## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q
X Quarterly Report Under Section 13 or 15 (d) of the

Securities Exchange Act of 1934
FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2001
Transition Report Pursuant to Section 13 or 15 (d)
of the Securities Exchange Act of 1934

Commission File Number 0-4604

CINCINNATI FINANCIAL CORPORATION

Exact name of registrant as specified in its charter)

An Ohio Corporation
(State or other jurisdiction of incorporation or organization)

31-0746871
(I.R.S. Employer Identification No.)

6200 South Gilmore Road Fairfield, Ohio 45014-5141
(Address of principal executive offices)
Registrant's telephone number, including area code: 513/870-2000
*Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.
$\qquad$ NO

Securities registered pursuant to Section 12(g) of the Act:
\$2.00 Par Common--161,628,000 shares outstanding at June 30, 2001
\$13,528,000 of 5.5\% Convertible Senior Debentures Due 2002
$\$ 419,634,000$ of $6.9 \%$ Senior Debentures Due 2028

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PART I
ITEM 1.
FINANCIAL STATEMENTS
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## CINCINNATI FINANCIAL CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS



## Liabilities

Insurance reserves:
Losses and loss expenses
Life policy reserves
Unearned premiums
\$ 2,590, 859
636,218
1,016,533 175, 000
13,528
419,634
\$ 2,473,059
605,421
921, 872
170, 000
29, 603
419, 631
17,926
2,036,892
263,502
375, 243
2, 057,641
257, 254
357,615
7,545,335
7,292,096
Shareholders' Equity
Common stock, $\$ 2$ per share; authorized 200,000
shares; issued 2001--174,077; 2000--172,883
shares; outstanding 2001--161,628; 2000--160,891 shares

| 348,153 | 345,766 |
| :---: | :---: |
| 269,673 | 254,156 |
| 1,673,790 | 1,619,954 |
| 4,118,272 | 4,155,929 |
| 6,409,888 | 6,375,805 |
| $(397,547)$ | $(380,810)$ |
| 6,012,341 | 5,994,995 |
| \$ 13,557,676 | \$ 13,287, 091 |

Accompanying notes are an integral part of these condensed consolidated financial statements.

## CINCINNATI FINANCIAL CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME

 (UNAUDITED)(000's omitted except per share data)
Revenues:

Premium income:
Property and casualty

Accident and health
Net premiums earned
Net investment income
Realized gains on investments
Other income

Total revenues

Benefits \& expenses:

Income before income taxes ........................


Net income $\qquad$

Average shares outstanding (basic)
Average shares outstanding (diluted)
Per common share:
Net income (basic)
Net income (diluted)

Cash dividends declared $\qquad$

999,383
37,750
1,766
-------
$1,038,899$
212,032
6,240
6,101
-------
$1,263,272$
$\begin{array}{rr}1,263,272 & 1,150,077\end{array}$

| 781,628 | 646, 895 |
| :---: | :---: |
| 196,605 | 169,706 |
| 95,191 | 82,698 |
| 29,527 | 27,313 |
| $(16,167)$ | $(7,004)$ |
| 20,134 | 19,141 |
| 8,297 | 11,160 |
| 1,115,215 | 949,909 |
| 148, 057 | 200,168 |

26,948
$(472)$
---------

26,476
\$ 121,581 ===========

161, 909
164,395

| $\$$ | .75 |
| :--- | ---: |
| ========== |  |
| $\$$ | .74 |
| ========== |  |
| \$ | .42 |
| $==========$ |  |

$\$$
880,089
37,015
1,476
-------
918,580
209,020
17,624
4,853
---------

$1,150,077$
---
41,02
5,08

46,111
\$ 154, 057 ===========

161,527
164, 895

| $\$$ | .95 |
| :--- | ---: |
| $==========$ |  |
| $\$$ | .94 |
| $==========$ |  |
| $\$$ | .38 |

2001
-----------

| \$ | 509, 817 | \$ | 449, 719 |
| :---: | :---: | :---: | :---: |
|  | 20,662 |  | 20,003 |
|  | 913 |  | 765 |
|  | 531,392 |  | 470,487 |
|  | 110,263 |  | 102,741 |
|  | 2,889 |  | 3,100 |
|  | 845 |  | 2,479 |

578,807

| 424,616 | 329,605 |
| :---: | :---: |
| 102,376 | 86,984 |
| 49,328 | 41,184 |
| 11,898 | 14,092 |
| $(8,644)$ | $(5,553)$ |
| 9,929 | 9,979 |
| 4,722 | 5,876 |
| 594,225 | 482,167 |
| 51,164 | 96,640 |


| 8,614 | 19,449 |
| :---: | :---: |
| $(6,417)$ | 2,497 |

21,946
\$ 74,694
==========

161, 623
165,549


Accompanying notes are an integral part of these condensed consolidated financial statements.

CINCINNATI FINANCIAL CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY (UNAUDITED)
(000's omitted)
SIX MONTHS ENDED JUNE 30, 2000 AND 2001

|  | Common Shares | Stock Amount | Treasury Stock | Paid-In <br> Capital | Retained Earnings | Accumulated Other Comprehensive Income | Total <br> Shareholders' Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Bal. Dec. 31, } \\ & 1999 \end{aligned}$ | 171,862 | \$343, 725 | \$ $(314,294)$ | \$ 237,859 | \$1,623, 890 | \$ 3,530,104 | \$5,421, 284 |
| Net income |  |  |  |  | 154,057 |  | 154, 057 |
| Change in unreal. gains net of inc. taxes of \$325, 210 |  |  |  |  |  | $(603,962)$ | $(603,962)$ |
| Comprehensive (loss) |  |  |  |  |  |  | $(449,905)$ |
| Div. declared |  |  |  |  | $(61,168)$ |  | $(61,168)$ |
| Purchase/issuance of treasury shares |  |  | $(56,097)$ | 4 |  |  | $(56,093)$ |
| Stock options exercised | 423 | 846 |  | 8,226 |  |  | 9,072 |
| Conversion of debentures | 360 | 718 |  | 4,630 |  |  | 5,348 |
| Bal. June 30, 2000 | $\begin{aligned} & 172,645 \\ & ======= \end{aligned}$ | $\begin{gathered} \$ 345,289 \\ ======== \end{gathered}$ | $\begin{aligned} & \$(370,391) \\ & ========= \end{aligned}$ | $\begin{aligned} & \$ 250,719 \\ & ========= \end{aligned}$ | $\begin{aligned} & \$ 1,716,779 \\ & ========== \end{aligned}$ | $\begin{aligned} & \$ 2,926,142 \\ & ========== \end{aligned}$ | $\begin{aligned} & \$ 4,868,538 \\ & ========= \end{aligned}$ |
| $\begin{aligned} & \text { Bal. Dec. 31, } \\ & 2000 \end{aligned}$ | 172,883 | \$345, 766 | \$ (380, 810) | \$ 254,156 | \$ 1, 619, 954 | \$ 4,155,929 | \$5,994,995 |
| Net income |  |  |  |  | 121,581 |  | 121,581 |
| Change in unreal. gains net of inc. taxes of \$20, 277 |  |  |  |  |  | $(37,657)$ | $(37,657)$ |
| Comprehensive income |  |  |  |  |  |  | 83,924 |
| Div. declared |  |  |  |  | $(67,742)$ |  | $(67,742)$ |
| Purchase/issuance of treasury shares |  |  | $(16,737)$ | (1) |  |  | $(16,738)$ |
| Stock options exercised | 111 | 222 |  | 1,608 |  |  | 1,830 |
| Conversion of debentures | 1,083 | 2,165 |  | 13,910 | (3) |  | 16,072 |
| Bal. June 30, 2001 | 174,077 | \$ 348, 153 | \$ $(397,547)$ | \$ 269,673 | \$ 1, 673, 790 | \$ 4,118, 272 | \$ 6,012,341 |

Accompanying notes are an integral part of these condensed consolidated financial statements


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## NOTE I - ACCOUNTING POLICIES

The consolidated financial statements include the accounts of the Company and all of its subsidiaries, each of which is wholly owned, and are presented in conformity with accounting principles generally accepted in the United States of America. All significant inter-company investments and transactions have been eliminated in consolidation. The December 31, 2000 consolidated balance sheet amounts are derived from the audited financial statements but do not include all disclosures required by accounting principles generally accepted in the United States of America.

The preceding summary of financial information for Cincinnati Financial Corporation and consolidated subsidiaries is unaudited, but the Company believes that all adjustments (consisting only of normal recurring accruals) necessary for fair presentation have been made. The results of operations for this interim period are not necessarily an indication of results to be expected for the remaining six months of the year.

INVESTMENTS--Fixed maturities and equity securities have been classified as available for sale and are carried at fair values at June 30, 2001 and December 31, 2000.

JNREALIZED GAINS AND LOSSES (000's omitted)--The increases (decreases) in unrealized gains for fixed maturities and equity securities (net of income tax effects) for the six-month and three-month periods ended June 30 are as follows:

|  | Six | $\begin{aligned} & \text { Months Er } \\ & 2001 \end{aligned}$ | $\begin{gathered} \text { June } 30, \\ 2000 \end{gathered}$ | Three Mont 2001 |  | $\begin{aligned} & \text { d June } \\ & 2000 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed maturities | \$ | 37,295 | \$ (40, 368 ) | (\$ 4,059) | \$ | $(20,781)$ |
| Equity securities |  | $(74,953)$ | $(563,594)$ | 461,093 |  | 42,833 |
| Total | \$ | $(37,658)$ | \$ $(603,962)$ | \$ 457,034 | \$ | 22,052 |

Such amounts are included as additions to and deductions from shareholders' equity.

REINSURANCE (000's omitted)--Premiums earned are net of premiums on ceded business, and insurance losses and policyholder benefits are net of reinsurance recoveries in the accompanying statements of income for the six-month and three-month periods ended June 30 as follows:


NOTE II - STOCK OPTIONS (000's omitted except per share data)
The Company has primarily qualified stock option plans under which options are granted to employees of the Company at prices which are not less than market price at the date of grant and which are exercisable over ten-year periods. On June 30, 2001, outstanding options for Stock Plan No. IV totaled 1,924 shares with purchase prices ranging from a low of $\$ 11.56$ to a high of $\$ 42.87$, outstanding options for Stock Plan V totaled 1,172 shares with purchase prices ranging from a low of $\$ 20.47$ to a high of $\$ 45.37$ and outstanding options for Stock Plan VI totaled 3,978 shares with purchase prices ranging from a low of $\$ 29.38$ to a high of $\$ 41.57$.

The Company is organized and operates principally in two industries and has four reportable segments--commercial lines property and casualty insurance, personal lines property and casualty insurance, life insurance and investment operations. The accounting policies of the segments are the same as those described in Note I - Accounting Policies. Revenue is primarily from unaffiliated customers. Identifiable assets by segment are those assets, including investment securities, used in the Company's operations in each industry. Corporate and other identifiable assets are principally cash and marketable securities. Segment information, for which results are regularly reviewed by Company management in making decisions about resources to be allocated to the segments and assess their performance, is summarized in the following table. Information regarding income before income taxes and identifiable assets is not available for two reportable segments - commercial lines and personal lines - property casualty insurance.

|  | Six Months Ended June 30, |  |  |  |  | Three Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (000's omitted) |  |  | 2001 |  | 2000 |  | 2001 |  | 00 |
| REVENUES |  |  |  |  |  |  |  |  |  |
| Commercial lines insurance | \$ |  | 693,181 | \$ | 584,028 | \$ | 355,238 | \$ | 300,635 |
| Personal lines insurance |  |  | 306,202 |  | 296,061 |  | 154,579 |  | 149, 084 |
| Life insurance |  |  | 39,516 |  | 38,491 |  | 21,575 |  | 20,768 |
| Investment operations |  |  | 218, 272 |  | 226,644 |  | 113,152 |  | 105, 841 |
| Corporate and other |  |  | 6,101 |  | 4,853 |  | 845 |  | 2,479 |
| Total revenues |  |  | 263,272 |  | ,150, 077 | \$ | 645,389 | \$ | 578,807 |
| INCOME (LOSS) BEFORE INCOME TAXES |  |  |  |  |  |  |  |  |  |
| Property and casualty insurance | \$ |  | $(30,138)$ | \$ | 14,302 | \$ | $(38,550)$ | \$ | 6,843 |
| Life insurance |  |  | 2,058 |  | 3,433 |  | (498) |  | 3,745 |
| Investment operations |  |  | 199,479 |  | 204,128 |  | 103,488 |  | 95,942 |
| Corporate and other |  |  | $(23,342)$ |  | $(21,695)$ |  | $(13,276)$ |  | (9,890 |
| Total income before income taxes | \$ |  | 148, 057 | \$ | 200,168 | \$ | 51,164 | \$ | 96,640 |


|  | $\begin{gathered} \text { June 30, } \\ 2001 \end{gathered}$ | $\begin{aligned} & \text { December } 31, \\ & 2000 \end{aligned}$ |
| :---: | :---: | :---: |
| IDENTIFIABLE ASSETS |  |  |
| Property and casualty insurance. | \$ 6,625,738 | \$ 6,487,819 |
| Life insurance. | 1,705,299 | 1,619,169 |
| Corporate and other | 5,226,639 | 5,180,103 |
| Total identifiable assets | \$13,557,676 | \$13,287, 091 |

NOTE IV - FINANCIAL ACCOUNTING PRONOUNCEMENTS
DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES - SFA No. 133 The Company adopted Statement of Financial Accounting Standards No. 133 (SFAS 133), Accounting for Derivative Instruments and Hedging Activities, on January 1, 2001. SFAS 133 requires that all derivative financial instruments, such as convertible debt, convertible preferred stock, interest rate swap contracts and foreign exchange contracts, be recognized in the financial statements and measured at fair value regardless of the purpose or intent for holding them. Changes in the fair market value of derivative financial instruments are either recognized periodically in income or shareholders' equity (as a component of comprehensive income), depending on whether the derivative is being used to hedge changes in fair value or cash flows. The adoption of SFAS 133 did not have a significant impact on the consolidated results of operations, financial position or cash flows of the Company because the Company does not have significant derivative activity.

During the second quarter of 2001, the Company entered into an interest rate swap as a cash flow hedge of variable interest payments. (The risk designated as being hedged is the risk of changes in cash flows attributable to changes in market interest rates.) For this interest rate swap contract under which the Company agrees to pay a fixed rate of interest, the contract is considered to be a hedge against changes in the amount of future cash flows associated with the Company's interest payments of certain variable rate debt obligations (\$31 million notional amount.) Accordingly, the related unrealized gain or loss on this contract is a component of comprehensive income. The interest rate swap contract is reflected at fair value in the Company's consolidated balance sheet. This unrealized gain at June 30, 2001 is not significant. The net effect of this accounting on the Company's operating results is that interest expense on the portion of variable rate debt being hedged is recorded based on fixed interest rates.

On June 29, 2001, Statement of Financial Accounting Standards (SFAS) No. 141, "Business Combinations" was approved by the Financial Accounting Standards Board (FASB). SFAS No. 141 requires that the purchase method of accounting be used for all business combinations initiated after June 30, 2001. Goodwill and certain intangible assets will remain on the balance sheet and not be amortized. On an annual basis, and when there is reason to suspect that their values have been diminished or impaired, these assets must be tested for impairment, and write-downs may be necessary. The Company is required to implement SFAS No. 141 on July 1, 2001 and it has not determined the impact, if any, that this statement will have on its consolidated financial position or results of operations.

On June 29, 2001, SFAS No. 142, "Goodwill and Other Intangible Assets" was approved by the FASB. SFAS No. 142 changes the accounting for goodwill from an amortization method to an impairment-only approach. Amortization of goodwill, including goodwill recorded in past business combinations, will cease upon adoption of this statement. The Company is required to implement SFAS No. 142 on January 1, 2002. The Company does not expect that SFAS No. 142 will have a material effect on its consolidated financial statements.

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (000's omitted, except percentages)

This Management Discussion is intended to supplement the data contained in the financial statements and related notes of Cincinnati Financial Corporation and subsidiaries. The following discussion, related condensed consolidated financial statements and accompanying notes contain certain forward-looking statements that involve potential risks and uncertainties. The Company's future results could differ materially from those discussed. Factors that could cause or contribute to such differences include, but are not limited to: unusually high levels of catastrophe losses due to changes in weather patterns or other natural causes; changes in insurance regulations or legislation that place the Company at a disadvantage in the marketplace; recession or other economic conditions resulting in lower demand for insurance products; sustained decline in overall stock market values negatively impacting the Company's equity portfolio and the ability to generate investment income. Readers are cautioned that the Company undertakes no obligation to review or update the forward-looking statements included in this material.

Premiums earned for the six months ended June 30, 2001 have increased \$120,319 (13\%) over the six months ended June 30, 2000. Also, premiums earned have increased $\$ 60,905$ (13\%) for the three months ended June 30, 2001 over the three months ended June 30, 2000. For the six-month and three-month periods ended June 30, 2001, the premium growth rate of our property and casualty subsidiaries is more than last year because of rate increases of approximately 15-20 percent on many commercial policies. Three-month new business was $\$ 66.8$ million, the same level as last year this time as we have instituted stricter underwriting guidelines. The premium growth of our life and health subsidiary increased 3 percent for the six months ended June 30, 2001 and 4 percent for the three months ended June 30, 2001 compared to the same periods of 2000. The premium growth in our life subsidiary is mainly attributable to increased sales of both traditional and work site marketing products.

For the six-month and three-month periods ended June 30, 2001, investment income, net of expenses, has increased $\$ 8,332$ (4\%) and $\$ 7,522$ (7\%) when compared with the first six months and second three months of 2000, respectively, excluding $\$ 5.3$ million in 2000 interest income from a bank-owned life insurance (BOLI) policy. The increase is the result of the growth of the investment portfolio because of investing cash flows from operations and dividend increases from equity securities. Included in investment income for the six- and three-month periods ended June 30, 2001 are approximately $\$ 4,500$ and $\$ 1,877$ related to changes in fair values of embedded derivatives in the Company's investment portfolio.

Realized gains on investments for the six months ended June 30, 2001 amounted to $\$ 6,240$ compared to $\$ 17,624$ for the six-month period ended June 30, 2000, and $\$ 2,889$ for the three-month period ended June 30, 2001 compared to $\$ 3,100$ for the three-month period ended June 30, 2000. The realized gains are predominantly the result of the sale of preferred equity securities and management's decision to realize the gains and reinvest the proceeds at higher yields. Other equity securities are sold at the discretion of management and reinvested in other equity securities.

Insurance losses and policyholder benefits (net of reinsurance recoveries) increased $\$ 134,733$ (21\%) for the first six months of 2001 over the same period in 2000 and increased $\$ 95,011$ (29\%) for the second quarter when compared to the second quarter of 2000 . The losses of the property and casualty companies have increased $\$ 135,328$ for the six-month period and increased $\$ 91,693$ for the second quarter of 2001, compared to the comparable periods for 2000. Catastrophe losses were $\$ 41,654$ and $\$ 31,488$ respectively, for the first six months of 2001 and 2000 and were $\$ 34,958$ and $\$ 23,376$ respectively, for the second quarter of 2001 and 2000. Losses on newly reported claims of $\$ 250$ and greater were $\$ 58,308$ in the second quarter 2001, compared to $\$ 40,817$ in the second quarter 2000.
Additionally, adverse development on previously reported claims on excess of $\$ 250$ were $\$ 34,597$ in the second quarter 2001, compared to $\$ 19,016$ in the second quarter 2000.

Policyholder benefits of the life insurance subsidiary decreased $\$ 335$ for the first six months of 2001 over the same period of 2000 and increased $\$ 3,318$ for the second quarter when compared to the second quarter of 2000 . The majority of the second quarter increase is the result of a higher incidence of death claims and life related costs.

Property casualty commission expenses increased $\$ 23,293$ for the six-month period ended June 30, 2001 compared to the same period of 2000 and increased \$13,590 for the second quarter of 2001 compared to the same period in 2000. The increase is primarily attributable to increased written premiums. Other operating expenses increased $\$ 11,550$ for the six-month period ended June 30, 2001 compared to the same period for 2000 and increased $\$ 7,672$ for the second quarter of 2001 compared to the same period in 2000. These increases are attributable to increases in staff and costs associated with or related to our investment in technology and our infrastructure to support future growth. Taxes, licenses and fees increased $\$ 1,662$ for the six-month period ended June 30, 2001 compared to the same period in 2000, and second quarter 2001 taxes, licenses and fees decreased \$2,469, compared to second quarter 2000.

Interest expense increased $\$ 993$ for the six-month period ended June 30, 2001 compared to the same period for 2000 and decreased $\$ 50$ for the second quarter of 2001 compared to the same period in 2000. The lower six-month increase and the three-month decrease are both the result of lower interest rate costs on the short term debt than in the same period in the prior year.

In the first six months of 2001, the Company experienced a small decrease in unrealized gains in investments, resulting in comprehensive income (loss) of $\$ 83,924$ in 2001 compared to ( $\$ 449,905$ ) in 2000. The second quarter of 2001 and 2000 resulted in increased unrealized gains, resulting in comprehensive increase of $\$ 506,002$ in 2001 and $\$ 96,747$ in 2000. Our top 10 equity holdings accounted for $\$ 441,178$ of the increase in unrealized gains, net of tax, in the second quarter 2001 and $(\$ 76,519)$ during the year 2001.

Provision for income taxes, current and deferred, have decreased by \$19,635 for the first six months of 2001 compared to the first six months of 2000 and have decreased $\$ 19,749$ for the second quarter of 2001 compared to the second quarter of 2000. The effective tax rates for the six months ended June 30, 2001 and 2000 were $17.9 \%$ and $23.0 \%$, respectively. Second quarter effective tax rates were $4.3 \%$ and $22.7 \%$, for 2001 and 2000, respectively. Rates in 2001 were lower primarily because of underwriting losses in 2001 compared to underwriting gains in 2000.

During 1996, the Company's Board of Directors authorized the repurchase of outstanding shares. During 2001, 457 shares were repurchased at a cost of $\$ 16,747$. Since the inception of the repurchase program, the Company has repurchased 12,232 shares. At June 30, $2001,8.8$ million shares remain authorized for repurchase at any time in the future.

Comprehensive Income - The principal difference between net income and comprehensive income is the net after-tax change in unrealized gains on marketable securities. For the three- and six-month periods ended June 30, 2001 and 2000, such net unrealized gains increased (decreased), net of related income tax effects, by the following amounts (in thousands):

Three months ended June 30 Six months ended June 30

| 2001 | 2000 |
| :---: | :---: |
| ---- | --- |
| $(\$ 457,034$ | $\$ 32,052$ |
| $(\$ 37,657)$ | $(\$ 603,962)$ |

Changes in net unrealized gains on marketable securities result from both market conditions and realized gains recognized in a reporting period.

Market Risk - The Company could incur losses due to adverse changes in market rates and prices. The Company's primary market risk exposures are to changes in price for equity securities and changes in interest rates and credit ratings for fixed maturity securities. The Company could alter the existing investment portfolios or change the character of future investments to manage exposure to market risk. The Company, with the Board of Directors, administers and oversees investment risk through the Investment Committee, which provides executive oversight of investment activities. The Company has specific investment guidelines and policies that define the overall framework used daily by investment portfolio managers to limit the Company's exposure to market risk.

The market risks associated with the Company's investment portfolios have not changed materially from those disclosed at year-end 2000.

## PART II

OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

The Company is involved in no material litigation other than routine litigation incident to the nature of the insurance industry.

ITEM 2. CHANGES IN SECURITIES
There have been no material changes in securities during the second quarter.
ITEM 3. DEFAULTS UPON SENIOR SECURITIES
The Company has not defaulted on any interest or principal payment, and no arrearage in the payment of dividends has occurred.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
On April 7, 2001, the registrant held its Annual Meeting of Stockholders for which the Board of Directors solicited proxies; all nominees named in the Registrant's Proxy Statement were elected.

| SHARES (000'S) |  |
| :---: | :---: |
| FOR | AGAINST/ABSTAIN |
| 139,356 | 1,834 |
| 138, 830 | 2,359 |
| 139, 206 | 1,983 |
| 139,173 | 2,016 |
| 139,376 | 1,813 |
| 139,189 | 2,001 |

ITEM 5. OTHER INFORMATION

No matters to report.
ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K
(a) Exhibits:

Exhibit 11--Statement re-Computation of Per Share Earnings.
(b) The Company was not required to file any reports on Form $8-\mathrm{K}$ during the quarter ended June 30, 2001.

## Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CINCINNATI FINANCIAL CORPORATION
(Registrant)
Date AUGUST 10, 2001
BY/S/ KENNETH W. STECHER

Kenneth W. Stecher
Chief Financial Officer

Basic earnings per share:

| Net income | \$121, 581 | \$154, 057 | \$ 48,967 | \$ 74,694 |
| :---: | :---: | :---: | :---: | :---: |
| Average shares outstanding | 161,909 | 161, 527 | 161,139 | 161, 623 |
| Net income per common share | \$ . 75 | \$ . 95 | \$ . 30 | \$ . 46 |

Diluted earnings per share:

| Net income | \$121, 581 | \$154, 057 | \$ 48,967 | \$ 74,694 |
| :---: | :---: | :---: | :---: | :---: |
| Interest on convertible debentures--net of tax | 429 | 665 | 165 | 337 |
| Net income for per share calculation (diluted) | \$122, 010 | \$154, 722 | \$ 49,132 | \$ 75, 031 |
| Average shares outstanding | 161,909 | 161,527 | 161,139 | 161,623 |
| Effective of dilutive securities: |  |  |  |  |
| 5.5\% convertible senior debentures | 910 | 2,112 | 910 | 2,112 |
| Stock options | 1,576 | 1,256 | 1,761 | 1,814 |
| Total dilutive shares | 164,395 | 164,895 | 163,810 | 165,549 |
| Net income per common share--(diluted) | \$ . 74 | \$ . 94 | \$ . 30 | \$ . 45 |

## ANTI-DILUTIVE SECURITIES

Options to purchase 953 shares of the Company's common stock with exercise prices ranging from $\$ 38.39$ to $\$ 45.37$ per share were outstanding at June 30, 2001, and 1,026 shares with exercise prices ranging from $\$ 35.19$ to $\$ 45.37$ per share were outstanding at June 30, 2000. The shares were not included in the computation of diluted earnings per share for periods either the six or three-month ended June 30, 2001 and 2000, since inclusion of these options would have anti-dilutive effects, as the options-exercise prices exceeded the respective average market prices of the Company's shares.

