

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K
CURRENT REPORT
Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

Date of Report: May 28, 2024
(Date of earliest event reported)

CINCINNATI FINANCIAL CORPORATION
(Exact name of registrant as specified in its charter)

Ohio (State or other jurisdiction of incorporation)	0-4604 (Commission File Number)	31-0746871 (I.R.S. Employer Identification No.)
6200 S. Gilmore Road (Address of principal executive offices)	Fairfield, Ohio	45014-5141 (Zip Code)

Registrant's telephone number, including area code: (513) 870-2000

N/A
(Former name or former address, if changed since last report.)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock	CINF	Nasdaq Global Select Market

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13a-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§203.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

- Emerging growth company
- If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 7.01 Regulation FD Disclosure

On May 28, 2024, Cincinnati Financial Corporation posted presentation slides in PDF format on cinfin.com/investors that will be used in investor presentations beginning May 30, 2024. Exhibit 99.1 is a copy of the slides.

The slides are being furnished pursuant to Item 7.01, and the information contained therein shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise be subject to the liabilities of that section, and shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing. This report should not be deemed an admission as to the materiality of any information contained in the investor presentation slides.

Item 9.01 Financial Statements and Exhibits.

(c) Exhibits

Exhibit 99.1 – [Investor presentation slides](#)

Exhibit 104 – The cover page from this Current Report on Form 8-K, formatted as Inline XBRL

Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CINCINNATI FINANCIAL CORPORATION

Date: May 28, 2024

/s/ Michael J. Sewell
Michael J. Sewell, CPA
Chief Financial Officer, Executive Vice President and Treasurer
(Principal Accounting Officer)



NASDAQ: CINF

This presentation contains forward-looking statements that involve risks and uncertainties. Please refer to our various filings with the U.S. Securities and Exchange Commission for factors that could cause results to materially differ from those discussed.

The forward-looking information in this presentation has been publicly disclosed, most recently on April 25, 2024, and should be considered to be effective only as of that date.

Its inclusion in this document is not intended to be an update or reaffirmation of the forward-looking information as of any later date.

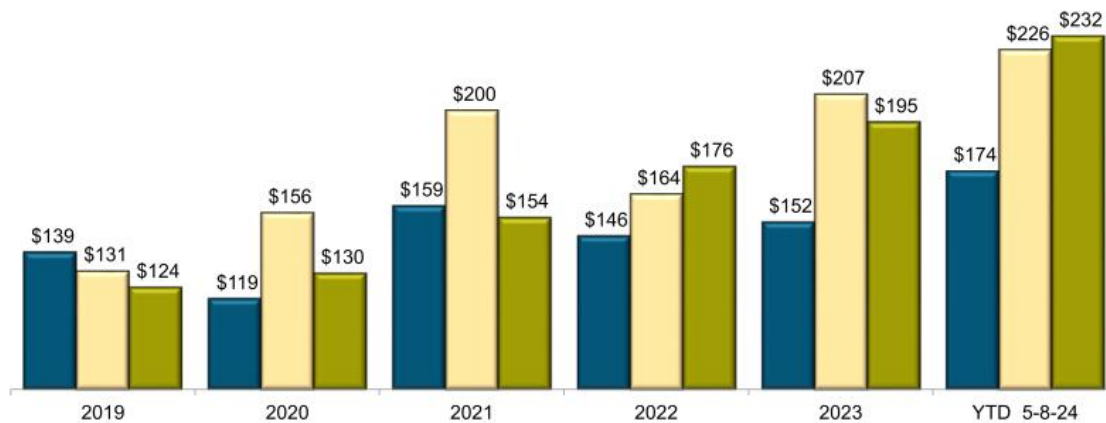
Reconciliations of non-GAAP measures are in our most recent quarterly earnings news release, which is available at cinfin.com/investors.

STRATEGY OVERVIEW

- **Competitive advantages:**
 - Relationships leading to agents' best accounts
 - Financial strength for stability and confidence
 - Local decision making and claims excellence
- **Other distinguishing factors:**
 - 63 years of shareholder dividend increases
 - Common stocks are approximately 44% of investment portfolio
 - 35 years of favorable reserve development

CUMULATIVE TOTAL RETURN*

■ Cincinnati Financial Corporation ■ S&P 500 Index ■ S&P Composite 1500 Property & Casualty Insurance Index



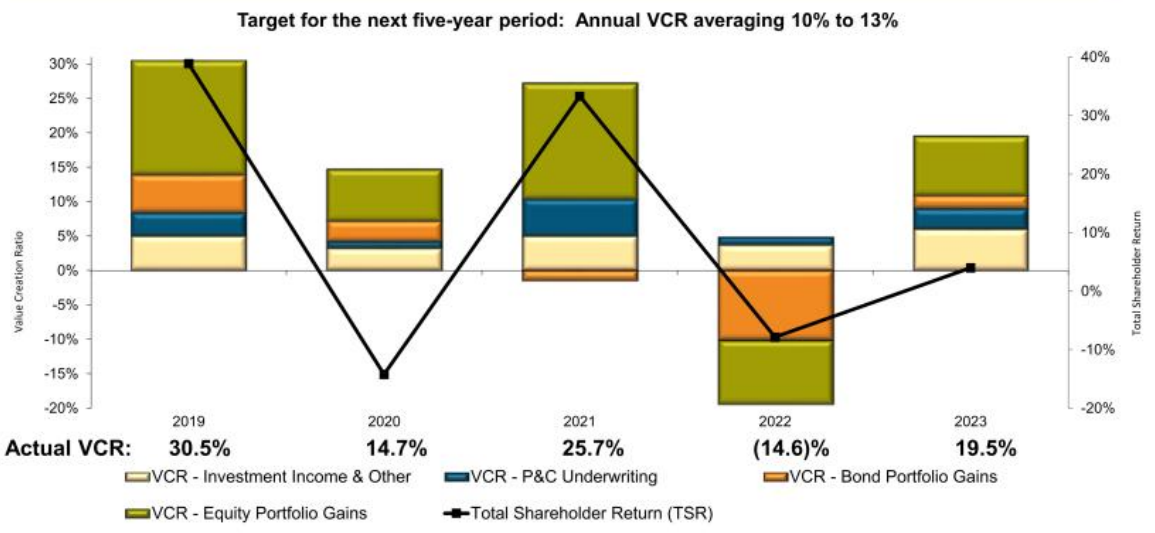
* \$100 invested on December 31, 2018, in CINF stock or indexes shown, including reinvestment of dividends.
Periods shown represent each respective fiscal year ending December 31.

LONG-TERM VALUE CREATION

- Targeting average Value Creation Ratio of 10% to 13% over the next five-year period
 - Value creation ratio (VCR) = annual rate of growth in book value plus the percentage of dividends to beginning book value
 - VCR for 2019 through 2023 averaged 15.2%
- Three performance drivers:
 - Premium growth above industry average
 - Combined ratio consistently within the range of 92% to 98%
 - Investment contribution
 - Investment income growth
 - Compound annual total return for equity portfolio over five-year period exceeding return for S&P 500 Index

INCREASE VALUE FOR SHAREHOLDERS

MEASURED BY VALUE CREATION RATIO



PERFORMANCE TARGETS & TRENDS

- 5.9% VCR for 1Q24, on an annualized basis, exceeds annual target: 10% to 13% annual average over the next five-year period
 - 3.6% contribution from non-operating items, including 3.9% from equity securities portfolio investment gains
- Related performance drivers at YTD 3-31-24 compared with long-term targets:
 - 11% growth in P&C net written premiums, vs. 9% full-year 2024 projection for the industry
 - 93.6% combined ratio, within our 92% to 98% long-term target range
 - 17% investment income growth exceeded 7.6% five-year CAGR as of year-end 2023
- Growth from underwriting operations drove operating cash flow
 - \$353 million in net cash flow from operating activities, up 41%

FIRST-QUARTER 2024 HIGHLIGHTS

- EPS of \$4.78 per share vs. \$1.42 per share in 1Q23
 - Non-GAAP operating income increased 93% to \$272 million
 - \$2.54 of the \$3.36 EPS improvement vs. 1Q23 was from the change in the fair value of equity securities still held
- Investment income rose 17%
 - Interest income was up 21%, dividend income was up 9%
- Property casualty net written premiums grew 11%
 - Higher average renewal pricing: commercial lines up near the low end of the high-single-digit percentage rate, personal lines and E&S up at the high-single-digit percentage rate
- Combined ratio of 93.6%, 7.1 percentage points better than 1Q23
 - 1Q24 improvement included 6.9 points from catastrophe losses

STRATEGIES FOR LONG-TERM SUCCESS

- **Financial strength for consistent support to agencies**
 - Diversified fixed-maturity portfolio, laddered maturity structure
 - No corporate exposure exceeded 0.8% of total bond portfolio at 3-31-24, no municipal exposure exceeded 0.2%
 - 43.7% of investment portfolio in common stocks to grow book value
 - No single security exceeded 8.4% of publicly traded common stock portfolio
 - Portfolio composition helps mitigate anticipated effects of inflation and a rise in interest rates
 - Low reliance on debt, with 6.1% debt-to-total-capital at 3-31-24
 - Nonconvertible, noncallable debentures due in 2028 and 2034
 - Capacity for growth with premiums-to-surplus at 1.0-to-1
- **Operating structure reflects agency-centered model**
 - Field focus – staffed for local decision making, agency support
 - Superior claims service and broad insurance product offerings
- **Profit improvement and premium growth initiatives**

MANAGE INSURANCE PROFITABILITY

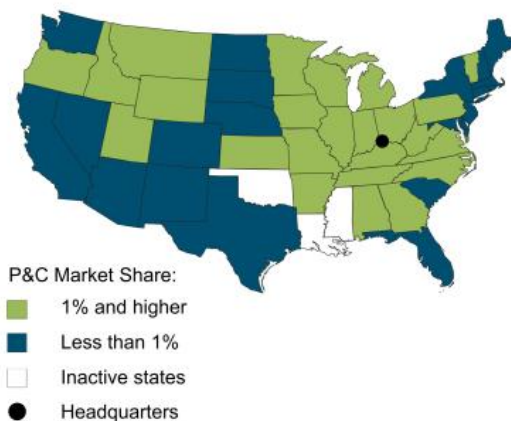
- **Ongoing underwriting expertise enhancement**
 - Predictive modeling tools and analytics to improve property casualty pricing precision and segmentation on an individual policy basis
 - Data management for better underwriting and more granular pricing decisions
 - Associate specialization and augmentation aimed at lowering loss ratios
- **Improving efficiencies and ease of use with technology**
 - Streamlines processing for agencies and the company
 - Helps optimize personalized service
- **Investing for the future**
 - To improve profitability with rate adequacy and risk selection/loss control initiatives
 - To diversify risk by expanding operations into new geographies and product areas
 - Strategic investments with modest short-term effects on expense ratios
 - 15% increase in field associates since the end of 2018, supporting healthy premium growth

DRIVE PREMIUM GROWTH

- **New agency appointments bring potential for growth over time**
 - 300 appointed in 2023, including 84 for personal lines only, writing an estimated \$14 billion in aggregate of annual property casualty premiums from all carriers they represent
 - 88 appointed YTD 3-31-24 marketing most or all lines, 28 personal lines only
- **Expanding marketing and service capabilities**
 - Enhanced marketing, products and services for personal lines Cincinnati Private ClientSM brand
 - \$1.257 billion in full-year 2023 Cincinnati Private Client net written premiums, up 37% from 2022
 - \$330 million YTD 3-31-24 Cincinnati Private Client net written premiums, up 42% from YTD 3-31-23
 - Increased opportunities for agencies to cross-serve their clients to meet insurance needs
 - Expansion of reinsurance assumed through Cincinnati Re[®] to further deploy capital, diversify risk
 - Cincinnati Global Underwriting Ltd.SM producing profitable premium growth over time
- **11% growth in YTD 3-31-24 P&C net written premiums**
 - Commercial up 7%, Personal up 33%, E&S up 7%, Cincinnati Re down 12%, Cincinnati Global up 28%
 - Higher average renewal pricing (percentage rate increases): commercial lines low end of the high-single-digits, personal lines and E&S up high-single-digits
 - Term life insurance earned premiums up 2%

SELECT GROUP OF AGENCIES IN 46 STATES

2,125 agency relationships with 3,188 locations
(as of March 31, 2024)



Our Commercial Top Five = 36%
Ohio, Illinois, Pennsylvania,
North Carolina, Indiana

Our Personal Top Five = 46%
Ohio, New York, California,
Georgia, Illinois

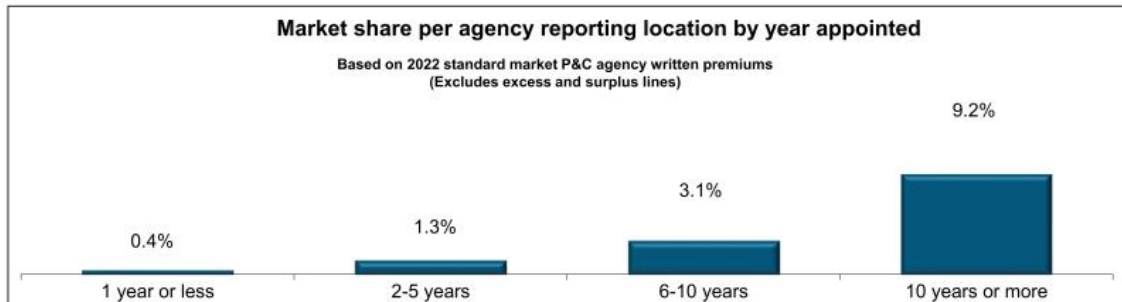
Market Share Top Five
Ohio: 4.3%
Montana: 2.8%
Vermont: 2.5%
Kentucky: 2.2%
Indiana: 2.1%

Based on 2022 data excluding A&H, Flood and Crop

PREMIUM GROWTH POTENTIAL

STEADILY INCREASE OUR SHARE WITHIN APPOINTED AGENCIES

- Cincinnati's share of \$140 billion total* premiums (including approximately \$5 billion E&S) produced by currently appointed agencies is approximately 5%.

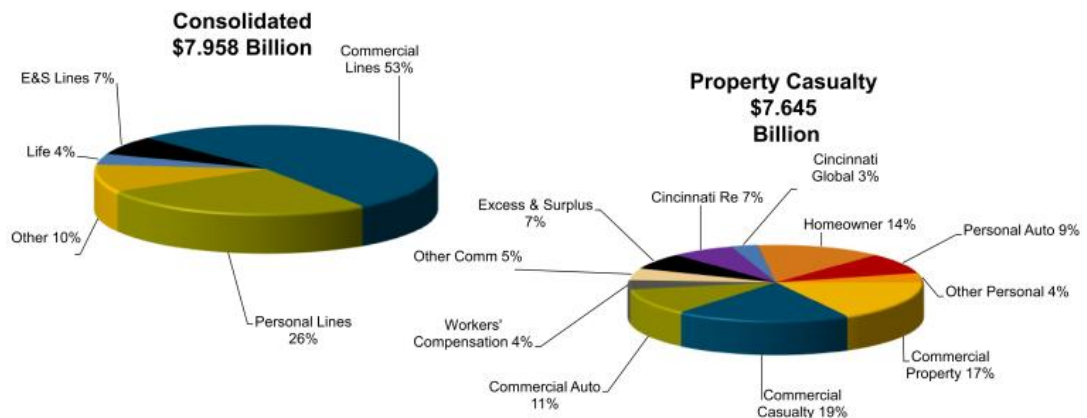


- New appointments also drive premium growth opportunity
 - Agency relationship net count increased by 47% since the end of 2013
 - Agencies appointed during 2019-23 produce \$52 billion total* of standard lines business

* Estimated annual property casualty premiums written with all carriers represented by agencies appointed by Cincinnati Insurance

MARKET FOR 75% OF AGENCY'S TYPICAL RISKS

2023 NET EARNED PREMIUMS



Approximately 15% of commercial premiums = policies with average annual premiums <\$10,000 & 35% >\$100,000; 84% HO accounts include auto

CINCINNATI FINANCIAL AT A GLANCE

- Top 25 U.S. P&C insurer
- A.M. Best rating: A+ Superior
- \$8.0 billion 2023 premiums:

53% Commercial	26% Personal	7% Excess & Surplus
4% Life	7% Cincinnati Re	3% Cincinnati Global
- Agency-centered business model is time-tested
 - Agency relationships strengthened over time by in-person approach
 - Local decision-making operating structure is difficult to replicate
 - Centralized organization versus branch office structure contributes to low expense ratio
- 63 consecutive years of shareholder dividend increases
 - We believe only seven U.S. public companies can match this record
 - 8% increase from 1Q23 ordinary cash dividends declared
 - Yield is attractive, 2.7% in late-May 2024

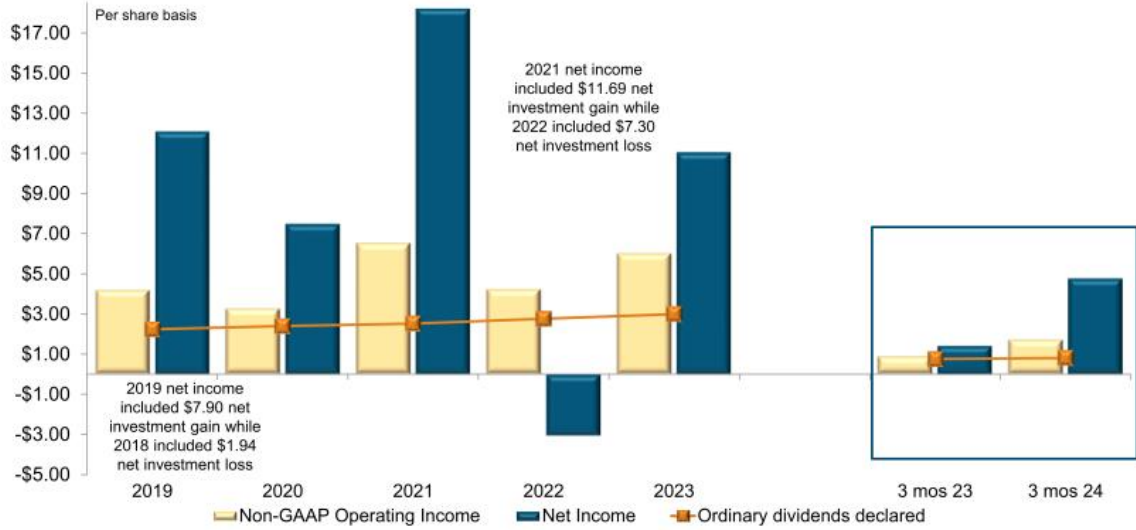


Appendix

Income, Dividend & Cash Flow Trends
Reserve Adequacy & Prior Accident Year Development
Pricing Precision, Premium Growth & Profit Trends
Investment Portfolio Management & Performance
Reinsurance Ceded Program & Additional Agency Statistics
Financial Strength Ratings & Valuation Comparison to Peers

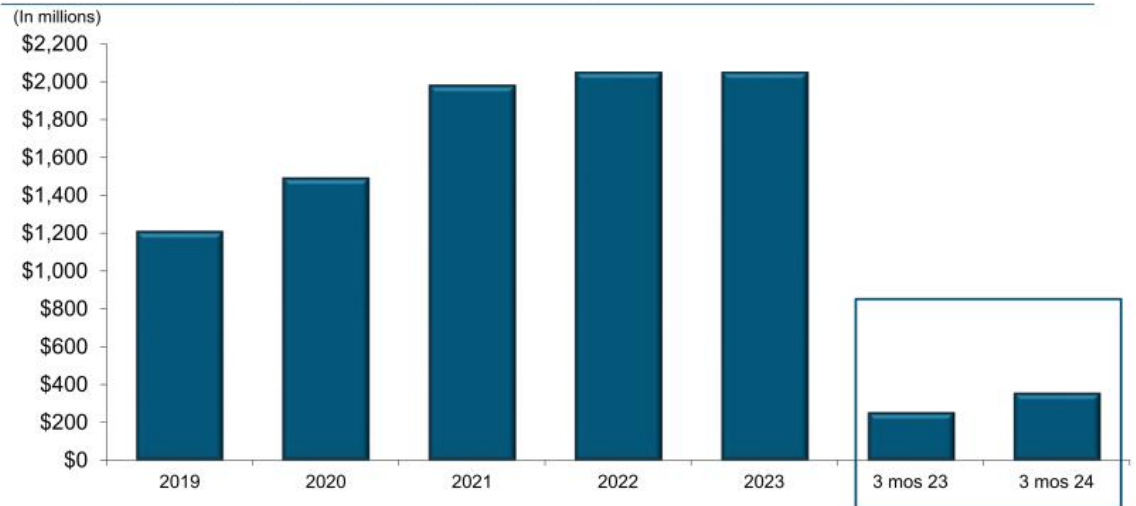


INCOME AND SHAREHOLDER DIVIDENDS



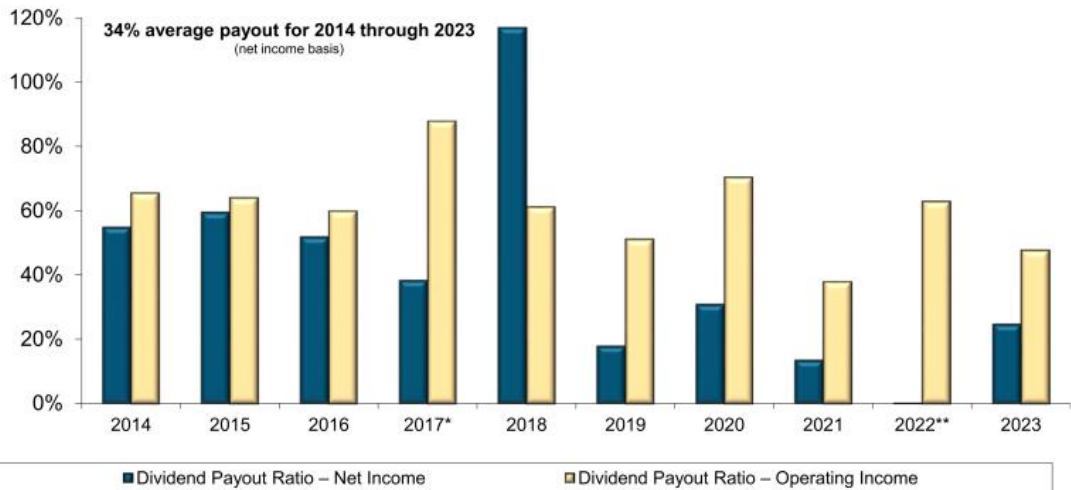
STRONG OPERATING CASH FLOW

CONTRIBUTED TO \$1.4B OF 2023 NET PURCHASES IN INVESTMENT PORTFOLIO



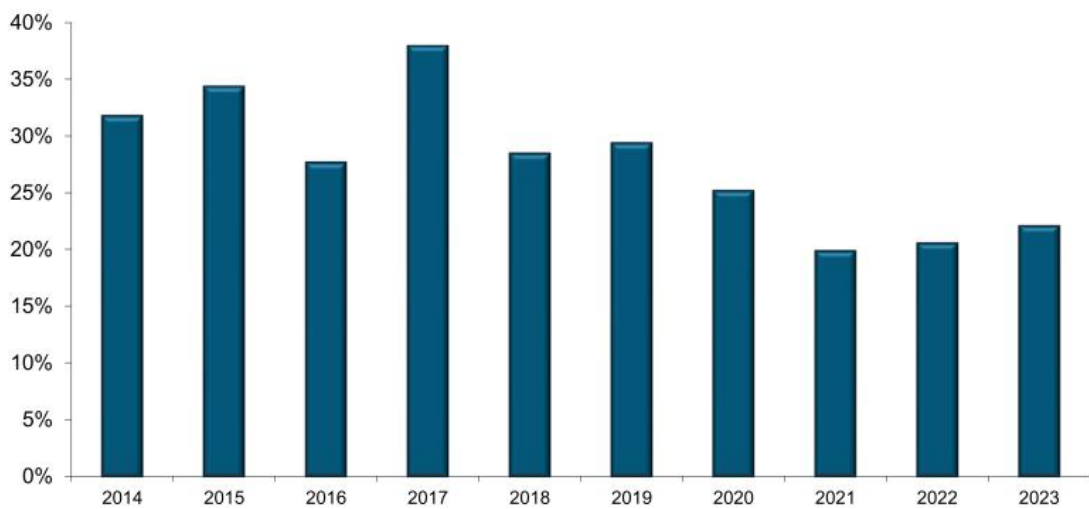
CASH DIVIDEND PAYOUT RATIO

STRONG CAPITAL, CASH FLOW SUPPORT PAYOUT LEVELS



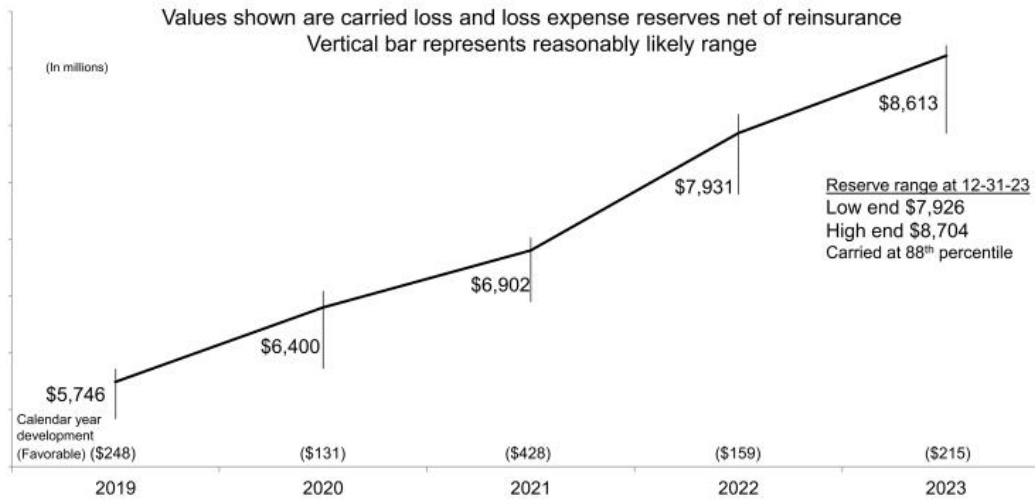
* 2017 net income included \$495 million benefit from net deferred income tax liability revaluation due to U.S. tax reform
 ** 2022 ratio to net income not shown and is not meaningful due to negative net income of \$486 million

DIVIDEND AS A PERCENTAGE OF NET CASH FLOW FROM OPERATIONS



PROPERTY CASUALTY RESERVES

FAVORABLE DEVELOPMENT FOR 35 CONSECUTIVE YEARS

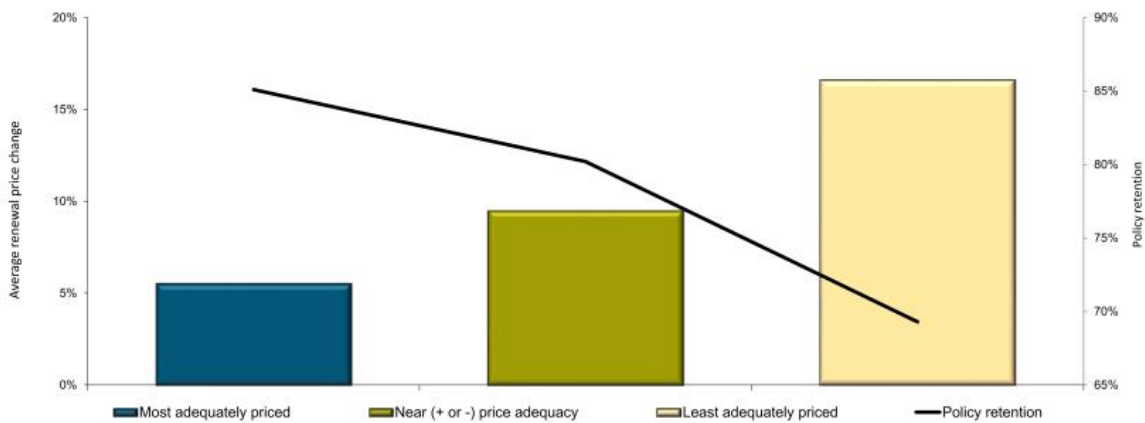


GREATER PRICING PRECISION

IMPROVING PROFIT MARGINS

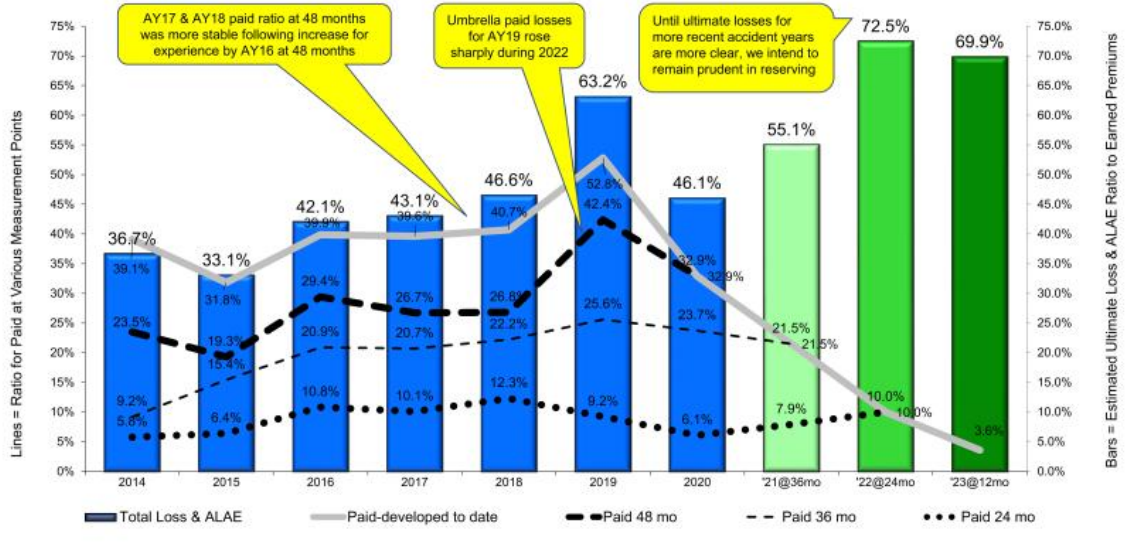
Commercial auto 2023 renewal price increase averages and policy retention by modeled pricing segments illustrates pricing precision effects

Most adequate refers to policies that need less price increase based on pricing adequacy of expiring premium per pricing models



COMMERCIAL UMBRELLA RATIOS – ACTUAL PAID AT 48 MONTHS

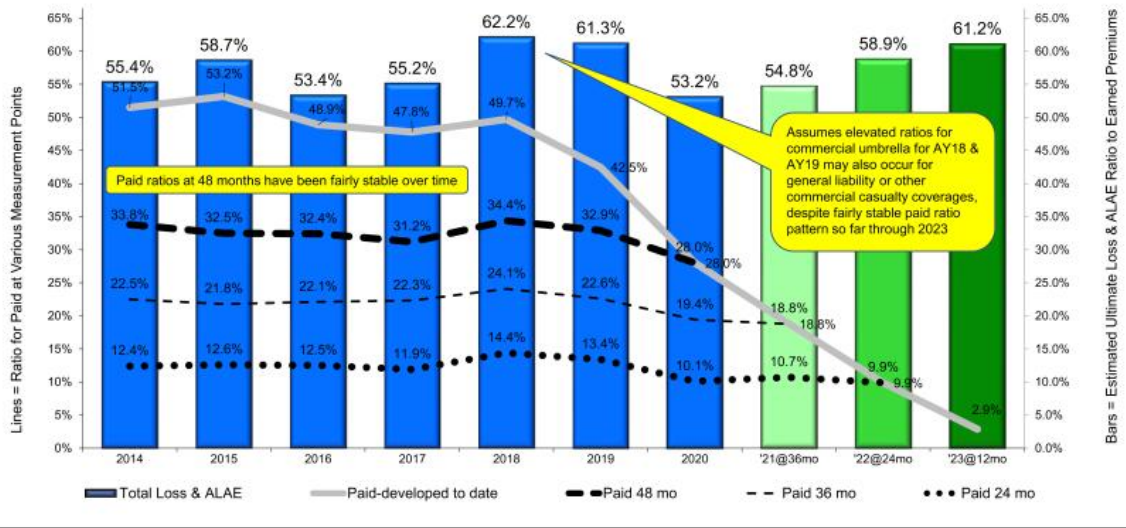
LOSS & ALAE BY ACCIDENT YEAR, DEVELOPED THROUGH 12-31-23



COMMERCIAL CASUALTY EXCLUDING UMBRELLA – ACTUAL PAID AT 48 MONTHS

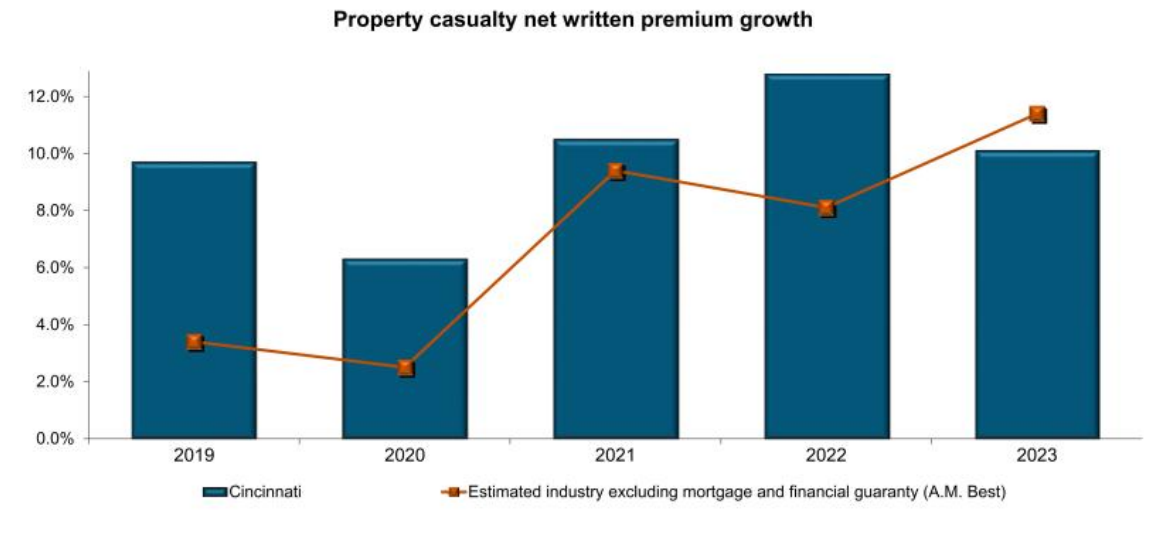
LOSS & ALAE BY ACCIDENT YEAR, DEVELOPED THROUGH 12-31-23

COVERAGES OTHER THAN UMBRELLA REPRESENT APPROXIMATELY 2/3 OF PREMIUMS EARNED



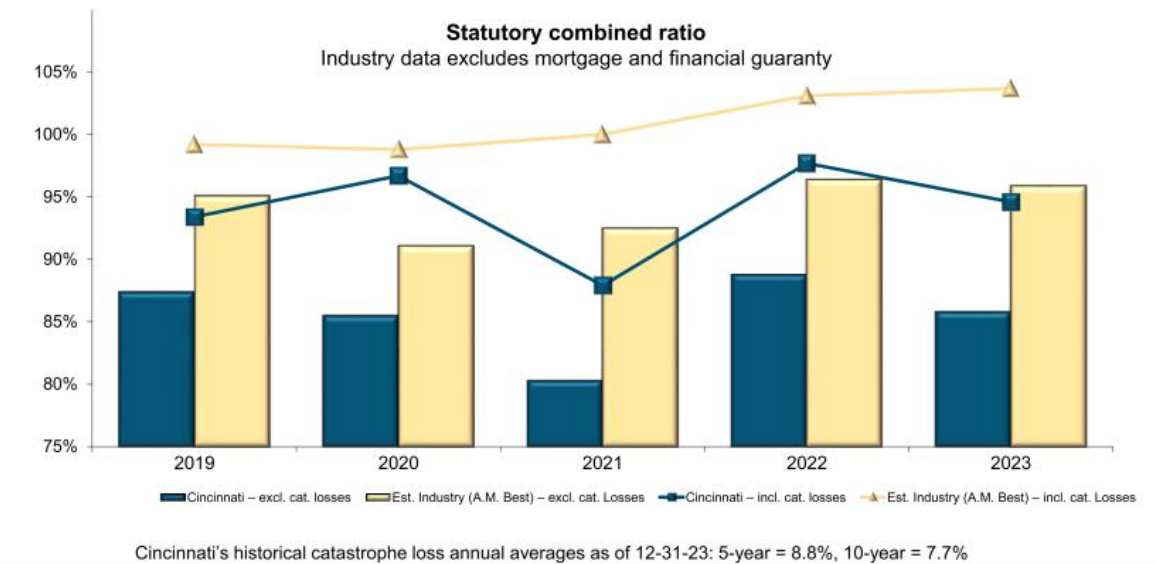
PREMIUM GROWTH VS. INDUSTRY

9.9% 5-YEAR CAGR EXCEEDED INDUSTRY'S 6.9%



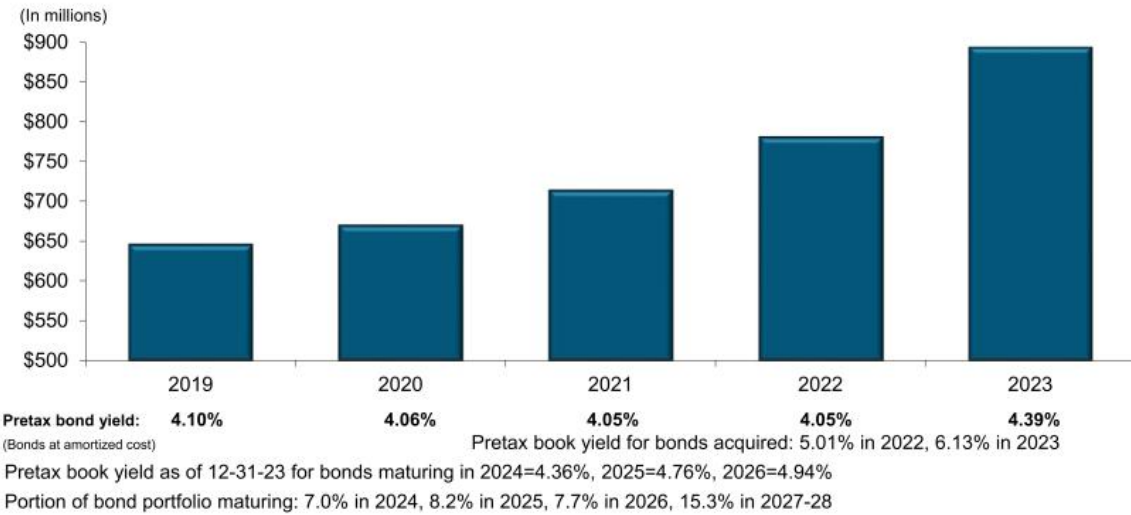
OUTPERFORMING THE INDUSTRY

FIVE-YEAR AVERAGE COMBINED RATIO 6.9 POINTS BETTER



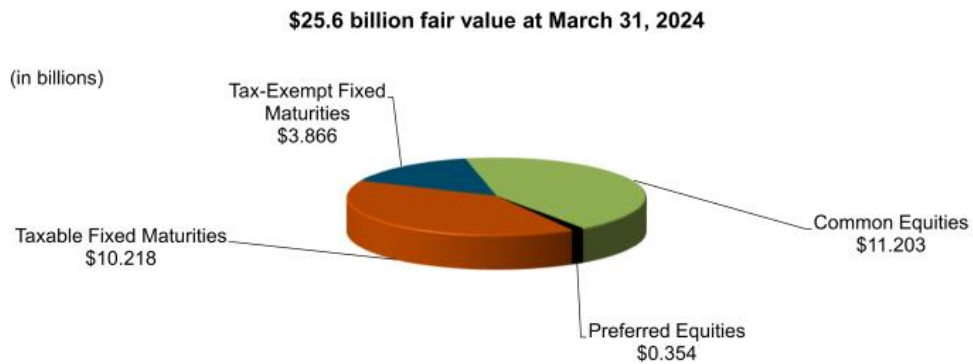
INVESTMENT INCOME

17% GROWTH YTD 3-31-24: INTEREST UP 21%, DIVIDENDS UP 9% (PRETAX)



INVESTMENT PORTFOLIO

INVEST FOR INCOME AND APPRECIATION



Investment leverage: 207% at March 31, 2024
Bond portfolio fair value exceeds insurance reserves liability by approximately 14%

DIVERSIFIED EQUITY PORTFOLIO*

BALANCES INCOME STABILITY & CAPITAL APPRECIATION POTENTIAL

March 31, 2024

Sector	CFC	S&P 500 Weightings
Information technology	33.3%	29.6%
Financial	13.9	13.1
Industrials	12.4	8.8
Healthcare	11.4	12.4
Consumer staples	7.0	6.0
Consumer discretionary	7.0	10.3
Materials	4.5	2.4
Energy	4.4	3.9
Utilities	2.6	2.2
Real estate	2.2	2.3
Telecomm services	1.3	9.0

Portfolio Highlights at 3-31-24

- Microsoft is largest holding
 - 8.4% of publicly traded common stock portfolio
 - 3.7% of total investment portfolio
 - Next four largest holdings, totaling 20.2% of publicly traded common stock portfolio: Apple, Broadcom, JPMorgan and BlackRock
- 9% increase in 1Q24 dividend income
- Appreciated value from cost totaled \$7.2 billion (pretax)
- Annual portfolio returns: (2023 & 2022) 15.2% & (10.9%) [S&P 500: 26.3% & (18.1%)]

* Publicly traded common stock portfolio with 62 holdings (excludes private equity)

BOND PORTFOLIO RISK PROFILE

\$14.084 BILLION AT MARCH 31, 2024

- **Credit risk – A2/A average rating**
 - 96.3% are rated investment grade by nationally recognized statistical rating organizations
- **Interest rate risk**
 - 4.3 years effective duration, 8.3 years weighted average maturity
 - Generally laddered maturity structure
 - 23% of year-end 2023 portfolio matures by the end of 2026, 38% by 2028, 63% by 2033
 - With 43.7% of the investment portfolio invested in common stocks at 3-31-24 we estimated shareholders' equity would decline 3.9% if interest rates were to rise by 100 basis points
- **Bond portfolio is well-diversified**
 - Largest issuer (corporate bond) = 0.8% of total bond portfolio
 - Municipal bond portfolio, well-diversified with approximately 1,800 issuers
 - \$3.866 billion with an average rating of Aa2/AA by Moody's and S&P Global

SOLID REINSURANCE CEDED PROGRAM

BALANCES COSTS WITH SHAREHOLDERS' EQUITY PROTECTION

Major Treaties

(Estimated 2024 ceded premiums)

Property catastrophe

(\$76 million)

- Treaty has one reinstatement provision
- Up to \$40 million additional coverage provided by separate treaties
 - Coverage combinations include business written on a direct basis & Cincinnati Re
 - Cincinnati Re: \$20 million per occurrence limit in excess of \$80 million per event
 - \$8 million estimated annual ceded premiums for these separate treaties
- Cincinnati Global has separate treaties for reinsurance

Property per risk & \$50 million

property excess treaties

(\$80 million)

Casualty per occurrence

(\$20 million)

Casualty excess treaties

(\$4 million for two treaties combined)

Coverage & Retention Summary

(As of January 1, 2024)

For a single event:

- Retain 100% of first \$200 million in losses
- Retention varies between \$200 million & \$1.2 billion
- Max exposure for \$1.2 billion event = \$423 million
 - PML – combined including Cincinnati Re & Cincinnati Global
 - 1-in-100 year event = 4.7% 1-in-250 year = 7.0%
 - (% of shareholders' equity at 12-31-23)

For a single loss:

- Retain 100% of first \$10 million in losses
- Retain 0% of losses \$10-100 million
- Facultative reinsurance for >\$100 million

For a single loss:

- Retain 100% of first \$10 million in losses
- Retain 0% of losses \$10-25 million
- Facultative reinsurance for >\$25 million

Workers' comp, extra-contractual & clash coverage:

- \$25 million excess of \$25 million (first excess treaty)
- \$20 million excess of \$50 million (second treaty)

Primary reinsurers are Swiss Re, Munich Re, Hannover Ruck, Partner Re, TransRe and Lloyd's of London

ADDITIONAL AGENCY STATISTICS

- 43% of 3,116 year-end 2023 reporting locations include:
 - 26% private equity, 12% national brokers, 5% banks
 - Private equity percentage more than doubled compared with year-end 2018
 - National brokers up 4 percentage points, banks down 1 point compared with year-end 2018
- 2023 contribution to new business written premiums (standard lines market)
 - 27% private equity-owned agencies 15% national brokers
 - 5% bank-owned 53% privately-owned or regional/cluster agencies
- 6.3% for largest contributor, among the largest are:
 - Acisure, A.J. Gallagher, Acisure, Assured Partners, BroadStreet Partners, HUB, Keystone, MMA, SecureRisk, USI
- 108 locations acquired during 2023, including:
 - 55 by a private equity firm, 23 by a regional or national broker, 17 by another Cincinnati agency, 12 by a non-Cincinnati agency, 1 by a bank

FINANCIAL STRENGTH RATINGS COMPARISON

Cincinnati	A.M. Best	S&P
	A+	A+
Auto Owners	A++	-
Travelers	A++	AA
Acuity	A+	A+
Allied	A+	A+
Fireman's Fund	A+	AA
Hartford	A+	A+
Selective	A+	A
Central Mutual	A	-
CNA	A	A+
EMC	A	-
Frankenmuth	A	-
General Casualty	A	A+
Hanover	A	A
Harleysville	A	A+
Liberty Mutual	A	A
Safeco	A	A
State Auto	A	A
West Bend	A	-
Westfield	A	-
Zurich	A	A
United Fire Group	A-	-

Source: S&P Global Market Intelligence as of April 7, 2024. Ratings are under continuous review and subject to change and/or affirmation.

VALUATION COMPARISON TO PEERS

