# **Cincinnati Financial Corporation**

# **Supplemental Financial Data** for the period ending June 30, 2013

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	A.M. Best	Fitch	Moody's	Standard & Poor's
Cincinnati Financial Corporation				
Corporate Debt	a-	BBB+	A3	BBB
The Cincinnati Insurance Companies				
Insurer Financial Strength				
Property Casualty Group				
Standard Market Subsidiaries:	A+	_	A1	A
The Cincinnati Insurance Company	A+	A+	A1	A
The Cincinnati Indemnity Company	A+	A+	A1	A
The Cincinnati Casualty Company	A+	A+	A1	A
Surplus Lines Subsidiary:				
The Cincinnati Specialty Underwriters Insurance Company	A	_	_	_
The Cincinnati Life Insurance Company	A	A+	-	A

Ratings are as of July 24, 2013, under continuous review and subject to change and/or affirmation. For the current ratings, select Financial Strength on cinfin.com.

The consolidated financial statements and financial exhibits that follow are unaudited. These consolidated financial statements and exhibits should be read in conjunction with the consolidated financial statements and notes included with our periodic filings with the U.S. Securities and Exchange Commission. The results of operations for interim periods may not be indicative of results to be expected for the full year.

# Cincinnati Financial Corporation Supplemental Financial Data for the period ending June 30, 2013

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# **Definitions of Non-GAAP Information and Reconciliation to Comparable GAAP Measures**

Cincinnati Financial Corporation prepares its public financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP). Statutory data is prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners' (NAIC) Accounting Practices and Procedures Manual, and therefore is not reconciled to GAAP data.

Management uses certain non-GAAP and non-statutory financial measures to evaluate its primary business areas – property casualty insurance, life insurance and investments. Management uses these measures when analyzing both GAAP and non-GAAP measures to improve its understanding of trends in the underlying business and to help avoid incorrect or misleading assumptions and conclusions about the success or failure of company strategies. Management adjustments to GAAP measures generally: apply to non-recurring events that are unrelated to business performance and distort short-term results; involve values that fluctuate based on events outside of management's control; or relate to accounting refinements that affect comparability between periods, creating a need to analyze data on the same basis.

- Operating income: Operating income is calculated by excluding net realized investment gains and losses (defined as realized investment gains and losses after applicable federal and state income taxes) from net income. Management evaluates operating income to measure the success of pricing, rate and underwriting strategies. While realized investment gains (or losses) are integral to the company's insurance operations over the long term, the determination to realize investment gains or losses in any period may be subject to management's discretion and is independent of the insurance underwriting process. Also, under applicable GAAP accounting requirements, gains and losses can be recognized from certain changes in market values of securities without actual realization. Management believes that the level of realized investment gains or losses for any particular period, while it may be material, may not fully indicate the performance of ongoing underlying business operations in that period.
  - For these reasons, many investors and shareholders consider operating income to be one of the more meaningful measures for evaluating insurance company performance. Equity analysts who report on the insurance industry and the company generally focus on this metric in their analyses. The company presents operating income so that all investors have what management believes to be a useful supplement to GAAP information.
- Value creation ratio: This is a measure of shareholder value creation that management believes captures the contribution of the company's insurance operations, the success of its investment strategy and the importance placed on paying cash dividends to shareholders. The value creation ratio measure is made up of two primary components: (1) rate of growth in book value per share plus (2) the ratio of dividends declared per share to beginning book value per share. Management believes this non-GAAP measure is a useful supplement to GAAP information, providing a meaningful measure of long-term progress in creating shareholder value. It is intended to be all-inclusive regarding changes in book value per share, and uses originally reported book value per share in cases where book value per share has been adjusted, such as adoption of Accounting Standards Updates with a cumulative effect of a change in accounting.
- Statutory accounting rules: For public reporting, insurance companies prepare financial statements in accordance with GAAP. However, insurers also must calculate certain data according to statutory accounting rules as defined in the NAIC's Accounting Practices and Procedures Manual, which may be, and has been, modified by various state insurance departments. Statutory data is publicly available, and various organizations use it to calculate aggregate industry data, study industry trends and compare insurance companies.
- Written premium: Under statutory accounting rules, property casualty written premium is the amount recorded for policies issued and recognized on an annualized basis at the effective date of the policy. Management analyzes trends in written premium to assess business efforts. Earned premium, used in both statutory and GAAP accounting, is calculated ratably over the policy term. The difference between written and earned premium is unearned premium.

### Cincinnati Financial Corporation Quick Reference - Second Quarter 2013

(all data shown is for the three months ended or as of June 30, 2013)

		Year over year
	6/30/2013	change %
Revenues:		
Commercial lines net written premiums	\$ 678	8
Personal lines net written premiums	273	9
Excess & surplus lines net written premiums	33	22
Property casualty net written premiums	984	9
Life and accident and health net written premiums	52	3
Annuity net written premiums	10	(22)
Life, annuity and accident and health net written premiums	62	(2)
Commercial lines net earned premiums	645	9
Personal lines net earned premiums	237	11
Excess & surplus lines net earned premiums	28	27
Property casualty net earned premiums	910	10
Fee revenue	3	(50)
Life and accident and health net earned premiums	44	(14)
Investment income	131	(1)
Realized gains on investments	14	133
Other revenue	2	33
Total revenues	1,104	8

Income:		
Operating income	\$ 100	257
Net realized investment gains and losses	10	150
Net income	110	244

Per share (diluted):		
Operating income	\$ 0.61	259
Net realized investment gains and losses	0.05	67
Net income	0.66	230
Book value	34.83	10
Weighted average shares outstanding, in thousands	165,442	1

	6/30/2013	Year over year change %
Benefits and expenses:	0/30/2013	change /6
Commercial lines loss and loss expenses	\$ 399	(3)
Personal lines loss and loss expenses	166	(21)
Excess & surplus lines loss and loss expenses	18	6
Life and health contract holders' benefits incurred	48	2
Underwriting, acquisition and insurance expenses	307	7
Interest expenses	14	8
Other operating expenses	4	0
Total benefits & expenses	956	(4)
Income before income taxes	148	410
Total income tax	38	nm

Balance Sheet:		
Fixed maturity investments	\$ 8,992	
Equity securities	3,875	
Other invested assets	66	
Total invested assets	\$ 12,933	
Equity in net assets of subsidiaries	\$ 5,167	
Loss and loss expense reserves	\$ 4,284	
Life policy and investment contract reserves	2,345	
Long-term debt and capital lease obligations	833	
Shareholders' equity	5,699	

Key ratios:		
Commercial lines GAAP combined ratio	94.9	%
Personal lines GAAP combined ratio	100.4	
Excess & surplus lines GAAP combined ratio	98.7	
Property casualty GAAP combined ratio	96.4	
Commercial lines STAT combined ratio	86.3	%
Personal lines STAT combined ratio	85.4	
Excess & surplus lines STAT combined ratio	95.9	
Property casualty STAT combined ratio	86.3	
Value creation ratio	(0.4)	%

# Cincinnati Financial Corporation and Subsidiaries Consolidated Statements of Income for the Six Months Ended June 30, 2013

(In millions)	llions)		CONSOL P&C	CLIC	CFC-I	ELIM	Total
Revenues:							
Premiums earned:							
Property casualty	\$	-	\$ 1,898	\$ -	\$ -	\$ -	\$ 1,898
Life		-	-	111	-	-	111
Accident health		-	-	3	-	-	3
Premiums ceded		-	(99)	(28	) -	-	(127)
Total earned premium		-	1,799	86	-	-	1,885
Investment income		18	172	69	-	-	259
Realized gain on investments		16	37	2		-	55
Fee revenue		-	2	2		-	4
Other revenue		7	1	-	3	(7)	4
Total revenues	\$	41	\$ 2,011	\$ 159	\$ 3	\$ (7)	\$ 2,207
Benefits & expenses:							
Losses & policy benefits	\$	_	\$ 1,135	\$ 126	-	-	\$ 1,261
Reinsurance recoveries		-	(28)		•	-	(62)
Underwriting, acquisition and insurance expenses		-	582	25		_	607
Other operating expenses		16	-	-	1	(8)	
Interest expense		27	-	-	-	-	27
Total expenses	\$	43	\$ 1,689	\$ 117	\$ 1	\$ (8)	\$ 1,842
Income (loss) before income taxes	\$	(2)	\$ 322	\$ 42	\$ 2	\$ 1	\$ 365
Provision (benefit) for income taxes:							
Current operating income	\$	(7)	\$ 78	\$ -	\$ 1	\$ -	\$ 72
Capital gains/losses		5	13	1	-	-	19
Deferred		(3)	(1)	14	-	_	10
Total provision (benefit) for income taxes	\$	(5)		\$ 15	\$ 1	\$ -	\$ 101
Operating income (loss)	\$	(8)	\$ 208	\$ 26	\$ 1	\$ 1	\$ 228
Net income - current year	\$	3	\$ 232	\$ 27	\$ 1	\$ 1	\$ 264
Net income (loss) - prior year	\$	5	\$ 95	\$ 16	\$ 3	\$ (1)	\$ 118

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding.

# Cincinnati Financial Corporation and Subsidiaries Consolidated Statements of Income for the Three Months Ended June 30, 2013

(In millions)	CFC CONSOL P&C		CONSOL P&C	CLIC	CFC-I	ELIM	Total
Revenues:							
Premiums earned:							
Property casualty	\$	-	\$ 961	\$ -	\$ -	\$ -	\$ 961
Life		-	-	56	-	-	56
Accident health		-	-	2	-	-	2
Premiums ceded		-	(51)	(14)	-	-	(65)
Total earned premium		-	910	44	-	-	954
Investment income		9	88	34	-	-	131
Realized gain on investments		5	7	2	-	-	14
Fee revenue		-	2	1	-	-	3
Other revenue		4	1	-	1	(4)	2
Total revenues	\$	18	\$ 1,008	\$ 81	\$ 1	\$ (4)	\$ 1,104
Benefits & expenses:							
Losses & policy benefits	\$	-	\$ 598	\$ 62	\$ -	\$ -	\$ 660
Reinsurance recoveries		-	(15)	(14)	-	-	(29)
Underwriting, acquisition and insurance expenses		-	295	12	-	-	307
Interest expenses		7	-	-	-	(3)	4
Other operating expenses		14	-	-	-	-	14
Total expenses	\$	21	\$ 878	\$ 60	\$ -	\$ (3)	\$ 956
Income (loss) before income taxes	\$	(3)	\$ 130	\$ 21	\$ 1	\$ (1)	\$ 148
Provision (benefit) for income taxes:							
Current operating income	\$	(3)	\$ 35	\$ -	\$ 1	\$ -	\$ 33
Capital gains/losses		1	2	1	-	-	4
Deferred		(2)	(4)	7	-	-	1
Total provision (benefit) for income taxes	\$	(4)			\$ 1	\$ -	\$ 38
Operating income (loss)	\$	(3)	\$ 92	\$ 12	\$ -	\$ (1)	\$ 100
Net income (loss) - current year	\$	1	\$ 97	\$ 13	\$ -	\$ (1)	\$ 110
Net income (loss) - prior year	\$	8	\$ 14	\$ 9	\$ 3	\$ (2)	\$ 32

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding.

# Cincinnati Financial Corporation Insurance Subsidiaries Selected Balance Sheet Data

(In millions)													
	12/31/13	9/30/13	6/	30/13	3	3/31/13	1	2/31/12	9	0/30/12	6/30/12		3/31/12
Cincinnati Insurance Consolidated													
Fixed maturities (fair value)			\$	5,994	\$	6,083	\$	6,030	\$	6,082	\$ 6,06	7 \$	6,004
Equities (fair value)				2,658		2,645		2,393		2,355	2,24	6	2,264
Fixed maturities - pretax net unrealized gain				359		532		551		566	50	2	482
Equities - pretax net unrealized gain				1,040		1,019		756		769	66	9	731
Loss and loss expense reserves - STAT				3,888		3,826		3,815		3,938	4,00	5	3,938
Equity GAAP				5,143		5,288		5,056		4,965	4,79	4	4,864
Surplus - STAT				4,142		4,131		3,914		3,815	3,72	2	3,835
The Cincinnati Life Insurance Company													
Fixed maturities (fair value)			\$	2,900	\$	2,979	\$	2,953	\$	2,911	\$ 2,82	1 \$	2,736
Equities (fair value)				13		18		17		17	1	7	17
Fixed maturities - pretax net unrealized gain				181		285		291		289	24	2	223
Equities - pretax net unrealized gain				6		8		8		7		7	7
Equity - GAAP				828		869		857		850	81	1	792
Surplus - STAT				272		268		276		277	28	1	281

### Consolidated Cincinnati Insurance Companies Statutory Statements of Income

	For the Three Months Ended June 30,						For the Six Months Ended June					30,	
(Dollars in millions)	201.	3	20	)12	Change	% Change		2013	20	12	Change	% Change	
Underwriting income													
Net premiums written	\$	984 5	\$	904 \$	80	9	\$	1,954	\$	1,747	\$ 207	12	
Unearned premiums increase		74		77	(3)	(4)		155		122	33	27	
Earned premiums	\$	910	\$	827 \$	83	10	\$	1,799	\$	1,625	\$ 174	11	
Losses incurred	\$	513 5	\$	551 \$	(38)	(7)	\$	948	\$	997	\$ (49)	(5)	
Allocated loss expenses incurred		10		37	(27)	(73)		44		82	(38)	(46)	
Unallocated loss expenses incurred		60		53	7	13		115		101	14	14	
Other underwriting expenses incurred		297		269	28	10		584		530	54	10	
Workers compensation dividend incurred		4		4	-	0		8		7	1	14	
Total underwriting deductions	\$	884		914 \$		(3)	\$	1,699		1,717		(1)	
Net underwriting profit (loss)	\$	26 5	\$	(87) \$	113	nm	\$	100	\$	(92)	<b>\$</b> 192	nm	
Investment income							l.						
Gross investment income earned	\$	90 5	\$	91 \$		(1)		177	\$	180	. (-)		
Net investment income earned		88		89	(1)	(1)		174		177	(3)	(2)	
Net realized capital gains (losses)		9		(5)	14	nm		28		1	27	nm	
Net investment gains (net of tax)	\$	97 5	\$	84 \$	13	15	\$	202	\$	178	\$ 24	13	
Other income	\$	3 5	\$	2 \$	1	50	\$	3	\$	3	<u> </u>	0	
Net income (loss) before federal income taxes	\$	126 5		(1) \$		nm	\$	305		89	·	243	
Federal and foreign income taxes incurred	\$	39 5	-	(2) \$		nm		81		22		268	
Net income (statutory)	\$	87 5	\$	1 \$	86	nm	\$	224	\$	67	\$ 157	234	

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding.

<sup>\*</sup>nm - Not meaningful

<sup>\*</sup> Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

<sup>\*</sup>Excludes CSU Producers Resources Inc.

### **Consolidated Cincinnati Insurance Companies Losses Incurred Detail**

(In millions)					Three month	ns ended					Six month	ns ended	Nine mon	ths ended	Twelve m	onths e	nded
	12/31/13	9/30/13	6/30/13		3/31/13	12/31/12	9/30/12	6/30/12	3/31/12		6/30/13	6/30/12	9/30/13	9/30/12	12/31/13	12	2/31/12
Consolidated																	
New losses greater than \$4,000,000			\$ 1	3 \$	34 \$	32 5	\$ 21	\$ 4	\$	10	\$ 47	\$ 15		\$ 36	;	\$	68
New losses \$1,000,000-\$4,000,000			3		35	44	39	47		31	68	78		117			161
New losses \$250,000-\$1,000,000			4		56	53	50	58		43	104	102		152			205
Case reserve development above \$250,000				5	48	68	60	55		67	123	122		182			250
Large losses subtotal			\$ 16	9 \$	173 \$		\$ 170	\$ 164	\$ 1:	51	\$ 342	\$ 317		\$ 487	'	\$	684
IBNR incurred			2	3	28	(22)	(25)	7		19	51	26		2	:		(20)
Catastrophe losses incurred			7	4	10	26	62	146	:	89	84	233		295	i		321
Remaining incurred			24	7	224	152	242	234	13	87	471	421		662	:		814
Total losses incurred			\$ 51	3 \$	435 \$	353 5	\$ 449	\$ 551	\$ 4	46	\$ 948	\$ 997		\$ 1,446	;	\$	1,799
Commercial Lines																	
New losses greater than \$4,000,000			\$ 1	3 \$	34 \$	32 5	\$ 21	\$ 4	\$	10	\$ 47	\$ 15		\$ 36	;	\$	68
New losses \$1,000,000-\$4,000,000			2	9	30	36	30	33	:	24	59	56		86	;		122
New losses \$250,000-\$1,000,000			3		41	37	33	36		31	74	68		101			138
Case reserve development above \$250,000			7		42	63	56	51		64	113	115		171			234
Large losses subtotal			\$ 14	6 \$	147 \$	168 5	\$ 140	\$ 124	\$ 13	29	\$ 293	\$ 254		\$ 394		\$	562
IBNR incurred			2	8	23	1	(21)	6		-	51	6		(14	-)		(13)
Catastrophe losses incurred			4	4	2	17	43	89	:	39	46	127		170	)		187
Remaining incurred			13	6	127	65	138	132	10	05	263	237		374			439
Total losses incurred			\$ 35	4 \$	299 \$	251 5	\$ 300	\$ 351	\$ 2	73	\$ 653	\$ 624		\$ 924		\$	1,175
Personal Lines																	
New losses greater than \$4,000,000			\$	- \$	- \$	- 5	\$ -	\$ -	\$	-	\$ -	\$ -		\$ -		\$	-
New losses \$1,000,000-\$4,000,000				2	4	8	9	13		5	6	18		27			35
New losses \$250,000-\$1,000,000				9	12	13	14	18		8	21	26		40			53
Case reserve development above \$250,000				4	6	4	1	3		2	10	5		6			10
Large losses subtotal				5 \$	22 \$		\$ 24	\$ 34	\$	15	\$ 37	\$ 49		\$ 73		\$	98
IBNR incurred			(	5)	-	(24)	(10)	(4	)	14	(5)	11					(24)
Catastrophe losses incurred			2	9	8	9	18	56		49	37	105		123	i		132
Remaining incurred			10	5	94	87	101	100	:	81	199	181		283	1		370
Total losses incurred			\$ 14	4 \$	124 \$	97 5	133	\$ 186	\$ 1:	59	\$ 268	\$ 346		\$ 479	1	\$	576
Excess & Surplus Lines																	
New losses greater than \$4,000,000			\$	- \$	- \$	- 5	-	\$ -	\$	-	\$ -	\$ -		\$ -		\$	-
New losses \$1,000,000-\$4,000,000				2	1	-	1	1		2	3	3		4			4
New losses \$250,000-\$1,000,000				6	3	3	3	4		4	9	8		11			14
Case reserve development above \$250,000				-	-	1	2	1		1	-	3					6
Large losses subtotal			\$	8 \$	4 \$	4 5		\$ 6	\$	7	\$ 12	\$ 14		\$ 20	)	\$	24
IBNR incurred				-	5	1	6	5		5	5	9		16	i		17
Catastrophe losses incurred				1	-	-	-	1		1	1	2		2			2
Remaining incurred				6	3	-	3	2		1	9	3		5			5
Total losses incurred			\$ 1	5 \$	12 5	5 5 5	\$ 15	\$ 14	\$	14	\$ 27	\$ 28		\$ 43	i	\$	48

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. The sum of quarterly amounts may not equal the full year as each is computed independently.

\* Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

### **Consolidated Cincinnati Insurance Companies** Loss Ratio Detail

				Three mon	ths ended				Six month	s ended	Nine months ended	Twelve months ended
	12/31/13	9/30/13	6/30/13	3/31/13	12/31/12	9/30/12	6/30/12	3/31/12	6/30/13	6/30/12	9/30/13 9/30/12	12/31/13 12/31/12
Consolidated												
New losses greater than \$4,000,000			1.4 %	3.8 %	3.7 %	2.5 %	0.5 %	1.3 %	2.6 %	0.9 %	1.4 %	2.0 %
New losses \$1,000,000-\$4,000,000			3.7	3.9	5.0	4.6	5.7	3.9	3.8	4.8	4.7	4.8
New losses \$250,000-\$1,000,000			5.3	6.3	6.1	5.9	7.1	5.5	5.8	6.2	6.2	6.1
Case reserve development above \$250,000			8.2	5.4	7.8	7.0	6.7	8.3	6.8	7.5	7.4	7.5
Large losses subtotal			18.6 %	19.4 %	22.6 %	20.0 %	20.0 %	19.0 %	19.0 %	19.4 %	19.7 %	20.4 %
IBNR incurred			2.5	3.2	(2.4)	(2.9)	0.9	2.3	2.8	1.6	0.1	(0.6)
Total catastrophe losses incurred			8.2	1.1	2.9	7.3	17.6	11.1	4.7	14.5	11.9	9.6
Remaining incurred			27.0	25.2	17.5	28.4	28.2	23.5	26.2	25.9	26.7	24.4
Total loss ratio			56.3 %	48.9 %	40.6 %	52.8 %	66.7 %	55.9 %	52.7 %	61.4 %	58.4 %	53.8 %
Commercial Lines												1
New losses greater than \$4,000,000			1.9 %	5.4 %	5.3 %	3.4 %	0.7 %	1.9 %	3.7 %	1.3 %	2.0 %	2.9 %
New losses \$1,000,000-\$4,000,000			4.5	4.7	5.7	4.9	5.5	4.2	4.6	4.9	4.9	5.1
New losses \$250,000-\$1,000,000			5.2	6.5	5.9	5.5	6.2	5.5	5.8	5.9	5.8	5.8
Case reserve development above \$250,000			11.1	6.7	10.1	9.3	8.7	11.2	8.9	9.9	9.7	9.8
Large losses subtotal			22.7 %	23.3 %	27.0 %	23.1 %	21.1 %	22.8 %	23.0 %	22.0 %	22.4 %	23.6 %
IBNR incurred			4.3	3.7	0.3	(3.4)	1.1	0.0	4.0	0.5	(0.8)	(0.5)
Total catastrophe losses incurred			6.9	0.3	2.7	7.1	15.1	6.8	3.6	11.0	9.6	7.8
Remaining incurred			21.0	20.0	10.5	22.7	22.3	18.4	20.6	20.5	21.2	18.4
Total loss ratio			54.9 %	47.3 %	40.5 %	49.5 %	59.6 %	48.0 %	51.2 %	54.0 %	52.4 %	49.3 %
Personal Lines												
New losses greater than \$4,000,000			0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
New losses \$1,000,000-\$4,000,000			0.9	1.6	3.8	3.7	6.4	2.3	1.2	4.4	4.1	4.1
New losses \$250,000-\$1,000,000			3.8	5.4	5.9	6.1	8.4	4.0	4.6	6.2	6.2	6.1
Case reserve development above \$250,000			1.6	2.4	2.1	0.5	1.2	0.9	2.0	1.1	0.9	1.2
Large losses subtotal			6.3 %	9.4 %	11.8 %	10.3 %	16.0 %	7.2 %	7.8 %	11.7 %	11.2 %	11.4 %
IBNR incurred			(2.2)	0.2	(10.8)	(4.6)	(1.6)	6.6	(1.1)	2.5	0.1	(2.8)
Total catastrophe losses incurred			12.4	3.3	3.5	8.8	26.2	23.3	7.9	24.8	19.3	15.2
Remaining incurred			44.1	40.7	38.8	46.2	46.6	39.1	42.6	42.8	44.0	42.6
Total loss ratio			60.6 %	53.6 %	43.3 %	60.7 %	87.2 %	76.2 %	57.2 %	81.8 %	74.6 %	66.4 %
Excess & Surplus Lines												
New losses greater than \$4,000,000			0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
New losses \$1,000,000-\$4,000,000			7.8	4.2	0.0	4.3	4.4	11.1	6.1	7.7	6.5	4.7
New losses \$250,000-\$1,000,000			19.7	11.1	11.1	15.0	16.5	17.7	15.5	17.1	16.3	14.9
Case reserve development above \$250,000			1.0	1.0	2.7	8.8	6.4	5.6	1.0	6.0	7.0	5.9
Large losses subtotal			28.5 %	16.3 %	13.8 %	28.1 %	27.3 %	34.4 %	22.6 %	30.8 %	29.8 %	25.5 %
IBNR incurred			1.1	17.0	6.0	25.9	21.0	22.2	8.9	21.6	23.2	18.5
Total catastrophe losses incurred			1.9	0.4	1.2	0.5	3.4	3.7	1.1	3.5	2.4	2.1
Remaining incurred			20.6	13.5	(1.5)	10.0	8.1	5.4	17.1	6.8	7.9	5.4
Total loss ratio			52.1 %	47.2 %	19.5 %	64.5 %	59.8 %	65.7 %	49.7 %	62.7 %	63.3 %	51.5 %

<sup>\*</sup>Certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts.

\* Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

### **Consolidated Cincinnati Insurance Companies Loss Claim Count Detail**

				Three mo	nths ended				Six mor	nths ended	Nine mont	hs ended	Twelve mo	onths ended
	12/31/13	9/30/13	6/30/13	3/31/13	12/31/12	9/30/12	6/30/12	3/31/12	6/30/13	6/30/12	9/30/13	9/30/12	12/31/13	12/31/12
Consolidated														
New losses greater than \$4,000,000			2	5	6	4	1	2	7	3		7		13
New losses \$1,000,000-\$4,000,000			21	21	28	27	29	19	42	48		75		103
New losses \$250,000-\$1,000,000			107	116	118	116	130	101	223	231		347		465
Case reserve development above \$250,000			92	69	99	86	78	86	161	164		250		349
Large losses total			222	211	251	233	238	208	433	446		679		930
Commercial Lines														
New losses greater than \$4,000,000			2	5	6	4	1	2	7	3		7		13
New losses \$1,000,000-\$4,000,000			17	17	22	21	18	15	34	33		54		76
New losses \$250,000-\$1,000,000			74	86	82	78	77	70	160	147		225		307
Case reserve development above \$250,000			83	56	86	79	64	81	139	145		224		310
Large losses total			176	164	196	182	160	168	340	328		510		706
Personal Lines														
New losses greater than \$4,000,000			-	-	-	-	-	-	-	-		-		-
New losses \$1,000,000-\$4,000,000			2	3	6	5	10	2	5	12		17		23
New losses \$250,000-\$1,000,000			19	24	29	31	44	21	43	65		96		125
Case reserve development above \$250,000			8	12	11	3	8	4	20	12		15		26
Large losses total			29	39	46	39	62	27	68	89		128		174
Excess & Surplus Lines														
New losses greater than \$4,000,000			-	-	-	-	-	-	-	-		-		-
New losses \$1,000,000-\$4,000,000			2	1	-	1	1	2	3	3		4		4
New losses \$250,000-\$1,000,000			14	6	7	7	9	10	20	19		26		33
Case reserve development above \$250,000			1	1	2	4	6	1	2	7		11		13
Large losses total			17	8	9	12	16	13	25	29		41		50

The sum of quarterly amounts may not equal the full year as each is computed independently.

\* Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

# Consolidated Cincinnati Insurance Companies Agency Direct Written Premiums by Agency State by Line of Business for the Six Months Ended June 30, 2013

(Dollars in	millions)		Co	mmercial Li	nes			Pe	ersonal Lines		E & S	Consolida	ated	Comm'l	Personal	E & S	Consol
Risk	Comm	Comm	Comm	Workers'	Spec	Surety &	Mach. &	Personal	Home	Other	All	2013	2012	Change	Change	Change	Change
State	Casualty	Property	Auto	Comp	Packages	Exec Risk	Equipment	Auto	Owner	Personal	Lines	Total	Total	%	%	%	%
OH	\$ 79.6	\$ 62.2 \$	39.8 \$	-	\$ 7.9 \$	11.8	\$ 3.5 \$	63.4 \$	53.2 \$	17.6 \$	6.3 \$	345.5 \$	319.3	10.1	4.8	6.3	7.9
IL	31.8	23.9	15.2	28.2	6.8	4.3	1.8	16.1	14.0	4.4	4.2	150.7	144.2	3.3	7.7	10.5	4.5
IN	26.4	22.3	14.4	17.8	3.8	3.4	1.8	16.7	17.5	4.3	5.3	134.2	124.6	7.8	6.9	12.9	7.8
PA	28.3	20.4	19.7	28.3	4.3	3.6	1.3	5.8	4.5	2.0	2.7	121.0	112.1	6.6	17.8	20.8	7.9
GA	16.4	15.1	12.4	7.0	4.2	2.8	0.8	18.3	19.1	5.4	4.2	105.6	94.4	14.6	7.3	26.3	11.9
MI	19.9	13.9	10.1	11.0	5.1	3.3	1.2	16.2	12.1	2.4	3.2	98.2	83.0	13.7	29.2	21.3	18.4
NC	17.9	17.4	10.4	9.8	7.5	4.3	1.1	12.4	9.5	3.4	2.5	96.2	87.1	6.3	21.4	34.9	10.5
TN	16.3	14.3	10.6	6.5	5.9	2.5	1.0	7.8	8.9	2.7	1.2	77.8	66.6	16.4	19.7	(1.2)	16.9
KY	12.6	13.9	9.4	1.9	3.4	1.7	0.7	13.1	11.6	2.9	2.5	73.8	66.0	12.6	8.3	44.1	11.7
WI	15.6	11.0	7.7	20.5	2.0	1.8	1.0	4.5	4.6	1.9	1.6	72.2	64.7	13.0	3.5	12.1	11.4
VA	16.7	13.7	10.7	9.7	2.5	3.4	0.8	5.0	4.4	1.5	2.1	70.5	65.7	8.9	(0.1)	7.7	7.3
AL	10.8	12.4	5.0	0.5	4.8	1.6	0.7	9.4	15.3	3.4	2.4	66.3	60.8	11.2	5.4	26.4	9.1
MN	14.9	10.0	5.7	5.5	1.7	1.1	0.7	7.6	7.3	2.3	1.6	58.3	49.8	13.9	25.7	12.2	17.1
MO	14.1	12.5	7.2	7.6	3.9	1.2	0.8	2.9	4.1	0.9	2.5	57.8	49.6	18.5	11.7	(2.6)	16.4
TX	19.9	13.6	12.9	0.9	0.6	1.2	1.0	-	-	-	5.0	55.1	40.2	37.8	24.7	31.3	37.2
IA	10.9	8.3	5.0	10.5	1.9	1.6	0.7	2.5	2.6	0.9	0.9	45.8	42.2	9.9	4.3	(14.1)	8.5
NY	18.0	7.4	6.4	1.3	0.6	1.6	0.5	0.8	0.3	0.1	1.1	38.1	33.2	9.4	nm	63.6	14.8
MD	9.2	5.3	6.6	6.5	0.8	1.4	0.3	2.1	1.9	0.5	1.0	35.6	29.9	16.3	45.9	0.7	18.8
FL	9.7	7.7	3.6	0.6	0.3	0.9	0.3	4.0	5.9	1.0	1.5	35.5	40.7	(17.1)	(2.1)	(11.3)	(12.7)
AR	4.8	6.9	3.7	1.5	2.9	0.7	0.5	3.6	3.9	1.0	1.1	30.6	27.2	5.8	37.1	(4.6)	12.4
KS	5.1	5.4	3.0	4.0	1.9	0.8	0.3	2.5	3.5	0.7	0.5	27.8	25.3	12.3	6.2	(21.1)	10.0
SC	5.1	4.4	3.7	2.2	1.5	1.0	0.2	2.9	2.0	0.6	0.8	24.5	20.5	10.0	66.3	32.2	19.8
AZ	6.9	4.1	5.2	2.3	0.5	0.7	0.3	1.8	1.3	0.5	0.9	24.3	20.1	21.0	27.8	1.3	21.1
UT	6.9	3.7	4.8	0.2	0.6	1.2	0.2	3.6	1.7	0.4	0.9	24.2	20.6	17.7	13.0	34.4	17.1
MT	7.2	3.6	3.9	-	0.5	0.2	0.3	1.2	1.1	0.3	0.4	18.8	16.5	11.5	21.8	147.4	14.1
NE	4.5	4.5	2.2	4.0	0.9	0.7	0.3	0.4	0.5	0.1	0.7	18.8	16.0	20.6	1.4	(15.0)	17.6
ID	5.5	3.5	3.6	0.1	0.5	0.6	0.3	1.3	0.8	0.2	0.6	17.1	15.4	8.0	26.3	47.7	11.3
WV	4.7	3.7	3.4	1.0	1.4	0.4	0.2	-	0.3	0.1	1.1	16.4	13.6	22.6	(5.1)	10.3	20.9
CO	5.9	3.9	3.8	0.2	-	0.6	0.3	-	0.1	-	1.3	16.0	10.7	48.3	4.3	103.5	51.0
VT	2.4	2.1	1.5	3.9	0.5	0.6	0.1	0.7	0.6	0.2	0.4	13.1	12.0	10.0	6.7	(4.9)	9.1
ND	4.5	2.9	2.6	-	0.6	0.4	0.2	0.4	0.3	0.1	0.2	12.2	9.8	25.3	9.8	(7.1)	23.6
NH	1.6	1.5	0.8	1.7	0.4	0.2	0.1	0.9	0.9	0.3	0.3	8.8	7.5	20.0	13.2	3.7	17.6
OR	2.1	1.5	1.6	0.1	-	0.5	0.2	0.3	0.1	-	1.2	7.6	4.1	78.0	nm	58.3	84.1
WA	2.5	1.6	2.0	-	-	0.6	0.1	-	-	-	0.6	7.4	5.5	32.0	nm	48.9	33.2
SD	1.7	1.6	0.9	1.6	0.4	0.3	0.1	-	-	-	0.2	6.8	6.3	7.3	nm	34.2	8.1
NM	2.3	1.3	1.4	0.3	0.1	0.8	-	-	-	-	0.3	6.5	5.9	10.4	nm	0.3	9.9
DE	1.6	1.2	1.1	0.9	0.2	0.1	0.1	-	-	-	0.1	5.4	4.3	25.2	nm	93.9	26.1
CT	1.0	0.8	0.5	0.3	-	0.1	0.1	-	-	-	0.2	2.9	1.6	97.4	nm	101.6	96.0
WY	0.8	0.7	0.4	-	-	0.2	-	-	-	-	0.2	2.3	1.9	25.7	nm	(20.1)	20.7
All Other	2.1	1.2	1.4	2.5	-	1.0	-	-	-	-	0.6	9.0	7.7	19.7	nm	(14.8)	16.5
Total	\$ 468.5	\$ 365.6 \$	264.1 \$	201.2	\$ 80.9 \$	65.1	\$ 23.9 \$	228.3 \$	213.9 \$	62.1 \$	64.2 \$	2,037.7 \$	1,826.3	11.6	10.9	16.0	11.6
Other																	
Direct	-	0.6	2.0	2.2	-	-	-	4.0	0.1	-	-	8.9	2.5	99.2	nm	-	256.9
Total	e 460 =	e 2002 *	2661 *	202.4	e 000 f		e 22.0 *	222.2 *	2140 *	62.1 *	C12 #	20465 *	1 000 0	11.0	11.0	160	11.0
Direct	\$ 468.5	\$ 366.2 \$	266.1 \$	203.4	\$ 80.9 \$	65.1	\$ 23.9 \$	232.3 \$	214.0 \$	62.1 \$	64.2 \$	2,046.7 \$	1,828.8	11.8	11.8	16.0	11.9

Dollar amounts shown are rounded to the nearest hundred thousand; certain amounts may not add due to rounding. Percentage changes are calculated based on whole dollar amounts.

<sup>\*</sup>nm - Not meaningful

#### **Quarterly Property Casualty Data - Commercial Lines**

(Dollars in millions)  Commercial casualty:	12/31/13	9/30/13	6	/30/13		Three months end						Six months		Nine months ended	Twelve months ended
				/30/13		3/31/13 1	2/31/12	9/30/12	6/30/12	3/31/12		6/30/13	6/30/12	9/30/13 9/30/12	12/31/13 12/31/12
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,						,,,,,,,,	0,00,12	0,00,00			0.00.0	,,,,,,,,	
Written premiums			\$	222	\$	237 \$	189 \$	200	\$ 202	\$ 202	\$	459 \$	404	\$ 604	\$ 793
Earned premiums				211		204	198	197	191	181		415	372	569	767
Current accident year before catastrophe losses				55.7 %		60.8 %	67.5 %	52.1 %	67.2 %	70.2	%	58.2 %	68.7 %	63.0 %	64.1 %
Current accident year catastrophe losses				-		-	-	-	-	-		-	-	-	-
Prior accident years before catastrophe losses				(15.1)		(11.5)	(24.0)	(12.9)	(29.2)	(26.7)		(13.3)	(28.0)	(22.8)	(23.1)
Prior accident years catastrophe losses				-		-	-	-	-	-		- 1	-	· -	-
Total loss and loss expense ratio				40.6 %	, D	49.3 %	43.5 %	39.2 %	38.0 %	43.5	%	44.9 %	40.7 %	40.2 %	41.0 %
Commercial property:															
Written premiums			\$	164	\$	166 \$	136 \$	150	\$ 146	\$ 141	\$	330 \$	287	\$ 437	\$ 573
Earned premiums				152		147	142	138	134	131		299	265	403	545
Current accident year before catastrophe losses				52.9 %	D	48.9 %	28.0 %	45.3 %	55.3 %	57.2	%	50.9 %	56.2 %	52.5 %	46.1 %
Current accident year catastrophe losses				28.4		2.8	10.4	29.6	56.7	31.4		15.8	44.3	39.2	31.7
Prior accident years before catastrophe losses				(6.0)		2.0	(2.3)	(2.1)	(3.4)	(4.4)		(2.0)	(4.0)	(3.3)	(3.1)
Prior accident years catastrophe losses				(3.2)		(1.9)	(2.1)	(0.7)	1.3	(5.8)		(2.6)	(2.2)	(1.7)	(1.8)
Total loss and loss expense ratio				72.1 %	,	51.8 %	34.0 %	72.1 %	109.9 %	78.4	%	62.1 %	94.3 %	86.7 %	72.9 %
Commercial auto:															
Written premiums			\$	127	\$	135 \$	106 \$	109	\$ 115	\$ 114	\$	262 \$	229	\$ 338	\$ 444
Earned premiums				117		114	111	108	106	101		231	207	315	426
Current accident year before catastrophe losses				76.3 %		59.6 %	66.2 %	71.1 %	71.8 %		%	68.1 %	72.8 %	72.2 %	70.7 %
Current accident year catastrophe losses				1.5		0.4	(0.2)	0.8	3.2	1.4		1.0	2.4	1.8	1.3
Prior accident years before catastrophe losses				(3.2)		2.1	7.3	4.9	(1.8)	(11.9)		(0.7)	(6.8)	(2.7)	(0.1)
Prior accident years catastrophe losses				(0.3)		(0.2)	-	(0.2)	(0.3)	(0.5)		(0.2)	(0.4)	(0.3)	(0.2)
Total loss and loss expense ratio				74.3 %	D	61.9 %	73.3 %	76.6 %	72.9 %		%	68.2 %	68.0 %	71.0 %	71.7 %
Workers' compensation:															
Written premiums			\$	85	\$	113 \$	84 \$	78	\$ 86	\$ 93	\$	198 \$	179	\$ 257	\$ 341
Earned premiums				87		88	89	89	85	81	'	175	166	255	344
Current accident year before catastrophe losses				84.8 %		71.8 %	87.6 %	80.8 %	80.8 %		%	78.3 %	81.7 %	81.5 %	83.0 %
Current accident year catastrophe losses						-	-	-	-	-	1	-	-	_	-
Prior accident years before catastrophe losses				(17.8)		(8.0)	(26.2)	(25.7)	(14.3)	(19.0)		(12.9)	(16.6)	(19.8)	(21.5)
Prior accident years catastrophe losses						-	-	-	-	-		-	-	-	-
Total loss and loss expense ratio				67.0 %		63.8 %	61.4 %	55.1 %	66.5 %	63.7	%	65.4 %	65.1 %	61.7 %	61.5 %
Specialty package:															
Written premiums			\$	36	\$	40 \$	36 \$	39	\$ 38	\$ 40	\$	76 \$	78	\$ 117	\$ 153
Earned premiums				37		39	39	37	37	38	'	76	75	112	151
Current accident year before catastrophe losses				80.0 %		73.5 %	57.5 %	56.7 %	72.8 %		%	76.7 %	69.6 %	65.3 %	63.4 %
Current accident year catastrophe losses				16.1		6.4	10.1	29.3	23.9	24.8		11.2	24.4	26.0	22.0
Prior accident years before catastrophe losses				(3.3)		(2.5)	(8.7)	9.1	(3.0)	(14.0)		(2.8)	(8.5)	(2.7)	(4.2)
Prior accident years catastrophe losses				(0.6)		(3.4)	9.3	(14.8)	(0.2)	(12.6)		(2.0)	(6.5)	(9.2)	(4.5)
Total loss and loss expense ratio				92.2 %		74.0 %	68.2 %	80.3 %	93.5 %	(,	%	83.1 %	79.0 %	79.4 %	76.7 %
Surety and executive risk:															
Written premiums			\$	33	\$	26 \$	27 \$	31	\$ 29	\$ 27	\$	59 \$	56	\$ 87	\$ 114
Earned premiums			,	30	-	29	29	28	27	27	1	59	54	82	111
Current accident year before catastrophe losses				60.1 %		44.5 %	57.7 %	60.4 %	72.1 %	49.2	%	52.4 %	60.9 %	60.7 %	59.9 %
Current accident year catastrophe losses				-		-	-	-	_	-	1	-	-	_	-
Prior accident years before catastrophe losses				4.8		60.8	(23.9)	(17.2)	10.3	34.8		32.4	22.3	8.9	0.4
Prior accident years catastrophe losses						-	-	-	-	-			-	-	-
Total loss and loss expense ratio				64.9 %		105.3 %	33.8 %	43.2 %	82.4 %	84.0	%	84.8 %	83.2 %	69.6 %	60.3 %
Machinery and equipment:				0110		103.3 /0	33.0 70	13.2 70	02.1 70	01.0	1	01.0 /0	03.2 /0	03.0 70	00.5 70
Written premiums			s	11	s	11 \$	10 \$	12	\$ 10	S 9	\$	22 \$	19	\$ 31	\$ 41
Earned premiums			Ψ	11	4	10	10 \$	10	10	9 9	Ψ	21	19	29	39
Current accident year before catastrophe losses				45.8 %		15.0 %	11.5 %	19.9 %	23.8 %		1 %	30.5 %	29.8 %	26.4 %	22.5 %
Current accident year catastrophe losses				-	-	-	-	-	-	-	1	-		- 1	-
Prior accident years before catastrophe losses				(4.9)		8.0	(4.1)	(3.9)	(2.5)	3.2		1.5	0.4	(1.1)	(1.9)
Prior accident years catastrophe losses				-		-	-		-	-		-	-	()	-
				40.9 %		23.0 %	7.4 %	16.0 %	21.3 %	39.2		32.0 %	30.2 %	25.3 %	20.6 %

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.

### **Quarterly Property Casualty Data - Personal Lines**

(Dollars in millions)			T	Three month	hs ende	d						Six montl	hs ended	Nine mo	onths ended	Twelve mor	nths ended
	12/31/13	9/30/13	6/30/13	3/31/13	1	12/31/12	9/30/12	6/30/12	2	3/31/12		6/30/13	6/30/12	9/30/13	9/30/12	12/31/13	12/31/12
Personal auto:																	
Written premiums			\$ 125 \$	100	\$	102 \$	117	\$ 115	5 \$	91	\$	225	\$ 206		\$ 323		\$ 425
Earned premiums			109	107		105	101	100	)	98		216	198		299		404
Current accident year before catastrophe losses			85.4 %	66.9	%	71.6 %	68.2 %	78.0	) %	73.5 %		76.3 %	75.8 %	•	73.2 %		72.8
Current accident year catastrophe losses			1.4	1.4		(0.3)	(3.1)	9.7	,	5.1		1.4	7.4		3.9		2.8
Prior accident years before catastrophe losses			(10.2)	7.9		1.4	(5.2)	(4.7	7)	(8.1)		(1.2)	(6.4)		(6.0)		(4.1
Prior accident years catastrophe losses			(0.4)	(0.3)		(0.1)	(0.3)	(0.7	7)	(0.8)		(0.4)	(0.8)		(0.6)		(0.5
Total loss and loss expense ratio			76.2 %	75.9	%	72.6 %	59.6 %	82.3	3 %	69.7 %		76.1 %	76.0 %	•	70.5 %		71.0
•																	
Homeowner:																	
Written premiums			\$ 116 \$	89	\$	93 \$	105	\$ 103	3 \$	77	\$	205	\$ 180		\$ 285		\$ 378
Earned premiums			99	96		92	90	87	7	84		195	171		261		353
Current accident year before catastrophe losses			50.5 %	40.6	%	52.1 %	80.7 %	74.0	) %	63.0 %	•	45.6 %	68.6 %	•	72.8 %		67.4
Current accident year catastrophe losses			30.1	9.4		10.4	28.1	59.2	2	60.4		19.9	59.8		48.9		38.8
Prior accident years before catastrophe losses			(7.4)	(0.7)		(17.3)	(11.9)	(6.0)	))	(2.9)		(4.1)	(4.5)		(7.1)		(9.7
Prior accident years catastrophe losses			(2.0)	(2.4)		(0.4)	(4.9)	(5.7	7)	(9.8)		(2.2)	(7.7)		(6.8)		(5.1
Total loss and loss expense ratio			71.2 %	46.9	%	44.8 %	92.0 %	121.5	5 %	110.7 %		59.2 %	116.2 %		107.8 %		91.4
Other personal:																	
Written premiums			\$ 32 \$	26	\$	27 \$	31	\$ 32	2 \$	25	\$	58	\$ 57		\$ 88		\$ 115
Earned premiums			29	28		29	28	27	7	27		57	54		82		111
Current accident year before catastrophe losses			52.5	56.7		38.6 %	46.2 %	68.6	5 %	63.1 %		54.5	65.9 %		59.2 %		53.8
Current accident year catastrophe losses			4.3	1.5		4.5	18.4	6.0	)	11.7	ĺ	2.9	8.8		12.1		10.1
Prior accident years before catastrophe losses			(17.8)	(1.5)		(46.1)	(30.4)	6.2	2	(22.1)	ĺ	(9.5)	(7.8)		(15.5)		(23.5
Prior accident years catastrophe losses			(0.9)	(1.2)		(0.2)	(1.2)	(1.2)	2)	(3.1)		(1.1)	(2.1)		(1.8)		(1.4
Total loss and loss expense ratio			38.1 %	55.5	%	(3.2) %	33.0 %	79.6	5 %	49.6 %		46.8 %	64.8 %		54.0 %		39.0

### **Quarterly Property Casualty Data - Excess & Surplus Lines**

(Dollars in millions)				7	Three month	ns ende	ed								Six mo	onths end	led	Nine me	onths ende	ed	Twelve mo	onths end	ded
	12/31/13	9/30/13	6/30/13		3/31/13		12/31/12		9/30/12		6/30/12		3/31/12		6/30/13		6/30/12	9/30/13	9/.	30/12	12/31/13	12	2/31/12
Excess & Surplus:																							
Written premiums			\$ 33	\$	27	\$	27	\$	27	\$	27	\$	24	\$	60	\$	51		\$	78		\$	105
Earned premiums			28		27		25		25		22		21		55		43			68			93
Current accident year before catastrophe losses			65.7	%	73.6	%	52.3 %	%	87.5	%	74.6	%	78.3	%	69.6	%	76.4 %			80.4 %			72.8 %
Current accident year catastrophe losses			0.9		0.1		1.4		1.4		3.2		2.4		0.6		2.8			2.3			2.1
Prior accident years before catastrophe losses			(0.7)		(8.8)		(15.3)		(6.0)		0.7		(0.4)		(4.7)		0.2			(2.0)			(5.6)
Prior accident years catastrophe losses			1.0		0.3		(0.2)		(0.7)		0.3		1.3		0.6		0.7			0.2			0.1
Total loss and loss expense ratio			66.9	%	65.2	%	38.2 %	%	82.2	%	78.8	%	81.6	%	66.1	%	80.1 %			80.9 %			69.4 %

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.

### Consolidated Cincinnati Insurance Companies Loss and Loss Expense Analysis

(In millions)			Paid		Change in	Change in	Change in loss	Total change			Loss	
		Paid	loss	Total	case	IBNR	expense	in	Case	IBNR	expense	Total
		losses	expense	paid	reserves	reserves	reserves	reserves	incurred	incurred	incurred	incurred
Gross loss and loss expense incurr	red for											
Commercial casualty	\$	128 \$	65 \$	193 \$	4 \$	14 \$	(16) \$	2 \$	132 \$	14 \$	49 \$	195
Commercial property		166	15	181	1	6	(1)	6	167	6	14	187
Commercial auto		126	21	147	2	8	-	10	128	8	21	157
Workers' compensation		102	23	125	(21)	19	(6)	(8)	81	19	17	117
Specialty packages		72	9	81	(16)	1	(1)	(16)	56	1	8	65
Surety and executive risk		25	8	33	14	5	(1)	18	39	5	7	51
Machinery and equipment		7	-	7	-	-	-	-	7	-	-	7
Total commercial lines	_	626	141	767	(16)	53	(25)	12	610	53	116	779
Personal auto		130	24	154	15	6	3	24	145	6	27	178
Homeowners		111	13	124	2	(8)	(3)	(9)	113	(8)	10	115
Other personal		23	2	25	3	(1)	-	2	26	(1)	2	27
Total personal lines	_	264	39	303	20	(3)	-	17	284	(3)	39	320
Commercial casualty & property	_	10	5	15	12	5	4	21	22	5	9	36
Total excess & surplus lines	_	10	5	15	12	5	4	21	22	5	9	36
Total property casualty	\$	900 \$	185 \$	1,085 \$	16 \$	55 \$	(21) \$	50 \$	916 \$	55 \$	164 \$	1,135
Ceded loss and loss expense incur	red fo	r the six mo	nths ended J	une 30, 2013	3							
Commercial casualty	\$	7 \$	3 \$	10 \$	(3) \$	1 \$	- \$	(2) \$	4 \$	1 \$	3 \$	8
Commercial property		7	1	8	(5)	(2)	-	(7)	2	(2)	1	1
Commercial auto		-	-	-	2	-	-	2	2	-	-	2
Workers' compensation		5	-	5	(5)	1	-	(4)	-	1	-	1
Specialty packages		20	1	21	(19)	(1)	-	(20)	1	(1)	1	1
Surety and executive risk		2	1	3	(1)	-	-	(1)	1	-	1	2
Machinery and equipment				-								-
Total commercial lines		41	6	47	(31)	(1)	-	(32)	10	(1)	6	15
Personal auto		1	-	1	13	-	-	13	14	-	-	14
Homeowners		2	-	2	-	(3)	-	(3)	2	(3)	-	(1)
Other personal	_			-								-
Total personal lines		3	-	3	13	(3)	-	10	16	(3)	-	13
Commercial casualty & property		1	-	1	-	(1)	-	(1)	1	(1)	-	-
Total excess & surplus lines		1	-	1	-	(1)		(1)	1	(1)	-	-
Total property casualty	\$	45 \$	6 \$	51 \$	(18) \$	(5) \$	- \$	(23) \$	27 \$	(5) \$	6 \$	28
Net loss and loss expense incurred	l for t	he six month	s ended June	2 30, 2013								
Commercial casualty	\$	121 \$	62 \$	183 \$	7 \$	13 \$	(16) \$	4 \$	128 \$	13 \$	46 \$	187
Commercial property		159	14	173	6	8	(1)	13	165	8	13	186
Commercial auto		126	21	147	-	8	-	8	126	8	21	155
Workers' compensation		97	23	120	(16)	18	(6)	(4)	81	18	17	116
Specialty packages		52	8	60	3	2	(1)	4	55	2	7	64
Surety and executive risk		23	7	30	15	5	(1)	19	38	5	6	49
Machinery and equipment	_	7		7					7			7
Total commercial lines		585	135	720	15	54	(25)	44	600	54	110	764
Personal auto		129	24	153	2	6	3	11	131	6	27	164
Homeowners		109	13	122	2	(5)	(3)	(6)	111	(5)	10	116
Other personal	_	23	2	25	3	(1)		2	26	(1)	2	27
Total personal lines		261	39	300	7	-	-	7	268	-	39	307
Commercial casualty & property	_	9	5	14	12	6	4	22	21	6	9	36
Total excess & surplus lines	_	9	5	14	12	6	4	<u>22</u>	21	6	9	36
Total property casualty	\$	855 \$	179 \$	1,034 \$	34 \$	60 \$	(21)	73 \$	889 \$	60 \$	158 \$	1,107

### Consolidated Cincinnati Insurance Companies Loss and Loss Expense Analysis

(In millions)			Paid		Change in	Change in	Change in loss	Total change			Loss	
		Paid	loss	Total	case	IBNR	expense	in	Case	IBNR	expense	Total
Gross loss and loss expense incurr	od for	losses	expense	paid	reserves	reserves	reserves	reserves	incurred	incurred	incurred	incurred
Commercial casualty	\$	57 \$	35 <b>\$</b>	92 5		(2) \$	(15) \$	(4) \$	70 \$	(2) \$	20 \$	88
Commercial property	Ψ	85	33 <b>.</b>	92	9	9	(13) (1)	17	94	9	20 g	109
Commercial auto		61	11	72	10	6	(1)	16	71	6	11	88
Workers' compensation		49	11	60	(9)	15	(6)	10	40	15	5	60
Specialty packages		42	4	46	(12)	13	(1)	(12)	30	13	3	34
Surety and executive risk		15	4	19	(5)	5	(1)	(12)	10	5	3	18
Machinery and equipment		4	4	4	(3)	3	(1)	(1)	4	3	3	4
Total commercial lines	-	313	72	385	6	34	(24)	16	319	34	48	401
Personal auto		65	11	76	13	5	2	20	78	5	13	96
Homeowners		63	7	70	8	(8)	_		71	(8)	7	70
Other personal		14	1	15	(2)	(1)	_	(3)	12	(1)	1	12
Total personal lines	_	142	19	161	19	(4)	2	17	161	(4)	21	178
Commercial casualty & property		4	3	7	11	_	1	12	15	_	4	19
Total excess & surplus lines	_	4	3	7	11		1	12	15		4	19
Total property casualty	\$	459 \$	94 \$	553	36 \$	30 \$	(21) \$	45 \$	495 \$	30 \$	73 \$	598
Ceded loss and loss expense incurr	red fo	r the three	months ended	June 30, 2	2013							
Commercial casualty	\$	2 \$	3 \$	5 \$	(2) \$	- \$	- \$	(2) \$	- \$	- \$	3 \$	3
Commercial property		5	1	6	(6)	(1)	-	(7)	(1)	(1)	1	(1)
Commercial auto		-	-	-	1	-	-	1	1	-	-	1
Workers' compensation		2	-	2	(1)	-	-	(1)	1	-	-	1
Specialty packages		16	-	16	(15)	(1)	-	(16)	1	(1)	-	-
Surety and executive risk		2	-	2	(4)	-	-	(4)	(2)	-	-	(2)
Machinery and equipment		-	-	-	-	-	-	-	-	-	-	-
Total commercial lines		27	4	31	(27)	(2)	-	(29)	-	(2)	4	2
Personal auto		-	-	-	13	-	-	13	13	-	-	13
Homeowners		1	-	1	-	(2)	-	(2)	1	(2)	-	(1)
Other personal	_			-								-
Total personal lines		1	-	1	13	(2)	-	11	14	(2)	-	12
Commercial casualty & property			-		1			1	1			1
Total excess & surplus lines		-	-	-	1	-		1	1		-	1
Total property casualty	\$	28 \$	4 \$	32	(13) \$	(4) \$	- \$	(17) \$	15 \$	(4) \$	4 \$	15
Net loss and loss expense incurred	for t											
Commercial casualty	\$	55 \$	32 \$	87		(2) \$	(15) \$	(2) \$	70 \$	(2) \$	17 \$	85
Commercial property		80	6	86	15	10	(1)	24	95	10	5	110
Commercial auto		61	11	72	9	6	-	15	70	6	11	87
Workers' compensation		47	11	58	(8)	15	(6)	1	39	15	5	59
Specialty packages		26	4	30	3	2	(1)	4	29	2	3	34
Surety and executive risk		13	4	17	(1)	5	(1)	3	12	5	3	20
Machinery and equipment	_	4		4					4			4
Total commercial lines		286	68	354	33	36	(24)	45	319	36	44	399
Personal auto		65	11	76	-	5	2	7	65	5	13	83
Homeowners		62	7	69	8	(6)	-	2	70	(6)	7	71
Other personal Total personal lines	-	14 141	1 19	15 160	(2)	(1)	2	(3) 6	12 147	(1)	21	12 166
•						(2)				(2)		
Commercial casualty & property Total excess & surplus lines	_	4 4	3 -	7	10		1	<u>11</u> 11	14		4 4	18 18
Total property casualty	\$	431 \$	90 \$	521		34 \$		62 \$	480 \$	34 \$	69 \$	583
Total property casualty	φ=	т <u>эт</u> ф	<u> </u>	341	, <del>1</del> 2 \$		(21)		<del>100</del> \$		<u>U2</u> \$	203

### Consolidated Cincinnati Insurance Companies Quarterly Property Casualty Data - Consolidated

(Dollars in millions)					Three mo	onths en	nded								Six mon	ths end	led	Nine mo	onths ended	Twelve n	nonths ended
	12/31/13	9/30/13	6/30/13		3/31/13		12/31/12		9/30/12		6/30/12		3/31/12		6/30/13	(	5/30/12	9/30/13	9/30/12	12/31/13	12/31/12
Premiums																					
Agency renewal written premiums			\$ 879	\$	845	\$	771	\$	807	\$	798	\$	762	\$	1,724	\$	1,560		\$ 2,367		\$ 3,138
Agency new business written premiums			139		135		132		130		131		108		274		239		369		501
Other written premiums			(34)		(10)		(66)		(38)		(26)		(27)		(44)		(53)		(91)		(157)
Reported written premiums – statutory*			\$ 984	\$	970	\$	837	\$	899	\$	903	\$	843	\$	1,954	\$	1,746		\$ 2,645		\$ 3,482
Unearned premium change			(74)		(81)		32		(48)		(77)		(45)		(155)		(122)		(170)		(138)
Earned premiums			\$ 910	\$	889	\$	869	\$	851	\$	826	\$	798	\$	1,799	\$	1,624		\$ 2,475		\$ 3,344
Year over year change %																					
Agency renewal written premiums			10	%	11	%	8 %	ó	11	%	11	%	8 9	%	11 %	6	9 %		10 %		9 9
Agency new business written premiums			6		25		28		13		12		6		15		9		10		15
Other written premiums			(31)		63		(20)		30		61		13		17		45		40		24
Reported written premiums - statutory*			9		15		10		14		18		8		12		13		13		12
Paid losses and loss expenses																					
Losses paid			\$ 431	\$	424	\$	459	\$	507	\$	475	\$	415	\$	855	\$	890		\$ 1,399		\$ 1,858
Loss expenses paid			90		89		96		88		97		90		179		189		275		371
Loss and loss expenses paid			\$ 521	\$	513	\$	555	\$	595	\$	572	\$	505	\$	1,034	\$	1,079		\$ 1,674		\$ 2,229
Statutory combined ratio																					
Loss ratio			56.3	%	48.9	%	40.6 %	ó	52.8	%	66.7	%	55.9	%	52.7 %	6	61.4 %		58.4 %		53.8
Allocated loss expense ratio			1.1		3.9		3.4		3.7		4.5		5.5		2.4		5.0		4.6		4.3
Unallocated loss expense ratio			6.6		6.2		5.9		5.2		6.3		6.1		6.4		6.3		5.9		5.8
Net underwriting expense ratio			30.6		29.9		33.0		31.8		30.2		31.3		30.3		30.7		31.1		31.5
Statutory combined ratio			94.6	%	88.9	%	82.9 %	ó	93.5	%	107.7	%	98.8 9	%	91.8 %	6	103.4 %		100.0 %		95.4
Contribution from catastrophe losses			8.3		1.2		3.4		8.0		17.8		11.1		4.8		14.6		12.3		10.0
Statutory combined ratio																					
excluding catastrophe losses			86.3	%	87.7	%	79.5 %	ó	85.5	%	89.9	%	87.7 9	%	87.0 %	6	88.8 %		87.7 %		85.4
Commission expense ratio			18.5	%	17.9	%	20.4 %	ó	18.4	%	18.1	%	18.9	%	18.2 %	6	18.5 %		18.5 %		18.9
Other expense ratio			12.1		12.0		12.6		13.4		12.1		12.4		12.1		12.2		12.6		12.6
Statutory expense ratio			30.6	%	29.9	%	33.0 %	ó	31.8	%	30.2	%	31.3 9	%	30.3 %	6	30.7 %		31.1 %		31.5
GAAP combined ratio																					
GAAP combined ratio			96.4	%	91.2	%	81.9 %	ó	94.8	%	109.5	%	99.1 9	%	93.9 %	6	104.4 %		101.1 %		96.1
Contribution from catastrophe losses			8.3		1.2		3.4		8.0		17.8		11.1		4.8		14.6		12.3		10.0
GAAP combined ratio																					
excluding catastrophe losses			88.1	%	90.0	%	78.5 %	ó	86.8	%	91.7	%	88.0	%	89.1 %	6	89.8 %		88.8 %		86.1

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.
\*nm - Not meaningful

<sup>\*</sup> Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

### Consolidated Cincinnati Insurance Companies Quarterly Property Casualty Data - Commercial Lines

(Dollars in millions)					Three me	onths e	nded								Six mon	nths end	ed	Nine mo	onths ended	Twelve	months	ended
	12/31/13	9/30/13	6/30/13		3/31/13		12/31/12		9/30/12		6/30/12		3/31/12		6/30/13	(	5/30/12	9/30/13	9/30/12	12/31/13		12/31/12
Premiums																						
Agency renewal written premiums			\$ 602	\$	631	\$	549	\$	557	\$	552	\$	571	\$	1,233	\$	1,123		\$ 1,680		\$	2,229
Agency new business written premiums			100		97		96		90		91		75		197		166		256			352
Other written premiums			(24)		-		(57)		(28)		(17)		(20)		(24)		(37)		(65)			(122)
Reported written premiums – statutory*			\$ 678	\$	728	\$	588	\$	619	\$	626	\$	626	\$	1,406	\$	1,252		\$ 1,871		\$	2,459
Unearned premium change			(33)		(97)		30		(12)		(36)		(58)		(130)		(94)		(106)			(76)
Earned premiums			\$ 645	\$	631	\$	618	\$	607	\$	590	\$	568	\$	1,276	\$	1,158		\$ 1,765		\$	2,383
Year over year change %																						
Agency renewal written premiums			9 9	%	11	%	7 9	6	10 9	%	10	%	5 9	%	10		8 %		8 9	6		8 %
Agency new business written premiums			10		29		30		11		12		6		19		9		10			15
Other written premiums			(41)		100		(36)		32		61		20		35		46		41			20
Reported written premiums - statutory*			8		16		8		13		17		6		12		11		12			11
Paid losses and loss expenses																						
Losses paid			\$ 286	\$	297	\$	321	\$	331	\$	320	\$	282	\$	585	\$	602		\$ 937		\$	1,258
Loss expenses paid			68		68		72		67		74		74		135		149		216			288
Loss and loss expenses paid			\$ 354	\$	365	\$	393	\$	398	\$	394	\$	356	\$	720	\$	751		\$ 1,153		\$	1,546
Statutory combined ratio																						
Loss ratio			54.9	%	47.3	%	40.5 9	6	49.5	%	59.6	%	48.0	%	51.2	%	54.0 %		52.4 9	6		49.3 %
Allocated loss expense ratio			0.6		4.3		3.6		4.0		5.0		6.8		2.5		5.8		5.2			4.7
Unallocated loss expense ratio			6.4		6.2		5.6		4.5		5.5		6.3		6.2		5.9		5.4			5.5
Net underwriting expense ratio			31.5		29.0		34.4		33.1		31.7		31.3		30.2		31.5		32.0			32.6
Statutory combined ratio			93.4	%	86.8	%	84.1 9	6	91.1	%	101.8	%	92.4	%	90.1	%	97.2 %		95.0 9	6		92.1 %
Contribution from catastrophe losses			7.1		0.4		3.1		7.5		15.2		6.8		3.8		11.2		9.9			8.2
Statutory combined ratio																						
excluding catastrophe losses			86.3	%	86.4	%	81.0 9	6	83.6	%	86.6	%	85.6	%	86.3	%	86.0 %		85.1 9	6		83.9 %
Commission expense ratio			17.9	%	16.5	%	20.2 9	6	18.3	%	17.8	%	17.9	%	17.2	%	17.8 %		18.0 9	6		18.5 %
Other expense ratio			13.6		12.5		14.2		14.8		13.9		13.4		13.0		13.7		14.0			14.1
Statutory expense ratio			31.5	%	29.0	%	34.4 9	6	33.1	%	31.7	%	31.3	%	30.2	%	31.5 %		32.0 9	6		32.6 %
GAAP combined ratio																						
GAAP combined ratio			94.9	%	90.8	%	82.9 9	6	90.2	%	103.5	%	94.2	%	92.9	%	98.9 %		95.9	6		92.5 %
Contribution from catastrophe losses			7.1		0.4		3.1		7.5		15.2		6.8		3.8		11.2		9.9			8.2
GAAP combined ratio																						
excluding catastrophe losses			87.8	%	90.4	%	79.8 9	6	82.7	%	88.3	%	87.4	%	89.1	%	87.7 %		86.0 9	6		84.3 %

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<sup>\*</sup> Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.

#### Consolidated Cincinnati Insurance Companies Quarterly Property Casualty Data - Personal Lines

(Dollars in millions)						Three me	onths en	nded							Six m	onths e	nded	Nine mor	nths e	nded	Twelv	months	ended
	12/31/13	9/30/13	6.	/30/13		3/31/13		12/31/12		9/30/12		6/30/12		3/31/12	6/30/13		6/30/12	9/30/13		9/30/12	12/31/13		12/31/12
Premiums																							
Agency renewal written premiums			\$	251	\$	195	\$	203	\$	231	\$	227	\$	175	\$ 446	\$	402		\$	633		\$	836
Agency new business written premiums				30		28		27		31		29		24	58		53			84			111
Other written premiums				(8)		(8)		(8)		(9)		(6)		(6)	(16)		(12)			(21)			(29)
Reported written premiums – statutory*			\$	273	\$	215	\$	222	\$	253	\$	250	\$	193	\$ 488	\$	443		\$	696		\$	918
Unearned premium change				(36)		16		4		(34)		(36)		16	(20)		(20)			(54)			(50)
Earned premiums			\$	237	\$	231	\$	226	\$	219	\$	214	\$	209	\$ 468	\$	423		\$	642		\$	868
Year over year change %																							
Agency renewal written premiums				11 '	%	11	6	10 9	6	11	%	11 9	%	12 %	11	%	11 %			11 %			11 9
Agency new business written premiums				3		17		23		24		12		9	9		10			15			17
Other written premiums				(33)		(33)		27		25		71		(20)	(33)		54			45			41
Reported written premiums - statutory*				9		11		13		14		19		12	10		16			15			15
Paid losses and loss expenses																							
Losses paid			\$	141	\$	122	\$	133	\$	169	\$	151	\$	130	261	\$	280		\$	450		\$	583
Loss expenses paid				19		19		22		19		21		15	39		37			54			76
Loss and loss expenses paid			\$	160	\$	141	\$	155	\$	188	\$	172	\$	145	300	\$	317		\$	504		\$	659
Statutory combined ratio																							
Loss ratio				60.6	%	53.6	6	43.3 9	6	60.7	%	87.2	%	76.2 %	57.2	%	81.8 %			74.6 %			66.4 9
Allocated loss expense ratio				1.5		1.4		1.7		1.9		1.9		1.8	1.5		1.8			1.8			1.8
Unallocated loss expense ratio				7.4		6.3		6.5		6.9		8.8		5.6	6.8		7.2			7.2			7.0
Net underwriting expense ratio				28.5		32.8		29.2		28.8		26.5		31.2	30.4		28.6			28.6			28.8
Statutory combined ratio				98.0	%	94.1	6	80.7 9	6	98.3	%	124.4	%	114.8 %	95.9	%	119.4 %			112.2 %			104.0 9
Contribution from catastrophe losses				12.6		3.5		4.4		10.2		26.6		23.5	8.1		25.0			19.9			15.9
Statutory combined ratio																							
excluding catastrophe losses				85.4		90.6		76.3 9		88.1		97.8		91.3 %	87.8		94.4 %			92.3 %			88.1 9
Commission expense ratio				19.0	%	21.7	6	20.4 9	6	17.9	%	18.2	%	21.3 %	20.2	%	19.6 %			18.9 %			19.3 9
Other expense ratio				9.5		11.1		8.8		10.9		8.3		9.9	10.2		9.0			9.7			9.5
Statutory expense ratio				28.5	%	32.8	6	29.2 9	6	28.8	%	26.5	%	31.2 %	30.4	%	28.6 %			28.6 %			28.8 9
GAAP combined ratio																							
GAAP combined ratio				100.4	%	91.6	6	80.0 9	6	105.7	%	126.1	%	110.9 %	96.1	%	118.6 %			114.2 %			105.3
Contribution from catastrophe losses				12.6		3.5		4.4		10.2		26.6		23.5	8.1		25.0			19.9			15.9
GAAP combined ratio	•					•								•	•								
excluding catastrophe losses				87.8	%	88.1	6	75.6 9	6	95.5	%	99.5	%	87.4 %	88.0	%	93.6 %			94.3 %			89.4 9

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### Consolidated Cincinnati Insurance Companies Quarterly Property Casualty Data - Excess & Surplus Lines

(Dollars in millions)			Three months ended												Six mor	led	Nine months ended			Twelve months ended			
	12/31/13	9/30/13	6/30/13		3/31/13		12/31/12	9	9/30/12		6/30/12		3/31/12		6/30/13	(	5/30/12	9/30/13		9/30/12	12/31/13		12/31/12
Premiums																							
Agency renewal written premiums			\$ 26	\$	19	\$	19	\$	19	\$	19	\$	16	\$	45	\$	35		\$	54		\$	73
Agency new business written premiums			9		10		9		9		11		9		19		20			29			38
Other written premiums			(2)		(2)		(1)		(1)		(3)		(1)		(4)		(4)			(5)			(6)
Reported written premiums – statutory*			\$ 33	\$	27	\$	27	\$	27	\$	27	\$	24	\$	60	\$	51		\$	78		\$	105
Unearned premium change			(5)		-		(2)		(2)		(5)		(3)		(5)		(8)			(10)			(12)
Earned premiums			\$ 28	\$	27	\$	25	\$	25	\$	22	\$	21	\$	55	\$	43		\$	68		\$	93
Year over year change %																							
Agency renewal written premiums			37	%	19	%	46 %		36 %	5	58 9	%	60 %	ó	29 %	<b>6</b>	59 %			50 %			49 %
Agency new business written premiums			(18)		11		29		0		10		0		(5)		5			4			9
Other written premiums			33		(100)		50		0		(200)		0		0		(100)			(67)			(20)
Reported written premiums - statutory*			22		13		50		23		29		33		18		31			28			33
Paid losses and loss expenses																							
Losses paid			\$ 4	\$	5	\$	5	\$	5	\$	4	\$	3	\$	9	\$	7		\$	12		\$	17
Loss expenses paid			3		2		2		2		2		1		5		3			5			7
Loss and loss expenses paid			\$ 7	\$	7	\$	7	\$	7	\$	6	\$	4	\$	14	\$	10		\$	17		\$	24
Statutory combined ratio																							
Loss ratio			52.1	%	47.2	%	19.5 %		64.5 %	5	59.8 9	%	65.7 %	ó	49.7 %	6	62.7 %			63.3 %			51.5 %
Allocated loss expense ratio			9.3		11.9		14.0		11.9		15.1		10.6		10.6		12.8			12.6			13.0
Unallocated loss expense ratio			5.5		6.1		4.7		5.8		3.9		5.3		5.8		4.6			5.0			4.9
Net underwriting expense ratio			30.9		33.3		32.3		30.9		30.6		31.9		32.0		31.2			31.1			31.4
Statutory combined ratio			97.8	%	98.5	%	70.5 %		113.1 %	,	109.4 9	%	113.5 %	ó	98.1 %	<b>%</b>	111.3 %			112.0 %			100.8 %
Contribution from catastrophe losses			1.9		0.4		1.2		0.7		3.5		3.7		1.2		3.5			2.5			2.2
Statutory combined ratio																							
excluding catastrophe losses			95.9		98.1		69.3 %		112.4 %		105.9 9		109.8 %	ó	96.9 %		107.8 %			109.5 %			98.6 %
Commission expense ratio			26.3	%	26.9	%	26.4 %		25.4 %	·	25.3 9	%	26.5 %	ó	26.6 %	<b>6</b>	25.8 %			25.7 %			25.9 %
Other expense ratio			4.6		6.4		5.9		5.5		5.3		5.4		5.4		5.4			5.4			5.5
Statutory expense ratio			30.9	%	33.3	%	32.3 %		30.9 %	,	30.6 9	%	31.9 %	ó	32.0 %	⁄o	31.2 %			31.1 %			31.4 %
GAAP combined ratio		·					·								·					·			<u></u>
GAAP combined ratio			98.7	%	98.0	%	71.5 %		111.5 %	5	110.7 9	%	113.6 %	ó	98.4 %	<b>6</b>	112.1 %			111.9 %			101.0 %
Contribution from catastrophe losses			1.9		0.4		1.2		0.7		3.5		3.7		1.2		3.5			2.5			2.2
GAAP combined ratio		·					·								·					·			<u></u>
excluding catastrophe losses			96.8	%	97.6	%	70.3 %		110.8 %	,	107.2 9	%	109.9 %	ó	97.2 %	<b>6</b>	108.6 %			109.4 %			98.8 %

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding. Ratios are calculated based on whole dollar amounts. The sum of quarterly amounts may not equal the full year as each is computed independently.
\*nm - Not meaningful

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## The Cincinnati Life Insurance Company Statutory Statements of Income

	For the	e Three Month	s Ended June	30,	For the Six Months Ended June 30,					
(Dollars in millions)	2013	2012	Change	% Change	2	013	2012	Change	% Change	
Net premiums written	\$ 61 \$	63 \$	(2)	(3)	\$	119 \$	127 \$	(8)	(6)	
Net investment income	36	35	1	3		71	69	2	3	
Amortization of interest maintenance reserve	1	-	1	nm		1	-	1	nm	
Commissions and expense allowances on reinsurance ceded	1	1	-	0		3	3	-	0	
Income from fees associated with Separate Accounts	1	-	1	nm		2	-	2	nm	
Total revenues	\$ 100 \$	99 \$	1	1	\$	196 \$	199 \$	(4)	(2)	
Death benefits and matured endowments	\$ 17 \$	17 \$	-	0	\$	36 \$	34 \$	2	6	
Annuity benefits	11	14	(3)	(21)		26	27	(1)	(4)	
Disability benefits and benefits under accident and health contracts	1	1	-	0		1	1	-	0	
Surrender benefits and group conversions	5	6	(1)	(17)		12	12	-	0	
Interest and adjustments on deposit-type contract funds	3	2	1	50		5	5	-	0	
Increase in aggregate reserves for life and accident and health contracts	44	40	4	10		82	83	(1)	(1)	
Total benefit expenses	\$ 81 \$	80 \$	1	1	\$	162 \$	162 \$	-	0	
Commissions	\$ 9 \$	9 \$	-	0	\$	19 \$	19 \$	-	0	
General insurance expenses and taxes	11	10	1	10		22	21	1	5	
Increase in loading on deferred and uncollected premiums	(2)	(1)	(1)	(100)		(4)	(1)	(3)	(300)	
Total operating expenses	\$ 18 \$	18 \$	-	0	\$	37 \$	39 \$	(2)	(5)	
Federal and foreign income tax benefit	_	_	_	_		_	(1)	1	nm	
Teadin mid 15101gm meome mit conom							(1)			
Net income (loss) from operations before realized capital gains	\$ 1 \$	1 \$	-	0	\$	(3) \$	(1) \$	(2)	(200)	
Net realized gains net of capital gains tax	1	1	_	0		1	1	_	0	
The realized gains not of capital gains tax	1	1		0		1	1		0	
Net income (loss) (statutory)	\$ 2 \$	2 \$		0	\$	(2) \$	- \$	(2)	nm	

<sup>\*</sup>Dollar amounts shown are rounded to millions; certain amounts may not add due to rounding.

<sup>\*</sup>nm - Not meaningful

<sup>\*</sup> Statutory data prepared in accordance with statutory accounting rules as defined by the National Association of Insurance Commissioners and filed with the appropriate regulatory bodies.