## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## FORM 8-K CURRENT REPORT Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

Date of Report: April 27, 2023 (Date of earliest event reported)

#### **CINCINNATI FINANCIAL CORPORATION**

(Exact name of registrant as specified in its charter)

N N	5 1	,	
Ohio	0-	4604	31-0746871
(State or other jurisdiction of incorporation)		mission Number)	(I.R.S. Employer Identification No.)
6200 S. Gilmore Road (Address of principal executive offices)	Fairfield,	Ohio	45014-5141 (Zip Code)
Registrant's telephone	number, including are	ea code: (513) 87	0-2000

N/A

(Former name or former address, if changed since last report.)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock	CINF	Nasdaq Global Select Market

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13a-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§203.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

□ Emerging growth company

□ If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

## Item 2.02 Results of Operations and Financial Condition.

On April 27, 2023, Cincinnati Financial Corporation issued the attached news release titled "Cincinnati Financial Reports First-Quarter 2023 Results," furnished as Exhibit 99.1 hereto and incorporated herein by reference. On April 27, 2023, the company also distributed the attached information titled "Supplemental Financial Data," furnished as Exhibit 99.2 hereto and incorporated herein by reference.

This report should not be deemed an admission as to the materiality of any information contained in the news releases or supplemental financial data.

In accordance with general instruction B.2 of Form 8-K, the information furnished in this report shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended.

## Item 9.01 Financial Statements and Exhibits.

(c) Exhibits

Exhibit 99.1 — News release dated April 27, 2023, titled "Cincinnati Financial Reports First-Quarter 2023 Results"

Exhibit 99.2 — Supplemental Financial Data for the period ending March 31, 2023, distributed April 27, 2023.

Exhibit 104 - The cover page from this Current Report on Form 8-K, formatted as Inline XBRL

## Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CINCINNATI FINANCIAL CORPORATION

Date: April 27, 2023

/S/ Michael J. Sewell

Michael J. Sewell, CPA Chief Financial Officer, Executive Vice President and Treasurer (Principal Accounting Officer)



The Cincinnati Insurance Company n The Cincinnati Indemnity Company The Cincinnati Casualty Company n The Cincinnati Specialty Underwriters Insurance Company The Cincinnati Life Insurance Company n CFC Investment Company n CSU Producer Resources Inc. Cincinnati Global Underwriting Ltd. n Cincinnati Global Underwriting Agency Ltd.

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> > Media Contact: Betsy E. Ertel, 513-603-5323 Media\_Inquiries@cinfin.com

# **Cincinnati Financial Reports First-Quarter 2023 Results**

## Cincinnati, April 27, 2023 - Cincinnati Financial Corporation (Nasdaq: CINF) today reported:

- First-quarter 2023 net income of \$225 million, or \$1.42 per share, compared with a net loss of \$266 million, or \$1.66 per share, in the first quarter of 2022, after recognizing an \$84 million first-quarter 2023 after-tax increase in the fair value of equity securities still held.
- \$119 million or 46% decrease in non-GAAP operating income\* to \$141 million, or \$0.89 per share, compared with \$260 million, or \$1.62 per share, in the first quarter of last year.
- \$491 million increase in first-quarter 2023 net income, compared with first-quarter 2022, reflecting the after-tax net effect of a \$610 million increase in net investment gains and a \$138 million decrease in after-tax property casualty underwriting income.
- \$68.33 book value per share at March 31, 2023, up \$1.12 since year-end.
- 3.1% value creation ratio for the first three months of 2023, compared with negative 6.9% for the same period of 2022.
- \$7 million difference in adjusted first-quarter 2022 net loss compared with originally reported \$273 million, due to adoption of an accounting standards update for long-duration contracts.

#### **Financial Highlights**

(Dollars in millions, except per share data)	Three months ended March 31,			
	2023		2022	% Change
Revenue Data				
Earned premiums	\$ 1,918	\$	1,693	13
Investment income, net of expenses	210		185	14
Total revenues	2,241		1,218	84
Income Statement Data				
Net income (loss)	\$ 225	\$	(266)	nm
Investment gains and losses, after-tax	84		(526)	nm
Non-GAAP operating income*	\$ 141	\$	260	(46)
Per Share Data (diluted)		_		
Net income (loss)	\$ 1.42	\$	(1.66)	nm
Investment gains and losses, after-tax	0.53		(3.28)	nm
Non-GAAP operating income*	\$ 0.89	\$	1.62	(45)
Book value	\$ 68.33	\$	74.31	(8)
Cash dividend declared	\$ 0.75	\$	0.69	9
Diluted weighted average shares outstanding	158.5		160.4	(1)

The Definitions of Non-GAAP Information and Reconciliation to Comparable GAAP Measures section defines and reconciles measures presented in this release that are not based on U.S. Generally Accepted Accounting Principles.

Forward-looking statements and related assumptions are subject to the risks outlined in the company's safe harbor statement.

## **Insurance Operations Highlights**

- 100.7% first-quarter 2023 property casualty combined ratio, up from 89.9% for the first quarter of 2022.
- 6% growth in first-quarter net written premiums, including price increases, premium growth initiatives and a higher level of insured exposures.
- \$251 million first-quarter 2023 property casualty new business written premiums, up 3%. Agencies appointed since the beginning of 2022 contributed \$13 million or 5% of total new business written premiums.
- \$19 million first-quarter 2023 life insurance subsidiary net income, up \$2 million from the first quarter of 2022, and 4% growth in firstquarter 2023 term life insurance earned premiums.

## **Investment and Balance Sheet Highlights**

- 14% or \$25 million increase in first-quarter 2023 pretax investment income, including a 14% increase for bond interest income and a 2% increase for stock portfolio dividends.
- Three-month increase of 3% in fair value of total investments at March 31, 2023, including a 5% increase for the bond portfolio and a 1% increase for the stock portfolio.
- \$4.321 billion parent company cash and marketable securities at March 31, 2023, up 3% from year-end 2022.

## **Investment Income Leads Profitability**

Steven J. Johnston, chairman and chief executive officer, commented: "Rising income in our investment portfolio offset a small first-quarter underwriting loss as we helped policyholders recover from widespread spring storms. Pretax investment income rose 14% driven primarily by higher interest income from our bond portfolio. Consolidated operating income was \$141 million or \$0.89 per share compared with \$260 million or \$1.62 per share in last year's first quarter.

"Turning to our insurance operations, our first-quarter 2023 combined ratio of 100.7% included 12.8 percentage points related to natural catastrophe losses, more than double our five-year historical first-quarter average.

"The increase in weather-related catastrophes masked the steady improvements we are making to our underlying business. Before catastrophe loss effects, our property casualty combined ratio improved by 0.2 points to 87.9% compared with last year's first quarter. The current accident year combined ratio before catastrophe loss effects also improved, lowering 0.1 points to 90.1% compared with full-year 2022.

"We continued to build on our record of 34 consecutive years of overall favorable reserve development with first-quarter net favorable reserve development on prior accident years up 0.7 points compared with first-quarter 2022."

#### **Maintaining Underwriting Discipline**

"We're pleased with the premium increases reported by each of our property casualty segments. Consolidated property casualty first-quarter net written premiums grew 6%, including higher average pricing than the fourth quarter of 2022. Commercial lines pricing rose on average at percentages near the high end of the mid-single-digit range. Excess and surplus lines pricing rose on average at a high-single-digit percentage rate, while personal lines improved to average mid-single-digit percentage rate increases. Ongoing efforts to segment policies should also help improve profitability, as we seek more adequate pricing on individual policies based on their specific characteristics. "The main driver for our growth continues to come from the excellent relationships we develop and nurture with our agencies. To keep the momentum going, we continue to look for opportunities to appoint new agents while still delivering the superior service that our agents value. So far this year, we've appointed 66 agencies that sell most or all of our property casualty products.

"Our diversified product portfolio also supports our ability to grow profitably. Combined, Cincinnati Global Underwriting Ltd.<sup>SM</sup> and Cincinnati Re<sup>®</sup> contributed \$294 million to net written premiums and \$36 million to our first-quarter underwriting profit. The Cincinnati Life Insurance Company also had a strong first-quarter, contributing \$19 million of net income."

#### **Book Value Rises**

"Book value increased \$1.12 since year-end 2022 to \$68.33, and consolidated cash and total investments topped \$24 billion. Our ample capital allows us to execute on our long-term strategies and, at the same time, continue to pay dividends to shareholders.

In January, the board of directors expressed its confidence in our financial strength by again raising the quarterly cash dividend. Our value creation ratio, which considers those dividends as well as growth in book value, was 3.1% for the first quarter. Our associates remain committed to continual improvement, strengthening our ability to compete by enhancing the advantages of our local independent agencies. That has been and continues to be our plan for creating shareholder value far into the future."

# **Insurance Operations Highlights**

## **Consolidated Property Casualty Insurance Results**

(Dollars in millions)		Three m	onths ended March 31,		ch 31,
		2023		2022	% Change
Earned premiums	\$	1,841	\$	1,618	14
Fee revenues		2		3	(33)
Total revenues		1,843		1,621	14
Loss and loss expenses		1,317		956	38
Underwriting expenses		536		500	7
Underwriting profit (loss)	\$	(10)	\$	165	nm
Ratios as a percent of earned premiums:					Pt. Change
Loss and loss expenses		71.6 %		59.1 %	12.5
Underwriting expenses		29.1		30.8	(1.7)
Combined ratio		100.7 %		89.9 %	10.8
					% Change
Agency renewal written premiums	\$	1,535	\$	1,397	10
Agency new business written premiums		251		244	3
Other written premiums		233		258	(10)
Net written premiums	<u>\$</u>	2,019	\$	1,899	6
Ratios as a percent of earned premiums:					Pt. Change
Current accident year before catastrophe losses		61.0 %		58.5 %	2.5
Current accident year catastrophe losses		13.8		3.1	10.7
Prior accident years before catastrophe losses		(2.2)		(1.2)	(1.0)
Prior accident years catastrophe losses		(1.0)		(1.3)	0.3
Loss and loss expense ratio		71.6 %		59.1 %	12.5
Current accident year combined ratio before catastrophe losses		90.1%		89.3%	0.8

\$120 million or 6% growth of first-quarter 2023 property casualty net written premiums, reflecting premium growth initiatives, price increases and a higher level of insured exposures. The contribution to growth from Cincinnati Re<sup>®</sup> and Cincinnati Global Underwriting Ltd.<sup>SM</sup> in total was negative by 1 percentage point.

- \$7 million or 3% increase in first-quarter 2023 new business premiums written by agencies. The growth included a \$12 million increase in standard market property casualty production from agencies appointed since the beginning of 2022.
- 66 new agency appointments in the first three months of 2023, including 23 that market only our personal lines products.
- 10.8 percentage-point first-quarter 2023 combined ratio increase, including an increase of 11.0 points from higher catastrophe losses and elevated inflation effects.
- 3.2 percentage-point first-quarter 2023 benefit from favorable prior accident year reserve development of \$59 million, compared with 2.5 points or \$41 million for first-quarter 2022.
- 2.5 percentage-point increase, to 61.0%, for the three-month 2023 ratio of current accident year losses and loss expenses before catastrophes, including an increase of 9.2 points for the portion estimated as reserves for claims incurred but not reported (IBNR) and a decrease of 6.7 points for the case incurred portion.
- 1.7 percentage-point decrease in the first-quarter 2023 underwriting expense ratio, compared with the same period of 2022, primarily due to lower levels of profit-sharing commissions for agencies.

## **Commercial Lines Insurance Results**

(Dollars in millions)	Three m	ch 31,	
	2023	2022	% Change
Earned premiums	\$ 1,056	\$ 962	10
Fee revenues	1	1	0
Total revenues	1,057	963	10
Loss and loss expenses	748	586	28
Underwriting expenses	311	301	3
Underwriting profit (loss)	\$ (2)	\$ 76	nm
Ratios as a percent of earned premiums:			Pt. Change
Loss and loss expenses	70.9 %	61.0 %	9.9
Underwriting expenses	29.5	 31.3	(1.8)
Combined ratio	 100.4 %	 92.3 %	8.1
			% Change
Agency renewal written premiums	\$ 1,041	\$ 970	7
Agency new business written premiums	134	156	(14)
Other written premiums	(34)	 (30)	(13)
Net written premiums	\$ 1,141	\$ 1,096	4
Ratios as a percent of earned premiums:			Pt. Change
Current accident year before catastrophe losses	63.9 %	61.2 %	2.7
Current accident year catastrophe losses	10.0	1.7	8.3
Prior accident years before catastrophe losses	(3.4)	(1.6)	(1.8)
	0.4	 (0.3)	0.7
Prior accident years catastrophe losses			
Loss and loss expense ratio	 70.9 %	 61.0 %	9.9

 \$45 million or 4% growth in first-quarter 2023 commercial lines net written premiums, primarily due to higher agency renewal written premiums.

- \$71 million or 7% increase in first-quarter renewal written premiums, with commercial lines average renewal pricing increases near the high end of the mid-single-digit percent range.
- \$22 million or 14% decrease in first-quarter 2023 new business written by agencies, due to underwriting discipline in a highly competitive market.
- 8.1 percentage-point first-quarter 2023 combined ratio increase, including an increase of 9.0 points from higher catastrophe losses.
- 3.0 percentage-point first-quarter 2023 benefit from favorable prior accident year reserve development of \$32 million, compared with 1.9 points or \$18 million for first-quarter 2022.

## **Personal Lines Insurance Results**

(Dollars in millions)		Three m	onth	ch 31,	
		2023		2022	% Change
Earned premiums	\$	464	\$	402	15
Fee revenues		1		1	0
Total revenues		465		403	15
Loss and loss expenses		386		215	80
Underwriting expenses		136		123	11
Underwriting profit (loss)	\$	(57)	\$	65	nm
Ratios as a percent of earned premiums:					Pt. Change
Loss and loss expenses		83.3 %		53.5 %	29.8
Underwriting expenses		29.2		30.4	(1.2)
Combined ratio		112.5 %		83.9 %	28.6
					% Change
Agency renewal written premiums	\$	388	\$	333	17
Agency new business written premiums		79		52	52
Other written premiums		(19)		(11)	(73)
Net written premiums	\$	448	\$	374	20
Ratios as a percent of earned premiums:					Pt. Change
Current accident year before catastrophe losses		<b>59.9</b> %		55.0 %	4.9
Current accident year catastrophe losses		30.1		6.9	23.2
Prior accident years before catastrophe losses		(1.3)		(3.2)	1.9
Prior accident years catastrophe losses		(5.4)		(5.2)	(0.2)
Loss and loss expense ratio	_	83.3 %		53.5 %	29.8
Current accident year combined ratio before catastrophe losses		89.1 %		85.4 %	3.7

 \$74 million or 20% growth in first-quarter 2023 personal lines net written premiums, including higher renewal written premiums that benefited from rate increases in the mid-single-digit percent range and higher policy retention rates. Cincinnati Private Client<sup>SM</sup> firstguarter 2023 net written premiums from our agencies' high net worth clients grew 32%, to \$233 million.

- \$27 million or 52% increase in first-quarter 2023 new business premiums written by agencies, including \$13 million for Cincinnati Private Client markets and expanded use of enhanced pricing precision tools in other personal lines markets.
- 28.6 percentage-point first-quarter 2023 combined ratio increase, including an increase of 23.0 points from higher catastrophe losses and higher current accident year loss and loss expenses that reflect rising economic inflation primarily for our personal auto and other personal lines of business.
- 6.7 percentage-point first-quarter 2023 benefit from favorable prior accident year reserve development of \$31 million, compared with 8.4 points or \$34 million for first-quarter 2022.

## **Excess and Surplus Lines Insurance Results**

(Dollars in millions)		Three m	nonths ended Ma		rch 31,	
		2023		2022	% Change	
Earned premiums	\$	127	\$	112	13	
Fee revenues		—		1	(100)	
Total revenues		127		113	12	
Loss and loss expenses		81		66	23	
Underwriting expenses		33		31	6	
Underwriting profit	\$	13	\$	16	(19)	
Ratios as a percent of earned premiums:					Pt. Change	
Loss and loss expenses		64.2 %		58.3 %	5.9	
Underwriting expenses		25.7		27.6	(1.9)	
Combined ratio		89.9 %		85.9 %	4.0	
					% Change	
Agency renewal written premiums	\$	106	\$	94	13	
Agency new business written premiums		38		36	6	
Other written premiums		(8)		(6)	(33)	
Net written premiums	<u>\$</u>	136	\$	124	10	
Ratios as a percent of earned premiums:					Pt. Change	
Current accident year before catastrophe losses		<b>69.2</b> %		61.8 %	7.4	
Current accident year catastrophe losses		1.5		1.5	0.0	
Prior accident years before catastrophe losses		(6.2)		(4.6)	(1.6)	
Prior accident years catastrophe losses		(0.3)		(0.4)	0.1	
Loss and loss expense ratio		64.2 %		58.3 %	5.9	
Current accident year combined ratio before catastrophe losses		94.9 %		89.4 %	5.5	

• \$12 million or 10% growth in first-quarter 2023 excess and surplus lines net written premiums, including higher renewal written premiums that benefited from price increases averaging in the high-single-digit percent range.

- \$2 million or 6% increase in first-quarter new business written by agencies, reflecting a highly competitive market particularly for larger policies.
- 4.0 percentage-point first-quarter 2023 combined ratio increase, driven by an increase of 7.4 points in current accident year loss and loss expenses that included an increase of 13.1 points for the IBNR portion and a decrease of 5.7 points for the case incurred portion, partially offset by a decrease of 1.9 points from underwriting expenses.
- 6.5 percentage-point first-quarter 2023 benefit from favorable prior accident year reserve development of \$9 million, compared with 5.0 points or \$5 million for first-quarter 2022.

## Life Insurance Subsidiary Results

_		
(	(Dollars in millions)	

(Dollars in millions)	Three months ended March 31,				larch 31,
		2023		2022	% Change
Term life insurance	\$	56	\$	54	4
Whole life insurance		12		11	9
Universal life and other		9		10	(10)
Earned premiums		77		75	3
Investment income, net of expenses		45		42	7
Investment gains and losses, net		1		_	nm
Fee revenues		2		1	100
Total revenues		125		118	6
Contract holders' benefits incurred		81		76	7
Underwriting expenses incurred		20		20	0
Total benefits and expenses		101		96	5
Net income before income tax		24		22	9
Income tax provision		5		5	0
Net income of the life insurance subsidiary	\$	19	\$	17	12

\$2 million increase in first-quarter 2023 earned premiums, including a 4% increase for term life insurance, our largest life insurance product line.

\$2 million increase in three-month 2023 life insurance subsidiary net income, primarily from more favorable mortality experience and higher investment income, partially offset by less favorable impacts from the unlocking of interest rate actuarial assumptions.

\$19 million or 2% three-month 2023 increase, to \$1.039 billion, in GAAP shareholders' equity for the life insurance subsidiary, primarily from net income.

# **Investment and Balance Sheet Highlights**

#### **Investments Results**

(Dollars in millions)		Three n	h 31,		
		2023		2022	% Change
Investment income, net of expenses	\$	210	\$	185	14
Investment interest credited to contract holders		(30)		(27)	(11)
Investment gains and losses, net		106		(666)	nm
Investments profit (loss)	\$	286	\$	(508)	nm
Investment income:					
Interest	\$	140	\$	123	14
Dividends		66		65	2
Other		7		1	600
Less investment expenses		3		4	(25)
Investment income, pretax		210	_	185	14
Less income taxes		34		29	17
Total investment income, after-tax	\$	176	\$	156	13
Investment returns:					
Average invested assets plus cash and cash equivalents	¢	24.040	¢	24 677	
1	\$	24,649 3.41 %	\$	24,677 3.00 %	
Average yield pretax					
Average yield after-tax		2.86		2.53	
Effective tax rate		16.1		15.6	
Fixed-maturity returns:	<i>ф</i>	40.454	¢	12 200	
Average amortized cost	\$	13,171	\$	12,280	
Average yield pretax		4.25 %		4.01 %	
Average yield after-tax		3.52		3.33	
Effective tax rate		17.3		17.0	

 \$25 million or 14% rise in first-quarter 2023 pretax investment income, including a 14% increase in interest income from fixedmaturity securities and a 2% increase in equity portfolio dividends.

• \$269 million first-quarter 2023 pretax total investment gains, summarized in the table below. Changes in unrealized gains or losses reported in other comprehensive income, in addition to investment gains and losses reported in net income, are useful for evaluating total investment performance over time and are major components of changes in book value and the value creation ratio.

(Dollars in millions)	Thre	e months ended	March 31,
	20	023	2022
Investment gains and losses on equity securities sold, net	\$	(1) \$	8
Unrealized gains and losses on equity securities still held, net		106	(683)
Investment gains and losses on fixed-maturity securities, net		—	3
Other		1	6
Subtotal - investment gains and losses reported in net income		106	(666)
Change in unrealized investment gains and losses - fixed maturities		163	(746)
Total	\$	269 \$	(1,412)

## **Balance Sheet Highlights**

(Dollars in millions, except share data)	At I	March 31,	At	t December 31,
	2023			2022
Total investments	\$	23,123	\$	22,425
Total assets		30,474		29,732
Short-term debt		50		50
Long-term debt		789		789
Shareholders' equity		10,741		10,562
Book value per share		68.33		67.21
Debt-to-total-capital ratio		7.2 %	Ď	7.4 %

- \$24.078 billion in consolidated cash and total investments at March 31, 2023, an increase of 2% from \$23.689 billion at year-end 2022.
- \$12.678 billion bond portfolio at March 31, 2023, with an average rating of A2/A. Fair value increased \$546 million during the first quarter of 2023, including \$303 million in net purchases of fixed-maturity securities.
- \$9.967 billion equity portfolio was 43.1% of total investments, including \$5.656 billion in appreciated value before taxes at March 31, 2023. First-quarter 2023 increase in fair value of \$126 million, including \$18 million in net purchases of equity securities.
- \$1.12 first-quarter 2023 increase in book value per share, including an addition of \$0.90 from net income before investment gains and \$1.34 from investment portfolio net investment losses or changes in unrealized gains for fixed-maturity securities, partially offset by \$0.37 for other items and \$0.75 from dividends declared to shareholders.
- Value creation ratio of 3.1% for the first three months of 2023, including 1.3% from net income before investment gains, which
  includes underwriting and investment income, and 1.9% from investment portfolio net investment gains and changes in
  unrealized gains for fixed-maturity securities.

For additional information or to register for our conference call webcast, please visit cinfin.com/investors.

## About Cincinnati Financial

Cincinnati Financial Corporation offers primarily business, home and auto insurance through The Cincinnati Insurance Company and its two standard market property casualty companies. The same local independent insurance agencies that market those policies may offer products of our other subsidiaries, including life insurance, fixed annuities and surplus lines property and casualty insurance. For additional information about the company, please visit *cinfin.com*.

Mailing Address:SP.O. Box 1454966Cincinnati, Ohio 45250-5496

Street Address: 6200 South Gilmore Road Fairfield, Ohio 45014-5141

## Safe Harbor Statement

This is our "Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995. Our business is subject to certain risks and uncertainties that may cause actual results to differ materially from those suggested by the forward-looking statements in this report. Some of those risks and uncertainties are discussed in our 2022 Annual Report on Form 10-K, Item 1A, Risk Factors, Page 32.

Factors that could cause or contribute to such differences include, but are not limited to:

- Effects of the COVID-19 pandemic that could affect results for reasons such as:
  - Securities market disruption or volatility and related effects such as decreased economic activity and continued supply chain disruptions that affect our investment portfolio and book value
  - An unusually high level of claims in our insurance or reinsurance operations that increase litigation-related expenses
  - An unusually high level of insurance losses, including risk of legislation or court decisions extending business interruption
    insurance in commercial property coverage forms to cover claims for pure economic loss related to the COVID-19 pandemic
  - Decreased premium revenue and cash flow from disruption to our distribution channel of independent agents, consumer selfisolation, travel limitations, business restrictions and decreased economic activity
  - Inability of our workforce, agencies or vendors to perform necessary business functions
- Ongoing developments concerning business interruption insurance claims and litigation related to the COVID-19 pandemic that affect our estimates of losses and loss adjustment expenses or our ability to reasonably estimate such losses, such as:
  - The continuing duration of the pandemic and governmental actions to limit the spread of the virus that may produce additional economic losses
  - The number of policyholders that will ultimately submit claims or file lawsuits
  - The lack of submitted proofs of loss for allegedly covered claims
  - · Judicial rulings in similar litigation involving other companies in the insurance industry
  - Differences in state laws and developing case law
  - · Litigation trends, including varying legal theories advanced by policyholders
  - · Whether and to what degree any class of policyholders may be certified
  - The inherent unpredictability of litigation
- Unusually high levels of catastrophe losses due to risk concentrations, changes in weather patterns (whether as a result of global climate change or otherwise), environmental events, war or political unrest, terrorism incidents, cyberattacks, civil unrest or other causes
- Increased frequency and/or severity of claims or development of claims that are unforeseen at the time of policy issuance, due to inflationary trends or other causes
- Inadequate estimates or assumptions, or reliance on third-party data used for critical accounting estimates
- · Declines in overall stock market values negatively affecting our equity portfolio and book value
  - Interest rate fluctuations or other factors that could significantly affect:
    - Our ability to generate growth in investment income
      - Values of our fixed-maturity investments, including accounts in which we hold bank-owned life insurance contract assets
    - Our traditional life policy reserves
- Domestic and global events, such as Russia's invasion of Ukraine and recent disruptions in the banking and financial services industry, resulting in capital market or credit market uncertainty, followed by prolonged periods of economic instability or recession, that lead to:
  - Significant or prolonged decline in the fair value of a particular security or group of securities and impairment of the asset(s)
  - Significant decline in investment income due to reduced or eliminated dividend payouts from a particular security or group of securities
  - · Significant rise in losses from surety or director and officer policies written for financial institutions or other insured entities
- Our inability to manage Cincinnati Global or other subsidiaries to produce related business opportunities and growth prospects for our ongoing operations
- Recession, prolonged elevated inflation or other economic conditions resulting in lower demand for insurance products or increased payment delinquencies

- Ineffective information technology systems or discontinuing to develop and implement improvements in technology may impact our success and profitability
- Difficulties with technology or data security breaches, including cyberattacks, that could negatively affect our or our agents' ability to conduct business; disrupt our relationships with agents, policyholders and others; cause reputational damage, mitigation expenses and data loss and expose us to liability under federal and state laws
- Difficulties with our operations and technology that may negatively impact our ability to conduct business, including cloud-based data information storage, data security, cyberattacks, remote working capabilities, and/or outsourcing relationships and third-party operations and data security
- Disruption of the insurance market caused by technology innovations such as driverless cars that could decrease consumer demand for insurance products
- Delays, inadequate data developed internally or from third parties, or performance inadequacies from ongoing development and
  implementation of underwriting and pricing methods, including telematics and other usage-based insurance methods, or technology
  projects and enhancements expected to increase our pricing accuracy, underwriting profit and competitiveness
- Intense competition, and the impact of innovation, technological change and changing customer preferences on the insurance
  industry and the markets in which we operate, could harm our ability to maintain or increase our business volumes and profitability
- Changing consumer insurance-buying habits and consolidation of independent insurance agencies could alter our competitive advantages
- Inability to obtain adequate ceded reinsurance on acceptable terms, amount of reinsurance coverage purchased, financial strength of reinsurers and the potential for nonpayment or delay in payment by reinsurers
- Inability to defer policy acquisition costs for any business segment if pricing and loss trends would lead management to conclude that segment could not achieve sustainable profitability
- · Inability of our subsidiaries to pay dividends consistent with current or past levels
- Events or conditions that could weaken or harm our relationships with our independent agencies and hamper opportunities to add new agencies, resulting in limitations on our opportunities for growth, such as:
  - Downgrades of our financial strength ratings
  - Concerns that doing business with us is too difficult
  - Perceptions that our level of service, particularly claims service, is no longer a distinguishing characteristic in the marketplace
  - Inability or unwillingness to nimbly develop and introduce coverage product updates and innovations that our competitors
    offer and consumers expect to find in the marketplace
- Actions of insurance departments, state attorneys general or other regulatory agencies, including a change to a federal system of regulation from a state-based system, that:
  - Impose new obligations on us that increase our expenses or change the assumptions underlying our critical accounting estimates
  - Place the insurance industry under greater regulatory scrutiny or result in new statutes, rules and regulations
  - · Restrict our ability to exit or reduce writings of unprofitable coverages or lines of business
  - Add assessments for guaranty funds, other insurance-related assessments or mandatory reinsurance arrangements; or that impair our ability to recover such assessments through future surcharges or other rate changes
  - · Increase our provision for federal income taxes due to changes in tax law
  - Increase our other expenses
  - Limit our ability to set fair, adequate and reasonable rates
  - Place us at a disadvantage in the marketplace
  - Restrict our ability to execute our business model, including the way we compensate agents
- Adverse outcomes from litigation or administrative proceedings, including effects of social inflation and third-party litigation funding on the size of litigation awards
- Events or actions, including unauthorized intentional circumvention of controls, that reduce our future ability to maintain effective internal control over financial reporting under the Sarbanes-Oxley Act of 2002

- Unforeseen departure of certain executive officers or other key employees due to retirement, health or other causes that could
  interrupt progress toward important strategic goals or diminish the effectiveness of certain longstanding relationships with insurance
  agents and others
- Our inability, or the inability of our independent agents, to attract and retain personnel in a competitive labor market, impacting the customer experience and altering our competitive advantages
- Events, such as an epidemic, natural catastrophe or terrorism, that could hamper our ability to assemble our workforce at our headquarters location or work effectively in a remote environment

Further, our insurance businesses are subject to the effects of changing social, global, economic and regulatory environments. Public and regulatory initiatives have included efforts to adversely influence and restrict premium rates, restrict the ability to cancel policies, impose underwriting standards and expand overall regulation. We also are subject to public and regulatory initiatives that can affect the market value for our common stock, such as measures affecting corporate financial reporting and governance. The ultimate changes and eventual effects, if any, of these initiatives are uncertain.

\* \* \*

# **Cincinnati Financial Corporation**

# Condensed Consolidated Balance Sheets and Statements of Income (unaudited)

(Dollars in millions)		March 31, 2023		December 31, 2022	
Assets					
Investments	\$	23,123	\$	22,425	
Cash and cash equivalents		955		1,264	
Premiums receivable		2,509		2,322	
Reinsurance recoverable		698		665	
Deferred policy acquisition costs		1,048		1,013	
Other assets		2,141		2,043	
Total assets	<u>\$</u>	30,474	\$	29,732	
Liabilities					
Insurance reserves	\$	11,752	\$	11,415	
Unearned premiums		3,890		3,689	
Deferred income tax		1,104		1,054	
Long-term debt and lease obligations		845		841	
Other liabilities		2,142		2,171	
Total liabilities		19,733		19,170	
Shareholders' Equity					
Common stock and paid-in capital		1,795		1,789	
Retained earnings		11,818		11,711	
Accumulated other comprehensive income		(527)		(614)	
Treasury stock		(2,345)		(2,324)	
Total shareholders' equity		10,741	-	10,562	
Total liabilities and shareholders' equity	\$	30,474	\$	29,732	
(Dollars in millions, except per share data)		Three months e	nded		
		2023		2022	
Revenues		2023		2022	
	\$	2023 1,918	\$	2022	
Earned premiums	\$		\$		
	\$	1,918	\$	1,693	
Earned premiums Investment income, net of expenses	\$	1,918 210	\$	1,693 185	
Earned premiums Investment income, net of expenses Investment gains and losses, net	\$	1,918 210 106	\$	1,693 185 (666)	
Earned premiums Investment income, net of expenses Investment gains and losses, net Other revenues Total revenues Benefits and Expenses	\$ 	1,918 210 106 7	\$	1,693 185 (666) 6	
Earned premiums Investment income, net of expenses Investment gains and losses, net Other revenues Total revenues	\$	1,918 210 106 7	\$	1,693 185 (666) 6	
Earned premiums Investment income, net of expenses Investment gains and losses, net Other revenues Total revenues Benefits and Expenses	\$	1,918 210 106 7 2,241	\$	1,693 185 (666) 6 1,218	
Earned premiums Investment income, net of expenses Investment gains and losses, net Other revenues Total revenues Benefits and Expenses Insurance losses and contract holders' benefits	\$	1,918 210 106 7 2,241 1,398	\$	1,693 185 (666) 6 1,218 1,032	
Earned premiums Investment income, net of expenses Investment gains and losses, net Other revenues Total revenues Benefits and Expenses Insurance losses and contract holders' benefits Underwriting, acquisition and insurance expenses	\$	1,918 210 106 7 2,241 1,398 556	\$	1,693 185 (666) 6 1,218 1,032 520	
Earned premiums Investment income, net of expenses Investment gains and losses, net Other revenues Total revenues Benefits and Expenses Insurance losses and contract holders' benefits Underwriting, acquisition and insurance expenses Interest expense	\$	1,918 210 106 7 2,241 1,398 556 14	\$	1,693 185 (666) 6 1,218 1,032 520 13	
Earned premiums Investment income, net of expenses Investment gains and losses, net Other revenues Total revenues Benefits and Expenses Insurance losses and contract holders' benefits Underwriting, acquisition and insurance expenses Interest expense Other operating expenses	\$	1,918 210 106 7 2,241 1,398 556 14 55	\$	1,693 185 (666) 6 1,218 1,032 520 13 4	
Earned premiums Investment income, net of expenses Investment gains and losses, net Other revenues Total revenues Benefits and Expenses Insurance losses and contract holders' benefits Underwriting, acquisition and insurance expenses Interest expense Other operating expenses Total benefits and expenses	\$	1,918 210 106 7 2,241 1,398 556 14 556 14 5 1,973	\$	1,693 185 (666) 6 1,218 1,032 520 13 4 1,569 (351)	
Earned premiums Investment income, net of expenses Investment gains and losses, net Other revenues Total revenues Benefits and Expenses Insurance losses and contract holders' benefits Underwriting, acquisition and insurance expenses Interest expense Other operating expenses Total benefits and expenses Income (Loss) Before Income Taxes	\$	1,918 210 106 7 2,241 1,398 556 14 5 5 1,973 268	\$	1,693 185 (666) 6 1,218 1,032 520 13 4 1,569	
Earned premiums Investment income, net of expenses Investment gains and losses, net Other revenues Total revenues Benefits and Expenses Insurance losses and contract holders' benefits Underwriting, acquisition and insurance expenses Interest expense Other operating expenses Total benefits and expenses Income (Loss) Before Income Taxes Net Income (Loss)		1,918 210 106 7 2,241 1,398 556 14 5 1,973 268 43		1,693 185 (666) 6 1,218 1,032 520 13 4 1,569 (351) (85)	
Earned premiums Investment income, net of expenses Investment gains and losses, net Other revenues Total revenues Benefits and Expenses Insurance losses and contract holders' benefits Underwriting, acquisition and insurance expenses Interest expense Other operating expenses Total benefits and expenses Total benefits and expenses Income (Loss) Before Income Taxes Provision (Benefit) for Income Taxes		1,918 210 106 7 2,241 1,398 556 14 5 1,973 268 43		1,693 185 (666) 6 1,218 1,032 520 13 4 1,569 (351) (85)	

## Definitions of Non-GAAP Information and Reconciliation to Comparable GAAP Measures

(See attached tables for reconciliations; additional prior-period reconciliations available at cinfin.com/investors.)

Cincinnati Financial Corporation prepares its public financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP). Statutory data is prepared in accordance with statutory accounting rules for insurance company regulation in the United States of America as defined by the National Association of Insurance Commissioners' (NAIC) Accounting Practices and Procedures Manual, and therefore is not reconciled to GAAP data.

Management uses certain non-GAAP financial measures to evaluate its primary business areas – property casualty insurance, life insurance and investments. Management uses these measures when analyzing both GAAP and non-GAAP results to improve its understanding of trends in the underlying business and to help avoid incorrect or misleading assumptions and conclusions about the success or failure of company strategies. Management adjustments to GAAP measures generally: apply to non-recurring events that are unrelated to business performance and distort short-term results; involve values that fluctuate based on events outside of management's control; supplement reporting segment disclosures with disclosures for a subsidiary company or for a combination of subsidiaries or reporting segments; or relate to accounting refinements that affect comparability between periods, creating a need to analyze data on the same basis.

Non-GAAP operating income: Non-GAAP operating income is calculated by excluding investment gains and losses (defined as
investment gains and losses after applicable federal and state income taxes) and other significant non-recurring items from net income.
Management evaluates non-GAAP operating income to measure the success of pricing, rate and underwriting strategies. While
investment gains (or losses) are integral to the company's insurance operations over the long term, the determination to realize
investment gains or losses on fixed-maturity securities sold in any period may be subject to management's discretion and is independent
of the insurance underwriting process. Also, under applicable GAAP accounting requirements, gains and losses are recognized from
certain changes in market values of securities without actual realization. Management believes that the level of investment gains or
losses for any particular period, while it may be material, may not fully indicate the performance of ongoing underlying business
operations in that period.

For these reasons, many investors and shareholders consider non-GAAP operating income to be one of the more meaningful measures for evaluating insurance company performance. Equity analysts who report on the insurance industry and the company generally focus on this metric in their analyses. The company presents non-GAAP operating income so that all investors have what management believes to be a useful supplement to GAAP information.

- Consolidated property casualty insurance results: To supplement reporting segment disclosures related to our property casualty insurance operations, we also evaluate results for those operations on a basis that includes results for our property casualty insurance and brokerage services subsidiaries. That is the total of our commercial lines, personal lines and our excess and surplus lines segments plus our reinsurance assumed operations known as Cincinnati Re and our London-based global specialty underwriter known as Cincinnati Global.
- Life insurance subsidiary results: To supplement life insurance reporting segment disclosures related to our life insurance operation, we
  also evaluate results for that operation on a basis that includes life insurance subsidiary investment income, or investment income plus
  investment gains and losses, that are also included in our investments reporting segment. We recognize that assets under management,
  capital appreciation and investment income are integral to evaluating the success of the life insurance segment because of the long
  duration of life products.

# **Cincinnati Financial Corporation**

## Net Income Reconciliation

(Dollars in millions, except per share data)	Three	e months ended	March 31,
	20	23	2022
Net income (loss)	\$	225 \$	(266)
Less:			
Investment gains and losses, net		106	(666)
Income tax on investment gains and losses		(22)	140
Investment gains and losses, after-tax		84	(526)
Non-GAAP operating income	\$	141 \$	260
Diluted per share data:			
Net income (loss)	\$	1.42 \$	(1.66)
Less:			
Investment gains and losses, net		0.67	(4.15)
Income tax on investment gains and losses		(0.14)	0.87
Investment gains and losses, after-tax		0.53	(3.28)
Non-GAAP operating income	\$	0.89 \$	1.62

# Life Insurance Reconciliation

(Dollars in millions)	s) Three months ended March 31,					
		2023		2022		
Net income of the life insurance subsidiary	\$	19	\$	17		
Investment gains and losses, net		1				
Income tax on investment gains and losses						
Non-GAAP operating income		18		17		
Investment income, net of expenses		(45)		(42)		
Investment income credited to contract holders		30		27		
Income tax excluding tax on investment gains and losses, net		5		5		
Life insurance segment profit	\$	8	\$	7		

<b>Property Casualty</b>	Insurance Reconciliation
--------------------------	--------------------------

	perty v	ousually m	Saran		natio	11				
(Dollars in millions)				Three mo	onths e	ended March 3	1, 202	3		
	Consolidated		Co	Commercial		Personal		E&S		Other*
Premiums:										
Written premiums	\$	2,019	\$	1,141	\$	448	\$	136	\$	294
Unearned premiums change		(178)		(85)		16		(9)		(100)
Earned premiums	\$	1,841	\$	1,056	\$	464	\$	127	\$	194
Underwriting profit (loss)	\$	(10)	\$	(2)	\$	(57)	\$	13	\$	36
(Dollars in millions)				Three mo	onths e	ended March 3	1, 202	2		
	Con	solidated	Co	mmercial	Personal		E&S			Other*
Premiums:										
Written premiums	\$	1,899	\$	1,096	\$	374	\$	124	\$	305
Unearned premiums change		(281)		(134)		28		(12)		(163)
Earned premiums	\$	1,618	\$	962	\$	402	\$	112	\$	142
Underwriting profit	\$	165	\$	76	\$	65	\$	16	\$	8

Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. \*Included in Other are the results of Cincinnati Re and Cincinnati Global.

# **Cincinnati Financial Corporation**

#### **Other Measures**

- Value creation ratio: This is a measure of shareholder value creation that management believes captures the contribution of the company's insurance operations, the success of its investment strategy and the importance placed on paying cash dividends to shareholders. The value creation ratio measure is made up of two primary components: (1) rate of growth in book value per share plus (2) the ratio of dividends declared per share to beginning book value per share. Management believes this measure is useful, providing a meaningful measure of long-term progress in creating shareholder value. It is intended to be all-inclusive regarding changes in book value per share, and uses originally reported book value per share in cases where book value per share has been adjusted, such as adoption of Accounting Standards Updates with a cumulative effect of a change in accounting.
- Written premium: Under statutory accounting rules in the U.S., property casualty written premium is the amount recorded for policies issued and recognized on an annualized basis at the effective date of the policy. Management analyzes trends in written premium to assess business efforts. The difference between written and earned premium is unearned premium.

## **Value Creation Ratio Calculations**

(Dollars are per share)	1	Three months ended March 31,					
		2023		2022			
Book value change per share							
Book value as originally reported March 31, 2022			\$	75.43			
Cumulative effect of change in accounting for long-duration insurance contracts, net of tax				(1.12)			
Book value as adjusted March 31, 2022			\$	74.31			
Value creation ratio:							
End of period book value* - as originally reported	\$	68.33	\$	75.43			
Less beginning of period book value - as originally reported		67.01		81.72			
Change in book value - as originally reported		1.32		(6.29)			
Dividend declared to shareholders		0.75		0.69			
Total value creation	\$	2.07	\$	(5.60)			
Value creation ratio from change in book value**		2.0 %	, 0	(7.7)%			
Value creation ratio from dividends declared to shareholders***		1.1		0.8			
Value creation ratio		3.1 %	<u>,</u>	(6.9)%			

\* Book value per share is calculated by dividing end of period total shareholders' equity by end of period shares outstanding

\*\* Change in book value divided by the beginning of period book value

\*\*\* Dividend declared to shareholders divided by beginning of period book value

# **Cincinnati Financial Corporation** Supplemental Financial Data for the period ending March 31, 2023

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Investor Contact:

Dennis E. McDaniel

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	A.M. Best Company	Fitch Ratings	Moody's Investor Service	S&P Global Ratings
Cincinnati Financial Corporation				
Corporate Debt	а	A-	A3	BBB+
The Cincinnati Insurance Companies				
Insurer Financial Strength				
Property Casualty Group				
Standard Market Subsidiaries:	A+		A1	A+
The Cincinnati Insurance Company	A+	A+	A1	A+
The Cincinnati Indemnity Company	A+	A+	A1	A+
The Cincinnati Casualty Company	A+	A+	A1	A+
Surplus Lines Subsidiary:				
The Cincinnati Specialty Underwriters Insurance Company	A+	_	_	_
The Cincinnati Life Insurance Company	A+	A+	_	A+

Ratings are as of April 26, 2023, under continuous review and subject to change and/or affirmation. For the current ratings, select Financial Strength on *cinfin.com*.

The consolidated financial statements and financial exhibits that follow are unaudited. These consolidated financial statements and exhibits should be read in conjunction with the consolidated financial statements and notes included with our periodic filings with the U.S. Securities and Exchange Commission. The results of operations for interim periods may not be indicative of results to be expected for the full year.

# Cincinnati Financial Corporation Supplemental Financial Data for the period ending March 31, 2023

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# Definitions of Non-GAAP Information and Reconciliation to Comparable GAAP Measures

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  results for those operations on a basis that includes results for our property casualty insurance and brokerage services subsidiaries. That is the total of our commercial
  lines, personal lines and our excess and surplus lines segments plus our reinsurance assumed operations known as Cincinnati Re and our London-based global specialty
  underwriter known as Cincinnati Global.
- Life insurance subsidiary results: To supplement life insurance reporting segment disclosures related to our life insurance operation, we also evaluate results for that
  operation on a basis that includes life insurance subsidiary investment income, or investment income plus investment gains and losses, that are also included in our
  investments reporting segment. We recognize that assets under management, capital appreciation and investment income are integral to evaluating the success of the
  life insurance segment because of the long duration of life products.

#### **Other Measures**

- Value creation ratio: This is a measure of shareholder value creation that management believes captures the contribution of the company's insurance operations, the success of its investment strategy and the importance placed on paying cash dividends to shareholders. The value creation ratio measure is made up of two primary components: (1) rate of growth in book value per share plus (2) the ratio of dividends declared per share to beginning book value per share. Management believes this measure is useful, providing a meaningful measure of long-term progress in creating shareholder value. It is intended to be all-inclusive regarding changes in book value per share, and uses originally reported book value per share in cases where book value per share has been adjusted, such as adoption of Accounting Standards Updates with a cumulative effect of a change in accounting.
- Statutory accounting rules: For public reporting, insurance companies prepare financial statements in accordance with GAAP. However, insurers also must calculate certain data according to statutory accounting rules for insurance company regulation in the United States of America as defined in the NAIC's Accounting Practices and Procedures Manual, which may be, and has been, modified by various state insurance departments and differ from GAAP. Statutory data is publicly available, and various organizations use it to calculate aggregate industry data, study industry trends and compare insurance companies.
- Written premium: Under statutory accounting rules in the U.S., property casualty written premium is the amount recorded for policies issued and recognized on an annualized basis at the effective date of the policy. Management analyzes trends in written premium to assess business efforts. The difference between written and earned premium is unearned premium.

# Cincinnati Financial Corporation and Subsidiaries Consolidated Statements of Income for the Three Months Ended March 31, 2023

(Dollars in millions)		CFC		CONSOL P&C		CLIC		CFC-I		ELIM		Total
Revenues												
Premiums earned:												
Property casualty	\$	—	\$	1,919	\$	—	\$	_	\$		\$	1,919
Life						96						96
Premiums ceded				(78)		(19)						(97)
Total earned premium				1,841		77						1,918
Investment income, net of expenses		24		141		45						210
Investment gains and losses, net		147		(42)		1						106
Fee revenues				2		2						4
Other revenues		4		1				2		(4)		3
Total revenues	\$	175	\$	1,943	\$	125	\$	2	\$	(4)	\$	2,241
Develte 9 and and a												
Benefits & expenses Losses & contract holders' benefits	\$		\$	1,375	¢	97	¢		\$		\$	1,472
	Э		Э	-			Э		Э		Э	,
Reinsurance recoveries				(58) 536		(16)						(74)
Underwriting, acquisition and insurance expenses		10		530		20		1				556 14
Interest expense		13						1				
Other operating expenses	¢	8	¢	1.052	¢		ሰ	1	¢	(4)	đ	5
Total expenses	\$	21	\$	1,853	2	101	2	2	\$	(4)	2	1,973
Income before income taxes	\$	154	\$	90	\$	24	\$	—	\$	—	\$	268
Provision (benefit) for income taxes												
Current operating income	\$	(31)	\$	19	\$	6	\$	_	\$		\$	(6)
Capital gains/losses		31		(9)								22
Deferred		30		(2)	-	(1)						27
Total provision for income taxes	\$	30	\$		\$		\$		\$		\$	43
Net income - current year	\$	124	\$	82	\$	19	\$	_	\$	_	\$	225
Net income (loss) - prior year	\$	(224)	\$	(60)	\$	17	\$	1	\$		\$	(266)

\*Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding.

Consolidated property casualty data includes results from our Cincinnati Re operations and Cincinnati Global.

CLIC and Total Net income (loss) - prior year have been adjusted due to the adoption of an accounting standards update for long-duration contracts.

# **Consolidated Property Casualty Losses Incurred Detail**

	LUS	5C5 II	icurre	u Dei	dll						
(Dollars in millions)	Thr	ee month	c ondod				Six month ended	15	Nine months ended	Twelve m ende	
(Donars in minous)	12/31/23 9/30/23 6/30/23 <b>3</b> /			(30/22_6)	30/22 3/	31/22		0/22			
Consolidated											
Current accident year losses greater than \$5 million	\$	36 \$	44 \$	38 \$	38 \$	23	\$	61	\$ 99	\$	143
Current accident year losses \$2 million - \$5 million		15	19	41	36	39		75	116		135
Large loss prior accident year reserve development		9	(17)	16	22	9		31	47		30
Total large losses incurred	\$	60 \$	46 \$	95 \$	96 \$	71	\$	167	\$ 262	\$	
Losses incurred but not reported		179	136	131	74	36		110	241		377
Other losses excluding catastrophe losses		641	681	700	705	651	1,	356	2,056		2,737
Catastrophe losses		227	134	246	208	24		232	478		612
Total losses incurred	\$1	1,107 \$	997 \$	1,172 \$	1,083 \$	782	\$ 1,	865	\$ 3,037	\$	4,034
Commercial Lines											
Current accident year losses greater than \$5 million	\$	30 \$	34 \$	30 \$	15 \$	16	\$	31	\$ 61	\$	95
Current accident year losses \$2 million - \$5 million		12	8	29	29	37		66	95		103
Large loss prior accident year reserve development		3	(17)	14	22	7		29	43		26
Total large losses incurred	\$	45 \$	25 \$	73 \$	66 \$	60	\$	126	\$ 199	\$	
Losses incurred but not reported		125	108	97	61	38		99	196		304
Other losses excluding catastrophe losses		335	386	386	401	362		763	1,149		1,535
Catastrophe losses		106	96	44	124	11		135	179		275
Total losses incurred	\$	611 \$	615 \$	600 \$	652 \$	471	\$ 1,	123	\$ 1,723	\$	2,338
Personal Lines											
Current accident year losses greater than \$5 million	\$	6\$	10 \$	8\$	23 \$	7	\$	30	\$ 38	\$	48
Current accident year losses \$2 million - \$5 million		3	11	12	5	2		7	19		30
Large loss prior accident year reserve development		6	_	2	_	2		2	4		4
Total large losses incurred	\$	15 \$	21 \$	22 \$	28 \$	11	\$	39	\$ 61	\$	82
Losses incurred but not reported		27	(2)	9	12	(14)		(2)	7		5
Other losses excluding catastrophe losses		187	190	185	187	176		363	548		738
Catastrophe losses		113	36	66	78	6		84	150		186
Total losses incurred	\$	342 \$	245 \$	282 \$	305 \$	179	\$ -	484	\$ 766	\$	1,011
Excess & Surplus Lines											
Current accident year losses greater than \$5 million	\$	— \$	— \$	— \$	— \$	_	\$	_	\$ —	\$	_
Current accident year losses \$2 million - \$5 million		_	_	_	2	_		2	2		2
Large loss prior accident year reserve development		_	_	_	_	_		_	_		_
Total large losses incurred	\$	— \$	— \$	— \$	2 \$	_	\$	2	\$ 2	\$	2
Losses incurred but not reported		27	30	25	1	12		13	38		68
Other losses excluding catastrophe		26	71	40	10	20		07	100		150
losses Catactrophe losses		28	31	40	46	36		82	122		153
Catastrophe losses	<u>۴</u>	1 56 ¢	2 63 \$	(1)	2 51 ¢	1	¢	3	2 \$ 164	¢	227
Total losses incurred *Dollar amounts shown are rounded to millic	s	56 \$		64 \$	51 \$	49		100 the fu	\$ 164	\$	227
independently.	ns, certain amounts may not add t	100 100	ang. me	sam oj qu	unterly ull	iounts I	nay not equal i	ine ju	in yeur us euch is co	mputeu	

independently.

Consolidated property casualty data includes results from our Cincinnati Re operations and Cincinnati Global.

# Consolidated Property Casualty Loss Ratio Detail

	Three months ended						Six months ended	Nine months ended	Twelve months ended	
	12/31/23 9/30/23 6/30/23	3/31/23	12/31/22	9/30/22	6/30/22	3/31/22	6/30/23 6/30/22	9/30/23 9/30/22	12/31/23 12/31/22	
Consolidated										
Current accident year losses greater than \$5 million		1.9 %	2.4 %	2.1 %	2.2 %	1.4 %	1.8 %	1.9 %	2.1 %	
Current accident year losses \$2 million - \$5 million		0.8	1.1	2.3	2.2	2.4	2.3	2.3	2.0	
Large loss prior accident year reserve		0.5	(0.9)	0.9	1.3	0.6	0.9	0.9	0.4	
development Total large loss ratio		0.5 3.2 %	· · /	5.3 %	5.7 %	4.4 %	5.0 %			
Losses incurred but not reported	:	9.7	7.6	7.2	4.4	2.2	3.3	4.7	5.5	
Other losses excluding catastrophe losses		34.9	37.8	38.7	41.4	40.2	40.9	40.2	39.5	
Catastrophe losses		12.3	7.4	13.6	12.3	1.5	7.0	9.3	8.8	
Total loss ratio		60.1 %	55.4 %	64.8 %	63.8 %	48.3 %	56.2 %	59.3 %	58.3 %	
Commercial Lines										
Current accident year losses greater than \$5 million		2.8 %	3.3 %	3.0 %	1.4 %	1.7 %	1.6 %	2.0 %	2.4 %	
Current accident year losses \$2 million - \$5 million		1.1	0.7	2.8	3.0	3.8	3.3	3.3	2.6	
Large loss prior accident year reserve				1.0						
development		0.3	(1.6)	1.3	2.2	0.7	1.5	1.4	0.6	
Total large loss ratio Losses incurred but not reported	:	4.2 % 11.8	2.4 % 10.4	7.1 % 9.4	6.6 % 6.1	6.2 % 4.0	6.4 %	6.7 %	5.6 %	
Other losses excluding catastrophe losses		31.9	37.1	37.7	40.4	37.5	39.0	38.4	38.1	
Catastrophe losses		10.0	9.3	4.2	12.5	1.2	6.9	6.0	6.8	
Total loss ratio		57.9 %	59.2 %	58.4 %	65.6 %	48.9 %	57.4 %	57.7 %	58.1 %	
Personal Lines										
Current accident year losses greater than \$5 million		1.3 %	2.1 %	1.9 %	5.7 %	1.7 %	3.7 %	3.1 %	2.8 %	
Current accident year losses \$2 million - \$5 million		0.6	2.6	2.6	1.3	0.5	0.9	1.5	1.8	
Large loss prior accident year reserve development		1.4	_	0.6	_	0.5	0.2	0.3	0.3	
Total large loss ratio		3.3 %		5.1 %	7.0 %	2.7 %				
Losses incurred but not reported	:	5.9	(0.3)	2.0	3.1	(3.6)	(0.2)	0.6	0.3	
Other losses excluding catastrophe losses		40.2	42.8	43.0	44.8	44.0	44.5	44.0	43.7	
Catastrophe losses		24.3	8.1	15.5	18.8	1.4	10.2	12.0	11.0	
Total loss ratio		73.7 %	55.3 %	65.6 %	73.7 %	44.5 %	59.3 %	61.5 %	59.9 %	
Excess & Surplus Lines										
Current accident year losses greater than \$5 million		— %	— %	— %	— %	— %	— %	— %	— %	
Current accident year losses \$2 million - \$5 million		_	0.1	_	1.6	_	0.8	0.6	0.4	
Large loss prior accident year reserve development		(0.3)								
Total large loss ratio		(0.3)%	0.1 %	 %	1.6 %	 %	0.8 %	0.6 %	0.4 %	
Losses incurred but not		(0.3) /0	0.1 /0	/0	1.0 /0	/0	0.0 70	0.0 %	0.4 70	
reported Other losses excluding		21.3	24.4	20.0	0.7	10.6	5.4	10.5	14.0	
catastrophe losses		22.2	24.6	32.4	38.1	31.3	34.9	33.9	31.6	
Catastrophe losses		1.1	1.3	(0.5)	1.1	1.1	1.1	0.6	0.8	
Total loss ratio	t add due to rounding. Ratios are	44.3 %		51.9 %	41.5 %	43.0 %	42.2 %	45.6 %	46.8 %	

\*Certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts.

Consolidated property casualty data includes results from our Cincinnati Re operations and Cincinnati Global.

# Consolidated Property Casualty Loss Claim Count Detail

	Three more					Six months ended	Nine months ended	Twelve months ended		
	12/31/23 9/30/23 6/30/23 <b>3/31/23</b>	12/31/22	9/30/22	6/30/22	3/31/22	6/30/23 6/30/22	9/30/23 9/30/22	12/31/23 12/31/22		
Consolidated										
Current accident year reported losses										
greater than \$5 million	5	7	6	6	3	9	15	22		
Current accident year reported losses \$2 million - \$5 million	5	13	15	15	15	28	42	51		
Prior accident year reported losses on large losses	3	2	6	8	6	14	20	22		
Non-Catastrophe reported losses on large losses total	13	22	27	29	24	51	77	95		
Commercial Lines										
Current accident year reported losses greater										
than \$5 million	4	5	5	2	2	4	9	14		
Current accident year reported losses \$2 million - \$5 million	4	6	12	12	14	24	35	39		
Prior accident year reported losses on large losses	2	2	6	8	5	13	19	21		
Non-Catastrophe reported losses on large losses total	10	13	23	22	21	41	63	74		
Personal Lines										
Current accident year reported losses greater		2	4			_				
than \$5 million	1	2	1	4	1	5	6	8		
Current accident year reported losses \$2 million - \$5 million	1	6	3	2	1	3	6	11		
Prior accident year reported losses on large losses	1	_			1	1	1	1		
Non-Catastrophe reported losses on large losses total	3	8	4	6	3	9	13	20		
Excess & Surplus Lines										
Current accident year reported losses greater than \$5 million	_	_	_		_		_			
Current accident year reported losses \$2 million - \$5 million	_	1	_	1	_	1	1	1		
Prior accident year reported losses on large losses		_	_	_	_	_	_	_		
Non-Catastrophe reported losses on large losses total	_	1	_	1	_	1	1	1		
*The sum of quarterly amounts may not equa	al the full year as each is computed indepe	ndantly								

\*The sum of quarterly amounts may not equal the full year as each is computed independently.

# **Quarterly Property Casualty Data - Commercial Lines**

	Qualiterly FIU	perty	Ca	suarty	Data	- Com		•	
(Dollars in millions)	Three 12/31/23 9/30/23 6/30/23 <b>3/31/2</b>	months e 3 12/31			6/30/22	3/31/22	Six months ended 6/30/23 6/30/22	Nine months ended 9/30/23 9/30/22	Twelve months ended 12/31/23 12/31/22
Commercial casualty:			-						
Net written premiums	\$ 404	\$ 35	3	\$ 326	\$ 376	\$ 389	\$ 765	\$ 1,091	\$ 1,444
Year over year change %- written premium	4	<b>%</b> 1	1 %	10 %	11 %	5 7%	9 %	9 %	10 %
Earned premiums	\$ 377	\$ 37			\$ 350	\$ 336	\$ 686	\$ 1,046	\$ 1,416
Current accident year before catastrophe losses	72.6	<b>%</b> 72	.4 %	73.7 %	75.0 %	65.6 %	70.4 %	71.6 %	71.8 %
Current accident year catastrophe losses	_	-	-	_	_	_	_	—	_
Prior accident years before catastrophe losses	(0.3)	(0.	.2)	6.4	(0.7)	1.4	0.3	2.4	1.7
Prior accident years catastrophe losses			_				—	—	_
Total loss and loss expense ratio	72.3	<b>%</b> 72	.2 %	80.1 %	74.3 %	67.0 %	70.7 %	74.0 %	73.5 %
Commercial property:	¢ 940	¢ )(	7	¢ 200	¢ 200	¢ 207	\$ 606	\$ 915	¢ 1 212
Net written premiums Year over year change %-	\$ 316	\$ 29 % 1	.0 %	\$ 309 11 %	\$ 308 12 %	\$297 511 %		\$ 915 12 %	\$ 1,212 11 %
written premium									
Earned premiums Current accident year	\$ 299 49.0	\$29 %42	.5 %	\$292 47.4 %	\$ 280 54.5 %	\$ 274 5 52.4 %	\$ 554 53.4 %	\$ 846 51.3 %	\$ 1,136 49.1 %
before catastrophe losses Current accident year	34.7	38	.3	14.7	44.4	5.1	24.9	21.4	25.7
catastrophe losses Prior accident years before		(0.		(6.7)	0.6	(2.4)	(0.8)	(2.9)	(2.2)
catastrophe losses Prior accident years	2.4	(2.		(1.4)	(3.0)	0.5	(1.3)	(1.3)	(1.6)
catastrophe losses	78.3		.1 %	54.0 %	96.5 %			68.5 %	71.0 %
expense ratio	/0.3	/0 /0	.1 70	54.0 %	90.5 %	55.0 %	70.2 70	00.3 70	71.0 %
Commercial auto:	\$ 239	\$ 20	11	\$ 194	\$ 226	\$ 237	\$ 463	\$ 657	\$ 858
Net written premiums Year over year change %-	\$ 239 1		4%	5 194 6 %	\$220 5%		4	\$ 657 6%	\$ 030 5 %
written premium Earned premiums	\$ 213	\$ 21	E /	\$ 213	\$ 210	\$ 205	\$ 415	\$ 627	\$ 842
Current accident year	ş 213 73.5 '		.6 %	5 213 78.8 %	\$ 210 66.5 %	• • • •	• -	70.8 %	5 042
before catastrophe losses Current accident year	0.9	(2.	.4)	3.3	5.1	0.9	3.1	3.1	1.7
catastrophe losses Prior accident years before	2.7	3	.6	7.5	2.8	(0.7)	1.1	3.3	3.3
catastrophe losses Prior accident years	(1.5)	-		_	(0.5)	(2.1)	(1.3)	(0.9)	(0.6)
catastrophe losses Total loss and loss	75.6	<b>%</b> 73	.8 %	89.6 %	73.9 %	65.1 %	69.6 %	76.3 %	75.7 %
expense ratio Workers' compensation:									
Net written premiums	\$ 82	\$ 6	64	\$ 60	\$ 69	\$ 86	\$ 154	\$ 214	\$ 278
Year over year change %- written premium	(5)	%	8 %	13 %	<u> </u>	6 (2)%	(2)%	2 %	3 %
Earned premiums	\$ 74		75		\$ 68	\$ 67	\$ 136	\$ 209	\$ 284
Current accident year before catastrophe losses	83.2	<b>%</b> 76	.0 %	80.3 %	83.5 %	84.5 %	84.0 %	82.7 %	80.9 %
Current accident year catastrophe losses	-	-	-	—	—	—	—	—	—
Prior accident years before catastrophe losses	(19.6)	(27.	.0)	(21.5)	(25.9)	(14.3)	(20.2)	(20.6)	(22.3)
Prior accident years catastrophe losses	-	-	_	—	—	—	—	—	—
Total loss and loss expense ratio	63.6	<b>%</b> 49	.0 %	58.8 %	57.6 %	5 70.2 %	63.8 %	62.1 %	58.6 %
Other commercial:									
Net written premiums	\$ 100	\$ 9	)2	\$95	\$ 93	\$ 87	\$ 180	\$ 275	\$ 367
Year over year change %- written premium	15	% 1	.5 %	13 %	18 %	12 %	15 %	14 %	14 %
Earned premiums	\$ 93				\$ 86	\$ 80	\$ 165	\$ 256	\$ 346
Current accident year before catastrophe losses	38.1	<b>%</b> 33	.3 %	37.7 %	37.3 %	38.2 %	37.7 %	37.7 %	36.6 %
Current accident year catastrophe losses	_	-	_	0.1	0.1	_	0.1	0.1	0.1
Prior accident years before catastrophe losses	(2.5)	(4.	.7)	(4.3)	(7.4)	(2.9)	(5.3)	(4.9)	(4.9)
Prior accident years catastrophe losses	(0.1)	-		—			—	_	—
Total loss and loss expense ratio	35.5	<b>%</b> 28	.6 %	33.5 %	30.0 %	35.3 %	32.5 %	32.9 %	31.8 %
*Dollar amounts shown are re	unded to millions: certain amounts may no	t add dua t	o rour	ding Datio	ara cala	ulated based	l on whole dollar amou	ats. The sum of quarter!	v amounts may not

\*Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.

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	- 0					r				n	
(Dollars in millions)		nths ended				Six mont		Nine m end	ed	Twelve n ende	ed
	12/31/23 9/30/23 6/30/23 <b>3/31/23</b> 1	2/31/22 9/	/30/22 (	5/30/22	3/31/22	6/30/23	6/30/22	9/30/23	9/30/22	12/31/23 1	2/31/22
Personal auto:											
Net written premiums	<b>\$ 163 \$</b>		179 \$	177 \$		5		\$		\$	654
Year over year change %- written premium	16 %	12 %	8 %	7 %	3 %		5 %		6 %		8 %
Earned premiums	<b>\$ 166</b> \$	161 \$	158 \$	155 \$	5 152	5	307	\$	465	\$	626
Current accident year before catastrophe losses	78.8 %	77.4 %	74.3 %	74.5 %	69.4 %		72.0 %		72.8 %		74.0 %
Current accident year catastrophe losses	4.2	(4.6)	15.9	6.1	1.4		3.7		7.9		4.6
Prior accident years before catastrophe losses	0.3	0.7	3.4	1.4	0.9		1.2		1.9		1.6
Prior accident years catastrophe losses	(2.7)	—	(0.1)	(0.6)	(4.7)		(2.7)		(1.8)		(1.3)
Total loss and loss expense ratio	80.6 %	73.5 %	93.5 %	81.4 %	67.0 %		74.2 %		80.8 %		78.9 %
Homeowner:											
Net written premiums	<b>\$ 222 \$</b>	226 \$	255 \$	260 \$	5 181	5	6 441	\$	695	\$	921
Year over year change %- written premium	23 %	20 %	19 %	23 %	16 %		20 %		20 %		20 %
Earned premiums	<b>\$ 232 \$</b>	220 \$	213 \$	202 \$	5 195	9	5 397	\$	609	\$	829
Current accident year before catastrophe losses	46.5 %	42.1 %	47.3 %	54.8 %	45.9 %		50.4 %		49.3 %		47.4 %
Current accident year catastrophe losses	56.1	22.4	20.9	38.6	13.0		26.1		24.3		23.8
Prior accident years before catastrophe losses	(2.6)	0.2	1.6	(2.5)	(8.7)		(5.5)		(3.0)		(2.2)
Prior accident years catastrophe losses	(9.1)	(1.5)	(3.8)	(5.2)	(7.2)		(6.2)		(5.4)		(4.3)
Total loss and loss expense ratio	90.9 %	63.2 %	66.0 %	85.7 %	43.0 %		64.8 %		65.2 %		64.7 %
Other personal:											
Net written premiums	<b>\$ 63 \$</b>	61 \$	68 \$	73 \$	5 53	5	5 127	\$	195	\$	256
Year over year change %- written premium	19 %	15 %	21 %	18 %	15 %		18 %		19 %		18 %
Earned premiums	<b>\$ 66 \$</b>	62 \$	60 \$	56 \$	5 55	5	5 111	\$	172	\$	234
Current accident year before catastrophe losses	58.9 %	54.1 %	63.8 %	64.6 %	47.2 %		56.0 %		58.7 %		57.5 %
Current accident year catastrophe losses	3.5	(0.1)	10.8	5.2	0.9		3.1		5.8		4.2
Prior accident years before catastrophe losses	(1.2)	(4.4) (	15.7)	1.4	4.6		3.0		(3.5)		(3.8)
Prior accident years catastrophe losses	1.3	(0.1)	0.4	0.4	0.4		0.3		0.4		0.3
Total loss and loss expense ratio	62.5 %	49.5 %	59.3 %	71.6 %	53.1 %		62.4 %		61.4 %		58.2 %

# **Quarterly Property Casualty Data - Personal Lines**

# **Quarterly Property Casualty Data - Excess & Surplus Lines**

(Dollars in millions)	Three	nonths end	ed			Six month	hs ended	Nine n end		Twelve end	
	12/31/23 9/30/23 6/30/23 <b>3/31/23</b>	12/31/22	9/30/22	6/30/22	3/31/22	6/30/23	6/30/22	9/30/23	9/30/22	12/31/23	12/31/22
Excess & Surplus:											
Net written premiums	\$ 136	\$ 122	\$ 121	\$ 135	\$ 124	\$	259	\$	380	\$	502
Year over year change %- written premium	10 %	13 %	5 16 %	17 %	25 %		21 %		19 %		18 %
Earned premiums	\$ 127	\$ 124	\$ 125	\$ 124	\$ 112	\$	236	\$	361	\$	485
Current accident year before catastrophe losses	69.2 %	66.4 %	5 74.8 %	59.5 %	61.8 %		60.6 %		65.4 %		65.7 %
Current accident year catastrophe losses	1.5	1.6	(0.4)	1.2	1.5		1.3		0.8		1.0
Prior accident years before catastrophe losses	(6.2)	3.8	(5.9)	(0.4)	(4.6)		(2.4)		(3.6)		(1.7)
Prior accident years catastrophe losses	(0.3)	(0.2)	(0.1)	(0.1)	(0.4)		(0.2)		(0.2)		(0.2)
Total loss and loss expense ratio	64.2 %	71.6 %	68.4 %	60.2 %	58.3 %		59.3 %		62.4 %		64.8 %

\*Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.

	Co	nsol	ida	ted ]	Pro	pert	,		0			nd Los		-	nse	Ana	lys	is				
(Dollars in millions)							Chai	nge in	Ch	ange in	Cl	hange in	Т	otal					I	JOSS		
	т	Paid	Dai	id loss	,	Total	<i>C</i>	ase	т	BNR		loss xpense	cha	nge in		Case	Т	BNR	ov	pense	-	Fotal
		osses		pense		paid		erves		serves		eserves		erves		curred		curred		curred		curred
Gross loss and loss expense 31, 2023						1			10	501705			105	cives		cuircu	m	urreu	III	uncu	III	uncu
Commercial casualty	\$	148	\$	42	\$	190	\$	(46)	\$	109	\$	24	\$	87	\$	102	\$	109	\$	66	\$	277
Commercial property		214		22		236		126		(66)		(1)		59		340		(66)		21		295
Commercial auto		128		21		149		(19)		24		7		12		109		24		28		161
Workers' compensation		30		8		38		15		(4)		5		16		45		(4)		13		54
Other commercial		23		4		27		1		3		5		9		24		3		9		36
Total commercial lines		543		97		640		77		66		40		183		620		66		137		823
Personal auto		99		22		121		(7)		15		4		12		92		15		26		133
Homeowners		158		16		174		38		10				48		196		10		16		222
Other personal		35		2		37		(8)		11		—		3		27		11		2		40
Total personal lines		292	_	40	_	332		23		36	_	4	_	63		315		36	_	44	_	395
Excess & surplus lines		28		12		40		4		26		13		43		32		26		25		83
Other		69		4		73		(16)		17		_		1		53		17		4		74
Total property casualty	\$	932	\$	153	\$	1,085	\$	88	\$	145	\$	57	\$	290	\$	1,020	\$	145	\$	210	\$	1,375
Ceded loss and loss expense 31, 2023	e incu	rred fo	or the	e three	mon	ths end	ed Ma	irch												:		
Commercial casualty	\$	17	\$	_	\$	17	\$	(20)	\$	8	\$	_	\$	(12)	\$	(3)	\$	8	\$	_	\$	5
Commercial property		9		_		9		80		(29)				51		89		(29)				60
Commercial auto		_		_				_		_		_		_		_		_		_		_
Workers' compensation		3		_		3		3		_		_		3		6		_		_		6
Other commercial		1				1				3				3		1		3				4
Total commercial lines		30		—		30		63		(18)	_	_		45		93		(18)				75
Personal auto		1		_		1		(1)		_				(1)		_						_
Homeowners		3				3		18		(11)				7		21		(11)				10
Other personal		_		_		_		1		(2)		_		(1)		1		(2)		_		(1)
Total personal lines		4		—		4		18		(13)				5		22		(13)		—		9
Excess & surplus lines		—		_		_		2		—				2		2		_		—		2
Other		5		_		5		—		(33)		_		(33)		5		(33)		_		(28)
Total property casualty	\$	39	\$	—	\$	39	\$	83	\$	(64)	\$		\$	19	\$	122	\$	(64)	\$	_	\$	58
Net loss and loss expense in 2023	curre	ed for t	he th	ree mo	onths	s ended	Marcl	h 31,				;		<u> </u>								
Commercial casualty	\$	131	\$	42	\$	173	\$	(26)	\$	101	\$	24	\$	99	\$	105	\$	101	\$	66	\$	272
Commercial property		205		22		227		46		(37)		(1)		8		251		(37)		21		235
Commercial auto		128		21		149		(19)		24		7		12		109		24		28		161
Workers' compensation		27		8		35		12		(4)		5		13		39		(4)		13		48
Other commercial		22		4		26		1				5		6		23				9		32
Total commercial lines		513		97		610		14		84		40		138		527		84		137		748
Personal auto		98		22		120		(6)		15		4		13		92		15		26		133
Homeowners		155		16		171		20		21		_		41		175		21		16		212
Other personal		35		2		37		(9)		13		—		4		26		13		2		41
Total personal lines		288	-	40		328		5		49		4		58		293		49	-	44		386
Excess & surplus lines		28		12		40		2		26		13		41		30		26		25		81
Other		64		4		68		(16)		50		—		34		48		50		4		102
Total property casualty	\$	893	\$	153	\$	1,046	\$	5	\$	209	\$	57	\$	271	\$	898	\$	209	\$	210	\$	1,317

\*Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Other data includes results from our Cincinnati Re operations and Cincinnati Global.

# **Quarterly Property Casualty Data - Consolidated**

(Dollars in millions)		Three r	nonths end	ed			Six months ended	Nine months ended	Twelve months ended
	12/31/23 9/30/23 6/30/23	3/31/23	12/31/22	9/30/22	6/30/22	3/31/22	6/30/23 6/30/22	9/30/23 9/30/22	12/31/23 12/31/22
Premiums									
Agency renewal written premiums		\$ 1,535	\$ 1,396	\$ 1,390	\$ 1,482	\$ 1,397	\$ 2,879	\$ 4,269	\$ 5,665
Agency new business written premiums		251	238	264	286	244	530	794	1,032
Other written premiums		233	60	96	196	258	454	550	610
Net written premiums		\$ 2,019	\$ 1,694	\$ 1,750	\$ 1,964	\$ 1,899	\$ 3,863	\$ 5,613	\$ 7,307
Unearned premium change		(178)	106	59	(267)	(281)	(548)	(489)	(383)
Earned premiums		\$ 1,841	\$ 1,800	\$ 1,809	\$ 1,697	\$ 1,618	\$ 3,315	\$ 5,124	\$ 6,924
Year over year change %									
Agency renewal written premiums		10 %	13 %	12 %	b 11 %	<b>6 9%</b>	10 %	11 %	11 %
Agency new business written premiums		3	12	15	22	11	16	16	15
Other written premiums		(10)	(29)	50	34	31	32	35	24
Net written premiums		6	10	14	15	12	13	14	13
Paid losses and loss expenses									
Losses paid		\$ 893	\$ 803	\$ 804	\$ 755	\$ 733	\$ 1,489	\$ 2,293	\$ 3,096
Loss expenses paid		153	154	144	137	157	293	437	591
Loss and loss expenses paid		\$ 1,046	\$ 957	\$ 948	\$ 892	\$ 890	\$ 1,782	\$ 2,730	\$ 3,687
Incurred losses and loss expenses									
Loss and loss expense incurred		\$ 1,317	\$ 1,172	\$ 1,348	\$ 1,240	\$ 956	\$ 2,196	\$ 3,544	\$ 4,716
Loss and loss expenses paid as a % of incurred		<b>79.4</b> %	<b>81.7</b> %	70.3 %	o 71.9 %	» 93.1 %	81.1 %	77.0 %	78.2 %
Statutory combined									
ratio Loss ratio		60.5 %	56.3 %	64.1 %	64.8 %	6 <b>48.4</b> %	56.7 %	59.3 %	58.5 %
Loss adjustment expense ratio		11.6	9.9	10.0	9.5	10.9	10.2	10.1	10.1
Net underwriting expense ratio		27.5	30.6	29.3	28.1	28.7	28.4	28.7	29.1
US Statutory combined ratio		99.6 %	96.8 %	103.4 %	102.4 %	» 88.0 %	95.3 %	98.1 %	97.7 %
Contribution from catastrophe losses		12.7	7.6	13.0	13.0	1.7	7.5	9.4	8.9
Statutory combined ratio excl. catastrophe									
losses		86.9 %	89.2 %	90.4 %	89.4 %	6 86.3 %	87.8 %	88.7 %	88.8 %
GAAP combined ratio									
GAAP combined ratio		100.7 %	94.9 %	103.9 %	103.2 %	6 89.9 %	96.7 %	99.2 %	98.1 %
Contribution from catastrophe losses		12.8	7.8	13.9	12.4	1.8	7.2	9.5	9.2
GAAP combined ratio excl. catastrophe losses		87.9 %	<b>87.1</b> %	90.0 %	90.8 %	6 88.1 %	89.5 %	89.7 %	88.9 %

\*Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may independently. \*nm - Not meaningful \*Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies. Statutory ratios exclude the results of Cincinnati Global. Consolidated property casualty data includes the results of Cincinnati Re and Cincinnati Global.

# **Quarterly Property Casualty Data - Commercial Lines**

											Nine months	Twelve months
(Dollars in millions)	12/31/23 9/30/23 6/30/23			nths end 2/31/22		)/30/22	C	/30/22	3/31/22	Six months ended 6/30/23 6/30/22	ended 9/30/23 9/30/22	ended 12/31/23 12/31/22
Premiums	12/31/23 9/30/23 0/30/23	3/31/23	1	2/31/22	3	0/30/22	0/	30/22	3/31/22	0/30/23 0/30/22	9/30/23 9/30/22	12/31/23 12/31/22
Agency renewal written premiums		\$ 1,041	\$	908	\$	860	\$	934	\$ 970	\$ 1,904	\$ 2,764	\$ 3,672
Agency new business written premiums		134		130		149		165	156	321	470	600
Other written premiums		(34)		(31)		(25)		(27)	(30)	(57)	(82)	(113)
Net written premiums		\$1,141	\$	1,007	\$	984	\$1	.072	\$1,096	\$ 2,168	\$ 3,152	\$ 4,159
Unearned premium change		(85)		33		44		(78)	(134)	(212)	(168)	(135)
Earned premiums		\$1,056	\$	1,040	\$	1,028	\$	994	\$ 962	\$ 1,956	\$ 2,984	\$ 4,024
Year over year change %												
Agency renewal written premiums		7%	6	12 %	)	11 %	)	10 %	5 8%	9 %	9 %	10 %
Agency new business written premiums		(14)		(4)		3		13	8	10	8	5
Other written premiums		(13)		(29)		_		(29)	(25)	(27)	(17)	(20)
Net written premiums		4		9		10		10	8	9	9	9
Paid losses and loss expenses												
Losses paid		\$ 513	\$	432	\$	491	\$	446	\$ 458	\$ 905	\$ 1,396	\$ 1,829
Loss expenses paid		97		97		93		91	100	191	285	382
Loss and loss expenses paid		\$ 610	\$	529	\$	584	\$	537	\$ 558	\$ 1,096	\$ 1,681	\$ 2,211
Incurred losses and loss expenses												
Loss and loss expense incurred		\$748	\$	715	\$	710	\$	750	\$ 586	\$ 1,336	\$ 2,046	\$ 2,761
Loss and loss expenses paid as a % of incurred		81.6 %	6	74.0 %	)	82.3 %	5	71.6 %	5    95.2 %	82.0 %	82.2 %	80.1 %
Statutory combined ratio												
Loss ratio		57 <b>.9</b> %	6	59.2 %	)	58.4 %	)	65.5 %	48.9 %	57.4 %	57.8 %	58.1 %
Loss adjustment expense ratio		12.9		9.6		10.7		9.9	12.0	10.9	10.8	10.5
Net underwriting expense ratio		27.7		31.3		31.2		29.1	28.3	28.7	29.5	29.9
Statutory combined ratio		<b>98.5</b> %	6	100.1 %	, ) .	100.3 %	5 1	04.5 %	5 89.2 %	97.0 %	98.1 %	98.5 %
Contribution from catastrophe losses		10.4		9.6		4.5		12.6	1.4	7.1	6.2	7.0
Statutory combined ratio excl. catastrophe losses		88.1 %	6	90.5 %	)	95.8 %	)	91.9 %	5 87.8 %	89.9 %	91.9 %	91.5 %
GAAP combined ratio		100.4.0	/	00.0.0		00.0.0/		06.2.0	02.2.0/	00.4.9/	00.2.0/	00.5.0/
GAAP combined ratio Contribution from catastrophe losses		100.4 % 10.4	0	98.9 % 9.6	)	99.0 % 4.5		.06.3 % 12.6	5 92.3 % 1.4	99.4 %	99.3 % 6.2	99.2 %
GAAP combined ratio excl. catastrophe losses		90.0 %	6	89.3 %	)	94.5 %		93.7 %			93.1 %	

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# **Quarterly Property Casualty Data - Personal Lines**

									Six months	Nine months	Twelve months
(Dollars in millions)				ths ende					ended	ended	ended
	12/31/23 9/30/23 6/30/23	3/31/23	1	2/31/22	9	/30/22	6/30/22	3/31/22	6/30/23 6/30/22	9/30/23 9/30/22	12/31/23 12/31/22
Premiums											
Agency renewal written premiums	\$	388	\$	393	\$	437	\$ 438	\$ 333	\$ 771	\$ 1,208	\$ 1,601
Agency new business written premiums		79		75		81	88	52	140	221	296
Other written premiums		(19)		(23)		(16)	(16)	(11)	(27)	(43)	(66)
Net written premiums	\$	448	\$	445	\$	502	\$ 510	\$ 374	\$ 884	\$ 1,386	\$ 1,831
Unearned premium change		16		(2)		(71)	(97)	28	(69)	(140)	(142)
Earned premiums	\$	464	\$	443	\$	431	\$ 413	\$ 402	\$ 815	\$ 1,246	\$ 1,689
Year over year change %											
Agency renewal written premiums		17 %	)	15 %	)	11 %	10 %	10 %	10 %	11 %	12 %
Agency new business written premiums		52		50		53	66	13	41	45	47
Other written premiums		(73)		(130)		(45)	(45)	(10)	(29)	(34)	(57)
Net written premiums		20		16		15	16	11	14	14	15
Paid losses and loss expenses											
Losses paid	\$	288	\$	247	\$	246	\$ 224	\$ 208	\$ 432	\$ 679	\$ 926
Loss expenses paid		40		39		35	32	40	71	106	145
Loss and loss expenses paid	\$	328	\$	286	\$	281	\$ 256	\$ 248	\$ 503	\$ 785	\$ 1,071
Incurred losses and loss expenses											
Loss and loss expense incurred	\$	386	\$	288	\$	324	\$ 339	\$ 215	\$ 554	\$ 878	\$ 1,166
Loss and loss expenses paid as a % of incurred		85.0 %	)	99.3 %	)	86.7 %	75.5 %	o 115.3 %	90.8 %	89.4 %	91.9 %
Statutory combined ratio											
Loss ratio		73.6 %	)	55.3 %	)	65.6 %	73.7 %	44.5 %	59.3 %	61.5 %	59.9 %
Loss adjustment expense ratio		9.6		9.7		9.6	8.4	9.0	8.7	9.0	9.2
Net underwriting expense ratio		30.0		30.6		26.7	26.4	32.2	28.8	28.0	28.6
Statutory combined ratio		113.2 %		95.6 %	5 1	.01.9 %	108.5 %	85.7 %	96.8 %	98.5 %	97.7 %
Contribution from catastrophe losses		24.7		8.7		15.9	19.1	1.7	10.5	12.4	11.4
Statutory combined ratio excl. catastrophe losses		88.5 %	)	86.9 %	)	86.0 %	89.4 %	84.0 %	86.3 %	86.1 %	86.3 %
GAAP combined ratio											
GAAP combined ratio		112.5 %	)	95.7 %	5 1	.04.5 %	112.1 %	83.9 %	98.2 %	100.4 %	99.2 %
Contribution from catastrophe losses		24.7		8.7		15.9	19.1	1.7	10.5	12.4	11.4
GAAP combined ratio excl. catastrophe losses		87.8 %	, ,	87.0 %	,	88.6 %	93.0 %	82.2 %	87.7 %	88.0 %	87.8 %

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\*nm - Not meaningful
\*Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

# **Quarterly Property Casualty Data - Excess & Surplus Lines**

(Dollars in millions)		Three	mon	ths ende	d				Six months ended	Nine months ended	Twelve n ende	
· · · · ·	12/31/23 9/30/23 6/30/23	3/31/23	<b>3</b> 1	2/31/22	9/30/2	2 (	6/30/22	3/31/22	6/30/23 6/30/22	9/30/23 9/30/22	12/31/23 1	2/31/22
Premiums												
Agency renewal written premiums		\$ 106	\$	95	\$ 93	\$	5 110	\$ 94	\$ 204	\$ 297	\$	392
Agency new business written premiums		38		33	34		33	36	69	103		136
Other written premiums		(8)		(6)	(6)		(8)	(6)	(14)	(20)		(26)
Net written premiums		\$ 136	\$	122	\$ 121	\$	135	\$ 124	\$ 259	\$ 380	\$	502
Unearned premium change		(9)		2	4		(11)	(12)	(23)	(19)		(17)
Earned premiums		\$ 127	\$	124	\$ 125	\$	5 124	\$ 112	\$ 236	\$ 361	\$	485
Year over year change %												
Agency renewal written premiums		13 %	6	9 %	22	%	31 %	24 %	28 %	26 %		21 %
Agency new business written premiums		6		22	6		(8)	24	6	6		10
Other written premiums		(33)		—	(50)		(60)	—	(27)	(33)		(24)
Net written premiums		10		13	16		17	25	21	19		18
Paid losses and loss expenses												
Losses paid		\$ 28	\$	22	\$ 29	\$	27	\$ 19	\$ 46	\$ 74	\$	95
Loss expenses paid		12	-	14	13	-	11	12	24	36	-	50
Loss and loss expenses paid		\$ 40	\$	36	\$ 42	\$	38	\$ 31	\$ 70	\$ 110	\$	145
Incurred losses and loss expenses												
Loss and loss expense incurred		\$81	\$	89	\$ 86	\$	5 74	\$ 66	\$ 140	\$ 226	\$	315
Loss and loss expenses paid as a % of incurred		49.4 %	6	40.4 %	48.8	%	51.4 %	47.0 %	50.0 %	48.7 %		46.0 %
Statutory combined ratio												
Loss ratio		44.3 %	6	50.5 %	51.9	%	41.5 %	43.0 %	42.2 %	45.6 %		46.8 %
Loss adjustment expense ratio		19.9		21.1	16.5		18.7	15.2	17.1	16.9		18.0
Net underwriting expense ratio		24.4		27.1	27.5		26.1	27.1	26.5	26.8		26.9
Statutory combined ratio		88.6 %	6	98.7 %	95.9	%	86.3 %	85.3 %	85.8 %	89.3 %		91.7 %
Contribution from catastrophe losses		1.2		1.4	(0.5)		1.1	1.1	1.1	0.6		0.8
Statutory combined ratio excl. catastrophe losses		87.4 %	6	97.3 %	96.4	%	85.2 %	84.2 %	84.7 %	88.7 %		90.9 %
GAAP combined ratio												
GAAP combined ratio		89.9 %	6	96.3 %	93.9	%	85.1 %	85.9 %	85.5 %	88.4 %		90.4 %
Contribution from catastrophe losses		1.2		1.4	(0.5)		1.1	1.1	1.1	0.6		0.8
GAAP combined ratio excl. catastrophe losses		88.7 %	6	94.9 %	94.4	%	84.0 %	84.8 %	84.4 %	87.8 %		89.6 %

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\*nm - Not meaningful
\*Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

# **Consolidated Cincinnati Insurance Companies Statutory Statements of Income**

		For the Th	ree Month	s Ended M	1arch 31,
(Dollars in millions)		2023	2022	Change	% Change
Underwriting income					
Net premiums written	\$	1,955 \$	1,848 \$	5 107	6
Unearned premium change		158	262	(104)	(40)
Earned premiums	\$	1,797 \$	1,586 \$	5 211	13
Losses incurred	\$	1,086 \$	767 \$	319	42
Defense and cost containment expenses incurred		101	77	24	31
Adjusting and other expenses incurred		108	96	12	13
Other underwriting expenses incurred		536	529	7	1
Workers compensation dividend incurred		2	2	_	_
Total underwriting deductions	\$	1,833 \$	1,471 \$	362	25
Net underwriting profit (loss)	\$	(36) \$	115 \$	6 (151)	nm
Investment income					
Gross investment income earned	\$	143 \$	124 \$	5 19	15
Net investment income earned		141	122	19	16
Net realized capital gains and losses, net		(26)	(1)	(25)	nm
Net investment gains (net of tax)	\$	115 \$	121 \$	6) (6)	(5)
Other income	\$	2 \$	2 \$	6 —	—
Net income before federal income taxes	\$	81 \$	238 \$	6 (157)	(66)
Federal and foreign income taxes incurred	Ψ	3	230 4	(137)	
Net income (statutory)	\$	78 \$	209 \$		
Policyholders' surplus - statutory	\$	6,443 \$	6,627 \$	6 (184)	(3)
Fixed maturities at amortized cost - statutory	\$	9,131 \$	8,313 \$	818	10

\*Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. \*nm - Not meaningful \*Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

# The Cincinnati Life Insurance Company **Statutory Statements of Income**

	F	or the Th	ree Month	s Ended I	March 31,
(Dollars in millions)		2023	2022	Change	% Change
Net premiums written	\$	<b>86</b> \$	80 \$	6 6	8
Net investment income		46	43	3	7
Commissions and expense allowances on reinsurance ceded		1	1	—	
Income from fees associated with separate accounts		2	1	1	100
Total revenues	\$	135 \$	125 \$	5 10	8
Death benefits and matured endowments	\$	43 \$	57 \$	6 (14)	(25)
Annuity benefits		39	17	22	129
Surrender benefits and group conversions		7	6	1	17
Interest and adjustments on deposit-type contract funds		2	2		
Increase in aggregate reserves for life and accident and health contracts		(9)	13	(22)	nm
Total benefit expenses	\$	82 \$	95 \$	5 (13)	(14)
Commissions	\$	12 \$	13 \$	5 (1)	(8)
General insurance expenses and taxes	<b>v</b>	12	13	(1)	(8)
Increase in loading on deferred and uncollected premiums		1	3	(2)	(67)
Net transfers from separate accounts		(2)	(10)	8	80
Total underwriting expenses	\$	23 \$	19 \$	6 4	21
Federal and foreign income taxes incurred		7	3	4	133
Net gain from operations before capital gains and losses	\$	23 \$	8 \$	5 15	188
Gains and losses net of capital gains tax, net		_	_		
Net income (statutory)	\$	23 \$	8 \$	5 15	188
Policyholders' surplus - statutory	\$	345 \$	275	5 70	25
Fixed maturities at amortized cost - statutory *Dollar amounts shown are rounded to millions: certain amounts may not add due to rounding.	\$	3,855 \$	3,711 \$	5 144	4

\*Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. \*nm - Not meaningful \*Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

# **Quarterly Data - Other**

(Dollars in millions)	Three m	onths ende	d			Six mon	ths ended	Nine months ended	Twelve m endee	
	12/31/23 9/30/23 6/30/23 <b>3/31/23</b>	12/31/22	9/30/22	6/30/22	3/31/22	6/30/23	6/30/22	9/30/23 9/30/22	12/31/23 12	2/31/22
Cincinnati Re:										
Net written premiums		\$67	\$ 86	\$ 178	\$ 254	:	\$ 432	\$ 518	\$	585
Year over year change %- written premium	(9)%	(7)%					30 %			27 %
Earned premiums	\$ 150	\$ 137	\$ 151	\$ 122	\$ 110	:	\$ 232	\$ 383	\$	520
Current accident year before catastrophe losses	45.2 %	44.4 %	45.4 %	49.6 %	50.6 %		50.0 %	48.3 %		47.2 %
Current accident year catastrophe losses	0.3	(5.2)	75.0	6.5	_		3.4	31.7		21.9
Prior accident years before catastrophe losses	6.0	6.9	(9.9)	(4.8)	10.9		2.6	(2.4)		0.1
Prior accident years catastrophe losses	1.7	0.7	(0.6)	1.1	5.2		3.1	1.6		1.4
Total loss and loss expense ratio	53.2 %	46.8 %	109.9 %	52.4 %	66.7 %		59.1 %	79.2 %		70.6 %
Cincinnati Global:										
Net written premiums	\$ 64	\$ 53	\$ 57	\$ 69	\$ 51		\$ 120	\$ 177	\$	230
Year over year change %- written premium	25 %	2 %	21 %	47 %	24 %		36 %	31 %		23 %
Earned premiums	\$ 44	\$ 56	\$ 74	\$ 44	\$ 32	:	\$ 76	\$ 150	\$	206
Current accident year before catastrophe losses	35.3 %	28.6 %	45.6 %	53.2 %	38.3 %		47.0 %	46.3 %		41.4 %
Current accident year catastrophe losses	11.1	1.4	48.6	0.1	16.3		6.9	27.6		20.5
Prior accident years before catastrophe losses	0.8	(13.3)	4.6	(15.4)	4.1		(7.2)	(1.4)		(4.6)
Prior accident years catastrophe losses	2.4	11.6	(14.5)	(9.7)	(9.0)		(9.4)	(11.9)		(5.5)
Total loss and loss expense ratio	49.6 %	28.3 %	84.3 %	28.2 %	49.7 %		37.3 %	60.6 %		51.8 %
Noninsurance operations:										
Interest and fees on loans and leases	\$ 2 3	\$2	\$2	\$2	\$ 1		\$3	\$5	\$	7
Other revenue	1	1	—	1	1		2	2		3
Interest expense	14	13	14	13	13		26	40		53
Operating expenses	5	10	4	5	4		9	13		23
Total noninsurance operations loss	\$ (16)	\$ (20)	\$ (16)	\$ (15)	\$ (15)		\$ (30)	\$ (46)	\$	(66)

\*Dollar amounts shown are in conformity with GAAP and rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.

\*Noninsurance operations include the noninvestment operations of the parent company and a noninsurance subsidiary, CFC Investment Company.