.9)	(6.8)		(2.7)		(0.1)	
Prior accident years catastrophe losses				(0.2)	-	(0.2)	(0.3)	(0.5)	(0.4)		(0.3)		(0.2)	
Total loss and loss expense ratio				61.9 %	73.3 %	76.6 %	72.9 %	62.9 %	68.0 %		71.0 %		71.7 %	
<b>Workers' compensation:</b>														
Written premiums				\$ 113	\$ 84	\$ 78	\$ 86	\$ 93	\$ 179		\$ 257		\$ 341	
Earned premiums				88	89	89	85	81	166		255		344	
Current accident year before catastrophe losses				71.8 %	87.6 %	80.8 %	80.8 %	82.7 %	81.7 %		81.5 %		83.0 %	
Current accident year catastrophe losses				-	-	-	-	-	-		-		-	
Prior accident years before catastrophe losses				(8.0)	(26.2)	(25.7)	(14.3)	(19.0)	(16.6)		(19.8)		(21.5)	
Prior accident years catastrophe losses				-	-	-	-	-	-		-		-	
Total loss and loss expense ratio				63.8 %	61.4 %	55.1 %	66.5 %	63.7 %	65.1 %		61.7 %		61.5 %	
<b>Specialty package:</b>														
Written premiums				\$ 40	\$ 36	\$ 39	\$ 38	\$ 40	\$ 78		\$ 117		\$ 153	
Earned premiums				39	39	37	37	38	75		112		151	
Current accident year before catastrophe losses				73.5 %	57.5 %	56.7 %	72.8 %	66.4 %	69.6 %		65.3 %		63.4 %	
Current accident year catastrophe losses				6.4	10.1	29.3	23.9	24.8	24.4		26.0		22.0	
Prior accident years before catastrophe losses				(2.5)	(8.7)	9.1	(3.0)	(14.0)	(8.5)		(2.7)		(4.2)	
Prior accident years catastrophe losses				(3.4)	9.3	(14.8)	(0.2)	(12.6)	(6.5)		(9.2)		(4.5)	
Total loss and loss expense ratio				74.0 %	68.2 %	80.3 %	93.5 %	64.6 %	79.0 %		79.4 %		76.7 %	
<b>Surety and executive risk:</b>														
Written premiums				\$ 26	\$ 27	\$ 31	\$ 29	\$ 27	\$ 56		\$ 87		\$ 114	
Earned premiums				29	29	28	27	27	54		82		111	
Current accident year before catastrophe losses				44.5 %	57.7 %	60.4 %	72.1 %	49.2 %	60.9 %		60.7 %		59.9 %	
Current accident year catastrophe losses				-	-	-	-	-	-		-		-	
Prior accident years before catastrophe losses				60.8	(23.9)	(17.2)	10.3	34.8	22.3		8.9		0.4	
Prior accident years catastrophe losses				-	-	-	-	-	-		-		-	
Total loss and loss expense ratio				105.3 %	33.8 %	43.2 %	82.4 %	84.0 %	83.2 %		69.6 %		60.3 %	
<b>Machinery and equipment:</b>														
Written premiums				\$ 11	\$ 10	\$ 12	\$ 10	\$ 9	\$ 19		\$ 31		\$ 41	
Earned premiums				10	10	10	10	9	19		29		39	
Current accident year before catastrophe losses				15.0 %	11.5 %	19.9 %	23.8 %	36.0 %	29.8 %		26.4 %		22.5 %	
Current accident year catastrophe losses				-	-	-	-	-	-		-		-	
Prior accident years before catastrophe losses				8.0	(4.1)	(3.9)	(2.5)	3.2	0.4		(1.1)		(1.9)	
Prior accident years catastrophe losses				-	-	-	-	-	-		-		-	
Total loss and loss expense ratio				23.0 %	7.4 %	16.0 %	21.3 %	39.2 %	30.2 %		25.3 %		20.6 %	

\*Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.

**Quarterly Property Casualty Data - Personal Lines**

(Dollars in millions)	12/31/13	9/30/13	6/30/13	Three months ended				Six months ended		Nine months ended		Twelve months ended		
				3/31/13	12/31/12	9/30/12	6/30/12	3/31/12	6/30/13	6/30/12	9/30/13	9/30/12	12/31/13	12/31/12
<b>Personal auto:</b>														
Written premiums				\$ 100	\$ 102	\$ 117	\$ 115	\$ 91		\$ 206		\$ 323		\$ 425
Earned premiums				107	105	101	100	98		198		299		404
Current accident year before catastrophe losses				66.9 %	71.6 %	68.2 %	78.0 %	73.5 %		75.8 %		73.2 %		72.8 %
Current accident year catastrophe losses				1.4	(0.3)	(3.1)	9.7	5.1		7.4		3.9		2.8
Prior accident years before catastrophe losses				7.9	1.4	(5.2)	(4.7)	(8.1)		(6.4)		(6.0)		(4.1)
Prior accident years catastrophe losses				(0.3)	(0.1)	(0.3)	(0.7)	(0.8)		(0.8)		(0.6)		(0.5)
Total loss and loss expense ratio				75.9 %	72.6 %	59.6 %	82.3 %	69.7 %		76.0 %		70.5 %		71.0 %
<b>Homeowner:</b>														
Written premiums				\$ 89	\$ 93	\$ 105	\$ 103	\$ 77		\$ 180		\$ 285		\$ 378
Earned premiums				96	92	90	87	84		171		261		353
Current accident year before catastrophe losses				40.6 %	52.1 %	80.7 %	74.0 %	63.0 %		68.6 %		72.8 %		67.4 %
Current accident year catastrophe losses				9.4	10.4	28.1	59.2	60.4		59.8		48.9		38.8
Prior accident years before catastrophe losses				(0.7)	(17.3)	(11.9)	(6.0)	(2.9)		(4.5)		(7.1)		(9.7)
Prior accident years catastrophe losses				(2.4)	(0.4)	(4.9)	(5.7)	(9.8)		(7.7)		(6.8)		(5.1)
Total loss and loss expense ratio				46.9 %	44.8 %	92.0 %	121.5 %	110.7 %		116.2 %		107.8 %		91.4 %
<b>Other personal:</b>														
Written premiums				\$ 26	\$ 27	\$ 31	\$ 32	\$ 25		\$ 57		\$ 88		\$ 115
Earned premiums				28	29	28	27	27		54		82		111
Current accident year before catastrophe losses				56.7 %	38.6 %	46.2 %	68.6 %	63.1 %		65.9 %		59.2 %		53.8 %
Current accident year catastrophe losses				1.5	4.5	18.4	6.0	11.7		8.8		12.1		10.1
Prior accident years before catastrophe losses				(1.5)	(46.1)	(30.4)	6.2	(22.1)		(7.8)		(15.5)		(23.5)
Prior accident years catastrophe losses				(1.2)	(0.2)	(1.2)	(1.2)	(3.1)		(2.1)		(1.8)		(1.4)
Total loss and loss expense ratio				55.5 %	(3.2) %	33.0 %	79.6 %	49.6 %		64.8 %		54.0 %		39.0 %

**Quarterly Property Casualty Data - Excess & Surplus Lines**

(Dollars in millions)	12/31/13	9/30/13	6/30/13	Three months ended				Six months ended		Nine months ended		Twelve months ended		
				3/31/13	12/31/12	9/30/12	6/30/12	3/31/12	6/30/13	6/30/12	9/30/13	9/30/12	12/31/13	12/31/12
<b>Excess &amp; Surplus:</b>														
Written premiums				\$ 27	\$ 27	\$ 27	\$ 27	\$ 24		\$ 51		\$ 78		\$ 105
Earned premiums				27	25	25	22	21		43		68		93
Current accident year before catastrophe losses				73.6 %	52.3 %	87.5 %	74.6 %	78.3 %		76.4 %		80.4 %		72.8 %
Current accident year catastrophe losses				0.1	1.4	1.4	3.2	2.4		2.8		2.3		2.1
Prior accident years before catastrophe losses				(8.8)	(15.3)	(6.0)	0.7	(0.4)		0.2		(2.0)		(5.6)
Prior accident years catastrophe losses				0.3	(0.2)	(0.7)	0.3	1.3		0.7		0.2		0.1
Total loss and loss expense ratio				65.2 %	38.2 %	82.2 %	78.8 %	81.6 %		80.1 %		80.9 %		69.4 %

\*Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.

**Cincinnati Insurance Companies Consolidated**  
**Loss and Loss Expense Analysis**

(In millions)	Paid losses	Paid loss expense	Total paid	Change in case reserves	Change in IBNR reserves	Change in loss expense reserves	Total change in reserves	Case incurred	IBNR incurred	Loss expense incurred	Total incurred
<b>Gross loss and loss expense incurred for the three months ended March 31, 2013</b>											
Commercial casualty	\$ 70	\$ 30	\$ 100	\$ (9)	\$ 17	\$ (1)	\$ 7	\$ 61	\$ 17	\$ 29	\$ 107
Commercial property	81	8	89	(8)	(3)	-	(11)	73	(3)	8	78
Commercial auto	66	10	76	(8)	2	1	(5)	58	2	11	71
Workers' compensation	53	12	65	(12)	3	-	(9)	41	3	12	56
Specialty packages	30	5	35	(4)	-	(1)	(5)	26	-	4	30
Surety and executive risk	10	4	14	19	1	-	20	29	1	4	34
Machinery and equipment	3	-	3	(1)	-	-	(1)	2	-	-	2
Total commercial lines	313	69	382	(23)	20	(1)	(4)	290	20	68	378
Personal auto	65	12	77	2	-	2	4	67	-	14	81
Homeowners	48	6	54	(6)	-	(3)	(9)	42	-	3	45
Other personal	10	1	11	5	-	-	5	15	-	1	16
Total personal lines	123	19	142	1	-	(1)	-	124	-	18	142
Commercial casualty & property	6	2	8	2	5	2	9	8	5	4	17
Total excess & surplus lines	6	2	8	2	5	2	9	8	5	4	17
Total property casualty	\$ 442	\$ 90	\$ 532	\$ (20)	\$ 25	\$ -	\$ 5	\$ 422	\$ 25	\$ 90	\$ 537
<b>Ceded loss and loss expense incurred for the three months ended March 31, 2013</b>											
Commercial casualty	\$ 5	\$ 1	\$ 6	\$ (1)	\$ 1	\$ -	\$ -	\$ 4	\$ 1	\$ 1	\$ 6
Commercial property	2	-	2	-	(1)	-	-	3	(1)	-	2
Commercial auto	-	-	-	1	-	-	1	1	-	-	1
Workers' compensation	3	-	3	(4)	-	-	(4)	(1)	-	-	(1)
Specialty packages	5	-	5	(4)	-	-	(4)	1	-	-	1
Surety and executive risk	1	-	1	3	-	-	3	4	-	-	4
Machinery and equipment	-	-	-	-	-	-	-	-	-	-	-
Total commercial lines	16	1	17	(4)	-	-	(4)	12	-	1	13
Personal auto	-	-	-	-	-	-	-	-	-	-	-
Homeowners	1	-	1	-	(1)	-	(1)	1	(1)	-	-
Other personal	-	-	-	-	-	-	-	-	-	-	-
Total personal lines	1	-	1	-	(1)	-	(1)	1	(1)	-	-
Commercial casualty & property	1	-	1	(1)	-	-	(1)	-	-	-	-
Total excess & surplus lines	1	-	1	(1)	-	-	(1)	-	-	-	-
Total property casualty	\$ 18	\$ 1	\$ 19	\$ (5)	\$ (1)	\$ -	\$ (6)	\$ 13	\$ (1)	\$ 1	\$ 13
<b>Net loss and loss expense incurred for the three months ended March 31, 2013</b>											
Commercial casualty	\$ 65	\$ 29	\$ 94	\$ (8)	\$ 16	\$ (1)	\$ 7	\$ 57	\$ 16	\$ 28	\$ 101
Commercial property	79	8	87	(9)	(2)	-	(11)	70	(2)	8	76
Commercial auto	66	10	76	(9)	2	1	(6)	57	2	11	70
Workers' compensation	50	12	62	(8)	3	-	(5)	42	3	12	57
Specialty packages	25	5	30	-	-	(1)	(1)	25	-	4	29
Surety and executive risk	9	4	13	16	1	-	17	25	1	4	30
Machinery and equipment	3	-	3	(1)	-	-	(1)	2	-	-	2
Total commercial lines	297	68	365	(19)	20	(1)	-	278	20	67	365
Personal auto	65	12	77	2	-	2	4	67	-	14	81
Homeowners	47	6	53	(6)	1	(3)	(8)	41	1	3	45
Other personal	10	1	11	5	-	-	5	15	-	1	16
Total personal lines	122	19	141	1	1	(1)	1	123	1	18	142
Commercial casualty & property	5	2	7	3	5	2	10	8	5	4	17
Total excess & surplus lines	5	2	7	3	5	2	10	8	5	4	17
Total property casualty	\$ 424	\$ 89	\$ 513	\$ (15)	\$ 26	\$ -	\$ 11	\$ 409	\$ 26	\$ 89	\$ 524

**Consolidated Cincinnati Insurance Companies**  
**Quarterly Property Casualty Data - Consolidated**

(Dollars in millions)	12/31/13	9/30/13	6/30/13	Three months ended			Six months ended		Nine months ended		Twelve months ended			
				3/31/13	12/31/12	9/30/12	6/30/12	3/31/12	6/30/13	6/30/12	9/30/13	9/30/12	12/31/13	12/31/12
<b>Premiums</b>														
Agency renewal written premiums				\$ 845	\$ 771	\$ 807	\$ 798	\$ 762	\$ 1,560		\$ 2,367		\$ 3,138	
Agency new business written premiums				135	132	130	131	108	239		369		501	
Other written premiums				(10)	(66)	(38)	(26)	(27)	(53)		(91)		(157)	
Reported written premiums – statutory*				\$ 970	\$ 837	\$ 899	\$ 903	\$ 843	\$ 1,746		\$ 2,645		\$ 3,482	
Unearned premium change				(81)	32	(48)	(77)	(45)	(122)		(170)		(138)	
Earned premiums				\$ 889	\$ 869	\$ 851	\$ 826	\$ 798	\$ 1,624		\$ 2,475		\$ 3,344	
<b>Year over year change %</b>														
Agency renewal written premiums				11 %	8 %	11 %	11 %	8 %	9 %		10 %		9 %	
Agency new business written premiums				25	28	13	12	6	9		10		15	
Other written premiums				63	(20)	30	61	13	45		40		24	
Reported written premiums – statutory*				15	10	14	18	8	13		13		12	
<b>Paid losses and loss expenses</b>														
Losses paid				\$ 424	\$ 459	\$ 507	\$ 475	\$ 415	\$ 890		\$ 1,399		\$ 1,858	
Loss expenses paid				89	96	88	97	90	189		275		371	
Loss and loss expenses paid				\$ 513	\$ 555	\$ 595	\$ 572	\$ 505	\$ 1,079		\$ 1,674		\$ 2,229	
<b>Statutory combined ratio</b>														
Loss ratio				48.9 %	40.6 %	52.8 %	66.7 %	55.9 %	61.4 %		58.4 %		53.8 %	
Allocated loss expense ratio				3.9	3.4	3.7	4.5	5.5	5.0		4.6		4.3	
Unallocated loss expense ratio				6.2	5.9	5.2	6.3	6.1	6.3		5.9		5.8	
Net underwriting expense ratio				29.9	33.0	31.8	30.2	31.3	30.7		31.1		31.5	
Statutory combined ratio				88.9 %	82.9 %	93.5 %	107.7 %	98.8 %	103.4 %		100.0 %		95.4 %	
Contribution from catastrophe losses				1.2	3.4	8.0	17.8	11.1	14.6		12.3		10.0	
Statutory combined ratio excluding catastrophe losses				87.7 %	79.5 %	85.5 %	89.9 %	87.7 %	88.8 %		87.7 %		85.4 %	
Commission expense ratio				17.9 %	20.4 %	18.4 %	18.1 %	18.9 %	18.5 %		18.5 %		18.9 %	
Other expense ratio				12.0	12.6	13.4	12.1	12.4	12.2		12.6		12.6	
Statutory expense ratio				29.9 %	33.0 %	31.8 %	30.2 %	31.3 %	30.7 %		31.1 %		31.5 %	
<b>GAAP combined ratio</b>														
GAAP combined ratio				91.2 %	81.9 %	94.8 %	109.5 %	99.1 %	104.4 %		101.1 %		96.1 %	
Contribution from catastrophe losses				1.2	3.4	8.0	17.8	11.1	14.6		12.3		10.0	
GAAP combined ratio excluding catastrophe losses				90.0 %	78.5 %	86.8 %	91.7 %	88.0 %	89.8 %		88.8 %		86.1 %	

\*Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.

\*nm - Not meaningful

\* Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

**Consolidated Cincinnati Insurance Companies**  
**Quarterly Property Casualty Data - Commercial Lines**

(Dollars in millions)	Three months ended				Six months ended		Nine months ended		Twelve months ended					
	12/31/13	9/30/13	6/30/13	3/31/13	12/31/12	9/30/12	6/30/12	3/31/12	6/30/13	6/30/12	9/30/13	9/30/12	12/31/13	12/31/12
<b>Premiums</b>														
Agency renewal written premiums				\$ 631	\$ 549	\$ 557	\$ 552	\$ 571	\$ 1,123		\$ 1,680		\$ 2,229	
Agency new business written premiums				97	96	90	91	75	166		256		352	
Other written premiums				-	(57)	(28)	(17)	(20)	(37)		(65)		(122)	
Reported written premiums – statutory*				\$ 728	\$ 588	\$ 619	\$ 626	\$ 626	\$ 1,252		\$ 1,871		\$ 2,459	
Unearned premium change				(97)	30	(12)	(36)	(58)	(94)		(106)		(76)	
Earned premiums				\$ 631	\$ 618	\$ 607	\$ 590	\$ 568	\$ 1,158		\$ 1,765		\$ 2,383	
<b>Year over year change %</b>														
Agency renewal written premiums				11 %	7 %	10 %	10 %	5 %	8 %		8 %		8 %	
Agency new business written premiums				29	30	11	12	6	9		10		15	
Other written premiums				100	(36)	32	61	20	46		41		20	
Reported written premiums – statutory*				16	8	13	17	6	11		12		11	
<b>Paid losses and loss expenses</b>														
Losses paid				\$ 297	\$ 321	\$ 331	\$ 320	\$ 282	\$ 602		\$ 937		\$ 1,258	
Loss expenses paid				68	72	67	74	74	149		216		288	
Loss and loss expenses paid				\$ 365	\$ 393	\$ 398	\$ 394	\$ 356	\$ 751		\$ 1,153		\$ 1,546	
<b>Statutory combined ratio</b>														
Loss ratio				47.3 %	40.5 %	49.5 %	59.6 %	48.0 %	54.0 %		52.4 %		49.3 %	
Allocated loss expense ratio				4.3	3.6	4.0	5.0	6.8	5.8		5.2		4.7	
Unallocated loss expense ratio				6.2	5.6	4.5	5.5	6.3	5.9		5.4		5.5	
Net underwriting expense ratio				29.0	34.4	33.1	31.7	31.3	31.5		32.0		32.6	
Statutory combined ratio				86.8 %	84.1 %	91.1 %	101.8 %	92.4 %	97.2 %		95.0 %		92.1 %	
Contribution from catastrophe losses				0.4	3.1	7.5	15.2	6.8	11.2		9.9		8.2	
Statutory combined ratio excluding catastrophe losses				86.4 %	81.0 %	83.6 %	86.6 %	85.6 %	86.0 %		85.1 %		83.9 %	
Commission expense ratio				16.5 %	20.2 %	18.3 %	17.8 %	17.9 %	17.8 %		18.0 %		18.5 %	
Other expense ratio				12.5	14.2	14.8	13.9	13.4	13.7		14.0		14.1	
Statutory expense ratio				29.0 %	34.4 %	33.1 %	31.7 %	31.3 %	31.5 %		32.0 %		32.6 %	
<b>GAAP combined ratio</b>														
GAAP combined ratio				90.8 %	82.9 %	90.2 %	103.5 %	94.2 %	98.9 %		95.9 %		92.5 %	
Contribution from catastrophe losses				0.4	3.1	7.5	15.2	6.8	11.2		9.9		8.2	
GAAP combined ratio excluding catastrophe losses				90.4 %	79.8 %	82.7 %	88.3 %	87.4 %	87.7 %		86.0 %		84.3 %	

\*Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.

\*nm - Not meaningful

\* Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.



**Consolidated Cincinnati Insurance Companies**  
**Quarterly Property Casualty Data - Personal Lines**

(Dollars in millions)	12/31/13	9/30/13	6/30/13	Three months ended				Six months ended		Nine months ended		Twelve months ended		
				3/31/13	12/31/12	9/30/12	6/30/12	3/31/12	6/30/13	6/30/12	9/30/13	9/30/12	12/31/13	12/31/12
<b>Premiums</b>														
Agency renewal written premiums				\$ 195	\$ 203	\$ 231	\$ 227	\$ 175	\$ 402		\$ 633		\$ 836	
Agency new business written premiums				28	27	31	29	24	53		84		111	
Other written premiums				(8)	(8)	(9)	(6)	(6)	(12)		(21)		(29)	
Reported written premiums – statutory*				\$ 215	\$ 222	\$ 253	\$ 250	\$ 193	\$ 443		\$ 696		\$ 918	
Unearned premium change				16	4	(34)	(36)	16	(20)		(54)		(50)	
Earned premiums				\$ 231	\$ 226	\$ 219	\$ 214	\$ 209	\$ 423		\$ 642		\$ 868	
<b>Year over year change %</b>														
Agency renewal written premiums				11 %	10 %	11 %	11 %	12 %	11 %		11 %		11 %	
Agency new business written premiums				17	23	24	12	9	10		15		17	
Other written premiums				(33)	27	25	71	(20)	54		45		41	
Reported written premiums – statutory*				11	13	14	19	12	16		15		15	
<b>Paid losses and loss expenses</b>														
Losses paid				\$ 122	\$ 133	\$ 169	\$ 151	\$ 130	\$ 280		\$ 450		\$ 583	
Loss expenses paid				19	22	19	21	15	37		54		76	
Loss and loss expenses paid				\$ 141	\$ 155	\$ 188	\$ 172	\$ 145	\$ 317		\$ 504		\$ 659	
<b>Statutory combined ratio</b>														
Loss ratio				53.6 %	43.3 %	60.7 %	87.2 %	76.2 %	81.8 %		74.6 %		66.4 %	
Allocated loss expense ratio				1.4	1.7	1.9	1.9	1.8	1.8		1.8		1.8	
Unallocated loss expense ratio				6.3	6.5	6.9	8.8	5.6	7.2		7.2		7.0	
Net underwriting expense ratio				32.8	29.2	28.8	26.5	31.2	28.6		28.6		28.8	
Statutory combined ratio				94.1 %	80.7 %	98.3 %	124.4 %	114.8 %	119.4 %		112.2 %		104.0 %	
Contribution from catastrophe losses				3.5	4.4	10.2	26.6	23.5	25.0		19.9		15.9	
Statutory combined ratio excluding catastrophe losses				90.6 %	76.3 %	88.1 %	97.8 %	91.3 %	94.4 %		92.3 %		88.1 %	
Commission expense ratio				21.7 %	20.4 %	17.9 %	18.2 %	21.3 %	19.6 %		18.9 %		19.3 %	
Other expense ratio				11.1	8.8	10.9	8.3	9.9	9.0		9.7		9.5	
Statutory expense ratio				32.8 %	29.2 %	28.8 %	26.5 %	31.2 %	28.6 %		28.6 %		28.8 %	
<b>GAAP combined ratio</b>														
GAAP combined ratio				91.6 %	80.0 %	105.7 %	126.1 %	110.9 %	118.6 %		114.2 %		105.3 %	
Contribution from catastrophe losses				3.5	4.4	10.2	26.6	23.5	25.0		19.9		15.9	
GAAP combined ratio excluding catastrophe losses				88.1 %	75.6 %	95.5 %	99.5 %	87.4 %	93.6 %		94.3 %		89.4 %	

\*Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. . Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.

\*nm - Not meaningful

\* Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

**Consolidated Cincinnati Insurance Companies**  
**Quarterly Property Casualty Data - Excess & Surplus Lines**

(Dollars in millions)	12/31/13	9/30/13	6/30/13	Three months ended					Six months ended		Nine months ended		Twelve months ended	
				3/31/13	12/31/12	9/30/12	6/30/12	3/31/12	6/30/13	6/30/12	9/30/13	9/30/12	12/31/13	12/31/12
<b>Premiums</b>														
Agency renewal written premiums				\$ 19	\$ 19	\$ 19	\$ 19	\$ 16		\$ 35		\$ 54		\$ 73
Agency new business written premiums				10	9	9	11	9		20		29		38
Other written premiums				(2)	(1)	(1)	(3)	(1)		(4)		(5)		(6)
Reported written premiums – statutory*				\$ 27	\$ 27	\$ 27	\$ 27	\$ 24		\$ 51		\$ 78		\$ 105
Unearned premium change				-	(2)	(2)	(5)	(3)		(8)		(10)		(12)
Earned premiums				\$ 27	\$ 25	\$ 25	\$ 22	\$ 21		\$ 43		\$ 68		\$ 93
<b>Year over year change %</b>														
Agency renewal written premiums				19 %	46 %	36 %	58 %	60 %		59 %		50 %		49 %
Agency new business written premiums				11	29	0	10	0		5		4		9
Other written premiums				(100)	50	0	(200)	0		(100)		(67)		(20)
Reported written premiums – statutory*				13	50	23	29	33		31		28		33
<b>Paid losses and loss expenses</b>														
Losses paid				\$ 5	\$ 5	\$ 5	\$ 4	\$ 3		\$ 7		\$ 12		\$ 17
Loss expenses paid				2	2	2	2	1		3		5		7
Loss and loss expenses paid				\$ 7	\$ 7	\$ 7	\$ 6	\$ 4		\$ 10		\$ 17		\$ 24
<b>Statutory combined ratio</b>														
Loss ratio				47.2 %	19.5 %	64.5 %	59.8 %	65.7 %		62.7 %		63.3 %		51.5 %
Allocated loss expense ratio				11.9	14.0	11.9	15.1	10.6		12.8		12.6		13.0
Unallocated loss expense ratio				6.1	4.7	5.8	3.9	5.3		4.6		5.0		4.9
Net underwriting expense ratio				33.3	32.3	30.9	30.6	31.9		31.2		31.1		31.4
Statutory combined ratio				98.5 %	70.5 %	113.1 %	109.4 %	113.5 %		111.3 %		112.0 %		100.8 %
Contribution from catastrophe losses				0.4	1.2	0.7	3.5	3.7		3.5		2.5		2.2
Statutory combined ratio excluding catastrophe losses				98.1 %	69.3 %	112.4 %	105.9 %	109.8 %		107.8 %		109.5 %		98.6 %
Commission expense ratio				26.9 %	26.4 %	25.4 %	25.3 %	26.5 %		25.8 %		25.7 %		25.9 %
Other expense ratio				6.4	5.9	5.5	5.3	5.4		5.4		5.4		5.5
Statutory expense ratio				33.3 %	32.3 %	30.9 %	30.6 %	31.9 %		31.2 %		31.1 %		31.4 %
<b>GAAP combined ratio</b>														
GAAP combined ratio				98.0 %	71.5 %	111.5 %	110.7 %	113.6 %		112.1 %		111.9 %		101.0 %
Contribution from catastrophe losses				0.4	1.2	0.7	3.5	3.7		3.5		2.5		2.2
GAAP combined ratio excluding catastrophe losses				97.6 %	70.3 %	110.8 %	107.2 %	109.9 %		108.6 %		109.4 %		98.8 %

\*Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.

\*nm - Not meaningful

\* Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

## The Cincinnati Life Insurance Company Statutory Statements of Income

(Dollars in millions)	For the Three Months Ended March 31,			
	2013	2012	Change	% Change
Net premiums written	\$ 58	\$ 64	\$ (6)	(9)
Net investment income	35	34	1	3
Amortization of interest maintenance reserve	-	-	-	nm
Commissions and expense allowances on reinsurance ceded	2	2	-	-
Income from fees associated with Separate Accounts	1	-	1	nm
<b>Total revenues</b>	<b>\$ 96</b>	<b>\$ 100</b>	<b>\$ (4)</b>	<b>(4)</b>
Death benefits and matured endowments	\$ 19	\$ 17	\$ 2	12
Annuity benefits	15	13	2	15
Disability benefits and benefits under accident and health contracts	-	-	-	-
Surrender benefits and group conversions	7	6	1	17
Interest and adjustments on deposit-type contract funds	2	3	(1)	(33)
Increase in aggregate reserves for life and accident and health contracts	38	43	(5)	(12)
Payments on supplementary contracts with life contingencies	-	-	-	-
<b>Total benefit expenses</b>	<b>\$ 81</b>	<b>\$ 82</b>	<b>\$ (1)</b>	<b>(1)</b>
Commissions	\$ 10	\$ 10	\$ -	-
General insurance expenses and taxes	11	11	-	-
Increase in loading on deferred and uncollected premiums	(2)	-	(2)	nm
Net transfers from Separate Accounts	-	-	-	nm
Other deductions	-	-	-	nm
<b>Total operating expenses</b>	<b>\$ 19</b>	<b>\$ 21</b>	<b>\$ (2)</b>	<b>(10)</b>
Federal and foreign income tax provision (benefit)	-	(1)	1	nm
<b>Net loss from operations before realized capital gains</b>	<b>\$ (4)</b>	<b>\$ (2)</b>	<b>\$ (2)</b>	<b>(100)</b>
Net realized gains (losses) net of capital gains tax	-	-	-	nm
<b>Net loss (statutory)</b>	<b>\$ (4)</b>	<b>\$ (2)</b>	<b>\$ (2)</b>	<b>(100)</b>

*\*Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding.*

*\*nm - Not meaningful*

*\* Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.*