### **Cincinnati Financial Corporation**

## **Supplemental Financial Data** for the period ending June 30, 2015

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	A.M. Best	Fitch	Moody's	Standard & Poor's
Cincinnati Financial Corporation				
Corporate Debt	a-	BBB+	A3	BBB+
The Cincinnati Insurance Companies				
Insurer Financial Strength				
Property Casualty Group				
Standard Market Subsidiaries:				
The Cincinnati Insurance Company	A+	A+	A1	A+
The Cincinnati Indemnity Company	A+	A+	A1	A+
The Cincinnati Casualty Company	A+	A+	A1	A+
Surplus Lines Subsidiary:				
The Cincinnati Specialty Underwriters Insurance Company	A	_	_	_
The Cincinnati Life Insurance Company	A	A+	_	A+

Ratings are as of July 27, 2015, under continuous review and subject to change and/or affirmation. For the current ratings, select Financial Strength on cinfin.com.

The consolidated financial statements and financial exhibits that follow are unaudited. These consolidated financial statements and exhibits should be read in conjunction with the consolidated financial statements and notes included with our periodic filings with the U.S. Securities and Exchange Commission. The results of operations for interim periods may not be indicative of results to be expected for the full year.

# Cincinnati Financial Corporation Supplemental Financial Data for the period ending June 30, 2015

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#### **Definitions of Non-GAAP Information and**

#### **Reconciliation to Comparable GAAP Measures**

Cincinnati Financial Corporation prepares its public financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP). Statutory data is prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners' (NAIC) Accounting Practices and Procedures Manual, and therefore is not reconciled to GAAP data.

Management uses certain non-GAAP and non-statutory financial measures to evaluate its primary business areas - property casualty insurance, life insurance and investments. Management uses these measures when analyzing both GAAP and non-GAAP measures to improve its understanding of trends in the underlying business and to help avoid incorrect or misleading assumptions and conclusions about the success or failure of company strategies. Management adjustments to GAAP measures generally: apply to non-recurring events that are unrelated to business performance and distort short-term results; involve values that fluctuate based on events outside of management's control; or relate to accounting refinements that affect comparability between periods, creating a need to analyze data on the same basis.

- Operating income: Operating income is calculated by excluding net realized investment gains and losses (defined as realized investment gains and losses after applicable federal and state income taxes) from net income. Management evaluates operating income to measure the success of pricing, rate and underwriting strategies. While realized investment gains (or losses) are integral to the company's insurance operations over the long term, the determination to realize investment gains or losses in any period may be subject to management's discretion and is independent of the insurance underwriting process. Also, under applicable GAAP accounting requirements, gains and losses can be recognized from certain changes in market values of securities without actual realization. Management believes that the level of realized investment gains or losses for any particular period, while it may be material, may not fully indicate the performance of ongoing underlying business operations in that period.

  For these reasons, many investors and shareholders consider operating income to be one of the more meaningful measures for evaluating insurance company performance. Equity analysts who report on the insurance industry and the company generally focus on this metric in their analyses. The company presents operating income so that all investors have what management believes to be a useful supplement to GAAP information.
- Value creation ratio: This is a measure of shareholder value creation that management believes captures the contribution of the company's insurance operations, the success of its investment strategy and the importance placed on paying cash dividends to shareholders. The value creation ratio measure is made up of two primary components: (1) rate of growth in book value per share plus (2) the ratio of dividends declared per share to beginning book value per share. Management believes this non-GAAP measure is a useful supplement to GAAP information, providing a meaningful measure of long-term progress in creating shareholder value. It is intended to be all-inclusive regarding changes in book value per share, and uses originally reported book value per share in cases where book value per share has been adjusted, such as adoption of Accounting Standards Updates with a cumulative effect of a change in accounting.
- Statutory accounting rules: For public reporting, insurance companies prepare financial statements in accordance with GAAP. However, insurers also must calculate certain data according to statutory accounting rules as defined in the NAIC's Accounting Practices and Procedures Manual, which may be, and has been, modified by various state insurance departments. Statutory data is publicly available, and various organizations use it to calculate aggregate industry data, study industry trends and compare insurance companies.
- Written premium: Under statutory accounting rules, property casualty written premium is the amount recorded for policies issued and recognized on an annualized basis at the effective date of the policy. Management analyzes trends in written premium to assess business efforts. Earned premium, used in both statutory and GAAP accounting, is calculated ratably over the policy term. The difference between written and earned premium is unearned premium.

## Cincinnati Financial Corporation Quick Reference — Second Quarter 2015

(all data shown is for the three months ended or as of June 30, 2015)

(Dollars in millions except per share data)	<i>-</i> 10	0.4004.7	Year over year change
	6/3	0/2015	<u>%</u>
Revenues:			
Commercial lines net written premiums	\$	787	5
Personal lines net written premiums		309	5
Excess & surplus lines net written premiums		46	15
Property casualty net written premiums		1,142	6
Life and accident and health net written premiums		56	4
Annuity net written premiums		9	(26)
Life, annuity and accident and health net written premiums		65	(1)
Commercial lines net earned premiums		745	4
Personal lines net earned premiums		272	5
Excess & surplus lines net earned premiums		42	24
Property casualty net earned premiums		1,059	5
Fee revenue		3	0
Life and accident and health net earned premiums		52	(2)
Investment income		140	3
Realized investment gains, net		60	329
Other revenue		2	0
Total revenues		1,316	8

Income:		
Operating income	\$ 138	84
Realized investment gains, net	38	322
Net income	176	110

Per share (diluted):		
Operating income	\$ 0.83	80
Realized investment gains, net	0.23	360
Net income	1.06	108
Book value	39.60	2
Weighted average shares outstanding	165.5	0

	6/30/2015	Year over year change %
Benefits and expenses:		
Commercial lines loss and loss expenses	\$ 417	(10)
Personal lines loss and loss expenses	216	(5)
Excess & surplus lines loss and loss expenses	21	11
Life and health contract holders' benefits incurred	58	4
Underwriting, acquisition and insurance expenses	340	4
Interest expenses	13	0
Other operating expenses	3	0
Total benefits & expenses	1,068	(4)
Income before income taxes	248	132
Total income tax	72	213

Balance Sheet:	
Fixed maturity investments	\$ 9,675
Equity securities	4,734
Other investments	142
Total invested assets	\$14,551
Loss and loss expense reserves	\$ 4,691
Life policy and investment contract reserves	2,543
Long-term debt and capital lease obligations	823
Shareholders' equity	6,497

Key ratios:	
Commercial lines GAAP combined ratio	87.2 %
Personal lines GAAP combined ratio	109.2
Excess & surplus lines GAAP combined ratio	76.0
Property casualty GAAP combined ratio	92.4
Commercial lines STAT combined ratio	85.9 %
Personal lines STAT combined ratio	105.8
Excess & surplus lines STAT combined ratio	78.7
Property casualty STAT combined ratio	90.7
Value creation ratio	(0.4)%

### Cincinnati Financial Corporation and Subsidiaries Consolidated Statements of Income for the Six Months Ended June 30, 2015

(Dollars in millions)		CFC	CONSOL P&C		CLIC	CFC-I		ELIM		Total
Revenues										
Premiums earned:										
Property casualty	\$	—	\$ 2,174	\$	_		-   \$	_	\$	2,174
Life		_	_		133	_	-	_		133
Premiums ceded		_	(74)	)	(28)	_	-	_		(102)
Total earned premium		_	2,100		105		-	_		2,205
Investment income, net of expenses		24	181		74	_	- [	_		279
Realized investment gains, net		9	92		2	_	-	4		107
Fee revenues		—	4	Ì	2	<del>-</del>	- [	<u> </u>		6
Other revenues		7	1	Ì	_	3		(7)		4
Total revenues	\$	40	\$ 2,378	\$	183	\$ 3	\$	(3)	\$	2,601
Donofita & armanaa										
Benefits & expenses  Losses & contract holders' benefits	\$		\$ 1,366	Φ.	144	\$	-   \$		φ.	1,510
	Þ	_				<u> </u>	-   🌣	<u> </u>	\$	
Reinsurance recoveries		_	(23)	<u> </u>	(26)	_	-	_		(49)
Underwriting, acquisition and insurance expenses		26	651		34		-			685
Interest expense		26	_		_		-			26
Other operating expenses	Φ	14		Ι	153			(8)	_	2.170
Total expenses	\$	40	\$ 1,994	\$	152	\$	\$	(8)	3	2,179
Income before income taxes	\$	_	\$ 384	\$	31	\$ 2	\$	5	\$	422
Provision (benefit) for income taxes										
` '	\$	(4)	\$ 85	\$	(3)	\$ 1	\$	(1)	\$	78
Capital gains/losses		3	33		1		-	1		38
Deferred		(5)	(8)		13	_	-	2	İ	2
Total provision (benefit) for income taxes	\$	(6)	\$ 110	\$	11	\$ 1	\$	2	\$	118
Operating income	\$		\$ 215	2	19	<b>©</b> 1	\$		\$	235
Operating income	Φ		ψ 213	1	19		1 D		Ψ.	233
Net income - current year	\$	6	\$ 274	\$	20	\$ 1	\$	3	\$	304
Net income - prior year	\$	3	\$ 148	\$	22	<b>\$</b> 1	\$	1	\$	175

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding.

### Cincinnati Financial Corporation and Subsidiaries Consolidated Statements of Income for the Three Months Ended June 30, 2015

(Dollars in millions)		CFC	CONSOL P&C		CLIC	CFC-I		ELIM		Total
Revenues										
Premiums earned:										
Property casualty	\$	_	\$ 1,096	\$	_	\$	<u> </u>	<b>—</b>	\$	1,096
Life			<del></del>		68		-[	_		68
Premiums ceded		—	(37)	)	(16)		-1	_		(53)
Total earned premium		_	1,059		52		-1	_		1,111
Investment income, net of expenses		12	91		37		—Ì	_		140
Realized investment gains, net		8	50		1		-1	1		60
Fee revenues		—	2		1		— ĺ	_		3
Other revenues		3	1		_		2	(4)		2
Total revenues	\$	23	\$ 1,203	\$	91	\$	2	§ (3)	\$	1,316
Benefits & expenses										
Losses & contract holders' benefits	\$		\$ 676	¢.	72	\$		§ —	\$	748
Reinsurance recoveries	10		(22)		(14)	Ф	_	<u> </u>	ΙΦ	(36)
Underwriting, acquisition and insurance expenses	-		324		16					340
Interest expense		13	324		10			<u> </u>		13
Other operating expenses	+-	6			_		1	<u> </u>	l I	3
Total expenses	\$	19	\$ 978	•		•	1 1			1,068
1 otai expenses	120	19	3 9/0	<b>3</b>	/4	<b>3</b>	1   1	(4)	) 	1,000
Income before income taxes	\$	4	\$ 225	\$	17	\$	1 3	§ 1	\$	248
Provision (benefit) for income taxes										
Current operating income	\$	(4)	\$ 52	\$	<u>—</u>	\$	1 3	\$ (1)	\$	48
Capital gains/losses		3	18		1		_	_		22
Deferred		(1)	(4)	)	6		_	1	İ	2
Total provision (benefit) for income taxes	\$	(2)			7	\$	1 3	<b>—</b>	\$	72
	Φ.	4	0 137		10	0		D	Φ.	120
Operating income	\$	1	\$ 127	) )	10	3	— [:	<b>S</b> —	\$	138
Net income - current year	\$	6	\$ 159	\$	10	\$	_	1	\$	176
Net income (loss) - prior year	\$	(3)	\$ 74	\$	13	\$	_ :	<b>S</b> —	\$	84

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding.

## Cincinnati Financial Corporation Insurance Subsidiaries Selected Balance Sheet Data

(Dollars in millions)						-			_
	12/31/2015	9/30/2015	6/30	/2015	3/31/2015	12/31/2014	9/30/2014	6/30/2014	3/31/2014
Cincinnati Insurance Consolidated									
Fixed maturities (fair value)			\$	6,435	\$ 6,325	\$ 6,260	\$ 6,344	\$ 6,215	\$ 6,111
Equities (fair value)				3,108	3,108	3,195	3,121	3,094	3,022
Fixed maturities - pretax net unrealized gain				280	387	366	379	414	361
Equities - pretax net unrealized gain				1,297	1,397	1,478	1,387	1,434	1,349
Loss and loss expense reserves - STAT				4,357	4,302	4,158	4,112	4,129	4,037
Equity - GAAP				5,485	5,593	5,594	5,480	5,481	5,384
Surplus - STAT				4,419	4,436	4,472	4,364	4,332	4,308
The Cincinnati Life Insurance Company									
Fixed maturities (fair value)			\$	3,176	\$ 3,199	\$ 3,126	\$ 3,102	\$ 3,091	\$ 2,989
Equities (fair value)				8	9	9	8	8	14
Fixed maturities - pretax net unrealized gain				151	220	197	195	225	186
Equities - pretax net unrealized gain				3	4	3	3	3	6
Equity - GAAP				896	927	904	893	901	867
Surplus - STAT				217	219	223	228	224	232

## Consolidated Cincinnati Insurance Companies Statutory Statements of Income

		For the Three Months Ended June 30,							he		Ended Jun	nded June 30,	
(Dollars in millions)		2015		2014		Change	% Change	2015		2014	Change	% Change	
Underwriting income													
Net premiums written	\$	1,142	\$	1,082	\$	60	6	\$ 2,208	\$	2,119 \$	89	4	
Unearned premiums increase		83		76		7	9	108		134	(26)	(19)	
Earned premiums	\$	1,059	\$	1,006	\$	53	5	\$ 2,100	\$	1,985 \$	115	6	
Losses incurred	\$	558	\$	612	\$	(54)	(9)	\$ 1,125	\$	1,178 \$	(53)	(4)	
Allocated loss expenses incurred		39		39				99		90	9	10	
Unallocated loss expenses incurred		57		56		1	2	119		115	4	3	
Other underwriting expenses incurred		327		314		13	4	643		611	32	5	
Workers compensation dividend incurred		3		4		(1)	(25)	7		8	(1)	(13)	
Total underwriting deductions	\$	984			\$	(41)	(4)	\$ 1,993			(9)		
Net underwriting profit (loss)	\$	75	\$	(19)	\$	94	nm	\$ 107	\$	(17) \$	124	nm	
Investment income													
Gross investment income earned	\$	94	\$	93	\$	1	1	\$ 186	\$	184 \$	2	1	
Net investment income earned		92		91		1	1	183		181	2	1	
Net realized capital gains		34		22		12	55	60		28	32	114	
Net investment gains (net of tax)	\$	126	\$	113	\$	13	12	\$ 243	\$	209 \$	34	16	
Other income	\$	2	\$	1	\$	1	100	\$ 4	\$	3 \$	1	33	
Net income before federal income taxes	\$	203		95		108	114	354		195 \$		82	
Federal and foreign income taxes incurred	\$	53		23		30	130	84				110	
Net income (statutory)	\$	150	\$	72	\$	78	108	\$ 270	\$	155 \$	115	74	

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding.
\*nm - Not meaningful
\*Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

### Consolidated Cincinnati Insurance Companies Losses Incurred Detail

(Dollars in millions)					months		Detai			Ç;	v montl	hs ended	Nine mon	the andad	Twelve mo	nthe and	od
(Donars in mimons)	12/31/15	9/30/15	6/30/15				9/30/14	6/30/14	3/31/14			6/30/14	9/30/15	9/30/14	12/31/15	12/31/1	
Consolidated	12/31/13	9/30/13	0/30/13	3/31/	113 12	/31/14	9/30/14	0/30/14	3/31/14	0/.	30/13	0/30/14	9/30/13	9/30/14	12/31/13	12/31/1	_
Current accident year losses greater than \$5,000,000			\$ 4	5 \$	12 \$	12	\$ 7	\$ 11	s —	S	17	\$ 12		\$ 19		\$ 3	30
Current accident year losses \$1,000,000-\$5,000,000			24		37	46	51	52	23	Ψ	61	74		125		-	72
Large loss prior accident year reserve development			_	<del>*</del> 4)	15	(14)	(6)	17	10		11	27		21		1	7
Total large losses incurred				5 \$	64 \$	44				\$	89			\$ 165		\$ 20	09
Losses incurred but not reported			38		43	112	32 17	(17)			81	5		3 103			33
Other losses excluding catastrophe losses			41'		418	365	432	436	427		835	863		1,295		1,60	
Catastrophe losses			78		42	(13)	11	112	86		120	197		208			97
Total losses incurred			\$ 558		567 \$	508					1,125			\$ 1,690		\$ 2,19	
Commercial Lines				•				* ***			<del>, -</del> .	+ -,-,-		+ -,0>0		<del>+</del> =,=,	-
Current accident year losses greater than \$5,000,000			\$	5 \$	12 \$	12	\$ 7	\$ 11	\$ —	\$	17	\$ 12		\$ 19		\$ 3	30
Current accident year losses \$1,000,000-\$5,000,000			14	4	24	39	45	47	18		38	64		109			49
Large loss prior accident year reserve development			(4	4)	15	(11)	(7)	15	10		11	25		18			7
Total large losses incurred				5 \$	51 \$	40			\$ 28	\$	66	\$ 101		\$ 146		\$ 18	86
Losses incurred but not reported			1'	7	31	95	8	(35)	22		48	(12)		(4)		Ç	90
Other losses excluding catastrophe losses			274	4	272	240	282	292	282		546	574		856		1,09	96
Catastrophe losses			43	3	29	(10)	7	59	58		72	116		123		13	14
Total losses incurred			\$ 349	9 \$	383 \$	365	\$ 342	\$ 389	\$ 390	\$	732	\$ 779		\$ 1,121		\$ 1,48	86
Personal Lines																	
Current accident year losses greater than \$5,000,000			<b>\$</b> —	- \$	- \$	_	\$ —	\$ —	\$ —	\$	_	\$ —		\$ —		\$ -	—
Current accident year losses \$1,000,000-\$5,000,000			10	0	12	6	6	4	4		22	8		14		2	20
Large loss prior accident year reserve development						(3)	2	2				2		4			1
Total large losses incurred			\$ 10	0 \$	12 \$	3	\$ 8	\$ 6	\$ 4	\$	22	\$ 10		\$ 18			21
Losses incurred but not reported			14	4	7	12	3	9	(5)	)	21	4		7			19
Other losses excluding catastrophe losses			130	6	134	119	144	138	138		270	276		420		53	39
Catastrophe losses			34		13	(4)	4	52	27		47	79		83			79
Total losses incurred			\$ 194	4 \$	166 \$	130	\$ 159	\$ 205	\$ 164	\$	360	\$ 369		\$ 528		\$ 65	58
Excess & Surplus Lines																	
Current accident year losses greater than \$5,000,000			<b>\$</b> —	- \$	— \$	_	\$ —	\$ —	\$ —	\$	_	\$ —		\$ —		\$ -	—
Current accident year losses \$1,000,000-\$5,000,000			_	-	1	1	_	1	1		1	2		2			3
Large loss prior accident year reserve development			_				(1)							(1)	)		(1)
Total large losses incurred			\$ -	- \$	1 \$	1	\$ (1)		\$ 1	\$	1			\$ 1		\$	2
Losses incurred but not reported			,	7	5	5	6	9	4		12	13		19		2	24
Other losses excluding catastrophe losses			,	7	12	6	6	6	7		19	13		19		2	25
Catastrophe losses				1	_	1		1	1		1	2		2			4
Total losses incurred			\$ 15	5 \$	18 \$	13	\$ 11	\$ 17	\$ 13	\$	33	\$ 30		\$ 41		\$ :	55

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. The sum of quarterly amounts may not equal the full year as each is computed independently.

## Consolidated Cincinnati Insurance Companies Loss Ratio Detail

				Three mon	the ended				Six mont	hs ended	Nine months ended	Twelve months ended
	12/31/15	9/30/15			12/31/14	9/30/14	6/30/14	3/31/14	6/30/15	6/30/14	9/30/15 9/30/14	12/31/15 12/31/14
Consolidated	12/31/13	7/30/13	0/0/10	3/31/13	12/31/11	7/30/11	0/30/11	3/31/11	0/0/10	0/30/11	7/30/13 7/30/11	12/31/13 12/31/11
Current accident year losses greater than \$5,000,000			0.5%	1.0%	1.0%	0.7 %	1.1%	%	0.8%	0.6%	0.6%	0.7%
Current accident year losses \$1,000,000-\$5,000,000			2.1	3.6	4.7	4.8	5.0	2.3	2.9	3.8	4.2	4.3
Large loss prior accident year reserve development			(0.3)	1.4	(1.4)	(0.5)	1.7	1.1	0.5	1.4	0.7	0.2
Total large loss ratio			2.3%	6.0%	4.3%	5.0 %	7.8%	3.4%	4.2%	5.8%	5.5%	
Losses incurred but not reported			3.6	4.2	10.7	1.7	(1.6)	2.2	3.9	0.2	0.8	3.3
Other losses excluding catastrophe losses			39.6	40.1	35.2	42.3	43.4	43.6	39.8	43.5	43.0	41.0
Catastrophe losses			7.3	4.1	(1.1)	1.0	11.1	8.7	5.7	9.9	6.9	4.9
Total loss ratio			52.8%	54.4%	49.1%	50.0 %	60.7%	57.9%	53.6%	59.4%	56.2%	54.4%
Commercial Lines											,	
Current accident year losses greater than \$5,000,000			0.7%	1.6%	1.5%	1.0 %	1.6%	%	1.2%	0.8%	0.9%	1.0%
Current accident year losses \$1,000,000-\$5,000,000			1.7	3.3	5.6	5.9	6.5	2.6	2.6	4.6	5.1	5.2
Large loss prior accident year reserve development			(0.5)	2.0	(1.5)	(0.9)	2.1	1.4	0.7	1.8	0.9	0.3
Total large loss ratio			1.9%	6.9%	5.6%	6.0 %	10.2%	4.0%	4.5%	7.2%	6.9%	6.5%
Losses incurred but not reported			2.2	4.3	12.8	1.1	(4.8)	3.2	3.2	(0.9)	(0.2)	3.1
Other losses excluding catastrophe losses			37.0	37.1	32.6	39.6	41.0	40.6	37.0	40.8	40.2	38.4
Catastrophe losses			5.8	4.0	(1.1)	0.8	8.3	8.3	4.9	8.3	5.8	4.0
Total loss ratio			46.9%	52.3%	49.9%	47.5 %	54.7%	56.1%	49.6%	55.4%	52.7%	52.0%
Personal Lines											,	
Current accident year losses greater than \$5,000,000			<b>—</b> %	%	%	— %	%	%	<b>—</b> %	%	<u> </u>	<b>—</b> %
Current accident year losses \$1,000,000-\$5,000,000			3.5	4.5	2.2	2.5	1.7	1.4	4.1	1.5	1.8	1.9
Large loss prior accident year reserve development			0.1		(1.1)	0.8	0.6	0.3		0.5	0.7	0.1
Total large loss ratio			3.6%	4.5%	1.1%	3.3 %	2.3%	1.7%	4.1%	2.0%	2.5%	2.0%
Losses incurred but not reported			5.1	2.7	4.5	1.3	3.5	(2.0)	3.9	0.8	0.9	1.8
Other losses excluding catastrophe losses			50.0	49.9	44.8	54.1	53.6	54.5	49.8	54.0	54.1	51.9
Catastrophe losses			12.5	4.9	(1.5)	1.7	20.0	10.6	8.7	15.4	10.7	7.6
Total loss ratio			71.2%	62.0%	48.9%	60.4 %	79.4%	64.8%	66.5%	72.2%	68.2%	63.3%
Excess & Surplus Lines												
Current accident year losses greater than \$5,000,000			<b>—</b> %	<u></u> %	<u> </u>	— %	%	<u> </u>	<b>-%</b>	<u> </u>	<u> </u>	, , ,
Current accident year losses \$1,000,000-\$5,000,000			_	2.5	3.3	_	3.1	3.2	1.2	3.1	1.9	2.3
Large loss prior accident year reserve development			_		(1.8)	(1.3)		(0.3)	_	(0.1)	(0.5)	(0.9)
Total large loss ratio			<b>—</b> %	2.5%	1.5%	(1.3)%	3.1%	2.9%	1.2%	3.0%	1.4%	1.4%
Losses incurred but not reported			18.3	11.8	12.4	14.6	25.7	13.1	15.1	19.6	17.7	16.4
Other losses excluding catastrophe losses			17.5	29.9	17.7	15.3	15.1	21.6	23.5	18.3	17.1	17.2
Catastrophe losses			0.4	0.8	2.9	(0.7)	2.7	3.0	0.6	2.8	1.4	1.8
Total loss ratio			36.2%	45.0%	34.5%	27.9 %	46.6%	40.6%	40.4%	43.7%	37.6%	36.8%

<sup>\*</sup>Certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts.

## Consolidated Cincinnati Insurance Companies Loss Claim Count Detail

-				Three mor	the ended				Six mont	hs ended	Nine months ended	Twelve months ended
	12/31/15	9/30/15	6/30/15			9/30/14	6/30/14	3/31/14	6/30/15	6/30/14	9/30/15 9/30/14	12/31/15 12/31/14
Consolidated											3,00,00	
Current accident year reported losses greater than \$5,000,000			1	2	2	1	2	_	3	2	3	5
Current accident year reported losses \$1,000,000 - \$5,000,000			14	27	31	31	34	15	42	52	83	120
Prior accident year reported losses on large losses			9	15	4	13	10	8	27	18	26	32
Non-Catastrophe reported losses on large losses total			24	44	37	45	46	23	72	72	112	157
Commercial Lines												
Current accident year reported losses greater than \$5,000,000			1	2	2	1	2	_	3	2	3	5
Current accident year reported losses \$1,000,000 - \$5,000,000			9	18	27	24	30	11	26	43	68	99
Prior accident year reported losses on large losses			9	14	3	11	9	7	26	17	23	28
Non-Catastrophe reported losses on large losses total			19	34	32	36	41	18	55	62	94	132
Personal Lines												
Current accident year reported losses greater than \$5,000,000			_	_	_	_	_	_	_	_	_	_
Current accident year reported losses \$1,000,000 - \$5,000,000			5	8	3	6	3	3	15	7	13	18
Prior accident year reported losses on large losses			_	1	_	2	1	1	1	1	3	3
Non-Catastrophe reported losses on large losses total			5	9	3	8	4	4	16	8	16	21
Excess & Surplus Lines												
Current accident year reported losses greater than \$5,000,000			_	_	_	_	_	_	_	_	_	_
Current accident year reported losses \$1,000,000 - \$5,000,000			_	1	1	1	1	1	1	2	2	3
Prior accident year reported losses on large losses			_	_	1	_	_	_	_	_	_	1
Non-Catastrophe reported losses on large losses total				1	2	1	1	1	1	2	2	4

<sup>\*</sup>The sum of quarterly amounts may not equal the full year as each is computed independently.

## Consolidated Cincinnati Insurance Companies Direct Written Premiums by Risk State by Line of Business for the Six Months Ended June 30, 2015 Compared Lines Personal Lines F&S Consolidated Consult Research F&S

			mercial L	ines		Pe	rsonal Line	es	_E & S	Consol	idated	Comm'l	Personal	E & S	Consol
Risk		Comm	Comm	Workers'	Other	Personal	Home	Other	All	2015	2014	Change	Change	Change	Change
State	Casualty P	roperty	Auto	Comp	Comm	Auto	Owner	Personal	Lines	Total	Total	<u>%</u>	%	%	%
ОН	\$ 84.7 \$	69.2	\$ 42.0	s — \$	18.9	\$ 63.7	\$ 54.4	\$ 17.6	\$ 7.5	\$ 358.0	\$ 351.0	4.4	(1.2)	5.1	2.2
IL	35.1	28.1	15.7	27.8	7.4	16.0	15.0	4.3	6.5	155.9	157.8	(2.2)		16.4	(1.2)
IN	29.7	27.3	16.6	16.9	6.8	16.7	18.0	4.1	5.4	141.5	137.8	3.3	(1.6)	3.5	1.9
PA	32.7	23.5	21.3	27.4	6.1	6.8	5.4	2.1	4.3	129.6	127.7	(0.1)	6.3	39.1	1.5
GA	20.3	20.0	14.0	7.1	6.7	20.3	21.8	5.4	5.4	121.0	115.0	4.2	5.5	18.2	5.3
MI	22.8	19.0	11.6	10.4	6.1	23.1	16.1	2.7	4.1	115.9	109.9	(0.5)	14.8	23.8	5.3
NC	22.1	24.0	12.0	9.5	6.9	16.6	13.5	4.0	3.4	112.0	107.3	(0.2)	16.6	2.5	4.4
TN	19.6	19.1	11.4	5.0	5.9	9.5	11.3	3.0	2.2	87.0	85.3	(0.5)	8.7	4.1	1.9
KY	14.2	16.7	10.1	2.0	3.3	13.9	12.9	3.1	2.7	78.9	76.9	2.0	2.5	13.2	2.5
AL	14.2	17.4	6.8	0.5	4.6	10.4	16.9	3.4	4.1	78.3	77.0	(0.4)	3.8	8.0	1.7
VA	18.3	15.8	11.6	9.5	5.1	5.9	5.1	1.6	2.7	75.6	74.8		7.5	(2.9)	1.0
MN	18.2	13.2	6.5	7.0	2.7	9.2	9.3	2.6	2.5	71.2	62.8	12.7	12.2	32.6	13.2
WI	17.1	12.9	8.2	16.5	3.5	4.5	4.6	1.8	1.5	70.6	72.4	(2.7)		(18.5)	(2.6)
TX	23.5	14.4	14.7	0.7	2.2				8.4	63.9	62.3	0.2	(39.8)	21.7	2.6
MO	15.3	16.0	7.9	7.6	3.3	3.3	4.6	1.0	3.6	62.6	61.1	1.7	5.3	9.1	2.6
MD	10.7	6.4	8.0	6.5	1.9	3.9	3.1	0.9	1.5	42.9	39.2	4.9	31.5	16.9	9.4
IA	10.0	9.9	4.3	8.5	3.0	2.4	2.8	0.8	1.1	42.8	44.2	(3.5)	(1.0)	4.0	(3.0)
NY	17.2	8.6	6.4	1.6	1.9	2.3	1.1	0.3	1.4	40.8	38.5	3.7	42.4		6.1
AR	5.6	9.7	3.8	1.3	2.8	5.0	5.6	1.3	1.4	36.5	34.2	1.8	15.3	9.4	6.2
FL	13.4	8.6	4.8	0.6	1.5	2.3	0.7	0.4	3.3	35.6	39.3	4.1	(63.4)	49.9	(9.1)
AZ	8.6	4.7	5.9	3.2	1.5	3.0	2.1	0.8	1.8	31.6	29.6	0.7	31.0	38.1	7.0
UT	9.2	4.9	6.3	0.2	1.9	4.2	2.2	0.5	1.5	30.9	27.4	9.3	14.3	54.4	11.9
SC	6.2	5.7	4.1	1.8	2.2	4.8	3.2	0.9	1.6	30.5	27.5	3.7	25.2	41.0	10.8
KS	6.2	7.3	3.4	3.9	1.9	2.5	3.6	0.7	0.7	30.2	29.8	1.5	(3.2)	56.2	1.4
CO	9.3	5.1	6.0	0.4	1.0		0.2		3.2	25.2	22.4	9.5	14.1	40.0	12.7
MT	9.4	4.9	4.9		0.9	1.3	1.5	0.3	0.4	23.6	21.0	13.5	9.1	(9.5)	12.4
NE ID	5.2	5.5	2.7 4.2	5.0	1.3	0.4	0.5	0.1	1.0	21.7 20.6	19.5	14.2	(1.3)	(10.7)	11.9
OR	7.1 5.6	4.2 3.5	3.8	0.1	1.1 1.1	1.7	1.1 0.6	0.3	0.8 2.5	18.7	19.3	5.2 32.4	14.5 102.4	2.9	6.4
WV	5.5	4.6	3.8	1.1	0.7	1.3	0.6	0.2	1.5	17.4	13.5 18.3	(4.9)	(14.8)	40.1	38.7 (4.4)
VT	2.5	2.3	1.4	3.2	1.0	0.7	0.2	0.1	0.4	17.4	12.9	(3.7)		(17.9)	(3.6)
ND	4.7	3.3	2.3	3.2	0.7	0.7	0.7	0.2	0.4	12.1	12.4	(1.6)		(31.7)	(1.9)
NM	4.7	2.2	2.5	0.6	0.7	- 0.4	- 0.4	0.1	0.2	10.8	8.6	25.8	(35.0)	9.1	25.0
WA	3.6	2.5	2.5	— U.U	1.0				0.9	10.5	9.7	6.4	(200.7)	26.4	7.8
NH	2.1	1.8	1.1	1.8	0.3	0.9	0.8	0.3	0.3	9.4	9.4	1.0	(1.9)	(6.4)	0.1
CT	2.1	2.1	1.2	0.8	0.4	0.5	0.8	0.3	0.3	8.1	5.1	39.2	664.4	81.7	59.1
DE	2.7	1.6	1.5	1.1	0.5	— — — — — — — — — — — — — — — — — — —	- 0.5	- 0.2	0.2	7.6	6.4	19.4	(100.0)	60.5	20.4
SD	1.5	1.8	1.0	1.5	0.5				0.2	6.6	7.4	(9.7)	67.2	(5.6)	(9.6)
WY	1.3	1.2	0.7		0.3				0.3	3.8	3.2	18.9	23.5	11.0	18.3
All Other	2.7	1.1	1.7	3.6	1.1		_	_	0.6	10.8	10.8	1.0	20.9	25.4	2.3
Total	\$ 544.5 \$	450.1		\$ 194.8 \$	120.8		\$ 239.8		\$ 91.9	\$ 2,263.1		2.4	4.4	15.4	3.4
Other Direct	— —	1.0	2.2	3.6		5.6	0.1		ψ <i>)</i> 1. <i>)</i>	12.5	11.3	9.3	11.0	nm	10.0
Total Direct	\$ 544.5 \$	451.1			120.8	\$263.1		\$ 65.1	\$ 91.9	\$ 2,275.6		2.5	4.5	15.4	3.4
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<sup>\*</sup>Dollar amounts shown are rounded to the nearest hundred thousand; certain amounts may not add due to rounding. Percentage changes are calculated based on whole dollar amounts.

<sup>\*</sup>nm - Not meaningful

### **Quarterly Property Casualty Data - Commercial Lines**

(Dollars in millions)					Thi	ree mon	ths er	nded						Six mon	ths er	nded	Nine mor	nths	ended	Twelve mo	nths	ended
	12/31/15	9/30/15	6/3	0/15		31/15			9/30/14	6	/30/14	3/31/14		5/30/15		30/14	9/30/15		30/14	12/31/15		31/14
Commercial casualty:																						
Written premiums			\$	274	\$	266	\$ 2	234 \$	228	\$	249	\$ 258	\$	540	\$	507		\$	735		\$	969
Earned premiums				252		244	2	243	237		234	224		496		458			695			938
Current accident year before catastrophe losses			:	59.6%		59.2%	5	9.2%	60.2%	6	61.7%	56.39	6	59.4%	,	59.1%			59.4%			59.4%
Current accident year catastrophe losses				_		_		_	_		_	_		_		_			_			_
Prior accident years before catastrophe losses				(9.1)		1.1	1:	2.1	(3.6)		(10.5)	3.6		(4.1)		(3.6)			(3.6)			0.5
Prior accident years catastrophe losses						_		_	`—			_				_						_
Total loss and loss expense ratio			:	50.5%		60.3%	7	1.3%	56.6%	6	51.2%	59.9%	6	55.3%	)	55.5%			55.8%			59.9%
Commercial property:																						
Written premiums			\$	218	\$	206	\$ 1	192 \$	194	\$	197	\$ 193	\$	424	\$	390		\$	584		\$	776
Earned premiums				201		196	1	191	186		180	171		399		351			537			728
Current accident year before catastrophe losses				42.1%		53.6%	4	5.7%	54.3%	6	50.8%	53.49	6	47.8%	)	52.1%			52.9%			51.0%
Current accident year catastrophe losses				19.6		16.7	(	0.5	5.2		25.8	27.7		18.2		26.7			19.3			14.3
Prior accident years before catastrophe losses				(2.0)		(1.9)		1.8	(3.1)		(9.8)	(0.6)		(2.0)		(5.3)			(4.6)			(2.9)
Prior accident years catastrophe losses				0.1		(3.8)	(	(2.7)	(1.3)		(2.3)	(0.9)		(1.8)		(1.6)			(1.5)			(1.8)
Total loss and loss expense ratio			:	59.8%		64.6%	4.	5.3%	55.1%	6	64.5%	79.6%	6	62.2%	,	71.9%			66.1%			60.6%
Commercial auto:																						
Written premiums			\$	149	\$	149	\$ 1	131 \$	128	\$	144	\$ 145	\$	298	\$	289		\$	417		\$	548
Earned premiums				139		136	1	137	133		132	126		275		258			391			528
Current accident year before catastrophe losses			,	75.8%		72.3%	6.	5.6%	69.1%	6	72.1%	68.0%	6	74.1%	)	70.0%			69.8%			68.7%
Current accident year catastrophe losses				1.3		_	(	0.1)	(0.6)		4.1	_		0.7		2.1			1.2			0.9
Prior accident years before catastrophe losses				8.3		8.6	1	1.2	9.3		9.0	(0.2)		8.4		4.5			6.1			7.4
Prior accident years catastrophe losses				(0.2)		(0.1)		_			_	(0.2)		(0.2)		(0.1)			(0.1)			(0.1)
Total loss and loss expense ratio				85.2%		80.8%	7	6.7%	77.8%	6	85.2%	67.69	6	83.0%	)	76.5%			77.0%			76.9%
Workers' compensation:																						
Written premiums			\$	89	\$			81 \$	86	\$		\$ 106	\$	193	\$	198		\$	284		\$	365
Earned premiums				90		93		90	93		95	92		183		187			280			370
Current accident year before catastrophe losses			,	77.6%		71.5%	7	5.9%	75.0%	6	83.2%	76.89	6	74.5%	)	80.0%			78.4%			77.8%
Current accident year catastrophe losses				_		_		_	_		_	_		_		_			_			_
Prior accident years before catastrophe losses			(-	44.8)		(16.1)	(	7.5)	(16.1)		(21.2)	(10.3)		(30.3)		(15.8)			(15.9)			(13.9)
Prior accident years catastrophe losses				_		_		_	_		_	_		_		_			_			_
Total loss and loss expense ratio				32.8%		55.4%	6	8.4%	58.9%	6	62.0%	66.59	6	44.2%	)	64.2%			62.5%			63.9%
Other commercial:																						
Written premiums			\$	55	\$	58	\$	61 \$	68	\$	66	\$ 69	\$	113	\$	135		\$	203		\$	264
Earned premiums				61		64		69	71		73	79		125		152			223			292
Current accident year before catastrophe losses				42.7%		54.4%	5	8.5%	50.2%	6	59.6%	46.79	6	48.6%	)	52.9%			52.0%			53.4%
Current accident year catastrophe losses				3.4		9.7	(.	(2.7)	2.0		17.8	17.9		6.6		17.9			12.8			9.2
Prior accident years before catastrophe losses			(	13.6)		(0.2)	(1:	3.8)	(5.6)		(4.2)	3.5		(6.7)		(0.2)			(1.9)			(4.8)
Prior accident years catastrophe losses				1.2		(2.6)		(1.2)	(0.8)		0.8	(1.3)		(0.7)		(0.3)			(0.5)			(0.7)
Total loss and loss expense ratio				33.7%		61.3%	4	0.8%	45.8%	6	74.0%	66.89	6	47.8%	,	70.3%			62.4%			57.1%

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.

### **Quarterly Property Casualty Data - Personal Lines**

(Dollars in millions)				П	Three moi	nths e	ended					,	Six month	ns ended	Nine mo	nths	ended	Twelve mo	onths	ended
<u> </u>	12/31/15	9/30/15	6/30/	15	3/31/15	12/3	31/14	9/30/14	6	/30/14	3/31/14	6	/30/15	6/30/14	9/30/15	9/	30/14	12/31/15	12/	31/14
Personal auto:																				
Written premiums			\$ 14	2 §	3 114	\$	114 5	\$ 135	\$	133	\$ 107	\$	256	\$ 240		\$	375		\$	489
Earned premiums			12	5	123		122	121		117	116		248	233			354			476
Current accident year before catastrophe losses			79.	7%	81.6%		70.2%	73.9%	6	80.5%	79.5%	Ó	80.8%	80.1%			77.9%			76.0%
Current accident year catastrophe losses			2.	3	0.2		(1.2)	1.1		4.9	0.5		1.2	2.7			2.2			1.3
Prior accident years before catastrophe losses			5.	8	3.0		2.8	2.0		(1.7)	(3.4)		4.4	(2.6)			(1.0)			_
Prior accident years catastrophe losses			(0.	1)	(0.2)					(0.2)	(0.4)		(0.3)	(0.3)			(0.2)			(0.2)
Total loss and loss expense ratio			87.	7%	84.6%		71.8%	77.0%	6	83.5%	76.2%	ó	86.1%	79.9%	) )		78.9%			77.1%
Homeowner:																				
Written premiums			\$ 13	2 \$	98	\$	107	\$ 123	\$	128	\$ 98	\$	230	\$ 226		\$	349		\$	456
Earned premiums			11	4	114		113	110		111	109		228	220			330			443
Current accident year before catastrophe losses			52.	9%	55.5%	. 4	44.3%	51.1%	6	59.5%	61.3%	Ó	54.1%	60.4%			57.4%			54.0%
Current accident year catastrophe losses			25.	6	12.3		(0.9)	4.8		41.5	28.3		19.0	35.0			25.0			18.3
Prior accident years before catastrophe losses			(2.	4)	(5.1)		(0.2)	(0.7)		3.6	(6.5)		(3.7)	(1.4)			(1.2)			(0.9)
Prior accident years catastrophe losses			(0.	3)	(1.2)		(1.2)	(1.2)		(0.9)	(5.4)		(0.7)	(3.2)			(2.6)			(2.2)
Total loss and loss expense ratio			75.	8%_	61.5%		42.0%	54.0%	6	103.7%	77.7%	Ó	68.7%	90.8%	Ď		78.6%			69.2%
Other personal:																				
Written premiums			\$ 3	5 \$	5 29	\$	28 \$		\$	33	\$ 26	\$	64	\$ 59		\$	95		\$	123
Earned premiums			3	3	31		31	32		30	29		64	59			91			122
Current accident year before catastrophe losses			58.	2%	49.6%	. 4	44.3%	59.3%	6	42.3%	46.5%	ó	53.9%	44.3%			49.6%			48.3%
Current accident year catastrophe losses			8.	4	2.8		0.5	0.4		7.9	7.8		5.6	7.8			5.2			4.0
Prior accident years before catastrophe losses			(4.	9)	1.1		(1.3)	17.3		(5.4)	(1.9)		(1.9)	(3.6)			3.8			2.5
Prior accident years catastrophe losses			0.	0	(0.8)		(0.1)	(0.4)		(0.5)	0.2		(0.4)	(0.1)			(0.2)			(0.2)
Total loss and loss expense ratio			61.	7%	52.7%		43.4%	76.6%	<u></u>	44.3%	52.6%	ó	57.2%	48.4%			58.4%			54.6%

### **Quarterly Property Casualty Data - Excess & Surplus Lines**

(Dollars in millions)					Th	ree mo	onths (	ended						5	Six mont	hs ended	Nine mor	nths e	nded	Twelve m	onths	ended
	12/31/15	9/30/15	6/	30/15	3/	31/15	12/3	31/14	9/3	0/14	6/3	30/14	3/31/14	6	/30/15	6/30/14	9/30/15	9/3	30/14	12/31/15	12/	/31/14
Excess & Surplus:																						
Written premiums			\$	46	\$	42	\$	39	\$	39	\$	40	\$ 35	\$	88	\$ 75		\$	114		\$	153
Earned premiums				42		40		39		42		34	33		82	67			109			148
Current accident year before catastrophe losses				69.3%	)	72.1%	6	62.1%	:	57.8%		75.4%	80.6%	ó	70.7%	77.9%	ó		70.2%			68.1%
Current accident year catastrophe losses				0.6		1.2		2.9		(0.7)		2.3	3.0		0.9	2.6			1.4			1.8
Prior accident years before catastrophe losses			(	(20.2)		(13.6)	(	16.1)	(	15.4)	(	(21.3)	(27.1)		(17.0)	(24.1)		(	(20.8)			(19.6)
Prior accident years catastrophe losses				(0.1)		(0.3)		0.1		0.1		0.6	0.1		(0.2)	0.4			0.2			0.2
Total loss and loss expense ratio				49.6%	)	59.4%	6	49.0%	-	41.8%		57.0%	56.6%	ó	54.4%	56.8%	ó		51.0%			50.5%

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently

### Cincinnati Insurance Companies Consolidated Loss and Loss Expense Analysis

(Dollars in millions)	Paid losses	Paid loss expense	Total paid	Change in case reserves	Change in IBNR reserves	Change in loss expense reserves	Total change in reserves	Case incurred	IBNR incurred	Loss expense incurred	Total incurred
Gross loss and loss expense incurred	for the six mon	ths ended June	30, 2015								
Commercial casualty	\$ 124	\$ 70	\$ 194	\$ 54	\$ 18	\$ 9	\$ 81	\$ 178	\$ 18	\$ 79	\$ 275
Commercial property	209	18	227	32	4	_	36	241	4	18	263
Commercial auto	154	27	181	7	29	12	48	161	29	39	229
Workers' compensation	90	19	109	(12)	( )	(8)	(21)	78	(1)	11	88
Other commercial	65	11_	76	(18)		2	(17)	47	(1)	13	59
Total commercial lines	642	145	787	63	49	15	127	705	49	160	914
Personal auto	155	29	184	3	22	5	30	158	22	34	214
Homeowners	123	13	136	21	1	(1)	21	144	1	12	157
Other personal	28	2	30	1	6		7	29	6	2	37
Total personal lines	306	44	350	25	29	4	58	331	29	48	408
Commercial casualty & property	12	8	20	8	12	4	24	20	12	12	44
Total excess & surplus lines	12	8	20	8	12	4	24	20	12	12	44
Total property casualty	\$ 960	\$ 197	\$ 1,157	\$ 96	\$ 90	\$ 23	\$ 209	\$ 1.056	\$ 90	\$ 220	\$ 1,366
				.5 90	<u>.s 90</u>	<u>5</u> 25	5 209	<u>5 1,050</u>	.5 90	5 220	<u>5 1,500</u>
Ceded loss and loss expense incurred											
Commercial casualty	\$ 2	\$ 2	\$ 4	\$ (4)	\$ 1	\$ —	\$ (3)	( )	\$ 1	\$ 2	
Commercial property	_		_	17			17	17			17
Commercial auto	_	_	_	1	<del>_</del>	_	1	1	<del>_</del>	_	1
Workers' compensation	5		5	1	(1)			6	(1)		5
Other commercial	3		3	(4)			(4)	(1)			(1)
Total commercial lines	10	2	12	11			11	21		2	23
Personal auto	1	_	1	(1)	_	_	(1)	_	_	_	_
Homeowners	1	_	1	<u> </u>	_	_	<u> </u>	1	_	_	1
Other personal											
Total personal lines	2	_	2	(1)	_	_	(1)	1	_	_	1
Commercial casualty & property	(1)		(1)	1	(1)				(1)		(1)
Total excess & surplus lines	(1)		(1)	1	(1)	_	<u> </u>		(1)		(1)
Total property casualty	\$ 11	\$ 2	<b>\$</b> 13	\$ 11	\$ (1)	\$	\$ 10	\$ 22	\$ (1)	\$ 2	\$ 23
Net loss and loss expense incurred for	r the six months	s ended June 30	. 2015								
Commercial casualty	\$ 122	\$ 68	\$ 190	\$ 58	\$ 17	\$ 9	\$ 84	\$ 180	\$ 17	\$ 77	\$ 274
Commercial property	209	18	227	15	4		19	224	4	18	246
Commercial auto	154	27	181	6	29	12	47	160	29	39	228
Workers' compensation	85	19	104	(13)		(8)	(21)	72		11	83
Other commercial	62	11_	73	(14)		2	(13)	48	(1)	13	60
Total commercial lines	632	143	775	52	49	15	116	684	49	158	891
Personal auto	154	29	183	4	22	5	31	158	22	34	214
Homeowners	122	13	135	21	1	(1)		143	1	12	156
Other personal	28	2	30	1	6	(1)	7	29	6	2	37
Total personal lines	304	44	348	26	29	4	59	330	29	48	407
•						·					
Commercial casualty & property	13	8	21		13	4	24	20	13	12	45
Total excess & surplus lines	13	<u>8</u>	21	<u>7</u>	13	4	24	<u>20</u>	<u>13</u>	12	45
Total property casualty	\$ 949	\$ 195	<b>\$ 1,144</b>	\$ 85	\$ 91	<u>\$ 23</u>	<u>\$ 199</u>	\$ 1,034	<u>\$ 91</u>	\$ 218	<u>\$ 1,343</u>

### Cincinnati Insurance Companies Consolidated Loss and Loss Expense Analysis

					LAPCHSC						
(Dollars in millions)	Paid losses	Paid loss expense	Total paid	Change in case reserves	Change in IBNR reserves	Change in loss expense reserves	Total change in reserves	Case incurred	IBNR incurred	Loss expense incurred	Total incurred
Gross loss and loss expense incurred				Φ 21	Φ 2	Φ (5)		Φ 0.4	Φ 2	Φ 21	A 100
Commercial casualty	\$ 73	\$ 36	\$ 109	\$ 21	\$ 3	\$ (5)	\$ 19	\$ 94	\$ 3	\$ 31	\$ 128
Commercial property	113	8	121	5	13	(2)	16	118	13	6	137
Commercial auto	76	13	89	3	17	9	29	79	17	22	118
Other commercial	45	9	54	(5)	(13)	(2)	(20)	40	(13)	7	34
Specialty packages	28	5	33	(9)		(4)	(13)	19		1	20
Total commercial lines	335	71	406	15	20	(4)	31	350	20	67	437
Personal auto	78	14	92	1	15	2	18	79	15	16	110
Homeowners	76	7	83	4	_	(1)	3	80	_	6	86
Other personal	11_		12	2	6_		8_	13_	6_		20
Total personal lines	165	22	187	7	21	1	29	172	21	23	216
Commercial casualty & property	8	1	12	1	8	2	11	9	8	6	23
Total excess & surplus lines	8	4	12	1	8	2	11	9	- 8	6	23
Total property casualty	\$ 508	\$ 97	\$ 605	\$ 23	\$ 49	\$ (1)	\$ 71	\$ 531	\$ 49	\$ 96	\$ 676
				<u> </u>	<del>\$ 47</del>	J (1)	<del>y</del> /1	<del>\$ 331</del>	<del>\$ 7</del> 7	<del>\$</del> 70	\$ 070
Ceded loss and loss expense incurred		onths ended Ju									
Commercial casualty	\$ 2	\$ 1	\$ 3	\$ (2)	\$ —	\$ —	\$ (2)	\$ —	\$ —	\$ 1	<b>\$</b> 1
Commercial property			_	18			18	18			18
Commercial auto	_	_	<del>-</del>	_	_	_	_	_	_	_	<del>-</del>
Workers' compensation	2		2	1	(1)			3	(1)		2
Other commercial	2	<del></del>	2	(3)		_	(3)	(1)	<del>-</del>	<del></del>	(1)
Total commercial lines	6	1	7	14	(1)	_	13	20	(1)	1	20
Personal auto	_	(1)	(1)	_	_	_	_	_	_	(1)	(1)
Homeowners	1		1	_	_	_	_	1	_		1
Other personal											
Total personal lines	1	(1)	_	_	_	_	_	1	_	(1)	_
Commercial casualty & property				1	1		2	1	1		2
Total excess & surplus lines				1	1		2	1	1		2
Total property casualty	<u>\$</u> 7	<u> </u>	<u>\$</u> 7	\$ 15	<u>s</u> –	<u> </u>	\$ 15	\$ 22	<u>s</u> _	<u> </u>	\$ 22
	Ψ ,			ψ 13	ψ	ψ —	<del>\$ 13</del>	ψ 22	Ψ	Ψ	Ψ 22
Net loss and loss expense incurred for		ths ended June	30, 2015								
Commercial casualty	\$ 71	\$ 35		\$ 23	\$ 3	\$ (5)	\$ 21	\$ 94	\$ 3	\$ 30	\$ 127
Commercial property	113	8	121	(13)	13	(2)	(2)	100	13	6	119
Commercial auto	76	13	89	3	17	9	29	79	17	22	118
Workers' compensation	43	9	52	(6)	(12)	(2)	(20)	37	(12)	7	32
Other commercial	26	5	31	(6)		(4)	(10)	20		1	21
Total commercial lines	329	70	399	1	21	(4)	18	330	21	66	417
Personal auto	78	15	93	1	15	2	18	79	15	17	111
Homeowners	75	7	82	4	_	$\overline{(1)}$	3	79		6	85
Other personal		1	12	2	6		8	13_	6		20
Total personal lines	164	23	187	7	21	1	29	171	21	24	216
Commercial casualty & property	8	1	12		7	2	9	8	7	6	21
Total excess & surplus lines	8	4	12		7	2	9	8	7	6	21
Total property casualty	\$ 501	\$ 97	\$ 598	\$ 8	\$ 49	\$ (1)	\$ 56	\$ 509	\$ 49	\$ 96	\$ 654
Total property casualty	φ J01	ψ <i>91</i>	<u>φ 370</u>	<u>ψ</u> 0	<del>ψ 49</del>	φ (1)	φ 30	<del>φ</del> 509	<del>ψ +</del> 9	<del>ψ 90</del>	ψ 034

### Consolidated Cincinnati Insurance Companies Quarterly Property Casualty Data

(Dollars in millions)				Three mo	nths e	nded					Six mon	ths ended	Nine months ended	Twelve mor	nths ended
	12/31/15	9/30/15	6/30/15	3/31/15	12/3	1/14	9/30/14	6/3	0/14	3/31/14	6/30/15	6/30/14	9/30/15 9/30/14	12/31/15	12/31/14
Premiums															
Agency renewal written premiums			\$ 1,018	\$ 983	\$	906	\$ 958	\$	974	\$ 956	\$ 2,001	\$ 1,930	\$ 2,888	\$	3,794
Agency new business written premiums			138	116		122	125		133	123	254	256	381		503
Other written premiums			(14)	(33)		(41)	(46)		(25)	(42)	(47)	(67)	(113)		(154)
Net written premiums – statutory*			\$ 1,142	\$ 1,066	\$ !	987	\$ 1,037	\$ 1,	,082	\$ 1,037	\$ 2,208	\$ 2,119	\$ 3,156	\$	3 4,143
Unearned premium change			(83)	(25)		48	(12)		(76)	(58)	(108)	(134)	(146)		(98)
Earned premiums			\$ 1,059	\$ 1,041	\$ 1,	035	\$ 1,025	\$ 1,	,006	\$ 979	\$ 2,100	\$ 1,985	\$ 3,010	\$	3 4,045
Year over year change %															
Agency renewal written premiums			5%	3%	o	6%	5%	6	11%	13%	6 4%	12%	9%		9%
Agency new business written premiums			4	(6)		(5)	(11)		(4)	(9)	(1)	(7)	(8)		(7)
Other written premiums			44	21		45	(84)		26	(320)	30	(52)	(64)		(8)
Net written premiums – statutory*			6	3		9	1		10	7	4	8	6		6
Paid losses and loss expenses															
Losses paid			\$ 501	\$ 448	\$ 4	478	\$ 543	\$	517	\$ 484	\$ 949	\$ 1,001	\$ 1,543	\$	3 2,021
Loss expenses paid			97	98		98	96		98	100	195	198	295		392
Loss and loss expenses paid			\$ 598	\$ 546	\$ :	576	\$ 639	\$	615	\$ 584	\$ 1,144	\$ 1,199	\$ 1,838	\$	3 2,413
Incurred losses and loss expenses															
Loss and loss expense incurred			\$ 654	\$ 689		622	\$ 622		707	\$ 676	\$ 1,343	\$ 1,383	\$ 2,005		3 2,627
Loss and loss expenses paid as a % of incurred			91.4%	79.2%	6 9	2.6%	102.7%	6 8	87.0%	86.4%	6 85.2%	86.7%	91.7%		91.9%
Statutory combined ratio															
Loss ratio			52.7%	54.4%	6 4	19.0%	50.0%	6 (	60.7%	57.9%	53.6%	59.4%	56.2%		54.4%
Loss adjustment expense ratio			9.1	11.7	1	1.1	10.7		9.5	11.2	10.3	10.3	10.4		10.6
Net underwriting expense ratio			28.9	30.0		31.7	30.6		29.4	29.0	29.4	29.2	29.7		30.1
Statutory combined ratio			90.7%	96.1%	6 9	1.8%	91.3%	6	99.6%	98.1%	93.3%		96.3%		95.1%
Contribution from catastrophe losses			7.5	4.1	(	(0.9)	1.2		11.4	8.9	5.8	10.2	7.1		5.1
Statutory combined ratio excl. catastrophe losses			83.2%	92.0%	6 9	2.7%	90.1%	6 8	88.2%	89.2%	87.5%	88.7%	89.2%		90.0%
GAAP combined ratio															
GAAP combined ratio			92.4%	97.5%	6 9	0.4%	91.0%		00.9%	100.3%	94.9%				95.6%
Contribution from catastrophe losses			7.5	4.1		(0.9)	1.2		11.4	8.9	5.8	10.2	7.1		5.1
GAAP combined ratio excl. catastrophe losses			84.9%	93.4%	6 9	1.3%	89.8%	6	89.5%	91.4%	89.1%	90.4%	90.2%		90.5%

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.

<sup>\*</sup>nm - Not meaningful

<sup>\*</sup>Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

### Cincinnati Insurance Companies Quarterly Property Casualty Data - Commercial Lines

(Dollars in millions)					Thre	e mor	nths	ended							Six r	nonth	s ended	Nine months ended	Twelve m	onths ended
	12/31/15	9/30/15	6/3	30/15	3/31	1/15	12/	/31/14	9/	/30/14	6/	30/14	3/	31/14	6/30/	15	6/30/14	9/30/15 9/30/14	12/31/15	12/31/14
Premiums																				
Agency renewal written premiums			\$	699	\$	730	\$	645	\$	651	\$	669	\$	713	\$ 1,42	29 \$	3 1,382	\$ 2,033		\$ 2,678
Agency new business written premiums				93		79		86		89		95		90	17	72	185	274		360
Other written premiums				(5)		(26)		(32)		(36)		(16)		(32)		31)	(48)	(84)		(116)
Net written premiums – statutory*			\$	787	\$	783	\$	699	\$	704	\$	748	\$	771	\$ 1,57		5 1,519	\$ 2,223		\$ 2,922
Unearned premium change				(42)		(50)		31		16		(34)		(79)		92)	(113)	(97)		(66)
Earned premiums			\$	745	\$ '	733	\$	730	\$	720	\$	714	\$	692	\$ 1,47	78	5 1,406	\$ 2,126		\$ 2,856
Year over year change %																				
Agency renewal written premiums				4%		2%		6%	ı	3%	)	11%	ı	13%		3%	12%	9%		8%
Agency new business written premiums				(2)		(12)		(7)		(13)		(4)		(7)	(	(7)	(6)	(8)		(8)
Other written premiums				69		19		49		(140)		33		nm	3	35	(100)	(115)		(14)
Net written premiums – statutory*				5		2		10		(2)		10		6		3	8	5		6
Paid losses and loss expenses																				
Losses paid			\$	329	\$ 3	303	\$	325	\$	368	\$	347	\$	327	\$ 63		674	\$ 1,041		\$ 1,366
Loss expenses paid				71		73		75		74		75		76	14		151	226		300
Loss and loss expenses paid			\$	400	\$ 3	376	\$	400	\$	442	\$	422	\$	403	\$ 77	76	825	\$ 1,267		\$ 1,666
Incurred losses and loss expenses																				
Loss and loss expense incurred			\$	417	\$ 4	474	\$	454	\$	428	\$	461	\$	469	\$ 89	)1 \$	930	\$ 1,358		\$ 1,812
Loss and loss expenses paid as a % of incurred				95.9%	7	9.3%		88.1%	1	103.3%	)	91.5%		85.9%	87	.1%_	88.7%	93.3%		91.9%
Statutory combined ratio																				
Loss ratio				46.9%	5	2.2%		49.9%		47.5%	)	54.7%		56.1%		.6%	55.4%	52.8%		52.0%
Loss adjustment expense ratio				9.1		2.5		12.4		11.9		9.8		11.8	10		10.8	11.1		11.5
Net underwriting expense ratio				29.9		9.9		32.5		32.2		30.5		28.5	29		29.5	30.3		30.8
Statutory combined ratio				85.9%		4.6%		94.8%		91.6%	)	95.0%		96.4%		.2%	95.7%			94.3%
Contribution from catastrophe losses		,		5.9		4.0		(1.0)		1.0		8.6		8.5		.0	8.5	6.0		4.3
Statutory combined ratio excl. catastrophe losses				80.0%	9	0.6%		95.8%		90.6%	)	86.4%		87.9%	85	.2%	87.2%	88.2%		90.0%
GAAP combined ratio																				
GAAP combined ratio				87.2%	9	6.6%		93.6%		90.7%	)	96.3%		99.9%		.9%	98.1%	95.6%		95.1%
Contribution from catastrophe losses				5.9		4.0		(1.0)		1.0		8.6		8.5		.0	8.5	6.0		4.3
GAAP combined ratio excl. catastrophe losses				81.3%		2.6%		94.6%		89.7%		87.7%	_	91.4%	86	.9%	89.6%	89.6%		90.8%

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.

<sup>\*</sup>nm - Not meaningful

<sup>\*</sup>Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

### Cincinnati Insurance Companies Quarterly Property Casualty Data - Personal Lines

(Dollars in millions)				Three	mont	hs ended							Six mon	ths	ended	Nine mor	ths	ended	Twelve m	onths	ended
	12/31/15	9/30/15	6/30/15	3/31/	/15	12/31/14	9/	/30/14	6/30/	14	3/31/14	4	6/30/15	6	/30/14	9/30/15	9/	30/14	12/31/15	12/	/31/14
Premiums																					
Agency renewal written premiums			\$ 285	\$ 2	23	\$ 233	\$	278	\$ 2	76	\$ 218	;  :	\$ 508	\$	494		\$	772		\$	1,005
Agency new business written premiums			30		24	24		23		24	21		54		45			68			92
Other written premiums			(6)		(6)	(8)		(7)		(6)	(8	$) \perp$	(12)		(14)			(21)			(29)
Net written premiums – statutory*			\$ 309	\$ 2	41 5	\$ 249	\$	294	\$ 2	94	\$ 231	ाः	\$ 550	\$	525		\$	819		\$	1,068
Unearned premium change			(37)		27	17		(31)	(.	36)	23		(10)		(13)			(44)			(27)
Earned premiums			\$ 272	\$ 2	68 5	\$ 266	\$	263	\$ 2	58	\$ 254	. !	\$ 540	\$	512		\$	775		\$	1,041
Year over year change %	,											Т									
Agency renewal written premiums			3%	6	2%	4%	6	8%	ı	10%	12	2%	3%	•	11%			10%			8%
Agency new business written premiums			25		14	0		(18)	(2	20)	(25	(i)	20		(22)			(21)			(16)
Other written premiums			_		25	11		13		25	_	-	14		13			13			12
Net written premiums – statutory*			5		4	4		6		8	7		5		8			7			6
Paid losses and loss expenses												Т									
Losses paid			\$ 165	\$ 1	39	\$ 147	\$	170	\$ 1	57	\$ 152	:  :	\$ 304	\$	319		\$	489		\$	636
Loss expenses paid			22		22	21		19		20	21		44		41			60			81
Loss and loss expenses paid			\$ 187	\$ 1	61	\$ 168	\$	189	\$ 1	37	\$ 173		\$ 348	\$	360		\$	549		\$	717
Incurred losses and loss expenses																					
Loss and loss expense incurred			<b>\$ 216</b>	-	91 5	\$ 148	\$	177	-	27	\$ 188		\$ 407	\$	415		\$	592		\$	740
Loss and loss expenses paid as a % of incurred	<u> </u>		86.69	<b>6</b> 84	1.3%	113.5%	6	106.8%	82	.4%	92.0	)%	85.5%	)	86.7%			92.7%			96.9%
Statutory combined ratio																					
Loss ratio			71.19	<b>6</b> 61	1.9%	48.9%	6	60.5%	79	.4%	64.8	3%	66.6%	)	72.2%			68.2%			63.3%
Loss adjustment expense ratio			8.5		9.1	6.9		6.9		.3	9.3		8.8		8.8			8.1			7.8
Net underwriting expense ratio			26.2		).4	29.3		26.3	26	.6	30.5		28.0		28.3			27.6			28.0
Statutory combined ratio			105.8%	<b>6</b> 101	1.4%	85.1%	6	93.7%	114	.3%	104.6	%	103.3%	)	109.3%			103.9%			99.1%
Contribution from catastrophe losses			12.6		1.9	(1.4)		2.0	20		10.8		8.8		15.7			11.0			7.8
Statutory combined ratio excl. catastrophe loss	ses		93.29	<b>6</b> 96	5.5%	86.5%	6	91.7%	93	.9%	93.8	3%	94.5%	<u> </u>	93.6%			92.9%			91.3%
GAAP combined ratio																					
GAAP combined ratio			109.29	<b>6</b> 101	1.4%	83.7%	6	95.0%		.8%	103.0		105.3%	)	109.4%			104.5%			99.2%
Contribution from catastrophe losses			12.6		1.9	(1.4)		2.0	20		10.8		8.8		15.7			11.0			7.8
GAAP combined ratio excl. catastrophe losses			96.69	6 96	5.5%	85.19	6	93.0%	95	.4%	92.2	0/6	96.5%		93.7%			93.5%			91.4%

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.

<sup>\*</sup>nm - Not meaningful

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### Cincinnati Insurance Companies Quarterly Property Casualty Data - Excess & Surplus Lines

(Dollars in millions)	Three months ended											S	Six months ended		Nine months ended		Twelve months ended							
	12/31/15	9/30/15	6/3	30/15	3/3	1/15	12/	/31/14	9/.	30/14	6/3	30/14	3/	31/14	6	/30/15	6/	30/14	9/30/15	9/	30/14	12/31/15	12/	31/14
Premiums																								
Agency renewal written premiums			\$	34	\$	30	\$	28	\$	29	\$	29	\$	25	\$	64	\$	54		\$	83		\$	111
Agency new business written premiums				15		13		12		13		14		12		28		26			39			51
Other written premiums				(3)		(1)		(1)		(3)		(3)		(2)		(4)		(5)			(8)			(9)
Net written premiums – statutory*			\$	46	\$	42	\$	39	\$	39	\$	40	\$	35	\$	88	\$	75		\$	114		\$	153
Unearned premium change				(4)		(2)		0		3		(6)		(2)		(6)		(8)			(5)			(5)
Earned premiums			\$	42	\$	40	\$	39	\$	42	\$	34	\$	33	\$	82	\$	67		\$	109		\$	148
Year over year change %																								
Agency renewal written premiums				17%		20%		17%	)	16%	)	12%	)	32%		19%		20%			19%	,		18%
Agency new business written premiums				7		8		0		18		56		20		8		37			30			21
Other written premiums				—		50		50		(50)		(50)		0		20		(25)			(33)			(13)
Net written premiums – statutory*				15		20		15		15		21		30		17		25			21			20
Paid losses and loss expenses																								
Losses paid			\$	8	\$	5	\$	6	\$	5	\$	3	\$	5	\$	13	\$	8		\$	13		\$	19
Loss expenses paid				3		4		2		3		3		3		7		6			9			11
Loss and loss expenses paid			\$	11	\$	9	\$	8	\$	8	\$	6	\$	8	\$	20	\$	14		\$	22		\$	30
Incurred losses and loss expenses																								
Loss and loss expense incurred			\$	21	\$	24	\$	20	\$	17	\$	19	\$	19	\$	45	\$	38		\$	55		\$	75
Loss and loss expenses paid as a % of incurred				52.4%	3	37.5%		40.0%	)	47.1%	)	31.6%	)	42.1%		44.4%		36.8%			40.0%	Ò		40.0%
Statutory combined ratio																								
Loss ratio			3	36.1%	4	14.9%		34.4%	)	27.9%	)	46.6%	)	40.6%		40.4%		43.7%			37.6%	b		36.8%
Loss adjustment expense ratio				13.5	1	14.5		14.6		13.9		10.4		0.1		14.0		13.1			13.4			13.7
Net underwriting expense ratio				29.1	2	29.9		31.4		34.0		29.1		30.4		29.5		29.7			31.2			31.3
Statutory combined ratio			•	<b>78.7%</b>	8	39.3%		80.4%	)	75.8%	)	86.1%	)	71.1%		83.9%		86.5%			82.2%			81.8%
Contribution from catastrophe losses				0.5		0.9		3.0		(0.6)		2.9		3.1		0.7		3.0			1.6			2.0
Statutory combined ratio excl. catastrophe losses				78.2%	8	38.4%		77.4%	)	76.4%	)	83.2%	)	68.0%		83.2%		83.5%			80.6%			79.8%
GAAP combined ratio																								
GAAP combined ratio			,	76.0%	8	38.3%		77.8%	)	70.2%	)	85.0%	)	86.9%		82.1%		85.9%			79.9%	)		79.4%
Contribution from catastrophe losses				0.5		0.9		3.0		(0.6)		2.9		3.1		0.7		3.0			1.6			2.0
GAAP combined ratio excl. catastrophe losses				75.5%	8	37.4%		74.8%		70.8%	)	82.1%	)	83.8%		81.4%		82.9%			78.3%			77.4%

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## The Cincinnati Life Insurance Company Statutory Statements of Income

	Fo	or the		hs Ended Jun		For the Six Months Ended June 30,						
(Dollars in millions)	2015		2014	Change	% Change	2015	2014	Change	% Change			
Net premiums written	\$	64 \$	65 \$	\$ (1)	(2)	\$ 125	\$ 123	\$ 2	2			
Net investment income		38	37	1	3	76	74	2	3			
Amortization of interest maintenance reserve		1	2	(1)	(50)	2	2	_	_			
Commissions and expense allowances on reinsurance ceded		2	1	1	100	3	3					
Income from fees associated with Separate Accounts		1	2	(1)	(50)	2	3	(1)	(33)			
Total revenues	<b>\$</b> 1	106 \$	107 \$	$\S$ (1)	(1)	\$ 208	\$ 205	\$ 3	1			
Death benefits and matured endowments	\$	21 \$			(5)			\$ (2)	(4)			
Annuity benefits		15	16	(1)	(6)	30	30		_			
Disability benefits and benefits under accident and health contracts		1	1			1	1	<u> </u>	_			
Surrender benefits and group conversions		4	6	(2)	(33)	8	11	(3)	(27)			
Interest and adjustments on deposit-type contract funds		3	3			5	5	_	_			
Increase in aggregate reserves for life and accident and health contracts		44	47	(3)	(6)	85	88	(3)	(3)			
Payments on supplementary contracts with life contingencies		_			nm	_		<u> </u>	nm			
Total benefit expenses	\$	88 \$	95 \$	\$ (7)	(7)	\$ 175	\$ 183	\$ (8)	(4)			
Commissions	\$	10 \$		<u> </u>		•		\$ (1)	(5)			
General insurance expenses and taxes		11	10	1	10	21	20	1				
Increase in loading on deferred and uncollected premiums		(2)	(2)				(3)	3	100			
Net transfers from Separate Accounts			(4)	4	100		(4)	4	100			
Other deductions			_	<del></del>	nm	_	<del></del>	<u> </u>	nm			
Total underwriting expenses	\$	19 \$	14 5	\$ 5	36	\$ 39	\$ 32	\$ 7	22			
Federal and foreign income tax benefit		(1)	(1)			(3)	(3)		_			
Net loss from operations before realized capital gains	\$	<u> </u>	(1) \$	\$ 1	100	\$ (3)	\$ (7)	\$ 4	57			
Net realized gains net of capital gains tax		(1)		(1)	nm	(1)		(1)	nm			
N. C.		(4)	, a	<b>.</b>			Φ (=)	Φ	40			
Net loss (statutory)	\$	(1) \$	(1) 5	<del></del>	_	\$ (4)	\$ (7)	\$ 3	43			

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<sup>\*</sup>nm - Not meaningful

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