



ANNUAL MEETING OF SHAREHOLDERS

SATURDAY, MAY 5, 2018

Hosted by The Cincinnati Art Museum



Chairman of the Board

Ken Stecher





BUSINESS OF THE MEETING



Director Nominees



**W.F.
Bahl**
Bahl & Gaynor
Investment
Counsel Inc.



**G.T.
Bier**
Deloitte LLP
(Ret.)



**L.W.
Clement-Holmes**
The Procter &
Gamble Company
(Ret.)



**D.J.
Debbink**
MSI General
Corporation



**S.J.
Johnston**
Cincinnati
Financial
Corporation



**K.C.
Lichtendahl**
Heliosphere
Designs LLC



**W.R.
McMullen**
The Kroger Co.



**D.P.
Osborn**
Osborn
Williams
Donohoe LLC



**G.W.
Price**
Arbonne
International
LLC



**T.R.
Schiff**
John J. &
Thomas R.
Schiff & Co. Inc.



**D.S.
Skidmore**
Skidmore Sales
& Distributing
Company Inc.



**K.W.
Stecher**
Cincinnati
Financial
Corporation
(Ret.)



**J.F.
Steele, Jr.**
Hilltop Basic
Resources Inc.



**L.R.
Webb**
Webb Insurance
Agency Inc.

Company Officers on Stage



Steve Johnston

Chief Executive Officer
and President



Mike Sewell

Chief Financial Officer, Principal Accounting Officer,
Senior Vice President and Treasurer



Marty Hollenbeck

Chief Investment Officer
and Senior Vice President



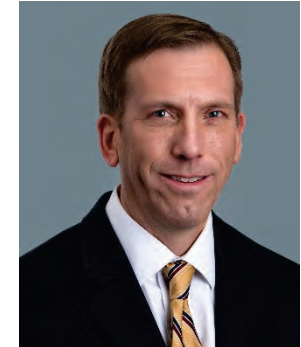
Lisa Love

Senior Vice President,
General Counsel and Corporate Secretary



J.F. Scherer

Chief Insurance Officer
and Executive Vice President
The Cincinnati Insurance Company

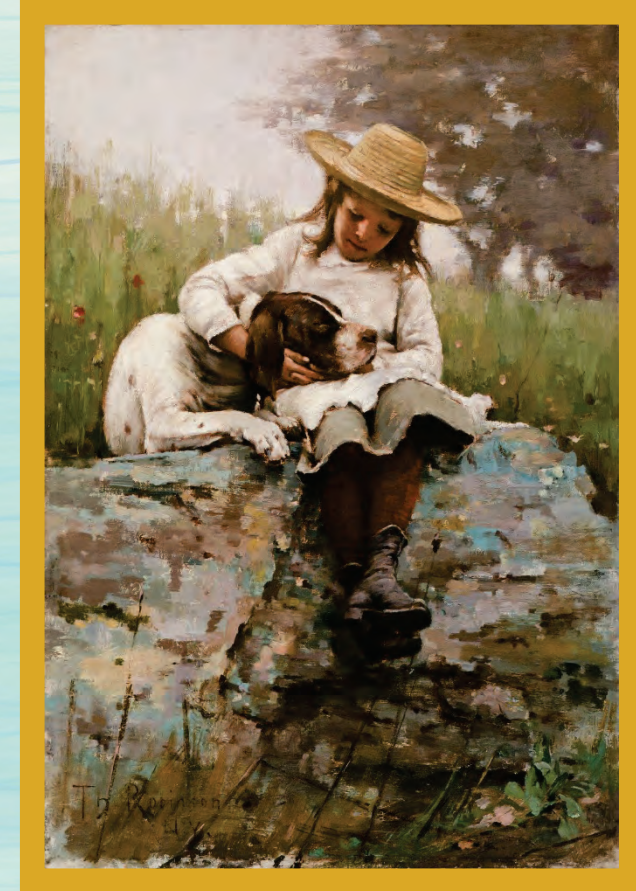


Roger Brown

Chief Operating Officer
and Senior Vice President
The Cincinnati Life Insurance Company

Welcome to All!

- ❖ Company officers
- ❖ All of our associates
- ❖ Deloitte & Touche LLP
- ❖ Dinsmore & Shohl LLP
- ❖ Retired directors, officers and associates



Theodore Robinson (1852-1896), United States,
A Canine Patient, circa 1883, oil on canvas mounted on Masonite,
Cincinnati Art Museum; Gift of Mrs. A. M. Adler, 1970.751



BUSINESS OF THE MEETING





RETURNING CAPITAL TO SHAREHOLDERS

Ken Stecher

Chairman of the Board

Nasdaq: CINF

This presentation contains forward-looking statements that involve risks and uncertainties. Please refer to our various filings with the U.S. Securities and Exchange Commission for factors that could cause results to materially differ from those discussed.

The forward-looking information in this presentation has been publicly disclosed, most recently on April 25, 2018, and should be considered to be effective only as of that date.

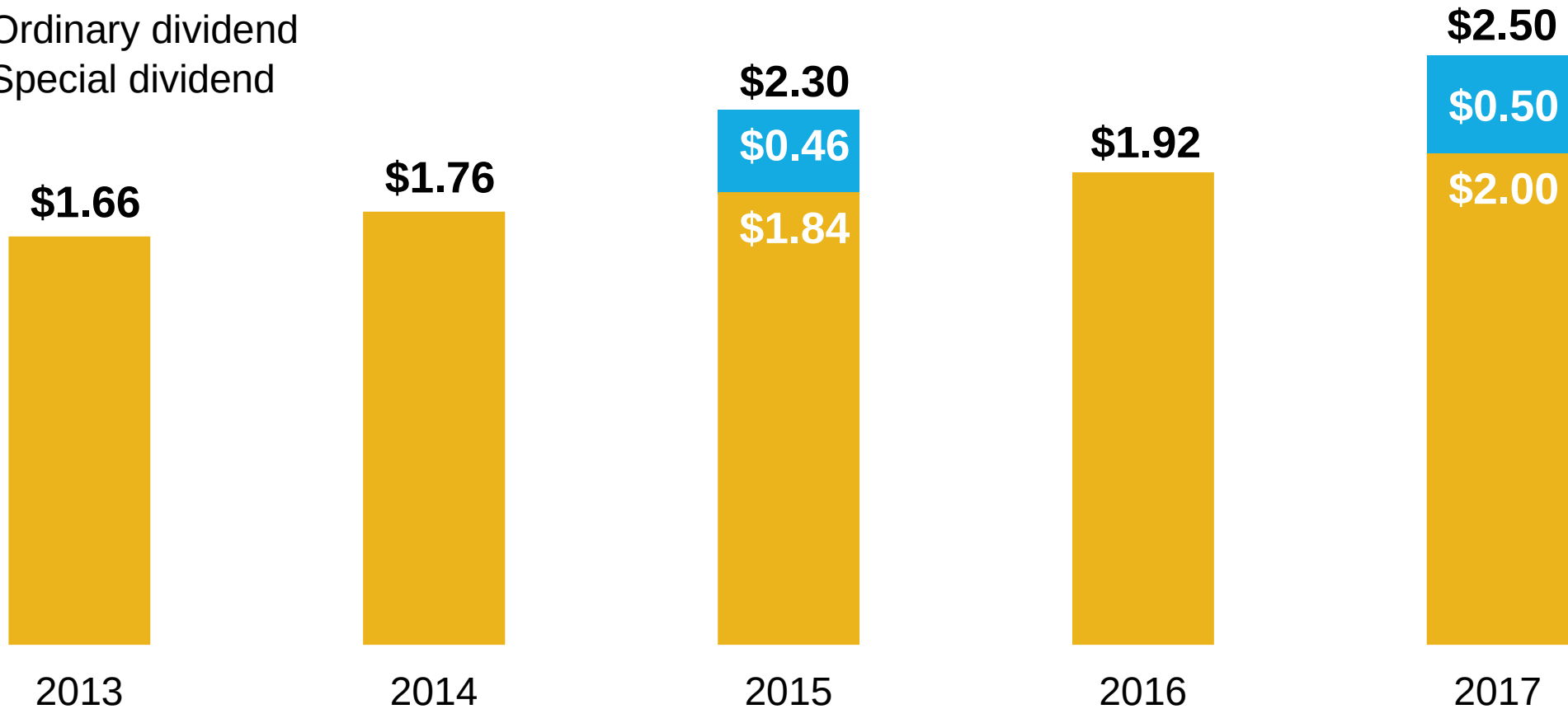
Its inclusion in this document is not intended to be an update or reaffirmation of the forward-looking information as of any later date.

Reconciliations of non-GAAP measures are in our most recent quarterly earnings news release, which is available at cinfin.com/investors.

Returning Capital to Shareholders Through Dividends

(Cash dividends declared per common share)

- Ordinary dividend
- Special dividend



The Cincinnati Insurance Companies:

Innovation Happens Here

Since 1950, innovation has been a part of the fabric of Cincinnati Insurance.
Early innovations included:

OUR STRATEGY:

Fully focused on
independent agents



OUR LOCATION:

In Ohio – instead of
the East Coast



OUR STAFFING MODEL:

Empowered field associates working
and living in our agent's communities



Challenge

Enhancements to the
adaptability
of
technology



Changing consumer
expectations



New companies
trying to
disrupt the
insurance
industry





OUR VISION AND STRATEGY

Steve Johnston
President and CEO

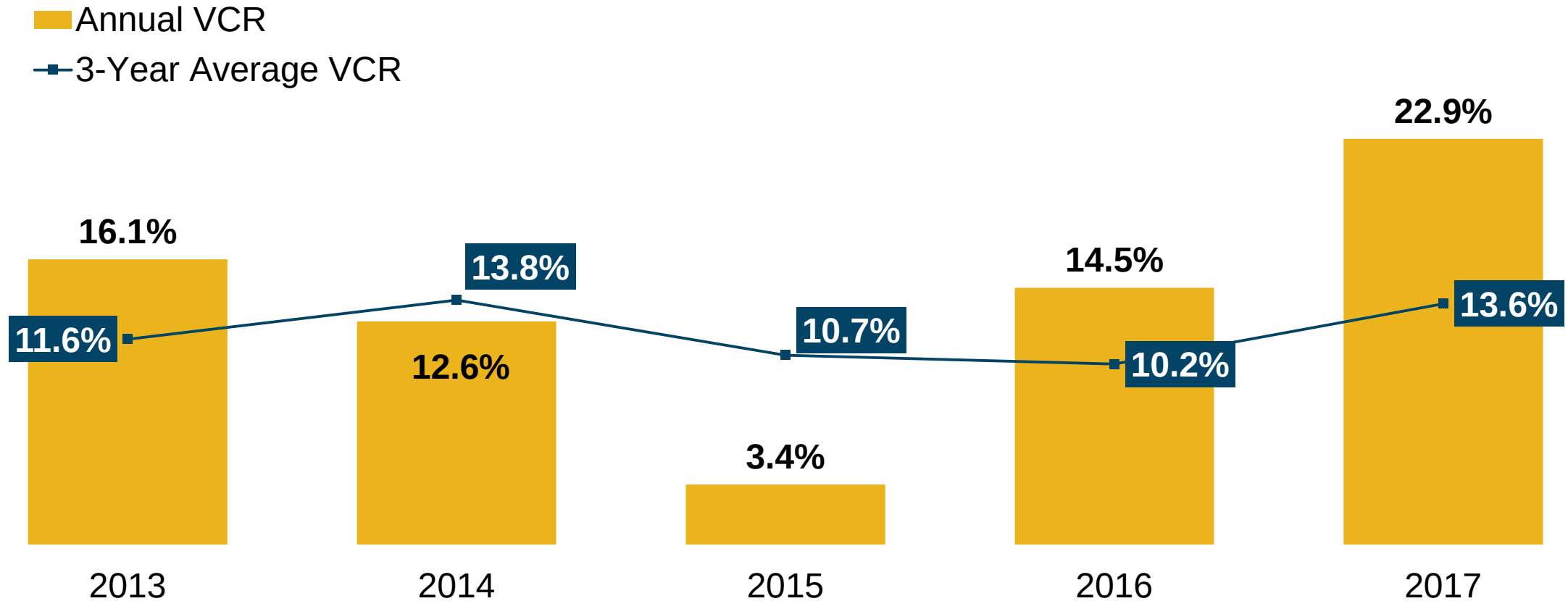
Our Vision and Strategy

CINCINNATI VISION: Be the best company serving independent agents



Measuring Our Performance

Long-term goal: 10-13 percent annual average value creation ratio

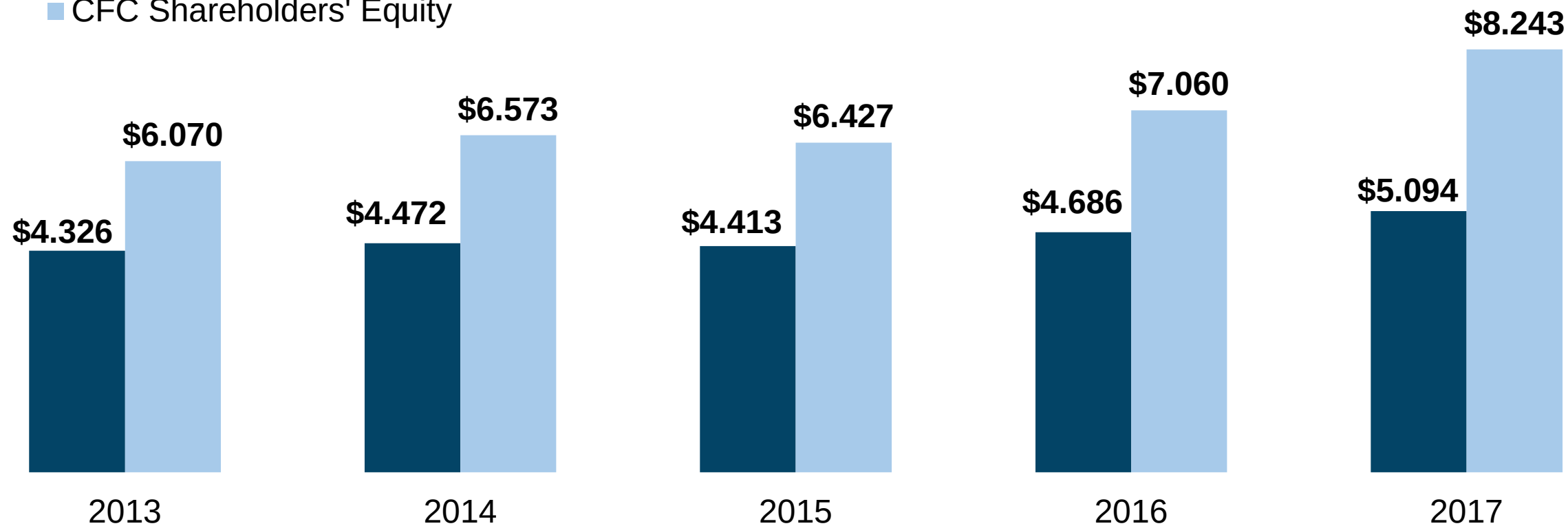


Ample Capacity to Grow

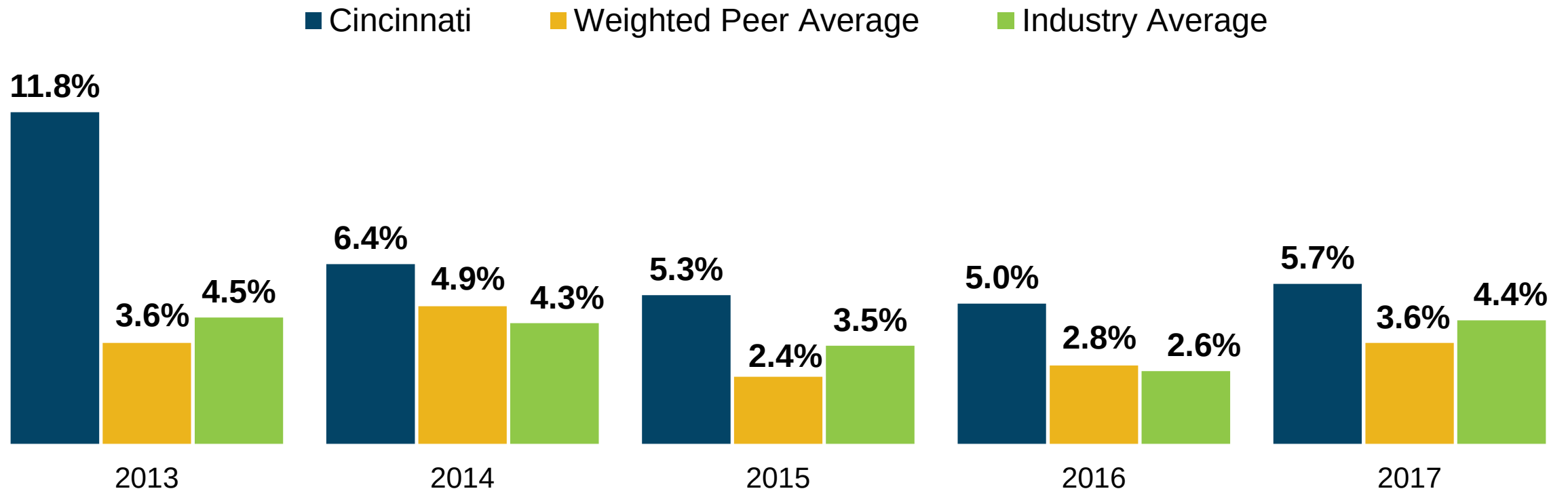
(In billions)

■ P/C Statutory Surplus

■ CFC Shareholders' Equity

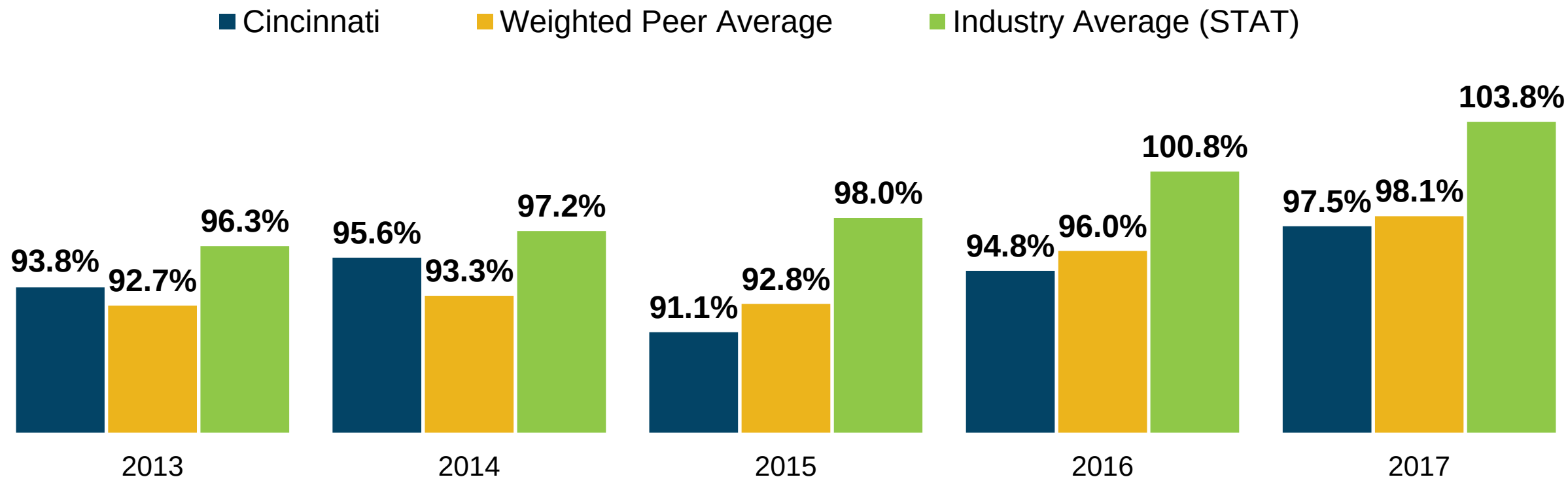


P/C Net Written Premium



Source: Individual company filings; industry data from SNL

Combined Ratio



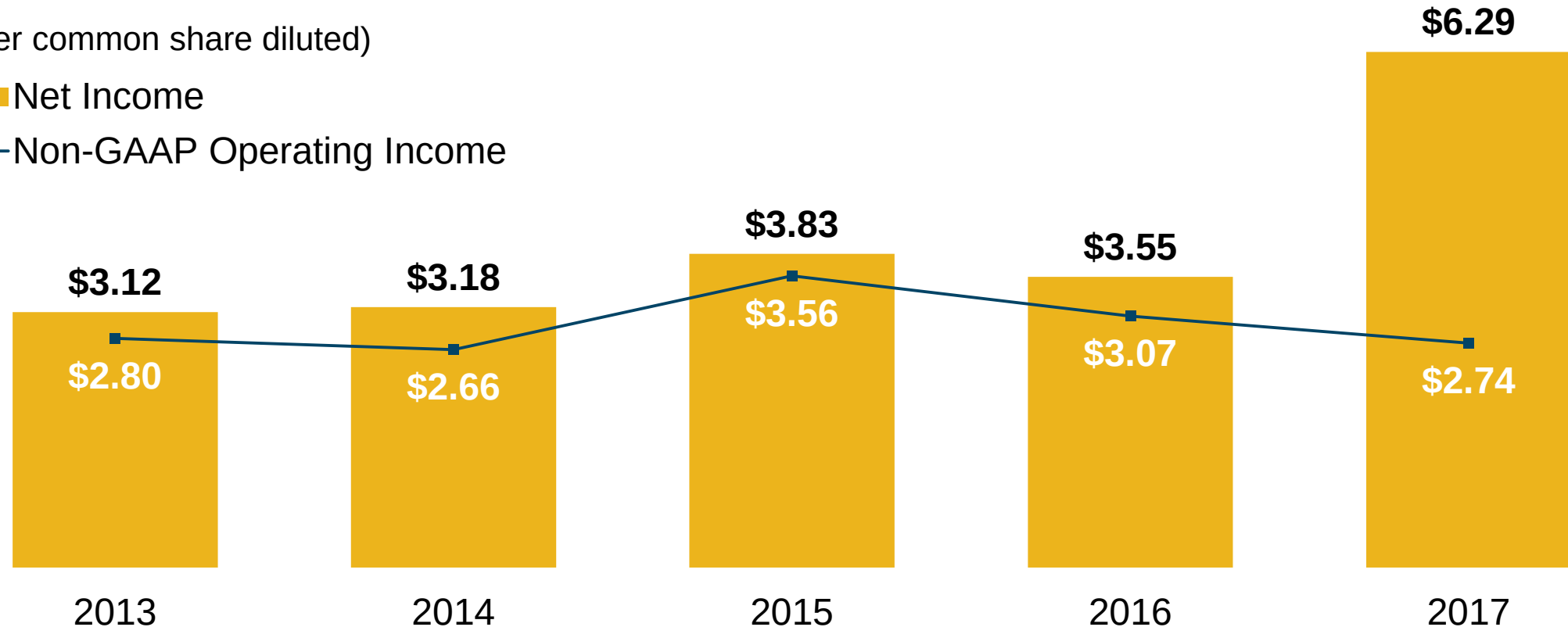
Source: Individual company filings; industry data from SNL

Net Income and Non-GAAP Operating Income*

(Per common share diluted)

■ Net Income

— Non-GAAP Operating Income



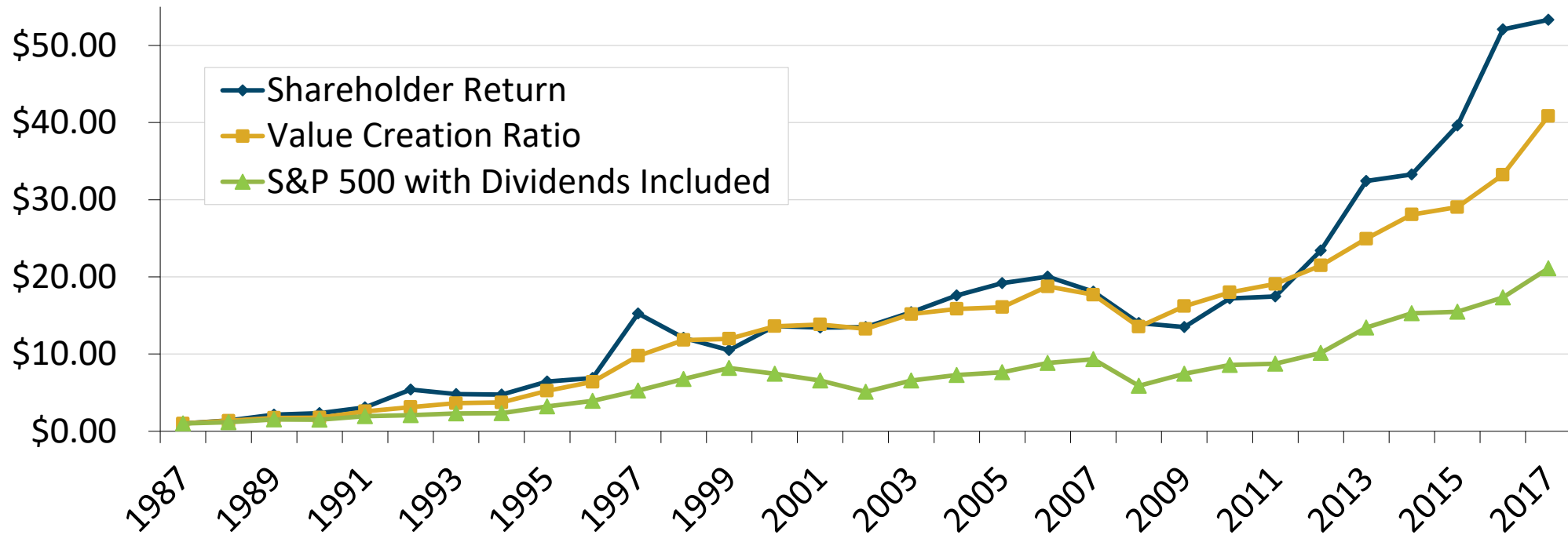
*The Definitions of Non-GAAP Information and Reconciliation to Comparable GAAP Measures are in our quarterly news releases, which are available at cinfin.com/investors

First-Quarter 2018 Highlights

- ▶ 97.9% combined ratio vs. 99.7% in 1Q 2017
- ▶ 2% net written premium growth
- ▶ \$31M net income loss – due mostly to accounting rule change
- ▶ 22% increase in non-GAAP operating income vs. 1Q 2017
- ▶ \$13M of life insurance net income with 8% growth in term life insurance earned premiums

CINF Long-Term Shareholder Return

\$1 investment in CFC at year-end 1987 has grown faster than \$1 in the S&P 500 Index



CINF's Winning Total Shareholder Return

FIVE-YEAR ANNUALIZED
TOTAL SHAREHOLDER RETURN

17.9%

2013-2017

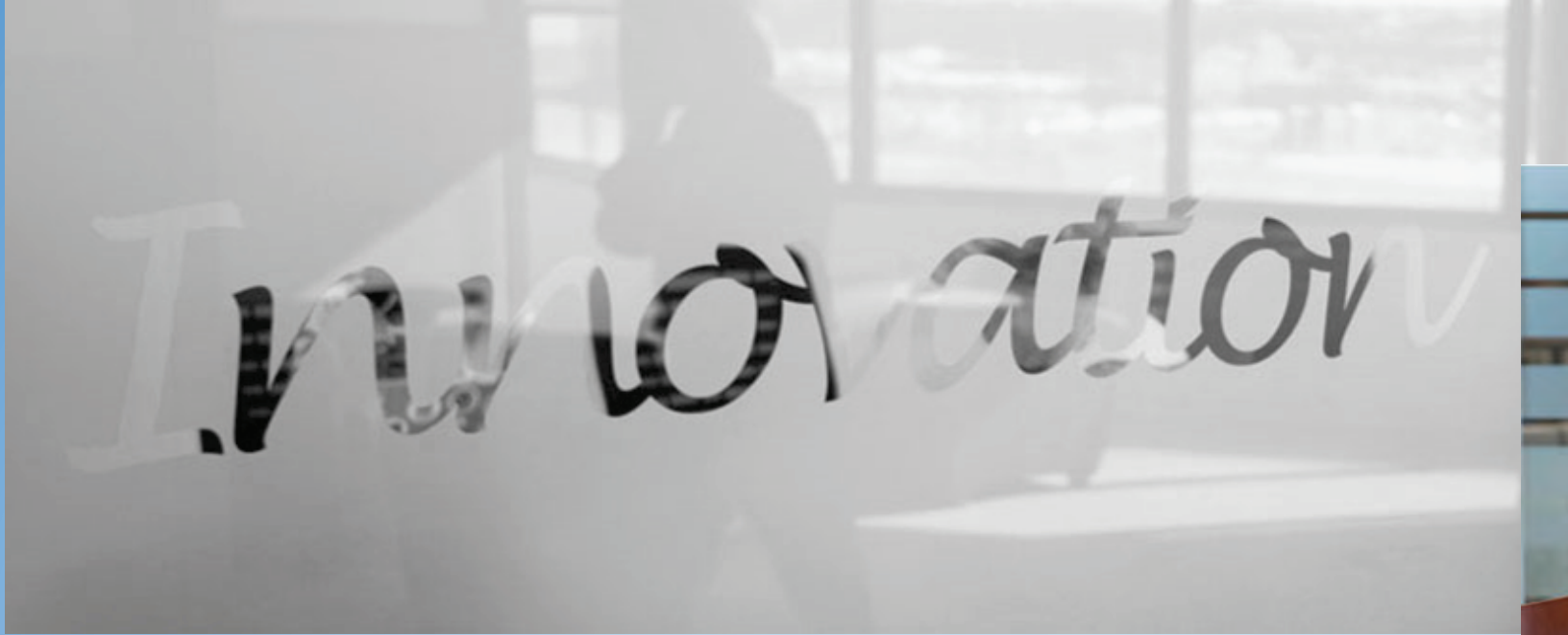
OVER PAST 5 YEARS

\$1.6 BILLION

IN DIVIDENDS PAID

Total Shareholder Return at year ended December 31st

	2013	2014	2015	2016	2017
CINF	38.4%	2.6%	19.0%	31.5%	2.4%



Teresa Cracas
Chief Risk Officer

“Our goal is to harness innovation to support our agency-centered business model.”

Meeting Agent Needs Into the Future

INTERNAL INNOVATION TEAMS

CODEJAM

Innovation
Team



PARTNERSHIPS

PLUGANDPLAY





Teamwork

Claims service: it's here where we shine, creating touchstone moments for our agency partners and making clients into believers.

Placeholder for Wildfire Video

American Stock Transfer and Trust Company

- ▶ Hold share(s) in book entry
- ▶ Reinvest dividends
- ▶ Contact AST:
 - 866-638-6443
 - www.astfinancial.com



BUSINESS OF THE MEETING





Questions and Answers



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