#### **Cincinnati Financial Corporation**

## **Supplemental Financial Data** for the period ending September 30, 2016

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	A.M. Best	Fitch	Moody's	S&P
Cincinnati Financial Corporation				
Corporate Debt	a-	A-	A3	BBB+
The Cincinnati Insurance Companies				
Insurer Financial Strength				
Property Casualty Group				
Standard Market Subsidiaries:	A+		A1	A+
The Cincinnati Insurance Company	A+	A+	A1	A+
The Cincinnati Indemnity Company	A+	A+	A1	A+
The Cincinnati Casualty Company	A+	A+	A1	A+
Surplus Lines Subsidiary:				
The Cincinnati Specialty Underwriters Insurance Company	A+	_	_	_
The Cincinnati Life Insurance Company	A	A+	_	A+

Ratings are as of October 24, 2016, under continuous review and subject to change and/or affirmation. For the current ratings, select Financial Strength on cinfin.com.

The consolidated financial statements and financial exhibits that follow are unaudited. These consolidated financial statements and exhibits should be read in conjunction with the consolidated financial statements and notes included with our periodic filings with the U.S. Securities and Exchange Commission. The results of operations for interim periods may not be indicative of results to be expected for the full year.

# Cincinnati Financial Corporation Supplemental Financial Data for the period ending September 30, 2016

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#### **Definitions of Non-GAAP Information and Reconciliation to Comparable GAAP Measures**

Cincinnati Financial Corporation prepares its public financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP). Statutory data is prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners' (NAIC) Accounting Practices and Procedures Manual, and therefore is not reconciled to GAAP data.

Management uses certain non-GAAP and non-statutory financial measures to evaluate its primary business areas – property casualty insurance, life insurance and investments. Management uses these measures when analyzing both GAAP and non-GAAP measures to improve its understanding of trends in the underlying business and to help avoid incorrect or misleading assumptions and conclusions about the success or failure of company strategies. Management adjustments to GAAP measures generally: apply to non-recurring events that are unrelated to business performance and distort short-term results; involve values that fluctuate based on events outside of management's control; supplement reporting segment disclosures with disclosures for a subsidiary company or for a combination of subsidiaries or reporting segments; or relate to accounting refinements that affect comparability between periods, creating a need to analyze data on the same basis.

- Operating income: Operating income is calculated by excluding net realized investment gains and losses (defined as realized investment gains and losses after applicable federal and state income taxes) from net income. Management evaluates operating income to measure the success of pricing, rate and underwriting strategies. While realized investment gains (or losses) are integral to the company's insurance operations over the long term, the determination to realize investment gains or losses in any period may be subject to management's discretion and is independent of the insurance underwriting process. Also, under applicable GAAP accounting requirements, gains and losses can be recognized from certain changes in market values of securities without actual realization. Management believes that the level of realized investment gains or losses for any particular period, while it may be material, may not fully indicate the performance of ongoing underlying business operations in that period.
  - For these reasons, many investors and shareholders consider operating income to be one of the more meaningful measures for evaluating insurance company performance. Equity analysts who report on the insurance industry and the company generally focus on this metric in their analyses. The company presents operating income so that all investors have what management believes to be a useful supplement to GAAP information.
- Value creation ratio: This is a measure of shareholder value creation that management believes captures the contribution of the company's insurance operations, the success of its investment strategy and the importance placed on paying cash dividends to shareholders. The value creation ratio measure is made up of two primary components: (1) rate of growth in book value per share plus (2) the ratio of dividends declared per share to beginning book value per share. Management believes this non-GAAP measure is a useful supplement to GAAP information, providing a meaningful measure of long-term progress in creating shareholder value. It is intended to be all-inclusive regarding changes in book value per share, and uses originally reported book value per share in cases where book value per share has been adjusted, such as adoption of Accounting Standards Updates with a cumulative effect of a change in accounting.
- Consolidated property casualty insurance results: To supplement reporting segment disclosures related to our property casualty insurance operations, we also evaluate results for those operations on a basis that includes results for our property casualty insurance and brokerage services subsidiaries. That is the total of our commercial lines, personal lines and our excess and surplus lines segment plus our reinsurance assumed operations.
- Life insurance subsidiary results: To supplement life insurance reporting segment disclosures related to our life insurance operation, we also evaluate results for that operation on a basis that includes life insurance subsidiary investment income, or investment income plus net realized investment gains, that are also included in our investments reporting segment. We recognize that assets under management, capital appreciation and investment income are integral to evaluating the success of the life insurance segment because of the long duration of life products.
- Statutory accounting rules: For public reporting, insurance companies prepare financial statements in accordance with GAAP. However, insurers also must calculate certain data according to statutory accounting rules as defined in the NAIC's Accounting Practices and Procedures Manual, which may be, and has been, modified by various state insurance departments. Statutory data is publicly available, and various organizations use it to calculate aggregate industry data, study industry trends and compare insurance companies.
- Written premium: Under statutory accounting rules, property casualty written premium is the amount recorded for policies issued and recognized on an annualized basis at the effective date of the policy. Management analyzes trends in written premium to assess business efforts. Earned premium, used in both statutory and GAAP accounting, is calculated ratably over the policy term. The difference between written and earned premium is unearned premium.

#### Cincinnati Financial Corporation Quick Reference — Third Quarter 2016

(all data shown is for the three months ended or as of September 30, 2016)

(Dollars in millions except per share data)	9/3	30/2016	Year over year change %
Revenues:			
Commercial lines net written premiums	\$	777	5
Personal lines net written premiums	Ψ	329	5
Excess & surplus lines net written premiums		48	12
Cincinnati Re net written premiums		21	nm
Property casualty net written premiums	\$	1,175	7
Life and accident and health net written premiums	\$	57	6
Annuity net written premiums		10	19
Life, annuity and accident and health net written premiums	\$	67	8
Commercial lines net earned premiums	\$	779	3
Personal lines net earned premiums		293	6
Excess & surplus lines net earned premiums		48	14
Cincinnati Re net earned premiums		13	nm
Property casualty net earned premiums	\$	1,133	5
Life and accident and health net earned premiums		58	14
Investment income		148	3
Realized investment gains and losses, net		56	nm
Fee revenue		5	25
Other revenue		2	100
Total revenues		1,402	10

Income:		
Net income	\$ 180	3
Realized investment gains, net	56	nm
Income tax on unrealized investment gains	(19)	nm
Realized investment gains, after tax	37	nm
Operating income	143	(17)

Per share (diluted):		
Net income	\$ 1.08	3
Realized investment gains, net	0.34	nm
Income tax on unrealized investment gains	(0.12)	nm
Realized investment gains, after tax	0.22	nm
Operating income	0.86	(17)
Book value	43.24	12
Weighted average shares outstanding	166.8	1

	9/	30/2016	Year over year change %
Benefits and expenses:			
Commercial lines loss and loss expenses	\$	456	15
Personal lines loss and loss expenses		217	10
Excess & surplus lines loss and loss expenses		15	(12)
Cincinnati Re loss and loss expenses		2	nm
Life and health contract holders' benefits incurred		63	11
Underwriting, acquisition and insurance expenses		380	9
Interest expenses		13	(7)
Other operating expenses		3	0
Total benefits & expenses	\$	1,149	11
Income before income taxes		253	4
Total income tax		73	6

Balance Sheet:	
Fixed maturity investments	\$ 10,257
Equity securities	5,304
Other investments	81
Total invested assets	\$ 15,642
Loss and loss expense reserves	\$ 4,991
Life policy and investment contract reserves	2,641
Long-term debt and capital lease obligations	827
Shareholders' equity	7,121

Key ratios:	
Commercial lines GAAP combined ratio	90.8%
Personal lines GAAP combined ratio	103.4
Excess & surplus lines GAAP combined ratio	61.3
Cincinnati Re GAAP combined ratio	53.3
Property casualty GAAP combined ratio	92.4
Commercial lines STAT combined ratio	91.1%
Personal lines STAT combined ratio	101.3
Excess & surplus lines STAT combined ratio	62.7
Cincinnati Re STAT combined ratio	49.4
Property casualty STAT combined ratio	91.9
Value creation ratio	3.2%

### Cincinnati Financial Corporation and Subsidiaries Consolidated Statements of Income for the Nine Months Ended September 30, 2016

(Dollars in millions)		CFC	CONSOL P&C		CLIC		CFC-I		ELIM		Total
Revenues											
Premiums earned:											
Property casualty	\$		\$ 3,462	\$		\$		\$	_	\$	3,462
Life		_	_		220				_		220
Premiums ceded		_	(119)		(45)				<u> </u>		(164)
Total earned premium		_	3,343		175		_		_		3,518
Investment income, net of expenses		38	287		117						442
Realized investment gains, net		42	115		4				_		161
Fee revenues		_	7		4		_		_		11
Other revenues		11	1		_		4		(11)		5
Total revenues	\$	91	\$ 3,753	\$	300	\$	4	\$	(11)	\$	4,137
Benefits & expenses											
Losses & contract holders' benefits	\$		\$ 2,161	_		\$		\$	(1)	\$	2,388
Reinsurance recoveries		_	(51)		(40)		<u> </u>		1		(90)
Underwriting, acquisition and insurance expenses			1,044		62		_				1,106
Interest expense		39	_		_		<u> </u>		<u> </u>		39
Other operating expenses		21	_		—		1		(12)		10
Total expenses	\$	60	\$ 3,154	\$	250	\$	1	\$	(12)	\$	3,453
Income before income taxes	\$	31	\$ 599	\$	50	\$	3	\$	1	\$	684
Provision (benefit) for income taxes											
Current operating income	\$	(18)	\$ 139	\$	(5)	\$	1	\$	_	\$	117
Capital gains/losses		14	41	Ė	1		_		_		56
Deferred		6	(8)		22		_		_		20
Total provision for income taxes	\$	2	<b>\$</b> 172		18	\$	1	\$	_	\$	193
Net income - current year	\$	29	\$ 427	\$	32	\$	2	\$	1	\$	491
Net income - prior year	•	7	¢ //35	2	31	•	1	2	1	•	478
Net income - prior year	\$	7	\$ 435	\$	31	\$	1	\$	4	\$	4

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding.

#### Cincinnati Financial Corporation and Subsidiaries Consolidated Statements of Income for the Three Months Ended September 30, 2016

(Dollars in millions)		CFC	CONSOL P&C		CLIC		CFC-I		ELIM		Total
Revenues											
Premiums earned:											
Property casualty	\$		\$ 1,175	\$	_	\$	_	\$	_	\$	1,175
Life		_	<u> </u>		74		_		_		74
Premiums ceded		_	(42)	)	(16)		_		_		(58)
Total earned premium			1,133		58						1,191
Investment income, net of expenses		12	96		40				<u> </u>		148
Realized investment gains, net		23	30		3						56
Fee revenues		<u>—</u>	3		2				<u> </u>		5
Other revenues		3	_		_		2		(3)		2
Total revenues	\$	38	\$ 1,262	\$	103	\$	2	\$	(3)	\$	1,402
Benefits & expenses											
Losses & contract holders' benefits	\$		\$ 700	\$	72	\$		\$	(1)	\$	771
Reinsurance recoveries		_	(10)		(9)		_		1		(18)
Underwriting, acquisition and insurance expenses			356		24		_		_		380
Interest expense		13	_		_		_		_		13
Other operating expenses		7	_		—		_		(4)		3
Total expenses	\$	20	\$ 1,046	\$	87	\$	_	\$	(4)	\$	1,149
Income before income taxes	\$	18	\$ 216	\$	16	\$	2	\$	1	\$	253
Provision (benefit) for income taxes											
Current operating income	\$	(11)	\$ 52	s	(1)	\$	1	\$	_	\$	41
Capital gains/losses		7	11		1		_		_		19
Deferred		7	_		6		_		_		13
Total provision for income taxes	\$	3	\$ 63	\$	-	\$	1	\$	_	\$	73
								Ì			
Net income - current year	\$	15	\$ 153	\$	10	\$	1	\$	1	\$	180
No.4 in company and an area	0	1	o 1/1	0	11	•		•	1	•	171
Net income - prior year	\$	1	\$ 161	3	11	3	_	3	1	2	174

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding.

### Cincinnati Financial Corporation Insurance Subsidiaries Selected Balance Sheet Data

(Dollars in millions)														
	12/31/2016	9/30/20	.6	6/30/2016	3/3	31/2016	12/3	1/2015	9/30	/2015	6/30/2	2015	3/3	1/2015
Cincinnati Insurance Consolidated														
Fixed maturities (fair value)		\$ 6,8	43 \$	6,758	\$	6,607	\$	6,435	\$	6,472	\$	5,435	\$	6,325
Equities (fair value)		3,4	74	3,443		3,222		3,101		2,961	3	3,108		3,108
Fixed maturities - pretax net unrealized gain		3	84	414		301		234		283		280		387
Equities - pretax net unrealized gain		1,4	38	1,395		1,302		1,203		1,063	!	,297		1,397
Loss and loss expense reserves - STAT		4,6	39	4,611		4,480		4,382		4,366	2	1,357		4,302
Equity - GAAP		5,9	26	5,848		5,655		5,444		5,397	5	5,485		5,593
Surplus - STAT		4,6	79	4,600		4,534		4,413		4,324	۷	1,419		4,436
The Cincinnati Life Insurance Company														
Fixed maturities (fair value)		\$ 3,3	54 \$	3,320	\$	3,215	\$	3,154	\$	3,221	\$ 3	3,176	\$	3,199
Equities (fair value)			9	9		9		9		9		8		9
Fixed maturities - pretax net unrealized gain		1	96	186		124		76		133		151		220
Equities - pretax net unrealized gain			4	4		4		4		4		3		4
Equity - GAAP		9	79	962		911		872		897		896		927
Surplus - STAT		2	02	205		207		208		215		217		219

### Consolidated Cincinnati Insurance Companies Statutory Statements of Income

	For the Three Months Ended September 30,									For the Nine Months Ended September 30,								
(Dollars in millions)	20	16	2015		Change	;	% Change	2	2016		2015	(	Change	% Change				
Underwriting income																		
Net premiums written	\$	1,175	§ 1,	098	\$	77	7	\$	3,516	\$	3,306	\$	210	6				
Unearned premiums increase		42		22		20	91		173		130		43	33				
Earned premiums	\$	1,133	1,	076	\$	57	5	\$	3,343	\$	3,176	\$	167	5				
Losses incurred	\$	571	5	504	\$	67	13	\$	1,777	\$	1,629	\$	148	9				
Defense and cost containment expenses incurred		54		53		1	2		138		152		(14)	(9)				
Adjusting and other expenses incurred		65		56		9	16		195		175		20	11				
Other underwriting expenses incurred		359		332		27	8		1,051		975		76	8				
Workers compensation dividend incurred		5		4		1	25		12		11		1	9				
Total underwriting deductions	\$	1,054	5	949	<b>\$</b> 10	05	11	\$	3,173	\$	2,942	\$	231	8				
Net underwriting profit	\$	79	5	127	\$ (	48)	(38)	\$	170	\$	234	\$	(64)	(27)				
Investment income																		
Gross investment income earned	\$	98 3	5	95	\$	3	3	\$	292	\$	282	\$	10	4				
Net investment income earned		96		93		3	3		287		277		10	4				
Net realized capital gains		22		3		19	633		81		63		18	29				
Net investment gains (net of tax)	\$	118	<b>S</b>	96	\$	22	23	\$	368	\$	340	\$	28	8				
Other income	\$	2 :	5	2	\$ -	_	_	\$	5	\$	5	\$	_	_				
Net income before federal income taxes	\$	199	\$	225	\$ (2	26)	(12)	\$	543	\$	579	\$	(36)	(6)				
Federal and foreign income taxes incurred	\$	52	5	67	\$ (	15)	(22)	\$	140	\$	151	\$	(11)	(7)				
Net income (statutory)	\$	147	5	158	\$ (	11)	(7)		403	\$	428	\$	(25)	(6)				

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding.

<sup>\*</sup>nm - Not meaningful
\*Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

#### Consolidated Cincinnati Insurance Companies Losses Incurred Detail

(Dollars in millions)	-			Three r	nonths	ended		-		Six	month	ns ended	Nine mo	ths ended	l Twelve m	onths	ended
(Donars in minions)	12/31/16 9/	30/16	6/30/16			/31/15 9	/30/15	6/30/15	3/31/15			6/30/15	9/30/16	9/30/15			/31/15
Consolidated	12/31/10 2/	20/10	0/30/10	3/31/1	0 12/	31/13	750/15	0/30/13	3/31/13	0/3	0/10	0/30/13	2/00/10	7/30/13	12/31/10	12/.	31/13
Current accident year losses greater than \$5,000,000	S	10	\$ 23	\$ -	<b>-</b> \$	4 \$	8 :	\$ 5	\$ 12	s	23	\$ 17	\$ 33	\$ 2:	5	\$	29
Current accident year losses \$1,000,000-\$5,000,000	Ψ.	46	34		12	57	43	24	37	Ψ	76	61	122	104		Ψ	161
Large loss prior accident year reserve development		1	3		_	(3)	19	(4)	15		3	11	4	3(			27
Total large losses incurred	S	57			12 \$	58 \$	70			S	102					\$	217
Losses incurred but not reported	Ψ.	(7)			73	20	(31)	38	43		107	81	100	50		Ψ	70
Other losses excluding catastrophe losses		467	399		)2	406	441	417	418		801	835	1,269	1,270			1,682
Catastrophe losses		53	163		33	12	24	78	42		196	120	249	14			156
Total losses incurred	\$	570			50 \$	496 \$	504			\$		\$ 1,125				\$	2,125
Commercial Lines			,		•					Ť	,	<del>, , -</del>	, ,	, , ,			<u> </u>
Current accident year losses greater than \$5,000,000	\$	10	\$ 23	\$ -	<b>-</b> \$	4 \$	8 :	\$ 5	\$ 12	\$	23	\$ 17	\$ 33	\$ 2:	5	\$	29
Current accident year losses \$1,000,000-\$5,000,000		34	33		36	48	26	14	24		69	38	103	64	1		112
Large loss prior accident year reserve development		5	4		(1)	(3)	17	(4)	15		3	11	8	23	3		25
Total large losses incurred	\$	49	\$ 60	\$ :	35 \$	49 \$	51	\$ 15	\$ 51	\$	95	\$ 66	\$ 144	\$ 11'	7	\$	166
Losses incurred but not reported		4	2		64	20	(17)	17	31		66	48	70	3	1		51
Other losses excluding catastrophe losses		287	244	2:	55	253	277	274	272		499	546	786	823	3		1,076
Catastrophe losses		28	126	2	25	7	9	43	29		151	72	179	8	1		88
Total losses incurred	\$	368	\$ 432	\$ 3'	79 \$	329 \$	320	\$ 349	\$ 383	\$	811	\$ 732	\$ 1,179	\$ 1,052	2	\$	1,381
Personal Lines																	
Current accident year losses greater than \$5,000,000	\$	_	\$ —	\$ -	- \$	— \$	— :	\$ —	\$ —	\$	_	\$ —	\$ —	\$ -	-	\$	_
Current accident year losses \$1,000,000-\$5,000,000		10	_		6	8	15	10	12		6	22	16	3′	7		45
Large loss prior accident year reserve development		(3)	(2	)	1		_	_	_		(1)	_	(4)		-		
Total large losses incurred	\$	7	\$ (2	) \$	7 \$	8 \$	15	\$ 10	\$ 12	\$	5	\$ 22	\$ 12	\$ 3'	7	\$	45
Losses incurred but not reported		(9)	23		11	9	(12)	14	7		34	21	25	9	)		18
Other losses excluding catastrophe losses		168	141	1.	33	141	155	136	134		274	270	442	42:	5		566
Catastrophe losses		25	35		8	4	15	34	13		43	47	68	62			66
Total losses incurred	\$	191	\$ 197	\$ 1:	59 \$	162 \$	173	\$ 194	\$ 166	\$	356	\$ 360	\$ 547	\$ 533	3	\$	695
Excess & Surplus Lines																	
Current accident year losses greater than \$5,000,000	\$	_	\$ —	\$ -	— \$	— \$	— 5	\$ —	\$ —	\$		\$ —	\$ —	\$ -	-	\$	—
Current accident year losses \$1,000,000-\$5,000,000		2	1	-	_	1	2	_	1		1	1	3		3		4
Large loss prior accident year reserve development		(1)		-		11	2				1				2		3
Total large losses incurred	\$	1			- \$	2 \$	4 :	\$ —	\$ 1	\$	2	\$ 1	\$ 3		5	\$	7
Losses incurred but not reported		(2)	9		(2)	(8)	(2)	7	5		7	12	5		)		2
Other losses excluding catastrophe losses		11	5		9	7	9	7	12		14	19	25	23	3		35
Catastrophe losses			2					1			2	1	2				1
Total losses incurred	\$	10	\$ 18	\$	7 \$	1 \$	11 3	\$ 15	\$ 18	\$	25	\$ 33	\$ 35	\$ 44	1	\$	45

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. The sum of quarterly amounts may not equal the full year as each is computed independently.

### Consolidated Cincinnati Insurance Companies Loss Ratio Detail

				Three mor	ths ended				Six mont	hs ended	Nine mon	ths ended	Twelve me	onths ended
	12/31/16	9/30/16			12/31/15	9/30/15	6/30/15	3/31/15	6/30/16	6/30/15	9/30/16	9/30/15	12/31/16	12/31/15
Consolidated	12/31/10	2/00/10	0/30/10	3/31/10	12/31/13	7/30/13	0/30/13	3/31/13	0/30/10	0/30/13	2/00/10	7/30/13	12/31/10	12/31/13
Current accident year losses greater than \$5,000,000		0.9%	2.0 %	— %	0.5%	0.7%	0.5%	1.0%	1.0%	0.8%	1.0%	0.8%		0.7%
Current accident year losses \$1,000,000-\$5,000,000		4.1	3.1	3.8	5.2	4.1	2.1	3.6	3.5	2.9	3.6	3.3		3.8
Large loss prior accident year reserve development		0.2	0.3	_	(0.2)	1.7	(0.3)	1.4	0.1	0.5	0.1	0.9		0.6
Total large loss ratio		5.2%	5.4 %	3.8 %	5.5%	6.5%			4.6%	4.2%	4.7%		)	5.1%
Losses incurred but not reported		(0.7)	3.1	6.6	1.9	(2.9)	3.6	4.2	4.8	3.9	3.0	1.6		1.6
Other losses excluding catastrophe losses		41.3	35.7	36.8	36.9	40.9	39.6	40.1	36.2	39.8	38.1	40.2		39.5
Catastrophe losses		4.7	14.6	3.0	1.0	2.3	7.3	4.1	8.9	5.7	7.4	4.5		3.6
Total loss ratio		50.5%	58.8 %	50.2 %	45.3%	46.8%	52.8%	54.4%	54.5%	53.6%	53.2%	51.3%		49.8%
Commercial Lines														
Current accident year losses greater than \$5,000,000		1.3%	2.9 %	— %	0.7%	1.0%	0.7%	1.6%	1.5%	1.2%	1.4%	1.1%		1.0%
Current accident year losses \$1,000,000-\$5,000,000		4.4	4.2	4.8	6.2	3.7	1.7	3.3	4.5	2.6	4.4	2.9		3.7
Large loss prior accident year reserve development		0.8	0.6	(0.2)	(0.4)	2.3	(0.5)	2.0	0.2	0.7	0.4	1.3		0.8
Total large loss ratio		6.5%	7.7 %	4.6 %	6.5%	7.0%	1.9%	6.9%	6.2%	4.5%	6.2%	5.3%		5.5%
Losses incurred but not reported		0.4	0.3	8.4	2.8	(2.4)	2.2	4.3	4.3	3.2	3.0	1.3		1.7
Other losses excluding catastrophe losses		36.7	31.6	33.6	33.1	36.3	37.0	37.1	32.6	37.0	34.1	36.8		35.9
Catastrophe losses		3.7	16.4	3.3	0.9	1.3	5.8	4.0	9.9	4.9	7.8	3.7		3.0
Total loss ratio		47.3%	56.0 %	49.9 %	43.3%	42.2%	46.9%	52.3%	53.0%	49.6%	51.1%	47.1%		46.1%
Personal Lines														
Current accident year losses greater than \$5,000,000		<u>_%</u>	— %	— %	%	<u></u> %			<u></u> %	<u> </u>	<b>%</b>	<u> </u>		%
Current accident year losses \$1,000,000-\$5,000,000		3.5	_	1.9	3.1	5.2	3.5	4.5	1.0	4.1	1.8	4.5		4.1
Large loss prior accident year reserve development		(1.1)	(0.7)	0.5		(0.2)	0.1		(0.1)		(0.4)			
Total large loss ratio		2.4%	(0.7)%	2.4 %	3.1%	5.0%	3.6%		0.9%	4.1%	1.4%	4.5%	)	4.1%
Losses incurred but not reported		(3.2)	8.1	3.8	3.1	(4.2)	5.1	2.7	6.0	3.9	2.9	1.1		1.6
Other losses excluding catastrophe losses		57.7	48.9	47.1	49.9	56.3	50.0	49.9	47.9	49.8	51.2	52.0		51.6
Catastrophe losses		8.2	12.2	2.9	1.6	5.4	12.5	4.9	7.6	8.7	7.8	7.6		6.0
Total loss ratio		65.1%	68.5 %	56.2 %	57.7%	62.5%	71.2%	62.0%	62.4%	66.5%	63.3%	65.2%	)	63.3%
Excess & Surplus Lines														
Current accident year losses greater than \$5,000,000		<u>_%</u>	— %	— %	<u></u> %	<u></u> %	<u> </u>		<b>—</b> %	%	<b>—</b> %	, 0	)	<u> </u>
Current accident year losses \$1,000,000-\$5,000,000		4.4	2.2	_	2.3	4.8	_	2.5	1.1	1.2	2.3	2.5		2.4
Large loss prior accident year reserve development		(2.0)	1.7	(0.4)	1.5	5.0			0.7	_	(0.3)	1.7		1.7
Total large loss ratio		2.4%	3.9 %	(0.4)%	3.8%	9.8%			1.8%	1.2%	2.0%			4.1%
Losses incurred but not reported		(2.9)	20.3	(5.4)	(19.5)	(4.4)	18.3	11.8	7.8	15.1	4.1	8.4		1.0
Other losses excluding catastrophe losses		21.8	12.7	20.8	16.8	21.2	17.5	29.9	16.6	23.5	18.4	22.7		21.2
Catastrophe losses		0.1	3.1	0.1		0.3	0.4	0.8	1.7	0.6	1.1	0.5		0.4
Total loss ratio		21.4%	40.0 %	15.1 %	1.1%	26.9%	36.2%	45.0%	27.9%	40.4%	25.6%	35.8%		26.7%

<sup>\*</sup>Certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts.

### Consolidated Cincinnati Insurance Companies Loss Claim Count Detail

			100			<u>it Deta</u>			·		·			
					nths ended				Six mont					onths ended
	12/31/16	9/30/16	6/30/16	3/31/16	12/31/15	9/30/15	6/30/15	3/31/15	6/30/16	6/30/15	9/30/16	9/30/15	12/31/16	12/31/15
Consolidated														
Current accident year reported losses greater than \$5,000,000		1	3	_	1	1	1	2	3	3	4	4		5
Current accident year reported losses \$1,000,000 - \$5,000,000		29	15	27	37	28	14	27	46	42	76	74		112
Prior accident year reported losses on large losses		2	17	10	8	6	9	15	27	27	26	35		46
Non-Catastrophe reported losses on large losses total		32	35	37	46	35	24	44	76	72	106	113		163
Commercial Lines														
Current accident year reported losses greater than \$5,000,000		1	3	_	1	1	1	2	3	3	4	4		5
Current accident year reported losses \$1,000,000 - \$5,000,000		21	14	23	29	17	9	18	41	26	62	46		77
Prior accident year reported losses on large losses		1	15	8	6	5	9	14	23	26	23	32		41
Non-Catastrophe reported losses on large losses total		23	32	31	36	23	19	34	67	55	89	82		123
Personal Lines														
Current accident year reported losses greater than \$5,000,000		_	_	_	_	_	_	_	_	_	_	_		_
Current accident year reported losses \$1,000,000 - \$5,000,000		6	_	4	7	9	5	8	4	15	11	25		31
Prior accident year reported losses on large losses		_	1	2	1	_	_	1	3	1	2	1		2
Non-Catastrophe reported losses on large losses total		6	1	6	8	9	5	9	7	16	13	26		33
Excess & Surplus Lines														
Current accident year reported losses greater than \$5,000,000		_	_	_	_	_	_	_	_	_	_	_		_
Current accident year reported losses \$1,000,000 - \$5,000,000		2	1	_	1	2	_	1	1	1	3	3		4
Prior accident year reported losses on large losses		1	1	_	1	1	_	_	1	_	1	2		3
Non-Catastrophe reported losses on large losses total		3	2		2	3	_	1	2	1	4	5		7

<sup>\*</sup>The sum of quarterly amounts may not equal the full year as each is computed independently.

Consolidated Cincinnati Insurance Companies
Direct Written Premiums by Risk State by Line of Business for the Nine Months Ended September 30, 2016

			nercial Li	nes		Pe	ersonal Lin	es	E & S	Consol		Comm'l	Personal	E & S	Consol
Risk			Comm	Workers'	Other	Personal	Home	Other	All	2016	2015	Change	Change	Change	Change
State	Casualty P	roperty	Auto	Comp	Comm	Auto	Owner	Personal	Lines	Total	Total	<u>%</u>	<u>%</u>	%	%
ОН	\$ 121.3 \$	107.6 \$	64.5	s — s	27.9	\$ 102.1	\$ 84.5	\$ 26.7	\$ 11.5	\$ 546.1	\$ 526.8	6.4	(0.4)	7.8	3.7
IL	50.6	43.9	23.9	40.2	10.2	23.6	23.6	6.2	9.8	232.0	230.2	2.1	(3.6)	3.5	0.8
IN	43.5	41.8	25.2	24.6	9.5	26.2	27.9	6.1	8.1	212.9	212.0	1.9	(2.2)	(5.0)	0.4
GA	32.6	32.6	23.5	11.3	9.7	36.0	34.5	8.6	9.6	198.4	182.4	8.3	7.7	26.6	8.8
PA	49.5	36.8	30.5	35.2	8.4	10.7	8.5	3.2	7.0	189.8	187.2	0.6	3.4	14.2	1.4
MI	36.3	30.0	20.0	14.2	8.0	41.9	27.3	4.4	5.6	187.7	175.6	2.8	14.1	1.5	6.9
NC	36.7	41.7	18.1	13.8	9.6	28.1	23.7	6.5	6.3	184.5	175.1	3.2	8.8	17.3	5.3
TN	32.1	32.9	17.9	8.6	8.1	15.4	18.5	4.5	4.1	142.1	134.0	6.5	3.9	17.5	6.1
KY	21.4	27.6	15.7	2.8	4.9	22.5	21.7	5.0	4.3	125.9	121.1	3.9	3.9	3.8	3.9
AL	20.0	25.2	9.5	0.6	5.3	18.0	26.3	5.5	6.1	116.5	115.8	(2.1)	3.8	4.7	0.6
VA	27.4	24.0	16.6	13.7	8.2	10.4	8.4	2.8	3.6	115.1	111.3	2.9	8.2	(10.5)	3.4
MN	24.5	19.8	8.9	9.7	3.9	15.2	15.3	4.0	5.1	106.4	104.4	(0.1)	2.9	26.9	1.9
WI TX	24.6	21.3	11.4	22.4	5.1	7.4	7.5	2.9	3.1	105.7 105.6	102.3 98.0	2.5	3.4	28.6 4.9	3.3
MO	40.1 24.3	22.7 26.5	23.5	1.2 11.4	4.4	5.9	8.2	1.7	13.7	105.0	98.0	8.2 4.0	(59.4) 13.1	18.4	7.7 6.1
NY	26.6	14.0	9.5	3.2	3.1	5.8	5.8	2.1	1.9	72.0	59.6	9.1	nm	(8.2)	21.0
MD	18.1	10.2	12.9	9.2	2.8	8.0	6.5	1.8	1.9	71.4	65.2	4.1	32.5	2.3	9.4
AR	9.2	16.3	10.0	1.6	3.5	8.1	8.7	2.1	2.3	61.8	55.9	12.5	7.4	6.2	10.7
IA	13.1	14.7	5.9	11.7	4.5	3.9	4.4	1.3	1.6	61.1	65.5	(7.7)	0.2	(10.6)	(6.6)
FL	21.4	12.0	7.3	0.7	2.2	3.4	1.3	0.5	6.0	54.8	52.4	2.0	8.6	22.4	4.5
AZ	14.3	8.3	10.2	4.9	2.2	4.8	3.7	1.4	2.3	52.1	46.8	11.1	13.1	5.3	11.2
SC	10.4	9.9	7.2	2.7	2.7	8.6	6.3	1.4	2.5	51.7	47.5	4.8	17.8	12.1	9.0
UT	15.6	7.6	9.8	0.4	2.6	6.7	3.7	0.9	2.6	49.9	47.4	4.5	6.2	12.9	5.3
KS	8.8	11.4	5.1	4.8	2.6	3.6	5.4	1.0	1.4	44.1	44.5	(0.8)	(4.7)	30.4	(0.9)
CO	14.4	7.6	9.2	0.5	1.7	0.1	0.3		5.4	39.2	37.0	4.5	17.4	14.5	5.9
MT	14.9	8.8	8.1	0.1	1.3	2.2	2.3	0.5	0.8	39.0	36.1	9.7	(2.3)	13.5	8.1
OR	11.1	6.2	7.4		1.6	3.2	1.5	0.5	4.1	35.6	28.2	23.8	58.4	10.6	26.1
NE	7.8	9.2	4.4	7.4	1.8	0.6	0.9	0.2	1.5	33.8	33.7	(0.3)	3.2	7.1	0.2
ID	10.9	7.0	6.0	0.3	1.5	2.9	1.9	0.6	1.3	32.4	30.8	4.5	6.6	8.9	5.0
WV	7.0	7.0	5.4	0.8	1.0	<del></del> _	0.4	0.1	2.4	24.1	26.5	(9.7)	(1.3)	(2.8)	(9.0)
VT	3.8	4.4	2.3	4.2	1.4	1.2	1.3	0.4	0.8	19.8	19.1	2.2	8.0	13.7	3.4
CT	3.4	3.5	1.8	1.8	0.6	3.0	2.8	1.0	1.1	19.0	12.9	10.1	nm	62.7	47.1
WA	6.2	4.0	4.5		1.1				1.7	17.5	16.1	8.5	nm	10.0	8.6
NM	6.5	3.9	4.4	0.7	1.3	0.6			0.7	17.5	15.9	10.4	9.3	4.0	10.1
ND NH	5.8	3.9	3.0	2.1	1.0	0.6	0.7	0.2	0.3	15.5 13.9	17.1	(10.5)	1.1	17.1	(9.1)
NH DE	3.2 4.6	2.7	1.3	2.1	0.8	1.4	1.4	0.4	0.6	12.8	14.0 12.7	(3.0)	(71.2)	(1.1)	(1.5) 0.9
SD	2.3	2.8	1.6	1.9	0.8	<u> </u>			0.4	10.1	10.0	0.1	. ,	25.9	1.3
WY	2.3	1.9	1.0	1.9	0.9				0.6	5.7	5.6	2.8	nm (8.5)	1.7	2.7
NJ	0.7	0.3	0.2	1.5	0.3	0.2	0.4	0.2	0.3	3.9	2.6	10.1	nm	nm	42.8
All Other	3.0	1.6	2.2	3.8	1.8	0.2	0.4	0.2	1.7	14.6	13.4	(2.3)		76.6	6.8
Total	\$ 830.0 \$			\$ 276.2 \$		\$ 431.8			\$ 150.5	\$ 3,543.4		3.7	5.9	10.0	4.6
Other Direct		1.8	2.9	5.1	173.0	8.0	0.1	Ψ 107.0	Ψ 150.5	17.9	18.2	(4.6)		nm	(2.8)
Total Direct	\$ 830.0 \$	718.0 \$			173.0	\$ 439.8		\$ 104.8	\$ 150.5	\$ 3,561.3		3.7	5.9	10.0	4.5
*Dollar amounts															1.5

<sup>\*</sup>Dollar amounts shown are rounded to the nearest hundred thousand; certain amounts may not add due to rounding. Percentage changes are calculated based on whole dollar amounts.
\*nm - Not meaningful

#### **Quarterly Property Casualty Data - Commercial Lines**

(Dollars in millions)						Thr	ee mont	hs en	ded					S	Six month	ns ended	Т	Nine mon	ths	ended	Twelve mo	onths	ended
(=	12/31/16	9/3	30/16	6/			31/16			/30/15	6/	/30/15	3/31/15		/30/16	6/30/15		9/30/16		/30/15	12/31/16		31/15
Commercial casualty:											-		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			0,00,00	T						
Written premiums		\$	259	\$	278	\$	285 \$	\$ 2	38 \$	247	\$	274 \$	266	\$	563	\$ 540	\$	822	\$	787		\$	1,025
Earned premiums			265		263		257		.57	257		252	244		520	496		785		753			1,010
Current accident year before catastrophe losses			57.4%	ó	58.7%		60.2%	61	1.5%	53.6%	,	59.6%	59.2%		59.5%	59.4%	<b>%</b>	58.8%		57.4%			58.5%
Current accident year catastrophe losses			_		_		_		_	_		_	_		_	_		_		_			_
Prior accident years before catastrophe losses			(2.6)		(7.5)		(1.2)	(10	0.6)	(6.2)		(9.1)	1.1		(4.4)	(4.1)		(3.8)		(4.8)			(6.3)
Prior accident years catastrophe losses							_		_	_		_	_			_				_			
Total loss and loss expense ratio			54.8%	ó	51.2%		59.0%	5(	0.9%	47.4%	)	50.5%	60.3%	)	55.1%	55.3%	%	55.0%		52.6%			52.2%
Commercial property:																	T						
Written premiums		\$	224	\$	223	\$	225	\$ 2	03 \$	218	\$	218 \$	206	\$	448	\$ 424	\$	672	\$	642		\$	845
Earned premiums			217		215		214	2	11	205		201	196		429	399		646		604			815
Current accident year before catastrophe losses			47.7%	ó	36.3%		51.4%	44	4.1%	47.0%	,	42.1%	53.6%		43.8%	47.8%	%	45.2%		47.5%			46.6%
Current accident year catastrophe losses			11.5		57.6		13.6	5	5.0	5.2		19.6	16.7		35.7	18.2		27.5		13.8			11.5
Prior accident years before catastrophe losses			(2.7)		(5.4)		(1.7)	3	3.0	(0.2)		(2.0)	(1.9)		(3.6)	(2.0)		(3.3)		(1.4)			(0.3)
Prior accident years catastrophe losses			1.6		(1.0)		(2.2)	(1	1.3)	0.3		0.1	(3.8)		(1.6)	(1.8)		(0.5)		(1.1)			(1.1)
Total loss and loss expense ratio			58.1%	ó	87.5%		61.1%	5(	0.8%	52.3%		59.8%	64.6%	5	74.3%	62.2%	%	68.9%		58.8%			56.7%
Commercial auto:																	Т						
Written premiums		\$	151	\$	156	\$	158 \$	\$ 1	40 \$	137	\$	149 \$	149	\$	314	\$ 298	\$	465	\$	435		\$	575
Earned premiums			151		147		144	1	45	141		139	136		291	275		442		416			561
Current accident year before catastrophe losses			76.9%	ó	76.3%		77.5%	71	1.2%	71.4%	,	75.8%	72.3%		76.9%	74.19	%	76.9%		73.1%			72.6%
Current accident year catastrophe losses			0.8		2.2		0.6	(	0.1	_		1.3	_		1.4	0.7		1.2		0.5			0.4
Prior accident years before catastrophe losses			2.8		9.1		5.7	3	3.0	3.2		8.3	8.6		7.4	8.4		5.9		6.6			5.7
Prior accident years catastrophe losses			_		_		(0.1)		_	(0.1)		(0.2)	(0.1)		(0.1)	(0.2)		(0.1)		(0.1)			(0.1)
Total loss and loss expense ratio			80.5%	ó	87.6%		83.7%	74	4.3%	74.5%		85.2%	80.8%	)	85.6%	83.0%	%	83.9%		80.1%			78.6%
Workers' compensation:																	Т						
Written premiums		\$	83	\$		\$	105		81 \$	83	\$	89 \$	104	\$	191	\$ 193	\$	274	\$	276		\$	357
Earned premiums			90		89		89		91	93		90	93		178	183		268		276			367
Current accident year before catastrophe losses			72.5%	ó	70.9%		73.3%	73	3.2%	71.1%	)	77.6%	71.5%	ò	72.2%	74.5%	%	72.2%		73.4%			73.3%
Current accident year catastrophe losses			_		_		_		_	_		_	_		_	_		_		_			_
Prior accident years before catastrophe losses		(	18.1)		(25.5)	(	(14.5)	(14	4.0)	(26.4)		(44.8)	(16.1)		(20.1)	(30.3)		(19.4)		(29.0)			(25.3)
Prior accident years catastrophe losses			_		_		_		_	_		_	_		_	_		_		_			_
Total loss and loss expense ratio			54.4%	ó	45.4%		58.8%	59	9.2%	44.7%		32.8%	55.4%	)	52.1%	44.2%	%	52.8%		44.4%			48.0%
Other commercial:																							
Written premiums		\$	60	\$	54	\$	54 \$	\$	50 \$	60	\$	55 \$	58	\$	108	\$ 113	\$	168	\$	173		\$	223
Earned premiums			56		57		56		57	61		61	64		113	125		169		186			243
Current accident year before catastrophe losses			41.5%	ó	37.8%		46.3%	37	7.3%	45.9%	,	42.7%	54.4%	5	42.1%	48.6%	%	41.9%		47.7%			45.3%
Current accident year catastrophe losses			1.6		3.8		0.6	(	0.4	1.2		3.4	9.7		2.2	6.6		2.0		4.9			3.8
Prior accident years before catastrophe losses		(	19.1)		(28.2)	(	(22.9)		2.9)	(9.8)		(13.6)	(0.2)		(25.5)	(6.7)	_	(23.4)		(7.7)			(6.6)
Prior accident years catastrophe losses			0.2		1.3		0.2		0.7)	(2.1)		1.2	(2.6)		0.7	(0.7)		0.5		(1.2)			(1.1)
Total loss and loss expense ratio			24.2%	ó	14.7%		24.2%	34	4.1%	35.2%		33.7%	61.3%	)	19.5%	47.8%	%	21.0%		43.7%			41.4%

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.

#### **Quarterly Property Casualty Data - Personal Lines**

(Dollars in millions)					Three	month	ns ended						S	Six month	s ended	1	Nine	mon	ths e	ended	Twelve mo	onths	ended
	12/31/16	9/30/16	6/.	30/16	3/31	/16 1	2/31/15	9/3	30/15	6/30/	/15 3	3/31/15	6/	/30/16	6/30/1	5	9/30/	16	9/.	30/15	12/31/16	12/	/31/15
Personal auto:																							
Written premiums		\$ 154	\$	154	\$ 1	23 \$	124	\$	144	\$ 14	42 \$	114	\$	277	\$ 25	6	\$ 43	31	\$	400		\$	524
Earned premiums		137		135	1	31	130		128	13	25	123		266	24	8	40	)3		376			506
Current accident year before catastrophe losses		79.6%	)	79.5%	79	9.1%	76.6%	)	74.5%	79	9.7%	81.6%		79.3%	80.	.8%	79	.4%		78.6%			78.1%
Current accident year catastrophe losses		1.1		1.9	1	1.0	0.7		0.6	2	2.3	0.2		1.4	1.	.2	1	.3		1.0			0.9
Prior accident years before catastrophe losses		6.8		10.6	(6	5.3)	2.3		1.2	5	5.8	3.0		2.3	4.	.4	3	.8		3.3			3.0
Prior accident years catastrophe losses		(0.2)		(0.1)	((	0.3)	(0.1)		(0.1)	(0	0.1)	(0.2)		(0.2)	(0.	.3)	(0	.2)		(0.2)			(0.1)
Total loss and loss expense ratio		87.3%	)	91.9%	73	3.5%	79.5%	)	76.2%	87	7.7%	84.6%		82.8%	86.	.1%	84	.3%		82.7%			81.9%
Homeowner:																							
Written premiums		\$ 138	\$	140	\$ 1	03 \$	112	\$	132	\$ 1.	32 \$	98	\$	243	\$ 23	0	\$ 38	31	\$	362		\$	474
Earned premiums		122		121	1	19	118		117	1	14	114		240	22	8	30	62		345			463
Current accident year before catastrophe losses		46.8%	,	49.1%	5	1.5%	50.2%	)	52.8%	52	2.9%	55.5%		50.3%	54.	.1%	49	.1%		53.7%			52.8%
Current accident year catastrophe losses		19.5		25.4	(	5.4	3.9		12.6	25	5.6	12.3		16.0	19.	.0	17	.1		16.8			13.5
Prior accident years before catastrophe losses		0.5		(0.8)	(:	5.2)	_		(1.0)	(2	2.4)	(5.1)		(3.0)	(3.	.7)	(1	.8)		(2.8)			(2.1)
Prior accident years catastrophe losses		(0.9)		0.8	(1	1.6)	(0.5)		(0.1)	(0	0.3)	(1.2)		(0.4)	(0.	.7)	(0	.5)		(0.5)			(0.5)
Total loss and loss expense ratio		65.9%	)	74.5%	5	1.1%	53.6%	)	64.3%	75	5.8%	61.5%		62.9%	68.	.7%	63	.9%		67.2%			63.7%
Other personal:																							
Written premiums		\$ 37	\$	36	\$	30 \$	30	\$	36	\$ .	35 \$	29	\$	66	\$ 6	4	\$ 10	)3	\$	100		\$	130
Earned premiums		34		32		33	32		32		33	31		65	6	64	9	99		96			128
Current accident year before catastrophe losses		60.2%	,	42.0%	44	1.2%	49.9%	)	70.1%	58	3.2%	49.6%		43.1%	53.	.9%	48	.9%		59.4%			57.0%
Current accident year catastrophe losses		2.6		4.7	4	5.8	0.3		1.2	8	3.4	2.8		5.2	5.	.6	4	.4		4.1			3.2
Prior accident years before catastrophe losses		(11.5)	(	(13.5)	(4	4.6)	4.1		7.6	(4	1.9)	1.1		(9.0)	(1.	.9)	(9	.9)		1.3			2.0
Prior accident years catastrophe losses		(0.4)		0.0	(	0.3	(0.1)		(0.1)	-		(0.8)		0.1	(0.	.4)		.1)		(0.3)			(0.3)
Total loss and loss expense ratio		50.9%		33.2%	45	5.7%	54.2%	)	78.8%	61	.7%	52.7%		39.4%	57.	.2%	43	.3%		64.5%			61.9%

#### **Quarterly Property Casualty Data - Excess & Surplus Lines**

(Dollars in millions)						Thr	ee mo	nths er	nded							Six montl	ns end	ed	Nine	e moi	nths e	ended	Twelve	e mon	hs ended
	12/31/16	9/	30/16	6	6/30/16	3/3	31/16	12/3	1/15	9/30	0/15	6/	/30/15	3/31/15	6	/30/16	6/30	/15	9/30	/16	9/:	30/15	12/31/	16	12/31/15
Excess & Surplus:			48 \$ 5																						
Written premiums		\$	48	\$	51	\$	45	\$	44	\$	43	\$	46	\$ 42	\$	96	\$	88	\$ 1	44	\$	131		\$	175
Earned premiums			48		45		43		44		42		42	40		88		82	1	36		124			168
Current accident year before catastrophe losses			57.2%	)	56.7%		63.1%	5	1.3%	5	6.9%	)	69.3%	72.1%	)	59.8%	7	0.7%	5	8.9%	Ď	65.9%			62.1%
Current accident year catastrophe losses			0.2		3.2		0.3	(	0.2		0.3		0.6	1.2		1.9		0.9		1.3		0.7			0.5
Prior accident years before catastrophe losses		(	(25.5)		(1.9)	(	31.5)	(32	2.5)	(1	5.4)		(20.2)	(13.6)		(16.4)	(1	7.0)	(19	9.6)		(16.4)			(20.6)
Prior accident years catastrophe losses			_		_		(0.2)	(	0.1)		0.1		(0.1)	(0.3)		(0.1)	(	0.2)	(	0.1)		(0.1)			(0.1)
Total loss and loss expense ratio			31.9%	•	58.0%		31.7%	1	8.9%	4	11.9%	)	49.6%	59.4%	5	45.2%	5	4.4%	4	0.5%	Ď	50.1%			41.9%

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.

### Consolidated Cincinnati Insurance Companies Loss and Loss Expense Analysis

(Dollars in millions)	Paid	Paid loss	Total	Change in	Change in IBNR	Change in loss expense	Total change in	Case	IBNR	Loss	Total
	losses	expense	paid	case reserves	reserves	reserves	reserves	incurred	incurred	expense incurred	incurred
Gross loss and loss expense incurred	for the nine mo										
Commercial casualty	\$ 237	\$ 120	\$ 357	\$ 21	\$ 53	\$ 5	<b>\$</b> 79	\$ 258	\$ 53	\$ 125	\$ 436
Commercial property	367	29	396	88	(25)	13	76	455	(25)	42	472
Commercial auto	260	46	306	26	29	9	64	286	29	55	370
Workers' compensation	124	27	151	(8)	11	1	4	116	11	28	155
Other commercial	52	14	66	(19)	(1)	(16)	(36)	33	(1)	(2)	30
Total commercial lines	1,040	236	1,276	108	67	12	187	1,148	67	248	1,463
Personal auto	260	47	307	11	31	(7)	35	271	31	40	342
Homeowners	190	20	210	14	5	3	22	204	5	23	232
Other personal	44	3	47	(2)	(3)	_	(5)	42	(3)	3	42
Total personal lines	494	70	564	23	33	(4)	52	517	33	66	616
Excess & surplus lines	26	16	42	3	5	5	13	29	5	21	55
Cincinnati Re	1	10	2	4	21		25	5	21	1	27
Total property casualty	\$ 1.561	\$ 323	\$ 1.884	\$ 138	\$ 126	<u>\$ 13</u>	\$ 277	\$ 1.699	\$ 126	\$ 336	\$ 2.161
1 1 0					.5 120	<u>D 1.7</u>	<u> </u>	<u> 1,077</u>	<u> </u>	.1.10	5 2,101
Ceded loss and loss expense incurred							Φ 2		<b>A</b> (4)		Φ -
Commercial casualty	\$ 1	\$ 1	\$ 2	-	\$ (1)	\$ 1	\$ 3	\$ 4	\$ (1)	\$ 2	
Commercial property	12	_	12	15	<del>-</del>	_	15	27	_	_	27
Commercial auto		_		_		_				_	_
Workers' compensation	10	_	10	3	(2)		1	13	(2)		11
Other commercial	25	. <u> </u>	<u>2</u>	(8)		2	<u>(7)</u>	(6)		3	(5)
Total commercial lines		ı		13	(3)	2	12	•	(3)	3	
Personal auto	2		2		1		1	2	1		3
Homeowners	_	_	_	_	_	_	_	_	_	_	_
Other personal					(1)		(1)		(1)		(1)
Total personal lines	2	_	2	_	_	_	_	2	_	_	2
Excess & surplus lines	1	_	1	_	(1)	_	(1)	1	(1)	_	_
Cincinnati Re	1	1	2	2	7		9	3	7	1	11
Total property casualty	\$ 29	\$ 2	\$ 31	\$ 15	\$ 3	\$ 2	\$ 20	\$ 44	\$ 3	\$ 4	\$ 51
Net loss and loss expense incurred for	r the nine mont	hs ended Senten	her 30 2016								
Commercial casualty	\$ 236		\$ 355	\$ 18	\$ 54	\$ 4	\$ 76	\$ 254	\$ 54	\$ 123	\$ 431
Commercial property	355	29	384	73	(25)	13	61	428	(25)	42	445
Commercial auto	260	46	306	26	29	9	64	286	29	55	370
Workers' compensation	114	27	141	(11)	13	1	3	103	13	28	144
Other commercial	50	14_	64	(11)	(1)	(17)	(29)	39	(1)	(3)	35
Total commercial lines	1,015	235	1,250	95	70	10	175	1,110	70	245	1,425
Personal auto	258	47	305	11	30	(7)	34	269	30	40	339
Homeowners	190	20	210	14	5	3	22	204	5	23	232
Other personal	44	3	47	(2)	(2)	_	(4)	42	(2)	3	43
Total personal lines	492	70	562	23	33	(4)	52	515	33	66	614
Excess & surplus lines	25	16	41	3	6	5	14 16	28	6	21_	55 16
Cincinnati Re	\$ 1,532	\$ 321	\$ 1,853	\$ 123	\$ 123	<u> </u>	\$ 257	\$ 1.655	\$ 123	<u>\$</u> 332	\$ 2,110
Total property casualty	<u>a 1,532</u>	<u>s 321</u>	<u>3</u> 1,853	<u>s 123</u>	<u>s 123</u>	<u> </u>	<u>s</u> <u>25/</u>	<u>a 1,033</u>	<u>s 123</u>	<u>s 332</u>	<u> </u>

#### Consolidated Cincinnati Insurance Companies Loss and Loss Expense Analysis

				unu Loss	<u> </u>						
(Dollars in millions)				Change in	Change in	Change in	Total			Loss	
(Donars in ininions)	Paid	Paid loss	Total	case	IBNR	loss expense	change in	Case	IBNR	expense	Total
	losses	expense	naid	reserves	reserves	reserves	reserves	incurred	incurred	incurred	incurred
Gross loss and loss expense incurred					Teserves	TCSCIVCS	Teserves	mcured	meureu	meured	meurreu
Commercial casualty	\$ 100	\$ 41	\$ 141		\$ 15	\$ 7	<b>\$</b> 6	\$ 84	\$ 15	\$ 48	\$ 147
Commercial property	139	11	150	(9)	(17)	2	(24)	130	(17)	13	126
Commercial auto	96	15	111	10	(3)	2	(2.)	106	(3)	17	120
Workers' compensation	38	9	47	3	2	1	6	41	2	10	53
Other commercial	17	5	22	(2)	(1)	(5)	(8)	15	(1)	_	14
Total commercial lines	390	81	471	(14)	(4)	7	(11)	376	(4)	88	460
Personal auto	89	15	104	12	3	1	16	101	3	16	120
Homeowners	71	7	78	10	(8)	1	3	81	(8)	8	81
Other personal	14_	1	15_	3			3_	17_		1	18_
Total personal lines	174	23	197	25	(5)	2	22	199	(5)	25	219
Excess & surplus lines		6_	13_		(1)			8	(1)	6_	13
Cincinnati Re			1		6		7	1	6	1	8
Total property casualty	\$ 571	<u>\$ 111</u>	\$ 682	\$ 13	\$ (4)	\$ 9	\$ 18	\$ 584	\$ (4)	\$ 120	<u>\$ 700</u>
Ceded loss and loss expense incurred	for the three m	onths ended Se	ntember 30, 20	16							
Commercial casualty	\$ 1	\$ 1		\$ (1)	\$ 2	\$ (1)	<b>s</b> —	s —	\$ 2	\$ —	<b>S</b> 2
Commercial property	12	_	12	(13)	* <u>-</u>	<del>(1)</del>	(13)	(1)	_	_	(1)
Commercial auto		_	_	<del>-</del>	_	_	_	<del>(-)</del>	_	_	
Workers' compensation	2	_	2	(1)	1	_	_	1	1	_	2
Other commercial	1	_	1	(1)		1	_	_		1	1
Total commercial lines	16	1	17	(16)	3		(13)		3	1	4
Personal auto	1		1	1			1	2			2
Homeowners						_				_	
Other personal	_	_	<u>_</u>	_	_	_	<u> </u>	_	_	_	_
Total personal lines	1		1	1			1	2			2
			•	•	(2)		(2)	-	(2)		_
Excess & surplus lines					(2)		$\frac{(2)}{4}$		(2)		(2)
Cincinnati Re	\$ 18	\$ 2				Φ.	<b>\$</b> (10)				<u>6</u> \$ 10
Total property casualty	\$ 18	\$ 2	\$ 20	\$ (14)	\$ 4	<u>\$</u>	5 (10)	\$ 4	\$ 4	\$ 2	\$ 10
Net loss and loss expense incurred for	r the three mont	ths ended Septe	mber 30, 2016								
Commercial casualty	\$ 99	\$ 40	<b>\$</b> 139	\$ (15)	\$ 13	\$ 8	\$ 6	\$ 84	\$ 13	\$ 48	\$ 145
Commercial property	127	11	138	`4	(17)	2	(11)	131	(17)	13	127
Commercial auto	96	15	111	10	(3)	2	9	106	(3)	17	120
Workers' compensation	36	9	45	4	1	1	6	40	1	10	51
Other commercial	16_	5	21_	(1)	(1)	(6)		15_	$\underline{\hspace{1cm}}$	(1)	13
Total commercial lines	374	80	454	2	(7)	7	2	376	(7)	87	456
Personal auto	88	15	103	11	3	1	15	99	3	16	118
Homeowners	71	7	78	10	(8)	1	3	81	(8)	8	81
Other personal	14	1	15	3	<del>(</del> 0)		3	17	<del>(</del> 0)	1	18_
Total personal lines	173	23	196	24	(5)	2	21	197	(5)	25	217
Excess & surplus lines	7	6	13_	1	1	_	2	8	1	6	15_
Cincinnati Re	(1)				3		3	$\overline{}$	3		2
Total property casualty	\$ 553	\$ 109	\$ 662	\$ 27	\$ (8)	\$ 9	\$ 28	\$ 580	\$ (8)	\$ 118	\$ 690
r - r J J											

### Consolidated Cincinnati Insurance Companies Quarterly Property Casualty Data

					Thre	e moi	nths	ended						Six mo	onths	ended	Nine mo	nths ended	Twelve m	onth	is ended
2/31/16	9/3	0/16	6	/30/16	3/3	1/16	12	/31/15	9/30/	/15	6/30/15	3	3/31/15	6/30/16	5 6	6/30/15	9/30/16	9/30/15	12/31/16	12	2/31/15
	\$ 1,	036	\$	1,057	\$ 1,	028	\$	925	\$ 9	99	\$ 1,018	\$	983	\$ 2,085	\$	2,001	\$ 3,121	\$ 3,000		\$	3,925
		149		143		125		140	1	38	138		116	268	;	254	417	392			532
		21		16		19		33		_	_		_	35		_	56	_			33
				(22)		(25)		(43)			(14	)	(33)	(47	)(	(47)	(78)	(86)			(129)
	\$ 1,	175	\$	1,194	\$ 1,	147	\$		\$ 1,0	98						,	-	\$ 3,306		\$	4,361
				(80)																	(90)
	\$ 1,	133	\$	1,114	\$ 1,	096	\$	1,095	\$ 1,0	)76	\$ 1,059	\$	1,041	\$ 2,210	\$	2,100	\$ 3,343	\$ 3,176		\$	4,271
		4%	)	4%		5%	)	2%		4%	5	%	3%	4	%	4%	4%	4%			3%
		8		4		8		15		10	4		(6)	6	)	(1)	6	3			6
		nm		nm		—		_		—	_		_	nı	n	_	nm	_			_
		21		(57)		24		(5)		15	44		21	_	-	30	9	24			16
		7		5		8		7		6	6		3	6	)	4	6	5			5
	\$	553	\$	522	\$	457	\$	498	\$ 5	511	\$ 501	\$	448	\$ 979	\$		\$ 1,532	\$ 1,460		\$	1,958
				107		105		103					98				321	288			391
	\$	662	\$	629	\$	562	\$	601	\$ 6	04	\$ 598	\$	546	\$ 1,191	\$	1,144	\$ 1,853	\$ 1,748		\$	2,349
	\$	690	\$	759	\$	661	\$					-					. ,	\$ 1,956		\$	2,572
	9	5.9%	)	82.9%		35.0%	)	97.6%	98	8.5%	91.4	%	79.2%	83.9	%	85.2%	87.8%	89.4%	Ó		91.3%
	-		)	58.8%	4	50.2%	)	45.3%	46	6.8%		%	54.4%			53.6%					49.8%
	1	0.5						11.0					11.7								10.4
																					30.4
			)	97.9%	ç	90.2%	)	88.6%			90.7	%	96.1%	94.1	%						90.6%
				14.8		3.1		1.2					4.1								3.7
	8	7.0%	)	83.1%		37.1%	)	87.4%	85	5.0%	83.2	%	92.0%	85.1	%	87.5%	85.8%	86.6%	ó		86.9%
	9	2.4%	)		ç		)	87.0%					97.5%			94.9%	94.4%		5		91.1%
				14.8		3.1		1.2					4.1			5.8	7.6	4.7			3.7
	8	37 <b>.</b> 5%	)	84.5%	- {	38.3%		85.8%	85	5.3%	84.9	%	93.4%	86.4	%	89.1%	86.8%	87.8%	5		87.4%
	2/31/16	\$ 1, \$ 1, \$ 1, \$ 1, \$ 1, \$ 1, \$ 1, \$ 1,	\$ 1,036 149 21 (31) \$ 1,175 (42) \$ 1,133 4% 8 nm 21 7 \$ 553 109 \$ 662 \$ 690 95.9% 50.5% 10.5 30.9 91.9% 4.9 87.0%	\$ 1,036 \$ 149 21 (31) \$ 1,175 \$ (42) \$ 1,133 \$ 4% 8 nm 21 7 7 \$ 553 \$ 109 \$ 662 \$ \$ 95.9% \$ 50.5% 10.5 30.9 91.9% 4.9 87.0%	\$ 1,036 \$ 1,057 149	2/31/16 9/30/16 6/30/16 3/3  \$ 1,036 \$ 1,057 \$ 1, 149	2/31/16 9/30/16 6/30/16 3/31/16  \$ 1,036 \$ 1,057 \$ 1,028  149 143 125  21 16 19  (31) (22) (25)  \$ 1,175 \$ 1,194 \$ 1,147  (42) (80) (51)  \$ 1,133 \$ 1,114 \$ 1,096   4% 4% 5%  8 4 8  nm nm nm —  21 (57) 24  7 5 8  \$ 553 \$ 522 \$ 457  109 107 105  \$ 662 \$ 629 \$ 562  \$ 690 \$ 759 \$ 661  95.9% 82.9% 85.0%  50.5% 58.8% 50.2%  10.5 9.4 10.1  30.9 29.7 29.9  91.9% 97.9% 90.2%  4.9 14.8 3.1  87.0% 83.1% 87.1%  92.4% 99.3% 91.4%  4.9 14.8 3.1  87.0% 84.5% 88.3%	2/31/16       9/30/16       6/30/16       3/31/16       12         \$ 1,036       \$ 1,057       \$ 1,028       \$ 149       143       125         21       16       19       (31)       (22)       (25)         \$ 1,175       \$ 1,194       \$ 1,147       \$ (42)       (80)       (51)         \$ 1,133       \$ 1,114       \$ 1,096       \$ 1,096       \$ 1,057       \$ 1,028       \$ 1,147	\$ 1,036 \$ 1,057 \$ 1,028 \$ 925  149	2/31/16         9/30/16         6/30/16         3/31/16         12/31/15         9/30           \$ 1,036         \$ 1,057         \$ 1,028         \$ 925         \$ 9           149         143         125         140         1           21         16         19         33           (31)         (22)         (25)         (43)         (           \$ 1,175         \$ 1,194         \$ 1,147         \$ 1,055         \$ 1,0           (42)         (80)         (51)         40         (           (42)         (80)         (51)         40         (           \$ 1,133         \$ 1,114         \$ 1,096         \$ 1,095         \$ 1,0           4%         4%         5%         2%           8         4         8         15           nm         nm         —         —           21         (57)         24         (5)           7         5         8         7           \$ 553         \$ 522         \$ 457         \$ 498         \$ 5           109         107         105         103         6           \$ 662         \$ 629         \$ 562         601         \$ 6 <td>2/31/16         9/30/16         6/30/16         3/31/16         12/31/15         9/30/15           \$ 1,036         \$ 1,057         \$ 1,028         \$ 925         \$ 999           149         143         125         140         138           21         16         19         33         —           (31)         (22)         (25)         (43)         (39)           \$ 1,175         \$ 1,194         \$ 1,147         \$ 1,055         \$ 1,098           (42)         (80)         (51)         40         (22)           \$ 1,133         \$ 1,114         \$ 1,096         \$ 1,095         \$ 1,076           4%         4%         5%         2%         4%           8         4         8         15         10           nm         nm         —         —         —           21         (57)         24         (5)         15           7         5         8         7         6           \$ 553         \$ 522         \$ 457         \$ 498         \$ 511           109         107         105         103         93           \$ 662         \$ 629         \$ 562         \$ 601</td> <td>2/31/16       9/30/16       6/30/16       3/31/16       12/31/15       9/30/15       6/30/15         \$ 1,036       \$ 1,057       \$ 1,028       \$ 925       \$ 999       \$ 1,018         149       143       125       140       138       138         21       16       19       33       —       —         (31)       (22)       (25)       (43)       (39)       (14         \$ 1,175       \$ 1,194       \$ 1,147       \$ 1,055       \$ 1,098       \$ 1,142         (42)       (80)       (51)       40       (22)       (83         \$ 1,133       \$ 1,114       \$ 1,096       \$ 1,095       \$ 1,076       \$ 1,059         4%       4%       5%       2%       4%       5         8       4       8       15       10       4         7       5       8       7       6       6         \$ 553       \$ 522       \$ 457       \$ 498       \$ 511       \$ 501         109       107       105       103       93       97         \$ 662       629       \$ 562       \$ 601       \$ 604       \$ 598         \$ 690       759       \$ 661&lt;</td> <td>2/31/16       9/30/16       6/30/16       3/31/16       12/31/15       9/30/15       6/30/15       2         \$ 1,036       \$ 1,057       \$ 1,028       \$ 925       \$ 999       \$ 1,018       \$ 149       143       125       140       138       138       138       21       16       19       33       —       —       —       311       (22)       (25)       (43)       (39)       (14)       \$ 1,175       \$ 1,194       \$ 1,147       \$ 1,055       \$ 1,098       \$ 1,142       \$ 1,42       \$ (42)       (80)       (51)       40       (22)       (83)         4 % 4% 5%       2% 4% 5%       2% 4% 5%       4% 5%       2% 4% 5%       4% 5%       5%         8 4       8       15       10       4       4       5%       2% 44%       5%         8 4       8       15       10       4       4       7       5       8       7       6       6         \$ 553       \$ 522       \$ 457       \$ 498       \$ 511       \$ 501       \$ 501       \$ 501       \$ 501       \$ 501       \$ 501       \$ 501       \$ 501       \$ 501       \$ 501       \$ 501       \$ 501       \$ 501       \$ 501<!--</td--><td>2/31/16         9/30/16         6/30/16         3/31/16         12/31/15         9/30/15         6/30/15         3/31/15           \$ 1,036         \$ 1,057         \$ 1,028         \$ 925         \$ 999         \$ 1,018         \$ 983           149         143         125         140         138         138         116           21         16         19         33         —         —         —         —           (31)         (22)         (25)         (43)         (39)         (14)         (33)           \$ 1,175         \$ 1,194         \$ 1,147         \$ 1,055         \$ 1,098         \$ 1,142         \$ 1,066           (42)         (80)         (51)         40         (22)         (83)         (25)           \$ 1,133         \$ 1,114         \$ 1,096         \$ 1,095         \$ 1,076         \$ 1,059         \$ 1,041           4%         4%         5%         2%         4%         5%         3%           8         4         8         15         10         4         (6)           nm         nm         —         —         —         —         —         —         —         —         —         —         &lt;</td><td>  \$1,036</td><td>  \$1,036</td><td>  \$1,036</td><td>  2/3 /16</td><td>  \$1,036</td><td>  2/31/16   9/30/16   6/30/16   3/31/16   12/31/15   9/30/15   6/30/15   3/31/15   6/30/16   6/30/15   9/30/16   9/30/15   12/31/16     \$1,036</td><td>  2/31/16   9/30/16   6/30/16   3/31/16   12/31/15   9/30/15   6/30/15   3/31/15   6/30/16   6/30/15   9/30/16   9/30/15   12/31/16</td></td>	2/31/16         9/30/16         6/30/16         3/31/16         12/31/15         9/30/15           \$ 1,036         \$ 1,057         \$ 1,028         \$ 925         \$ 999           149         143         125         140         138           21         16         19         33         —           (31)         (22)         (25)         (43)         (39)           \$ 1,175         \$ 1,194         \$ 1,147         \$ 1,055         \$ 1,098           (42)         (80)         (51)         40         (22)           \$ 1,133         \$ 1,114         \$ 1,096         \$ 1,095         \$ 1,076           4%         4%         5%         2%         4%           8         4         8         15         10           nm         nm         —         —         —           21         (57)         24         (5)         15           7         5         8         7         6           \$ 553         \$ 522         \$ 457         \$ 498         \$ 511           109         107         105         103         93           \$ 662         \$ 629         \$ 562         \$ 601	2/31/16       9/30/16       6/30/16       3/31/16       12/31/15       9/30/15       6/30/15         \$ 1,036       \$ 1,057       \$ 1,028       \$ 925       \$ 999       \$ 1,018         149       143       125       140       138       138         21       16       19       33       —       —         (31)       (22)       (25)       (43)       (39)       (14         \$ 1,175       \$ 1,194       \$ 1,147       \$ 1,055       \$ 1,098       \$ 1,142         (42)       (80)       (51)       40       (22)       (83         \$ 1,133       \$ 1,114       \$ 1,096       \$ 1,095       \$ 1,076       \$ 1,059         4%       4%       5%       2%       4%       5         8       4       8       15       10       4         7       5       8       7       6       6         \$ 553       \$ 522       \$ 457       \$ 498       \$ 511       \$ 501         109       107       105       103       93       97         \$ 662       629       \$ 562       \$ 601       \$ 604       \$ 598         \$ 690       759       \$ 661<	2/31/16       9/30/16       6/30/16       3/31/16       12/31/15       9/30/15       6/30/15       2         \$ 1,036       \$ 1,057       \$ 1,028       \$ 925       \$ 999       \$ 1,018       \$ 149       143       125       140       138       138       138       21       16       19       33       —       —       —       311       (22)       (25)       (43)       (39)       (14)       \$ 1,175       \$ 1,194       \$ 1,147       \$ 1,055       \$ 1,098       \$ 1,142       \$ 1,42       \$ (42)       (80)       (51)       40       (22)       (83)         4 % 4% 5%       2% 4% 5%       2% 4% 5%       4% 5%       2% 4% 5%       4% 5%       5%         8 4       8       15       10       4       4       5%       2% 44%       5%         8 4       8       15       10       4       4       7       5       8       7       6       6         \$ 553       \$ 522       \$ 457       \$ 498       \$ 511       \$ 501       \$ 501       \$ 501       \$ 501       \$ 501       \$ 501       \$ 501       \$ 501       \$ 501       \$ 501       \$ 501       \$ 501       \$ 501       \$ 501 </td <td>2/31/16         9/30/16         6/30/16         3/31/16         12/31/15         9/30/15         6/30/15         3/31/15           \$ 1,036         \$ 1,057         \$ 1,028         \$ 925         \$ 999         \$ 1,018         \$ 983           149         143         125         140         138         138         116           21         16         19         33         —         —         —         —           (31)         (22)         (25)         (43)         (39)         (14)         (33)           \$ 1,175         \$ 1,194         \$ 1,147         \$ 1,055         \$ 1,098         \$ 1,142         \$ 1,066           (42)         (80)         (51)         40         (22)         (83)         (25)           \$ 1,133         \$ 1,114         \$ 1,096         \$ 1,095         \$ 1,076         \$ 1,059         \$ 1,041           4%         4%         5%         2%         4%         5%         3%           8         4         8         15         10         4         (6)           nm         nm         —         —         —         —         —         —         —         —         —         —         &lt;</td> <td>  \$1,036</td> <td>  \$1,036</td> <td>  \$1,036</td> <td>  2/3 /16</td> <td>  \$1,036</td> <td>  2/31/16   9/30/16   6/30/16   3/31/16   12/31/15   9/30/15   6/30/15   3/31/15   6/30/16   6/30/15   9/30/16   9/30/15   12/31/16     \$1,036</td> <td>  2/31/16   9/30/16   6/30/16   3/31/16   12/31/15   9/30/15   6/30/15   3/31/15   6/30/16   6/30/15   9/30/16   9/30/15   12/31/16</td>	2/31/16         9/30/16         6/30/16         3/31/16         12/31/15         9/30/15         6/30/15         3/31/15           \$ 1,036         \$ 1,057         \$ 1,028         \$ 925         \$ 999         \$ 1,018         \$ 983           149         143         125         140         138         138         116           21         16         19         33         —         —         —         —           (31)         (22)         (25)         (43)         (39)         (14)         (33)           \$ 1,175         \$ 1,194         \$ 1,147         \$ 1,055         \$ 1,098         \$ 1,142         \$ 1,066           (42)         (80)         (51)         40         (22)         (83)         (25)           \$ 1,133         \$ 1,114         \$ 1,096         \$ 1,095         \$ 1,076         \$ 1,059         \$ 1,041           4%         4%         5%         2%         4%         5%         3%           8         4         8         15         10         4         (6)           nm         nm         —         —         —         —         —         —         —         —         —         —         <	\$1,036	\$1,036	\$1,036	2/3 /16	\$1,036	2/31/16   9/30/16   6/30/16   3/31/16   12/31/15   9/30/15   6/30/15   3/31/15   6/30/16   6/30/15   9/30/16   9/30/15   12/31/16     \$1,036	2/31/16   9/30/16   6/30/16   3/31/16   12/31/15   9/30/15   6/30/15   3/31/15   6/30/16   6/30/15   9/30/16   9/30/15   12/31/16

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed \*statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

#### Cincinnati Insurance Companies Quarterly Property Casualty Data - Commercial Lines

(Dollars in millions)					Thre	ee mor	nths	ended							Si	ix month	s ended	Nine mo	nths	s ended	Twelve m	onths ended
	12/31/16	9/30/	16	5/30/16	3/3	1/16	12	/31/15	9/	/30/15	6/	30/15	3/	31/15	6/3	30/16	6/30/15	9/30/16	9	0/30/15	12/31/16	12/31/15
Premiums																						
Agency renewal written premiums		\$ 69	8 \$	718	\$	758	\$	649	\$	678	\$	699	\$	730	\$ 1	1,476	1,429	\$ 2,174	\$	2,107		\$ 2,756
Agency new business written premiums		10	1	93		87		97		96		93		79		180	172	281		268		365
Other written premiums		(2	2)	(14)		(18)		(34)		(31)		(5)		(26)		(32)	(31)	(54)		(62)		(96)
Net written premiums – statutory*		\$ 77	7 \$	797	\$	827	\$	712	\$	743	\$	787	\$	783	\$ 1	1,624	\$ 1,570	\$ 2,401	\$	2,313		\$ 3,025
Unearned premium change			2	(26)		(67)		49		14		(42)		(50)		(93)	(92)	(91)		(78)		(29)
Earned premiums		\$ 77	9 \$	771	\$	760	\$	761	\$	757	\$	745	\$	733	\$ 1	1,531	1,478	\$ 2,310	\$	2,235		\$ 2,996
Year over year change %																						
Agency renewal written premiums			3%	3%	)	4%		1%	)	4%	)	4%	)	2%		3%	3%	3%	6	4%		3%
Agency new business written premiums			5			10		13		8		(2)		(12)		5	(7)	5		(2)		1
Other written premiums		2	9	(180)		31		(6)		14		69		19		(3)	35	13		26		17
Net written premiums – statutory*			5	1		6		2		6		5		2		3	3	4		4		4
Paid losses and loss expenses																						
Losses paid		\$ 37	3 \$	342	\$	300	\$	331	\$	324	\$	329	\$	303	\$	642	632	\$ 1,015	\$	956		\$ 1,287
Loss expenses paid		8	0	78		76		76		68		71		73		154	144	234		212		288
Loss and loss expenses paid		\$ 45	3 \$	420	\$	376	\$	407	\$	392	\$	400	\$	376	\$	796	776	\$ 1,249	\$	1,168		\$ 1,575
Incurred losses and loss expenses																						
Loss and loss expense incurred		\$ 45	6 \$	500		469	\$	419	\$	398	\$	417	\$	474	\$	969	891	\$ 1,425	\$	1,289		\$ 1,708
Loss and loss expenses paid as a % of incurred		99.	3%	84.0%	)	80.2%		97.1%	)	98.5%	)	95.9%	)	79.3%		82.1%	87.1%	87.6%	6	90.6%		92.2%
Statutory combined ratio																						
Loss ratio		47.	3%	56.0%	) 4	49.9%		43.3%	)	42.2%	)	46.9%	)	52.2%		53.0%	49.6%	51.1%	6	47.1%		46.1%
Loss adjustment expense ratio		11.		8.9		11.8		11.8		10.2		9.1		12.5		10.3	10.7	10.6		10.5		10.9
Net underwriting expense ratio		32.		30.9		29.7		33.5		32.2		29.9		29.9		30.3	29.9	31.0		30.6		31.3
Statutory combined ratio		91.	1%	95.8%	)	91.4%		88.6%	)	84.6%	)	85.9%	)	94.6%		93.6%	90.2%	92.7%	6	88.2%		88.3%
Contribution from catastrophe losses		3.		16.6		3.4		1.0		1.4		5.9		4.0		10.0	5.0	8.0		3.8		3.1
Statutory combined ratio excl. catastrophe losses		87.	2%	79.2%	)	88.0%		87.6%	)	83.2%	)	80.0%	)	90.6%		83.6%	85.2%	84.7%	6	84.4%		85.2%
<b>GAAP</b> combined ratio																						
GAAP combined ratio		90.	8%	96.8%		93.6%		86.8%	)	84.0%	)	87.2%	)	96.6%		95.2%	91.9%		6	89.2%		88.6%
Contribution from catastrophe losses		3.		16.6		3.4		1.0		1.4		5.9		4.0		10.0	5.0	8.0		3.8		3.1
GAAP combined ratio excl. catastrophe losses	_	86.	9%_	80.2%	)	90.2%		85.8%	)	82.6%	)	81.3%		92.6%		85.2%	86.9%	85.7%	6	85.4%		85.5%

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.

<sup>\*</sup>nm - Not meaningful

<sup>\*</sup>Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

#### Cincinnati Insurance Companies Quarterly Property Casualty Data - Personal Lines

(Dollars in millions)					Three m	onth	s ended							S	ix montl	hs e	nded	Ni	ine moi	nths	ended	Twelve n	onths	ended
	12/31/16	9/30/16	6	/30/16	3/31/16	1.	2/31/15	9/	/30/15	6/	30/15	3/	/31/15	6/	/30/16	6/.	30/15	9/	30/16	9,	/30/15	12/31/16	12	/31/15
Premiums																								
Agency renewal written premiums		\$ 303	\$	302	\$ 236	\$	245	\$	288	\$	285	\$	223	\$		\$	508	\$	841	\$	796		\$	1,041
Agency new business written premiums		32		34	25		27		30		30		24		59		54		91		84			111
Other written premiums		(6)		(6)	(5)	)	(6)		(6)		(6)		(6)		(11)		(12)		(17)		(18)			(24)
Net written premiums – statutory*		\$ 329	\$		\$ 256	\$	266	\$	312	\$	309	\$	241	\$	586	\$	550	\$	915	\$	862		\$	1,128
Unearned premium change		(36)		(42)	27		14		(35)		(37)		27		(15)		(10)		(51)		(45)			(31)
Earned premiums		\$ 293	\$	288	\$ 283	\$	280	\$	277	\$	272	\$	268	\$	571	\$	540	\$	864	\$	817		\$	1,097
Year over year change %																								
Agency renewal written premiums		59	%	6%	69	%	5%	Ó	4%	)	3%	)	2%		6%		3%		6%	D	3%			4%
Agency new business written premiums		7		13	4		13		30		25		14		9		20		8		24			21
Other written premiums		_		_	17		25		14		_		25		8		14		6		14			17
Net written premiums – statutory*		5		7	6		7		6		5		4	L	7		5		6		5			6
Paid losses and loss expenses																								
Losses paid		\$ 173	\$	168	\$ 151	\$	160	\$	180	\$	165	\$	139	\$	319	\$	304	\$	492	\$	484		\$	644
Loss expenses paid		24		23	24		23		20		22		22		47		44		71		64			87
Loss and loss expenses paid		\$ 197	\$	191	\$ 175	\$	183	\$	200	\$	187	\$	161	\$	366	\$	348	\$	563	\$	548		\$	731
Incurred losses and loss expenses																								
Loss and loss expense incurred		\$ 217	\$	224	\$ 173	\$	184	\$	198	\$	216	\$	191	\$	397	\$	407	\$	614	\$	605		\$	789
Loss and loss expenses paid as a % of incurred		90.89	<u>/</u>	85.3%	101.29	<u>/</u>	99.5%	Ó	101.0%	)	86.6%	)	84.3%		92.2%		85.5%		91.7%	D	90.6%			92.6%
Statutory combined ratio																								
Loss ratio		65.19	%	68.5%	56.29	%	57.7%	ò	62.5%	)	71.1%	)	61.9%		62.4%		66.6%		63.3%	D	65.2%			63.3%
Loss adjustment expense ratio		9.1		9.5	4.7		8.0		9.0		8.5		9.1		7.1		8.8		7.8		8.8			8.6
Net underwriting expense ratio		27.1		27.2	31.1		29.4		27.0		26.2		30.4		28.9		28.0		28.2		27.7			28.1
Statutory combined ratio		101.39	<b>%</b>	105.2%	92.09	%	95.1%	Ď	98.5%	1	105.8%	)	101.4%		98.4%	1	103.4%		99.3%	D	101.7%			100.0%
Contribution from catastrophe losses		8.4		12.4	3.0		1.8		5.6		12.6		4.9		7.7		8.8		8.0		7.7			6.2
Statutory combined ratio excl. catastrophe losses		92.99	<u>/o</u>	92.8%	89.09	<u>/</u>	93.3%	Ó	92.9%	)	93.2%	)	96.5%		90.7%		94.6%		91.3%	Ď	94.0%			93.8%
GAAP combined ratio																								
GAAP combined ratio		103.49	<b>%</b>	107.5%	90.19	%	94.0%	Ó	100.9%	1	109.2%	)	101.4%		98.9%	1	105.3%	1	100.4%	D	103.8%			101.3%
Contribution from catastrophe losses		8.4		12.4	3.0		1.8		5.6		12.6		4.9		7.7		8.8		8.0		7.7			6.2
GAAP combined ratio excl. catastrophe losses		95.09	%	95.1%	87.19	%	92.2%	Ď	95.3%	)	96.6%	)	96.5%		91.2%		96.5%		92.4%	Ď	96.1%			95.1%

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.

<sup>\*</sup>nm - Not meaningful

<sup>\*</sup>Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

#### Cincinnati Insurance Companies Quarterly Property Casualty Data - Excess & Surplus Lines

Agency new business written premiums	(Dollars in millions)		Three months ended											S	Six months ended			Vine mor	nths	ended	Twelve months ended					
Agency renewal written premiums    Sab   S		12/31/16	9/3	0/16	6/	30/16	3/31	1/16	12	/31/15	9/	/30/15	6/	30/15	3/	31/15	6/	30/16	6/30/15	9	9/30/16	9/	/30/15	12/31/1	6 1	2/31/15
Agency new business written premiums   16   16   13   16   12   15   13   29   28   45   40   55	Premiums																									
Other written premiums         (3)         (2)         (2)         (3)         (2)         (3)         (1)         (4)         (4)         (7)         (6)         (6)           Net written premiums – statutory*         5 48         5 1         5 45         5 44         8 43         46         8 42         9 6         8 88         144         8 131         8 17         (6)         (2)         —         (1)         (4)         (2)         (8)         (6)         (8)         (7)         (6)         (2)         Earned premiums         (8)         (6)         (8)         (7)         (6)         (6)         (8)         (7)         (6)         (7)         (7)         (6)         (6)         (8)         (8)         (8)         (7)         (6)         (6)         (8)         (8)         (8)         (8)         (1)         (1)         (4)         (2)         (8)         (8)         (8)         (1) </td <td>Agency renewal written premiums</td> <td></td> <td>\$</td> <td>35</td> <td>\$</td> <td>37</td> <td>\$</td> <td>34</td> <td>\$</td> <td>31</td> <td>\$</td> <td>33</td> <td>\$</td> <td>34</td> <td>\$</td> <td>30</td> <td>\$</td> <td>71 \$</td> <td>64</td> <td>\$</td> <td>106</td> <td>\$</td> <td>97</td> <td></td> <td>\$</td> <td>128</td>	Agency renewal written premiums		\$	35	\$	37	\$	34	\$	31	\$	33	\$	34	\$	30	\$	71 \$	64	\$	106	\$	97		\$	128
Net written premiums - statutory*	Agency new business written premiums			16		16		13		16		12		15		13		29	28		45		40			56
Unearned premium change	Other written premiums			(3)		(2)		(2)		(3)		(2)		(3)		(1)		(4)	(4)		(7)		(6)			(9)
Earned premiums	Net written premiums – statutory*		\$	48	\$	51	\$	45	\$	44	\$	43	\$	46	\$	42	\$	96 \$	88	\$	144	\$	131		\$	175
Vear over year change %   Agency renewal written premiums	Unearned premium change			_		(6)		(2)				(1)		(4)		(2)		(8)	(6)		(8)		(7)			(7)
Agency renewal written premiums         6%         9%         13%         11%         14%         17%         20%         11%         19%         9%         17%         1           Agency new business written premiums         (50)         33         (10)         (200)         33         -         50         0         20         (17)         25         -           Net written premiums – statutory*         12         11         7         13         10         15         20         9         17         10         15         1           Paid losses and loss expenses         8         8         8         5         18         \$ 13         \$ 2         2         9         17         10         15         1           Loss and loss expenses         8         8         8         5         \$ 18         \$ 13         \$ 2	Earned premiums		\$	48	\$	45	\$	43	\$	44	\$	42	\$	42	\$	40	\$	88 \$	82	\$	136	\$	124		\$	168
Agency new business written premiums         33         7         —         33         (8)         7         8         4         8         13         3         1           Other written premiums         (59)         33         (100)         (200)         33         —         50         0         20         (17)         25         —           Net written premiums - statutory*         12         11         7         13         10         15         20         9         17         10         15         1           Paid loss expenses           Loss and loss expenses paid         6         5         5         5         4         3         4         10         7         16         11         1           Loss and loss expenses paid         6         5         5         5         4         3         4         10         7         16         11         1           Loss and loss expenses paid         8         17         21         8         8         17         21         9         28         20         8         1         33         1         11         11         11         11         1	Year over year change %																									
Other written premiums         (50)         33         (100)         (200)         33         — 50         0         20         (17)         25         — Net written premiums—statutory*         12         11         7         13         10         15         20         9         17         10         15         1           Paid losses and loss expenses           Loss paid         \$7         \$12         \$6         \$6         \$8         \$8         \$5         \$18         \$13         \$25         \$21         \$2           Loss expenses paid         \$13         \$17         \$11         \$11         \$12         \$11         \$9         \$28         \$20         \$41         \$32         \$4           Incurred losses and loss expenses paid         \$15         \$27         \$13         \$8         \$17         \$21         \$24         \$40         \$45         \$55         \$62         \$7           Loss and loss expenses incurred         \$15         \$27         \$13         \$8         \$17         \$21         \$24         \$40         \$45         \$55         \$62         \$7           Loss and loss expenses paid as a % of incurred         \$6.7%         63.0%         84.6%         137.5%	Agency renewal written premiums			6%	)	9%		13%		11%	)	14%	)	17%	, D	20%		11%	199	%	9%	<b>.</b>	17%			15%
Net written premiums - statutory*   12	Agency new business written premiums			33		7		—		33		(8)		7		8		4	8		13		3			10
Paid losses and loss expenses   Losses paid   S 7	Other written premiums			(50)		33	(	100)		(200)		33		_		50		0	20		(17)		25			_
Loss expenses paid 6 5 5 5 5 4 3 4 10 7 16 11 1 1 1	Net written premiums – statutory*			12		11		7		13		10		15		20		9	17		10		15			14
Loss expenses paid   6   5   5   5   5   4   3   4   10   7   16   11   1   1   1   1   1   1   1	Paid losses and loss expenses																									
Loss and loss expenses paid   S	Losses paid		\$	7	\$	12	\$	6	\$	6	\$	8	\$	8	\$	5	\$	18 \$	13	\$	25	\$	21		\$	27
Loss and loss expenses incurred   S   15   S   27   S   13   S   8   S   17   S   21   S   24   S   40   S   45   S   55   S   62   S   7   Coss and loss expenses paid as a % of incurred   86.7%   63.0%   84.6%   137.5%   70.6%   52.4%   37.5%   70.0%   44.4%   74.5%   51.6%   61.5%	Loss expenses paid			6		5		5		5		4		3		4			7		16					16
Loss and loss expense incurred  8.15 \$ 27 \$ 13 \$ 8 \$ 17 \$ 21 \$ 24 \$ 40 \$ 45 \$ 55 \$ 62 \$ 7    Loss and loss expenses paid as a % of incurred  86.7% 63.0% 84.6% 137.5% 70.6% 52.4% 37.5% 70.0% 44.4% 74.5% 51.6% 61.  Statutory combined ratio  Loss ratio  Loss adjustment expense ratio  10.5 18.0 16.6 17.8 15.0 13.5 14.5 17.3 14.0 14.9 14.3 15.  Net underwriting expense ratio  30.8 29.9 30.3 31.8 29.4 29.1 29.9 30.1 29.5 30.4 29.5 30.  Statutory combined ratio  Contribution from catastrophe losses  62.7% 87.9% 62.0% 50.7% 71.3% 78.7% 89.3% 75.3% 83.9% 70.9% 79.6% 71.  Statutory combined ratio excl. catastrophe losses  62.5% 84.7% 61.8% 50.6% 70.9% 78.2% 88.4% 73.5% 83.2% 69.7% 79.0% 71.  GAAP combined ratio  GAAP combined ratio  61.3% 87.4% 61.1% 48.1% 69.9% 76.0% 88.3% 74.6% 82.1% 69.9% 77.9% 70.0%	Loss and loss expenses paid		\$	13	\$	17	\$	11	\$	11	\$	12	\$	11	\$	9	\$	28 \$	20	\$	41	\$	32		\$	43
Loss and loss expenses paid as a % of incurred         86.7%         63.0%         84.6%         137.5%         70.6%         52.4%         37.5%         70.0%         44.4%         74.5%         51.6%         61.8%           Statutory combined ratio           Loss ratio         21.4%         40.0%         15.1%         1.1%         26.9%         36.1%         44.9%         27.9%         40.4%         25.6%         35.8%         26.           Loss adjustment expense ratio         10.5         18.0         16.6         17.8         15.0         13.5         14.5         17.3         14.0         14.9         14.3         15.           Net underwriting expense ratio         30.8         29.9         30.3         31.8         29.4         29.1         29.9         30.1         29.5         30.4         29.5         30.           Statutory combined ratio         62.7%         87.9%         62.0%         50.7%         71.3%         78.7%         89.3%         75.3%         83.9%         70.9%         79.6%         71.           Contribution from catastrophe losses         0.2         3.2         0.2         0.1         0.4         0.5         0.9         1.8         0.7         1.2         0.6	Incurred losses and loss expenses																									
Statutory combined ratio           Loss ratio         21.4%         40.0%         15.1%         1.1%         26.9%         36.1%         44.9%         27.9%         40.4%         25.6%         35.8%         26.           Loss adjustment expense ratio         10.5         18.0         16.6         17.8         15.0         13.5         14.5         17.3         14.0         14.9         14.3         15.           Net underwriting expense ratio         30.8         29.9         30.3         31.8         29.4         29.1         29.9         30.1         29.5         30.4         29.5 <t< td=""><td>Loss and loss expense incurred</td><td></td><td>\$</td><td>15</td><td>\$</td><td>27</td><td>\$</td><td>13</td><td>\$</td><td>8</td><td>\$</td><td>17</td><td>\$</td><td>21</td><td>\$</td><td>24</td><td>\$</td><td>40 \$</td><td>45</td><td>\$</td><td>55</td><td>\$</td><td>62</td><td></td><td>\$</td><td>70</td></t<>	Loss and loss expense incurred		\$	15	\$	27	\$	13	\$	8	\$	17	\$	21	\$	24	\$	40 \$	45	\$	55	\$	62		\$	70
Loss ratio         21.4%         40.0%         15.1%         1.1%         26.9%         36.1%         44.9%         27.9%         40.4%         25.6%         35.8%         26.           Loss adjustment expense ratio         10.5         18.0         16.6         17.8         15.0         13.5         14.5         17.3         14.0         14.9         14.3         15.           Net underwriting expense ratio         30.8         29.9         30.3         31.8         29.4         29.1         29.9         30.1         29.5         30.4         29.5         30.           Statutory combined ratio         62.7%         87.9%         62.0%         50.7%         71.3%         78.7%         89.3%         75.3%         83.9%         70.9%         79.6%         71.           Contribution from catastrophe losses         0.2         3.2         0.2         0.1         0.4         0.5         0.9         1.8         0.7         1.2         0.6         0.9           Statutory combined ratio         61.3%         87.4%         61.8%         50.6%         70.9%         78.2%         88.4%         73.5%         83.2%         69.7%         79.0%         71.           GAAP combined ratio	Loss and loss expenses paid as a % of incurred		8	6.7%	)	63.0%	8	34.6%		137.5%	)	70.6%	)	52.4%	ò	37.5%		70.0%	44.49	%	74.5%	D	51.6%			61.4%
Loss adjustment expense ratio         10.5         18.0         16.6         17.8         15.0         13.5         14.5         17.3         14.0         14.9         14.3         15.0           Net underwriting expense ratio         30.8         29.9         30.3         31.8         29.4         29.1         29.9         30.1         29.5         30.4         29.5         30.           Statutory combined ratio         62.7%         87.9%         62.0%         50.7%         71.3%         78.7%         89.3%         75.3%         83.9%         70.9%         79.6%         71.           Contribution from catastrophe losses         0.2         3.2         0.2         0.1         0.4         0.5         0.9         1.8         0.7         1.2         0.6         0.           GAAP combined ratio           GAAP combined ratio         61.3%         87.4%         61.1%         48.1%         69.9%         76.0%         88.3%         74.6%         82.1%         69.9%         77.9%         70.           Contribution from catastrophe losses         0.2         3.2         0.2         0.1         0.4         0.5         0.9         1.8         0.7         1.2         0.6         0.9 </td <td>Statutory combined ratio</td> <td></td>	Statutory combined ratio																									
Net underwriting expense ratio         30.8         29.9         30.3         31.8         29.4         29.1         29.9         30.1         29.5         30.4         29.5         30.1           Statutory combined ratio         62.7%         87.9%         62.0%         50.7%         71.3%         78.7%         89.3%         75.3%         83.9%         70.9%         79.6%         71.           Contribution from catastrophe losses         0.2         3.2         0.2         0.1         0.4         0.5         0.9         1.8         0.7         1.2         0.6         0.           Statutory combined ratio excl. catastrophe losses         62.5%         84.7%         61.8%         50.6%         70.9%         78.2%         88.4%         73.5%         83.2%         69.7%         79.0%         71.           GAAP combined ratio         61.3%         87.4%         61.1%         48.1%         69.9%         76.0%         88.3%         74.6%         82.1%         69.9%         77.9%         70.           Contribution from catastrophe losses         0.2         3.2         0.2         0.1         0.4         0.5         0.9         1.8         0.7         1.2         0.6         0.0	Loss ratio		2	1.4%	)	40.0%	1	5.1%		1.1%	)	26.9%	)	36.1%	ò	44.9%		27.9%	40.49	%	25.6%	•	35.8%			26.7%
Statutory combined ratio         62.7%         87.9%         62.0%         50.7%         71.3%         78.7%         89.3%         75.3%         83.9%         70.9%         79.6%         71.           Contribution from catastrophe losses         0.2         3.2         0.2         0.1         0.4         0.5         0.9         1.8         0.7         1.2         0.6         0.           Statutory combined ratio excl. catastrophe losses         62.5%         84.7%         61.8%         50.6%         70.9%         78.2%         88.4%         73.5%         83.2%         69.7%         79.0%         71.           GAAP combined ratio         61.3%         87.4%         61.1%         48.1%         69.9%         76.0%         88.3%         74.6%         82.1%         69.9%         77.9%         70.           Contribution from catastrophe losses         0.2         3.2         0.2         0.1         0.4         0.5         0.9         1.8         0.7         1.2         0.6         0.0	Loss adjustment expense ratio		1	0.5						17.8						14.5					14.9					15.2
Contribution from catastrophe losses         0.2         3.2         0.2         0.1         0.4         0.5         0.9         1.8         0.7         1.2         0.6         0.9           Statutory combined ratio excl. catastrophe losses         62.5%         84.7%         61.8%         50.6%         70.9%         78.2%         88.4%         73.5%         83.2%         69.7%         79.0%         71.2           GAAP combined ratio         61.3%         87.4%         61.1%         48.1%         69.9%         76.0%         88.3%         74.6%         82.1%         69.9%         77.9%         70.2%           Contribution from catastrophe losses         0.2         3.2         0.2         0.1         0.4         0.5         0.9         1.8         0.7         1.2         0.6         0.9	Net underwriting expense ratio		3	0.8		29.9	3	0.3		31.8								30.1	29.5							30.0
Statutory combined ratio excl. catastrophe losses         62.5%         84.7%         61.8%         50.6%         70.9%         78.2%         88.4%         73.5%         83.2%         69.7%         79.0%         71.           GAAP combined ratio           GAAP combined ratio         61.3%         87.4%         61.1%         48.1%         69.9%         76.0%         88.3%         74.6%         82.1%         69.9%         77.9%         70.           Contribution from catastrophe losses         0.2         3.2         0.2         0.1         0.4         0.5         0.9         1.8         0.7         1.2         0.6         0.9	Statutory combined ratio		6	2.7%	)	87.9%	6	52.0%		50.7%	)	71.3%	)	78.7%	Ó	89.3%		75.3%	83.99	%	70.9%	)	79.6%			71.9%
GAAP combined ratio           GAAP combined ratio         61.3%         87.4%         61.1%         48.1%         69.9%         76.0%         88.3%         74.6%         82.1%         69.9%         77.9%         70.0%           Contribution from catastrophe losses         0.2         3.2         0.2         0.1         0.4         0.5         0.9         1.8         0.7         1.2         0.6         0.0	Contribution from catastrophe losses			0.2		3.2		0.2		0.1		0.4		0.5		0.9		1.8	0.7		1.2		0.6			0.4
GAAP combined ratio  61.3% 87.4% 61.1% 48.1% 69.9% 76.0% 88.3% 74.6% 82.1% 69.9% 77.9% 70.  Contribution from catastrophe losses  0.2 3.2 0.2 0.1 0.4 0.5 0.9 1.8 0.7 1.2 0.6 0.9 0.9 0.9 0.9 0.9 0.9 0.9 0.9 0.9 0.9	Statutory combined ratio excl. catastrophe losses		6	2.5%	)	84.7%	6	1.8%		50.6%	)	70.9%	)	78.2%	, D	88.4%		73.5%	83.29	%	69.7%	)	79.0%			71.5%
Contribution from catastrophe losses <b>0.2</b> 3.2 0.2 0.1 0.4 0.5 0.9 1.8 0.7 <b>1.2</b> 0.6 0.	GAAP combined ratio																									
	GAAP combined ratio		6	1.3%	)	87.4%	6	51.1%		48.1%	)	69.9%	)	76.0%	Ó	88.3%		74.6%		%	69.9%	)	77.9%			70.0%
	Contribution from catastrophe losses																		0.7							0.4
GAAP combined ratio excl. catastrophe losses 61.1% 84.2% 60.9% 48.0% 69.5% 75.5% 87.4% 72.8% 81.4% 68.7% 77.3% 69.	GAAP combined ratio excl. catastrophe losses		6	1.1%	)	84.2%	6	0.9%		48.0%	)	69.5%	)	75.5%	Ď	87.4%		72.8%	81.49	%	68.7%	)	77.3%			69.6%

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.

<sup>\*</sup>nm - Not meaningful

<sup>\*</sup>Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

### The Cincinnati Life Insurance Company Statutory Statements of Income

For	the Thre	e Months	<b>Ended Sep</b>	tember 30,		For the Nine Months Ended September 30,						
20	016	2015	Change	% Change		2016	2015	Change	% Change			
\$	66 \$	61	\$ 5	8	\$	206 \$	186	\$ 20	11			
	40	38	2	5		119	114	5	4			
	2	1	1	100		4	3	1	33			
	1	1			L	4	4					
	1	2		(50)		4	4	_	<u> </u>			
\$	110 \$	103	\$ 7	7	\$	337 \$	311	\$ 26	8			
\$			\$ 5									
	15	14	1	7		49	44	5	11			
	1	1			L	2	2		<u> </u>			
	5	5		0		14	13	1				
	2	2			L	6	8	(2	) (25)			
S	43	40	3	8		136	124	12	10			
\$	94 \$	85	\$ 9	11	\$	288 \$	260	\$ 28	11			
\$	11 \$		\$ 2	22	\$							
	11	10	1	10		33	31	2	6			
	(1)	_	(1)	) nm		(4)	(1)	(3	) nm			
	(2)	_		) nm		(6)	_		) nm			
\$	19 \$	19	\$ —		\$	54 \$	58 3	\$ (4	) (7)			
	_	(1)	1	100		(2)	(4)	2	50			
\$	(3) \$		\$ (3)	nm nm	\$	(3) \$	(3) 5	\$				
	3	(2)	5	250		5	(3)	8	267			
\$	— \$	(2)	\$ 2	100	\$	2 \$	(6)	\$ 8	133			
	20   S   S   S   S   S   S   S   S   S	2016  \$ 66 \$ 40 2 1 1 \$ 110 \$ \$ 28 \$ 15 1 5 2 \$ 43 \$ 94 \$ \$ 11 \$ 11 (1) (2) \$ 19 \$  \$ (3) \$ 3 \$ — \$	2016     2015       \$ 66 \$ 61       40     38       2     1       1     1       2     103       \$ 28 \$ 23       15     14       1     1       5     5       2     2       8     43     40       \$ 94 \$ 85       \$ 11 \$ 9       11 1 10     10       (1) —     (2) —       \$ 19 \$ 19       \$ (3) \$ —       3     (2)       \$ — \$ (2)	2016         2015         Change           \$ 66 \$ 61 \$ 5           40 38 2           2 1 1 1           1 2 (1)           \$ 110 \$ 103 \$ 7           \$ 28 \$ 23 \$ 5           15 14 1           1 1           5 5 5           2 2 2           8 43 40 3           \$ 94 \$ 85 \$ 9           \$ 11 \$ 9 \$ 2           11 10 1           (1)           (2)           \$ 19 \$ 19 \$           \$ (3) \$           \$ (3) \$           \$ (3) \$	\$ 66 \$ 61 \$ 5 8 40 38 2 5 2 1 1 1 100 1 1 1	2016       2015       Change       % Change         \$ 66       \$ 61       \$ 5       8       \$         40       38       2       5         2       1       1       100         1       1       -       -         1       2       (1)       (50)         \$ 110       \$ 103       \$ 7       7       \$         \$ 28       \$ 23       \$ 5       22       \$         \$ 15       14       1       7       7         \$ 15       14       1       7       7         \$ 14       1       7       0       2       2       2       \$         \$ 2       2       2       -       -       -       -         \$ 3       43       40       3       8       8         \$ 9       2       2       2       \$         \$ 11       9       9       2       2       2         \$ 11       10       1       10       10         \$ 19       9       1       1       10         \$ 10       1       10       10       10 <td>  2016   2015   Change   % Change   2016     \$ 66</td> <td>2016         2015         Change         % Change         2016         2015           \$ 66         61         \$ 5         8         \$ 206         \$ 186           40         38         2         5         119         114           2         1         1         100         4         3           1         1         2         (1)         (50)         4         4           \$ 110         \$ 103         \$ 7         7         \$ 337         \$ 311           \$ 28         \$ 23         \$ 5         22         \$ 81         \$ 69           15         14         1         7         49         44           1         1         —         —         2         2           5         5         5         —         0         14         13           2         2         2         —         6         8           8         43         40         3         8         136         124           \$ 94         85         \$ 9         11         288         260           \$         11         10         1         10         33         31</td> <td>  2016   2015   Change   % Change   2016   2015   Change   \$ 66</td>	2016   2015   Change   % Change   2016     \$ 66	2016         2015         Change         % Change         2016         2015           \$ 66         61         \$ 5         8         \$ 206         \$ 186           40         38         2         5         119         114           2         1         1         100         4         3           1         1         2         (1)         (50)         4         4           \$ 110         \$ 103         \$ 7         7         \$ 337         \$ 311           \$ 28         \$ 23         \$ 5         22         \$ 81         \$ 69           15         14         1         7         49         44           1         1         —         —         2         2           5         5         5         —         0         14         13           2         2         2         —         6         8           8         43         40         3         8         136         124           \$ 94         85         \$ 9         11         288         260           \$         11         10         1         10         33         31	2016   2015   Change   % Change   2016   2015   Change   \$ 66			

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding.

<sup>\*</sup>nm - Not meaningful
\*Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.