## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q
[X] Quarterly Report Under Section 13 or 15 (d) of the Securities Exchange Act of 1934

For the Quarterly Period Ended September 30, 1998
[ ] Transition Report Pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934

Commission File Number 0-4604

## CINCINNATI FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

An Ohio Corporation
(State or other jurisdiction of incorporation or organization)

31-0746871
(I.R.S. Employer Identification No.)

> 6200 South Gilmore Road Fairfield, Ohio 45014-5141
> (Address of principal executive offices)

Registrant's telephone number, including area code: 513/870-2000
*Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.
YES X . NO

Securities registered pursuant to Section 12(g) of the Act:
\$2.00 Par Common--166,968,082 shares outstanding at September 30, 1998
(Shares outstanding reflect the effects of a 3-for-1 stock
split effective to shareholders of record on April 24, 1998.)
\$52,769,000 of 5.5\% Convertible Senior Debentures Due 2002
\$419,597,000 of 6.9\% Senior Debentures Due 2028

## CINCINNATI FINANCIAL CORPORATION AND SUBSIDIARIES

 CONSOLIDATED BALANCE SHEETSASSETS
Investments
Fixed maturities (cost: 1998--\$2,646,174;
1997--\$2,571,549)

Equity securities (cost: 1998--\$1,921,871;
1997--\$1, 725, 855)
Other invested assets
Cash
Investment income receivable
Finance receivables
Premiums receivable
Reinsurance receivable
Prepaid reinsurance premiums
Deferred acquisition costs pertaining to unearned
premiums and to life policies in force.
Land, buildings and equipment for Company use (at cost
less accumulated depreciation)
\$ 2, 803, 154
6,298, 088
51,752
97,809
75,266
32,182
172, 043 130,585
25,349
(Unaudited)
September 30,
1998
(000's omitted)

Other assets

Total assets
139,880
55, 099
57,762
\$ 9, 938, 969

## LIABILITIES

Insurance reserves:
Losses and loss expenses
Life policy reserves.
Unearned premiums
Notes payable
$6.9 \%$ senior debentures due 2028
$5.5 \%$ convertible senior debentures due 2002
Federal income taxes
Current
Deferred
Other liabilities

## Total liabilities

| $\$ 2,033,549$ | $\$ 1,936,534$ |
| ---: | ---: |
| 523,885 | 482,447 |
| 456,724 | 443,054 |
| 41 | 280,558 |
| 419,597 | 0 |
| 52,769 | 58,430 |
|  |  |
| 6,720 | 24,335 |
| $1,430,346$ | $1,406,478$ |
| 122,564 | 144,624 |
| ------ | $---\cdots$ |
|  | $4,776,460$ |

## SHAREHOLDERS' EQUITY

Common stock, $\$ 2$ per share; authorized 200,000 shares;
issued 1998--170,293; 1997--169,391 shares; outstanding
1998--166, 968. 1997--166, 356 shares
340,587
Paid-in capital
216,155
1,460, 855
Retained earnings
2,957, 827
Accumulated other comprehensive income

> Less treasury shares at cost (1998--3,325 shares;
> 1997--3,035 shares)

4,975,424
$(82,650)$
Total shareholders' equity
Total liabilities and shareholders' equity $\qquad$

4, 892,774
\$ 9, 938, 969
-

December 31, 1997
\$ 9, 493, 425
==========
\$ 2, 751, 219
5,999, 271
46,560
80,168
74,520
31,715
158, 539
109, 110
23, 612
135,313
52,559
30, 839

1,936,534
482,447
443, 054
280,558
58,430
24,335
1,406,478

4,776,460

338, 782
203, 282
1,341,730
2,905,756
4,789,550
$(72,585)$
4,716,965
\$ 9, 493, 425
$========$

Common Stock, Paid-In-Capital and Share figures reflect the effects of a 3-for-1 stock split effective to shareholders of record on April 24, 1998.


## NOTE I - ACCOUNTING POLICIES (000's omitted)

The consolidated financial statements include the accounts of the Company and all of its subsidiaries, each of which is wholly owned, and are presented in conformity with generally accepted accounting principles. All significant inter-company investments and transactions have been eliminated in consolidation. The December 31, 1997 consolidated balance sheet amounts are derived from the audited financial statements but do not include all disclosures required by generally accepted accounting principles.

INVESTMENTS--Fixed maturities and equity securities have been classified as available for sale and are carried at fair values at September 30, 1998 and December 31, 1997.

UNREALIZED GAINS AND LOSSES--The increases (decreases) in unrealized gains for fixed maturities and equity securities (net of income tax effect) for the nine-month and three-month periods ended September 30 are as follows:

|  |  | Fixed Maturities |  | Equity Securities |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nine-Month Periods Ended |  |  |  |  |  |  |
| September 30, 1998 | \$ | $(14,749)$ | \$ | 66,820 | \$ | 52,071 |
| September 30, 1997 | \$ | 30,722 | \$ | 849,476 | \$ | 880,198 |
| Three-Month Periods Ended |  |  |  |  |  |  |
| September 30, 1998 | \$ | $(14,524)$ | \$ | $(379,859)$ | \$ | $(394,383)$ |
| September 30, 1997 | \$ | 23,196 | \$ | 342,464 | \$ | 365,660 |

Such amounts are included as additions to and deductions from shareholders' equity.

REINSURANCE--Premiums earned are net of premiums on ceded business, and insurance losses and policyholder benefits are net of reinsurance recoveries in the accompanying statements of income for the nine-month and three-month periods ended September 30 as follows:

|  | Ceded Premiums | Reinsurance Recoveries |
| :---: | :---: | :---: |
| Nine-Month Periods Ended |  |  |
| September 30, 1998 | \$ 73,912 | \$ 45,000 |
| September 30, 1997 | \$ 72,803 | \$ 20, 212 |
| Three-Month Periods Ended |  |  |
| September 30, 1998 | \$ 24,932 | \$ 9,748 |
| September 30, 1997 | \$ 24,210 | \$ 6,897 |

NOTE II - STOCK OPTIONS
The Company has primarily qualified stock option plans under which options are granted to employees of the Company at prices which are not less than market price at the date of grant and which are exercisable over ten-year periods. On September 30, 1998, outstanding options for Stock Option Plan No. III totalled 49,614 shares with a purchase price of $\$ 7.34$, outstanding options for Stock Plan No. IV totalled $2,834,023$ shares with purchase prices ranging from a low of $\$ 7.46$ to a high of $\$ 42.88$, outstanding options for Stock Plan V totalled $1,446,405$ shares with purchase prices ranging from a low of $\$ 20.48$ to a high of $\$ 45.38$, and outstanding options for Stock Plan VI totalled 606,000 shares with a purchase price of $\$ 33.88$. These amounts reflect the effects of a 3-for-1 stock split effective to shareholders of record on April 24, 1998.

The preceding summary of financial information for Cincinnati Financial Corporation and consolidated subsidiaries is unaudited, but the Company believes that all adjustments (consisting only of normal recurring accruals) necessary for fair presentation have been made. The results of operations for this interim period is not necessarily an indication of results to be expected for the remaining three months of the year.

NOTE IV - FINANCIAL ACCOUNTING PRONOUNCEMENTS
SFAS No. 131 "Disclosures About Segments of an Enterprise and Related
Information" is effective for the Company in 1998 and will require additional disclosures for the Company's operating segments in the annual consolidated financial statement. Beginning in 1999, certain segment information is required to be reported quarterly.

NOTE V - COMPREHENSIVE INCOME (000's omitted)
In the first nine months of 1998, the Company experienced less unrealized gains in equity securities than in the first nine months of 1997, resulting in comprehensive income of $\$ 248,014$ in 1998, compared to $\$ 1,107,075$ in 1997 and a third quarter 1998 comprehensive loss of $\$(341,469)$ compared to comprehensive income of $\$ 442,660$ in the third quarter of 1997.
NINE MONTHS ENDED SEPTEMBER 30, 1997 AND 1998 (000's omitted)

|  | Common Shares | Stock Amount | Treasury Stock | Paid-In <br> Capital | Retained Earnings | Accumulated Other Comprehensive Income | Total Shareholders Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Bal. Dec. 31, } \\ & 1996 \end{aligned}$ | 167,486 | \$334, 972 | \$ (11, 217$)$ | \$ 178,547 | \$1,132,880 | \$ 1,527,707 | \$3,162,889 |
| Net income |  |  |  |  | 226, 877 |  | 226,877 |
| Change in unreal. gains net of inc. taxes of \$473, 953 |  |  |  |  |  | 880,198 | 880,198 |
| Comprehensive income |  |  |  |  |  |  | 1,107,075 |
| Div. declared |  |  |  |  | $(67,820)$ |  | $(67,820)$ |
| Purchase/issuance of treasury shares |  |  | $(61,829)$ | 22 |  |  | $(61,807)$ |
| Stock options exercised | 231 | 460 |  | 2,725 |  |  | 3,185 |
| Conversion of debentures | 50 | 99 |  | 641 |  |  | 740 |
| $\begin{aligned} & \text { Bal. Sept. 30, } \\ & 1997 \end{aligned}$ | 167,767 | \$ 335,531 | \$ $(73,046)$ | \$ 181,935 | \$ 1, 291,937 | \$ 2,407,905 | \$4, 144, 262 |
| $\begin{aligned} & \text { Bal. Dec. 31, } \\ & 1997 \end{aligned}$ | 169, 391 | \$338, 782 | \$ $(72,585)$ | \$ 203, 282 | \$ 1, 341,730 | \$ 2, 905,756 | \$4, 716, 965 |
| Net income |  |  |  |  | 195,943 |  | 195,943 |
| Change in unreal. gains net of inc. taxes of \$28, 039 |  |  |  |  |  | 52,071 | 52,071 |
| Comprehensive income |  |  |  |  |  |  | 248, 014 |
| Div. declared |  |  |  |  | $(76,818)$ |  | $(76,818)$ |
| Purchase/issuance of treasury shares |  |  | $(10,065)$ | 21 |  |  | $(10,044)$ |
| Stock options exercised | 522 | 1,044 |  | 7,952 |  |  | 8,996 |
| Conversion of debentures | 380 | 761 |  | 4,900 |  |  | 5,661 |
| $\begin{aligned} & \text { Bal. Sept. 30, } \\ & 1998 \end{aligned}$ | 170,293 $======$ | \$ 340,587 | \$ $\begin{aligned} & (82,650) \\ & =======\end{aligned}$ | \$ 216,155 | \$ $1,460,855$ | \$ $2,957,827$ | \$4, 892,774 |

Common Stock, Paid-In-Capital and Share figures reflect the effects of a 3-for-1 stock split effective to shareholders of record on April 24, 1998.

Accompanying notes are an integral part of these financial statements.

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Premiums earned for the nine months ended September 30, 1998 have increased $\$ 65,856$ (6\%) over the nine months ended September 30, 1997. Also, premiums earned have increased $\$ 21,241$ (6\%) for the three months ended September 30, 1998 over the three months ended September 30, 1997. For the nine-month period ended September 30, 1998 and the three-month period ended September 30, 1998, the growth rate of our property and casualty subsidiaries is less than last year on both a gross written and earned premium basis. These growth rates were less than last year because the increases in new business and some rate increases on personal lines business were offset by the continued softness of the commercial lines market and by lower premiums on workers' compensation coverages. The net premium growth of our life and health subsidiary has increased $24.1 \%$ for the nine-month and $26.8 \%$ for the three-month periods ended September 30, 1998 compared to the same periods of 1997. The premium growth in our life subsidiary is mainly attributable to growth of life insurance and increased annuity sales of structured settlements from Cincinnati Insurance claims. For the nine-month and three-month periods ended September 30, 1998, investment income, net of expenses, has increased $\$ 13,667$ (5\%) and $\$ 3,201$ (4\%) when compared with the first nine months and third quarter of 1997, respectively. This increase is the result of the growth of the investment portfolio because of investing cash flows from operations and dividend increases from equity securities.

Realized gains on investments for the nine months ended September 30, 1998 amounted to $\$ 71,624$ compared to $\$ 64,599$ for the nine-month period ended September 30, 1997, and \$18,861 for the three-month period ended September 30, 1998 compared to $\$ 20,308$ for the three-month period ended September 30, 1997. The realized gains are predominantly the result of the sale of equity securities. With convertible securities, it is management's decision to realize the gains and reinvest the proceeds at higher yields. Other equity securities are sold at the discretion of management and reinvested in other equity securities.

Insurance losses and policyholder benefits (net of reinsurance recoveries) increased $\$ 117,384$ (15\%) for the first nine months of 1998 over the same period in 1997 and increased $\$ 51,735$ (20\%) for the third quarter when compared to the third quarter of 1997. The losses and benefits of the property and casualty companies have increased $\$ 111,582$ for the nine-month period and increased $\$ 46,927$ for the third quarter of 1998 compared to the comparable periods for 1997. The property and casualty losses for the first nine months and for the third quarter of 1998 have increased because of an increase in catastrophe losses and a higher incidence of claims that occur in the normal course of business. Catastrophe losses were $\$ 81.8$ million and $\$ 23.5$ million, respectively, for the first nine months of 1998 and 1997 and were $\$ 24.5$ million and $\$ 9.0$ million, respectively, for the third quarter of 1998 and 1997. These losses were substantially higher for the first nine months and third quarter of 1998 compared to the same periods of 1997 because of higher incidence and severity of these weather-related claims. Policyholder benefits of the life insurance subsidiary increased $\$ 5,802$ for the first nine months of 1998 over the same period of 1997 and increased $\$ 4,808$ for the third quarter when compared to the third quarter of 1997. The majority of the nine-month and third quarter increase is the result of an increase in life-related costs.

Commission expenses decreased $\$ 2,479$ for the nine-month period ended September 30, 1998 compared to the same period of 1997 and increased $\$ 350$ for the third quarter of 1998 compared to the same period in 1997. The decrease for the year is attributable to lower contingency commissions. Other operating expenses increased \$8,840 for the nine-month period ended September 30, 1998 compared to the same period for 1997 and increased $\$ 2,473$ for the third quarter of 1998 compared to the same period in 1997. The increase is attributable to increases in staff and costs associated to our investment in infrastructure to support future growth. Interest expenses increased $\$ 4,286$ for the nine-month period ended September 30, 1998 compared to the same period for 1997 and increased $\$ 2,583$ for the third quarter of 1998 compared to the same period in 1997 . The increase is attributable to the increase in debt and a higher interest rate of the $30-y e a r ~ s e n i o r ~ d e b e n t u r e ~ c o m p a r e d ~ t o ~ s h o r t-t e r m ~ d e b t ~ h e l d ~ p r e v i o u s l y . ~$

Provision for income taxes, current and deferred, have decreased by $\$ 16,384$ for the first nine months of 1998 compared to the first nine months of 1997 and have decreased $\$ 13,860$ for the third quarter of 1998 compared to the third quarter of 1997. The decrease in federal taxes is primarily attributable to a decrease in the effective tax rate to $22.6 \%$ from $24.5 \%$ at September 30, 1998 and 1997, respectively, and a decrease in the effective tax rate to $17.3 \%$ from $24.5 \%$ for the third quarter of 1998 and 1997, respectively.

The Company issued $\$ 419,594$ of 30 -year, noncallable senior debentures in the second quarter 1998. Proceeds were used to pay off $\$ 279,694$ of short-term debt as it matures and for future general corporate purposes, including the expansion of the Company's headquarters.

The Company has been working on the Year 2000 project for several years to address potential problems within the Company's operations that could result from the century change. The corporate Information Systems Department is primarily responsible for this endeavor and has a designated team of Company associates assigned to this effort. This team has access to key associates in all areas of the Company's operations as well as to outside consultants and resources on an as-needed basis.

The Information Systems Department provides a comprehensive report on a quarterly basis for corporate management and the Audit Committee of the Board of Directors. This report identifies progress against the plan as well as projections on specific issues.

|  | Actual as of Sept. 30, 1998 | Planned as of Dec. 31, 1998 | Planned as of June 30, 1999 |
| :---: | :---: | :---: | :---: |
| Mission critical systems | 75\% | 90\% | 100\% |
| All other systems | 75\% | 90\% | 100\% |

We have identified computer systems (both hardware and software), including equipment with embedded computer chips, that were not Year 2000 compliant; determined what revisions or replacements would be needed to achieve compliance; prioritized and proceeded to implement those revisions or replacements; instituted testing procedures to ensure that the revisions and fixes are operational; and moved the compliant systems into production. As of September 30, 1998, approximately $75 \%$ of the applications have either been modified to be compliant or have been replaced by purchased compliant systems. Additional in-depth testing, both internal and third-party related, is planned into 1999. We believe that all critical systems will be Year 2000 compliant by June 30, 1999

As part of the overall review of Year 2000, the Company is verifying with certain key outside vendors, and with others where a significant business relationship exists to determine their Year 2000 compliance status and plans. Because the Company markets products through independent agencies, it is of paramount importance that those approximately 1,000 agencies (1,300 offices) successfully transition to a Year 2000 compliant processing system. We are actively working with those agencies. As of September 1998, nearly all of the agencies' processing systems have either been made compliant or the agencies have plans to get them compliant by June 30, 1999. Phone and personal interviews are being used to verify the progress of the agencies.

Contingency planning for the Year 2000 includes standard backup and recovery procedures to be followed in the event of a critical system failure. While we do not expect any unusual kinds of failure as a result of specific Year 2000 related changes, by June 30, 1999, we plan to develop specific backup procedures for the Year 2000 to minimize the effect of any potential problems.

Should the Company or a third party with whom the Company transacts business have a system failure due to the century change, it is believed it will not result in more than a delay in processing or reporting, with no material financial impact.

We have budgeted $\$ 9.5$ million pretax to resolve the Year 2000 issues. This would encompass the costs of modifications, the salaries of the associates primarily assigned to this effort and the fees of outside consultants for this effort. As of September 30, 1998, the Company has incurred approximately $\$ 6.8$ million of these costs. The expenses incurred during the first nine months of 1998 were approximately $\$ 3.1$ million.

Although the Company expects its systems to be Year 2000 compliant on or before December 31, 1999, it cannot predict the outcome or the success of its Year 2000 project, or that third-party systems are or will be Year 2000 compliant, or that the costs required to address the Year 2000 issue or the impact of a failure to achieve substantial Year 2000 compliance will not have a material adverse effect on the Company's business, financial condition or results of operations.

The Company could incur losses due to adverse changes in market rates and prices. The Company's primary market risk exposures are to changes in price for equity securities and changes in interest rates and credit ratings for fixed maturity securities. The Company could alter the existing investment portfolios or change the character of future investments to manage exposure to market risk. CFC, with the Board of Directors, administers and oversees investment risk through the Investment Committee, which provides executive oversight of investment activities. The Company has specific investment guidelines and policies that define the overall framework used daily by investment portfolio managers to limit the Company's exposure to market risk.

On November 22, 1996, the Board authorized repurchase of up to 3 million of the Company's outstanding shares. On August 21, 1998, the Board authorized repurchase of an additional 6 million shares, to reflect the three-for-one split, which results in a total of 9 million shares authorized to be repurchased. As of September 30, 1998, the Company has repurchased 3.1 million shares, and plans to repurchase the remaining 5.9 million shares as management deems appropriate, over an unspecified period of time.

## PART II

OTHER INFORMATION

## ITEM 1. Legal Proceedings

The Company is involved in no material litigation other than routine litigation incident to the nature of the insurance industry.

ITEM 2. Changes in Securities
There have been no material changes in securities during the third quarter.

ITEM 3. Defaults Upon Senior Securities
The Company has not defaulted on any interest or principal payment, and no arrearage in the payment of dividends has occurred.

ITEM 4. Submission of Matters to a Vote of Security Holders
No special matters were voted upon by security holders during the third quarter.

ITEM 5. Other Information

No matters to report.

ITEM 6. Exhibits and Reports on Form 8-K
(a) Exhibits included:

Exhibit 11--Statement re Computation of Per Share Earnings. Exhibit 27--Financial Data Schedule
(b) The Company was not required to file any reports on Form 8-K during the quarter ended September 30, 1998.

Signature
Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CINCINNATI FINANCIAL CORPORATION
(Registrant)
Date October 29, 1998
By /s/ T.F. ELCHYNSKI
T.F. Elchynski

Senior Vice President and Chief
Financial Officer
(Principal Financial Officer)

## CINCINNATI FINANCIAL CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS <br> (UNAUDITED)

(000's omitted)
Nine Months Ended September 30,

| 1998 | 1997 |
| :---: | :---: |

Cash flows from operating activities:
Net income..............................................................................
provided by operating activities:
Depreciation and amortization
Increase in investment income receivable
Increase in premiums receivable.
(Increase) decrease in reinsurance receivable.
(Increase) decrease in prepaid reinsurance premiums
Increase in deferred acquisition costs.
Increase in accounts receivable
Decrease in other assets.
Increase in loss and loss expense reserves
Increase in life policy reserves.
Increase in unearned premiums.
(Decrease) increase in other liabilities.
(Decrease) increase in deferred income taxes
Realized gains on investments.
(Decrease) increase in current income taxes. Other.

Net cash provided by operating activities $\qquad$

Cash flows from investing activities:
Sale of fixed maturities.
Call or maturity of fixed maturities investments
Sale of equity securities investments
30,010
275, 860
258, 310
11, 003
$(373,844)$
$(387,661)$
$(12,981)$
$(11,470)$
$(5,382)$
$(216,155)$

| 419,594 | -0- |
| :---: | :---: |
| 8,996 | 3,186 |
| $(10,044)$ | $(61,807)$ |
| $(280,517)$ | 14,890 |
| $(73,910)$ | $(65,882)$ |
| 64,119 | $(109,613)$ |
| 17,641 | 18,121 |
| 80,168 | 59,933 |
| \$ 97,809 | \$ 78,054 |
| \$ 24,348 | \$ 15,673 |
| \$ 76,301 | \$ 61,988 |


| Nine Months Ended |
| :--- |
| September 30, |
| -------------1997 |

Basic earnings per share:
Net income Average shares outstanding

| $\$ 195,943$ | $\$ 226,877$ |
| ---: | ---: |
| 166,871 | 165,690 |
| $\$ 1.17$ | $\$ 1.37$ |


| $\$ 52,915$ | $\$ 77,000$ |
| ---: | ---: |
| 167,072 | 163,124 |
| $\$ .31$ | $\$ .47$ |

Diluted earnings per share:
Net income
Interest on convertible debentures--net of tax
Net income for per share calculation (diluted)

Average shares outstanding
Effective of dilutive securities:
5.5\% convertible senior debentures
Stock options
Total dilutive shares
Net income per common share--diluted

Net income per common share--diluted

| $\$ 195,943$ | $\$ 226,877$ |
| ---: | ---: |
| 1,452 | 2,128 |
| $\cdots \cdots-\cdots$ |  |
| $\$ 197,395$ | $\$ 229,005$ |


| \$ 52,915 | \$ 77,000 |
| :---: | :---: |
| 471 | 707 |
| \$ 53, 386 | \$ 77,707 |

166,871 165,690
167, 072
163,124

| 3,547 | 5,318 |
| ---: | ---: |
| 1,614 | 1,521 |
| $\ldots-\ldots$ |  |

172,233
========
=======
\$. 31 \$. 46 QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

Equals the sum of Fixed Maturities, Equity Securities and other Invested Assets.
Equals the sum of Life Policy Reserves and Losses and Loss Expenses less the Life Company liability for Supplementary Contracts without Life Contingencies of $\$ 3,697$ which is classified as Other Policyholder Funds.
Equals the sum of Notes Payable, the $5.5 \%$ Convertible Senior Debentures and the 6.9\% Senior Debentures

Equals the Total Shareholders' Equity
Equals the Sum of Commissions, Other Operating Expenses, Taxes and licenses and Fees, Increase in deferred acquisition costs, Interest expense and other expenses
Equals the net reserve for unpaid claims for the property casualty subsidiaries less loss checks payable as of December 31, 1997
Equals the net reserve for unpaid claims for the property casualty subsidiaries less loss checks payable as of September 30, 1998

