

### **Cincinnati Financial Corporation**

# Letter from the Chairman and the Chief Executive Officer

### **ABOUT THE COMPANY**

Cincinnati Financial Corporation stands among the 25 largest property casualty insurers in the nation, based on premium volume. A select group of independent agencies in 37 states actively markets our property casualty insurance within their communities. These agents offer our standard market commercial lines policies in all 37 states; personal lines policies in 29 states; and excess and surplus lines policies in 36 states. Within this select group, we seek to become the life insurance carrier of choice and to help agents and their clients – our policyholders – by offering leasing and financing services.

Three competitive advantages distinguish our company, positioning us to build value and long-term success:

- Commitment to our network of professional independent insurance agencies and to their continued success
- Financial strength that lets us be a consistent market for our agents' business, supporting stability and confidence
- Operating structure that supports local decision making, showcasing our claims excellence and allowing us to balance growth with underwriting discipline

Learn more about where we are today and how we plan to create value for shareholders, agents, policyholders and associates by reviewing publications that we promptly post on www.cinfin.com/Investors as they are completed.

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### REMEMBERING ROBERT C. SCHIFF 1923 – 2010

Robert C. Schiff, director emeritus of Cincinnati Financial Corporation, died



January 7. A charter director of both The Cincinnati Insurance Companies in 1950 and Cincinnati Financial Corporation in 1968, Bob was the last living of the company's four founding agents. He remained actively involved with the company as a board member until 2004.

In the early years, Bob emphasized what would become one of our enduring competitive advantages: to carefully select independent agents, then offer products and underwrite accounts giving those agents broad flexibility to adapt the policy to each client's needs.

### TO OUR SHAREHOLDERS, FRIENDS AND ASSOCIATES:

### **FINANCIAL REVIEW**

our company reported \$432 million of net income for 2009, up less than a percent from the 2008 result. Book value per share at December 31 reached \$29.25, 14 percent above the year-end 2008 level. Property casualty surplus rose to \$3.648 billion compared with \$3.360 billion at year-end 2008. Shortly after our 2009 earnings announcements, A.M. Best affirmed its stable outlook and our A+ Superior insurer financial strength ratings, awarded to fewer than 11 percent of property casualty insurers.

How we got to this point says much about your company and our cautious, fairly positive outlook on 2010 and beyond.

At the beginning of 2009, the crisis in the financial markets had taken its toll on our investment portfolio, reducing our income from stock dividends and our realized and unrealized investment gains. Broad economic weakness, together with a prolonged period of soft pricing for commercial insurance, pressured our premium revenues even as loss costs continued to rise. While our capital, liquidity, financial flexibility and capacity for future growth remained exceptionally



John J. Schiff, Jr., CPCU (left), chairman of the board, with Kenneth W. Stecher, president and chief executive officer.

strong, the declining profit trends were unsatisfactory.

We had put our enterprise risk management program into high gear in mid-2008, working to identify specific metrics that define our risk tolerance and specific plans to stay inside their boundaries. In early 2009, many initiatives already were under way to stabilize and conserve our capital, drive growth of our insurance business and improve profitability. Our sense of urgency was strong. Nevertheless, by the end of the first quarter, high catastrophe losses led to a large underwriting loss for property

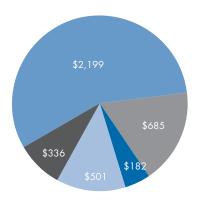
"ONE CARRIER OFFERED A
CINCINNATI CLIENT COVERAGE AT
A PREMIUM THAT WAS ALMOST
25 PERCENT LESS THAN
CINCINNATI'S. THE CLIENT DECIDED
THAT HIS CLAIMS REPRESENTATIVE
AND CINCINNATI WERE WORTH THE
EXTRA COST, EVEN IN THESE TOUGH
ECONOMIC TIMES." — From a North
Carolina Agent

casualty insurance operations. The declining trends continued for investment income, for the investment portfolio and for our property casualty surplus.

### 2009 Consolidated Revenues

(In millions)

- Commercial Lines of Insurance Earned Premiums (56.3%)
- Personal Lines of Insurance Earned Premiums (17.6%)
- Other\* (4.7%)
- Investment Income, net of expenses (12.8%)
- Net Realized Investment Gains (8.6%)



 Other includes life and surplus lines insurance earned premiums and other earned revenues.

### Net and Operating\* Income

Per common share

- Net income
- Operating income



\* The Definitions of Non-GAAP Information and Reconciliation to Comparable GAAP Measures on www.cinfin.com defines and reconciles measures presented in this report that are not based on GAAP or Statutory Accounting Principles.

The second quarter brought little relief. Book value and surplus rose on better securities valuations. However, higher pretax investment interest income only partially offset lower dividend income. High second-quarter catastrophe losses piled on top of the first-quarter losses, and we added to our reserves for prior period workers' compensation loss estimates. Fitch Ratings cited the unfavorable underwriting performance as it lowered our insurer ratings to A+(Strong), albeit raising the outlook to stable. We kept working on our initiatives.

Solid earnings and favorable balance sheet trends emerged in the second half. By year-end, we were able to report three consecutive quarters of increasing assets, book value and statutory surplus, as well as two consecutive quarters of property casualty underwriting profit. Mild weather prevailed, partially offsetting the effects of continued price competition and lower payrolls and sales for businesses that pay premiums based on those measures. Securities valuations rose, and in the fourth quarter, pretax investment income resumed a growth trend. Property casualty operations, life operations, investment income and investment gains

### **Book Value**

Per common share

- Book value
- Book value growth\*



Year-over-year change in book value per share

### **Cash Dividends Declared**

Per common share

- Cash dividends declared
- Dividend contribution\*



 Calculated as dividends declared per share to beginning book value per share all contributed during the second half to the rise in book value. While we are not yet satisfied, improving trends have returned to your company.

### FOUNDATION FOR THE FUTURE

The insurance business is not for the faint-hearted who are distracted or discouraged by near-term events and results. Pushing negativity of the first half into the background, our leaders and associates kept in the foreground the initiatives that would position your company to grow profitably in years to come. Our 2009 progress was significant.

### **CAPITAL:**

• Completed the rebalancing of our \$10.562 billion investment portfolio, including the first-quarter sale of our remaining Fifth Third Bancorp shares and ongoing transactions to manage issue and sector concentrations within guidelines. At year-end, our equity holdings were 25.4 percent of invested assets. Our largest equity sector is healthcare, at 18 percent and our largest equity holding is Procter & Gamble, at 5.8 percent of our publicly traded common stock portfolio or 1.4 percent of the investment portfolio.

### "UPLOAD WITH CINCINNATI IS BY FAR THE SMOOTHEST PROCESS OF ALL OF THE CARRIERS THAT OFFER IT TO US. I CAN COMPLETE SO MUCH MORE WORK IN THE SAME TIMEFRAME." – From a Michigan Agent

- Continued to build our bond portfolio
  with laddered maturities to protect
  against increasing interest rates and the
  corresponding decline of fair value.
  Our \$7.855 billion bond portfolio had
  an average rating of A2/A at year-end
  and a 35 percent increase in fair value
  during 2009.
- Maintained parent company cash and invested assets of \$1.040 billion at year-end to support financial flexibility for the insurance companies, liquidity to support dividend consistency and low debt leverage to support strong credit ratings.

### **AGENCY RELATIONSHIPS AND GROWTH:**

- Demonstrated our commitment to agents by accelerating our major technology projects to increase their operating efficiency and by providing them with field, headquarters and online training options on the new systems. (See Serving Agents with Improved Technology on Page 4.)
- Expanded the size of our agency force, the product lines we offer those

- agencies and the geographical diversity of our operations. We established 87 new agency relationships in 2009, including our first agencies in Colorado and Wyoming. We staffed additional territories in Texas, which we just entered in late 2008.
- Increased local expertise available to agents and policyholders by adding to our staff of workers' compensation claims specialists and managers as well as loss control specialists.
- Responded promptly and fairly to more than 15,000 first-half catastrophe claims in Cincinnati style, earning policyholder loyalty to our company and agents.

### **PROFITABILITY:**

Developed predictive analytics and underwriter training to improve risk selection and pricing accuracy and adjusting rates and rate/credit structure

 all actions designed to begin restoring profitability to our currently unprofitable homeowner and workers' compensation lines.

- Trimmed headquarters expenses by focusing on department level spending.
- Identified our risk tolerance for catastrophe exposures and acted where necessary to begin moving within the

boundaries. Modeled projections demonstrated the effectiveness of these actions and plans, helping us to negotiate better terms on our 2010 catastrophe reinsurance agreements. Protected our balance sheets by
 accurately setting case reserves and by
 increasing total reserves for workers'
 compensation estimated losses when
 new information caused assumptions in
 our calculations to change. Our overall
 reserve development for prior periods
 was again favorable in 2009, reflecting
 the consistency of our conservative
 reserving practices. Overall reserves
 remain well into the upper half of the
 actuarial range.

We were buoyed by a strong sense of accomplishment even before the bad weather subsided in the third quarter. Most of the impacts from this work in 2009 will accumulate over time, increasing the stability of our investment and underwriting results and cementing the agent relationships that distinguish your company and help build long-term shareholder value.

### TRANSITIONS, CONTINUITY AND STRATEGY

Your company's longstanding record of annual dividend increases is a key contributor to that shareholder value.

As many public companies decreased or suspended their dividends in 2008 and early 2009, our board continued ours then

# Taking service to the level

Serving Agents with Improved Technology. We are streamlining our processes and systems to bring new efficiencies to our agency customers. Since October 2009, our new policy administration system for commercial package and auto coverages has deployed to agents in 14 states, with plans to add 16 more states in 2010. It features real-time quoting and policy issuance, a new direct billing option and interface capabilities to transfer selected policy data from agency management systems.

Early in 2010, we deployed the next version of our personal lines policy administration system to agencies in all 29 states where we market personal lines. This next generation, Web-based system prefills selected data, automatically orders third-party reports and offers quoting with some real-time rating and comparative vendors.

Interface technology makes it easy for agents to work on our policies within their agency systems, without logging on to our system or rekeying data. Cincinnati received the 2009 Agency Interface Award from Applied Systems® Client Network for achievements in this area.

Our excess and surplus lines company continued expanding its processing system to handle new products and states in 2009. Agents appreciate the system's delivery of electronic copies of policies within minutes of underwriting approval and policy issue. Cincinnati Specialty Underwriters was recognized as a Celent Model Insurer in the area of service for successfully leveraging a previous implementation to quickly enter a new market in 2009.

"THE REASON THIS CLIENT WANTED AN ANNUITY FROM CINCINNATI LIFE RATHER THAN ANOTHER OF MY CARRIERS IS HOW WELL THE CLIENT HAD BEEN SERVED BY YOUR CLAIMS REPRESENTATIVE DURING A CATASTROPHE AND AUTO CLAIM."

- From an Ohio Agent

acted in the third quarter of 2009 to increase it. Your new indicated annual dividend was \$1.58 per share, up 2 cents, signaling the board's confidence in our financial strength and flexibility and management's ability to position the company for future performance.

This action also signaled our values of consistency, predictability and a long-term perspective – values that create steadiness in our management of market cycles, trust in our insurance relationships with agents and policyholders and transparency in our communications with investors. Those are values that have characterized your company since its founding in 1950 by four independent agents. We regretfully note the passing in early 2010 of our last living founder, Bob Schiff. (See our tribute on the inside front cover.)

The composition of our board was unchanged in 2009, with a new

### Taking service to the level

Serving Shareholders. Now you can manage your Cincinnati Financial shares online by setting up your My Shareholder Account. Securely complete address changes, view your recent transactions or shareholder account statements and manage your participation in the Shareholder Investment Plan on your schedule. Once enrolled in that plan, you can buy shares directly from the company by making one-time purchases, monthly withdrawals from your bank account or reinvesting your quarterly dividends. Get started by going to Shareholder Information at <a href="https://www.cinfin.com/investors">www.cinfin.com/investors</a>.

Shareholders who reinvest dividends compound your returns over time. Our 49-year record of consecutive dividend increases is matched by only a handful of companies. Your company qualified again in 2009 as an S&P 500 Dividend Aristocrat and a Mergent's Dividend Achiever.

Now shareholders of record can choose to hold shares in book entry instead of keeping track of paper certificates. This service protects you from the effort and cost to replace any misplaced certificates. To convert your certificated shares to book entry or request other services, please e-mail *Shareholder\_inquiries@cinfin.com* or call our new toll-free shareholder line, 866-638-6443.

Reducing paper use supports our efforts to be green. Rankings published in *Newsweek* (September 2009) gave your company's operations a green score of 97.4 percent in the environmental impact category, the 16<sup>th</sup> most favorable score among 500 large companies evaluated.

independent director joining us early in 2010. Linda W. Clement-Holmes is a talented and high-achieving Procter & Gamble executive with extensive leadership experience in technology strategy, management and implementation. She brings expertise that complements that of other directors,

rounding out our board. Linda is serving on a new, 14<sup>th</sup> board seat and on the board's independent audit committee.

Our vice chairman and retired president, Jim Benoski is not standing for re-election at this year's annual meeting of shareholders, as previously announced.

With his departure, the number of board

# Taking service to the level

Serving Policyholders. We made more payment options available in 2009 to the growing number of policyholders directly billed by Cincinnati rather than by their agencies. They can pay for home, auto and other personal property and casualty policies online or by telephone, using credit cards or bank account transfers. They can choose annual, semi-annual or quarterly pay plans or monthly electronic funds transfers. Soon, we will expand our online services to offer all personal lines policyholders view and print capability for policy declarations pages and auto identification cards.

Pay plans for directly billed commercial package policyholders also expanded this year, now including monthly direct invoicing or electronic funds transfer for all payment plans. We have heightened our responsiveness to our commercial workers' compensation policyholders and claimants, adding 24/7 toll-free direct claim reporting with prompt agent notifications, more workers' compensation claims specialists and field claims managers, and more loss control specialists and services. We believe employers, injured employees and the company all benefit from timely, personal attention to safety and claims.

In an independent survey of 8,693 independent agents who evaluated 200 insurers, Cincinnati was the top performer for handling claims fairly (*Deep Customer Connections*, October 2009).

"WE PLACED OUR FIRST BUSINESS WITH CSU PRODUCER RESOURCES.
THE EASE OF DOING BUSINESS,
TIMELY RATING PROCESS AND
UNDERWRITER WERE ALL UP
TO CINCINNATI'S HIGH STANDARDS.
E&S FROM CINCINNATI WILL
DEFINITELY BE GOOD FOR AGENTS."

From a Florida Agent

seats will return to 13. (See our tribute on Page 13.)

The board has approved our enterprise strategic plan for 2010. They will measure our success executing the plan in several ways. The value creation ratio is our primary measure of progress. We believe it captures the contribution of our insurance operations, the success of our investment strategy and the importance we place on paying cash dividends to shareholders.

It has two components: 1) our rate of growth in book value per share plus 2) the ratio of dividends declared per share to beginning book value per share. For the period 2010 through 2014, we continue to target an annual value creation ratio averaging 12 percent to 15 percent.

Several goals are the keys to increasing our book value and achieving that target:

1) year-over-year property casualty premium growth exceeding the industry average of our insurance business;

2) a combined ratio consistently under 100 percent; 3) total return on the equity portfolio exceeding total return on the S&P 500 Index; and 4) year-over-year growth of investment income.

Those are ambitious goals, and we'll stretch to meet them. We will act in 2010 to manage capital, to make it easier for agents to do business with us and to enhance our ability to improve and sustain profitability. While many of the same initiatives described above are ongoing, some new initiatives are notable.

### MANAGING CAPITAL

We will again work to maintain a diversified investment portfolio, applying

our risk management guidelines and balancing our needs for current income and long-term appreciation. We'll also further develop our comprehensive, enterprise-level catastrophe management program, including regional guidelines that work with our underwriting and reinsurance efforts.

### **EXCEEDING AGENT EXPECTATIONS**

Our most important point of differentiation and competitive advantage is our agent relationships. Our 2010 emphasis is squarely on service, and on our commitment to make it easier for agents to do business with us. In 2010, we will develop short- and long-term technology plans, also gathering and acting on data that measures agent satisfaction with our systems and service. We will develop department level service improvement plans and customer service training programs for associates. We'll provide direct policyholder services that our agents say they want for their clients. By taking service to the next level, we aim to be the carrier of choice for each agency's best business. (See Serving Agents with Improved Technology on Page 4 and Serving Policyholders on Page 6.)

# Taking service to the level

Serving Agents with a Full Range of Products. By meeting our agents' needs, we win an average of 16.7 percent of premiums in agency reporting locations that have represented us for 10 or more years. To increase that share and help diversify their revenue sources, we are expanding our product offerings.

We have developed personal lines automation for more states and refined our rates, attracting agencies that previously marketed only our commercial products. An additional 133 agencies gained the ability in 2009 to cross-serve commercial clients who already know about Cincinnati's superior claims service.

In just two years of writing excess and surplus lines we have expanded product availability to include excess casualty in addition to general liability, property and dozens of classes of professional errors and omissions insurance.

Recent additions to our commercial product portfolio include Educational Institution Legal Liability and Internet Security, both available as endorsements to our Blue Chip Policy for directors and officers. New commercial package endorsements include Internet Liability Coverage and Utility Services with Overhead Transmission and Distribution Line Coverage – Direct Damage and Time Element, which is incorporated into two new coverage bundles, the CinciPlus® Commercial Property Power XC® and XC+®. In 2010, our new Target Markets area is forming to identify specific commercial classes of business for which we will develop expertise, tailored coverage and marketing support.

Cincinnati is the 24<sup>th</sup> largest of approximately 2,000 U.S. property casualty insurers based on 2008 direct premiums. According to A.M. Best data, our market share is 0.9 percent of industry premiums, indicating plenty of room to grow. Other direct written premium rankings and market shares: Commercial multiple peril – 12<sup>th</sup> place and 3 percent; commercial auto – 16<sup>th</sup> place and 1.5 percent; workers' compensation – 23<sup>rd</sup> place and 0.9 percent; homeowners multiple peril – 25<sup>th</sup> place and 0.5 percent.

#### **DRIVING GROWTH**

To grow our insurance business, we will focus our resources on markets where our penetration is low and opportunities are high. We expect to appoint 65 new professional agencies in 2010, in a range of sizes and with aggregate annual premiums of about \$1 billion with all carriers they represent. We will give our product portfolio attention, further broadening and diversifying the types of commercial products offered (See Serving Our Agents with a Full Range of Products on Page 7).

### **IMPROVING PROFITABILITY**

To sustain underwriting profitability through all cycles, we are continuing in 2010 to develop pricing capabilities for each line of business and remediation plans for each underperforming line of business. We also expect to develop more expertise for larger, complex risks. We'll reduce and manage expenses, moving

"OUR CLIENT REVIEWED FOUR QUOTES THAT WERE LOWER IN PREMIUM,
BUT HE RENEWED WITH CINCINNATI BECAUSE OF HIS PAST CLAIM EXPERIENCE
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RECOGNIZED YOUR SERVICE AND THE VALUE IT ADDS." — From a Montana Agent

toward operational budgets at the department level to help managers maximize use of resources. For each of these efforts, we'll provide improved management and associate training and establish metrics that ensure accountability.

### **ACCOUNTABILITY**

Our 2010 plans and metrics fully support accountability of executives to the board and shareholders, of managers to department heads and of associates to supervisors. Additionally, shareholders approved the Annual Incentive Compensation Plan of 2009 at last year's Annual Meeting of Shareholders. The board of directors recently adjusted the balance of compensation components for executive officers, implementing this plan

that makes the vesting of awards contingent on attainment of specific company performance metrics. In turn, except in unusual circumstances, the executive officers no longer will receive nonperformance-based, discretionary bonuses that other associates continue to receive.

Regardless of any economic upturn or market cycle changes that may or may not occur in 2010, we are confident in our ability to build on the improving trends and significant achievements of 2009.

We thank our loyal shareholders for the opportunities to accomplish more for you in 2010.

Respectfully,

/S/ John J. Schiff, Jr. John J. Schiff, Jr., CPCU Chairman of the Board /S/ Kenneth W. Stecher
Kenneth W. Stecher
President and Chief Executive Officer

### **CONDENSED BALANCE SHEETS AND INCOME STATEMENTS**

Cincinnati Financial Corporation and Subsidiaries			
(In millions)		ember 31,	
		2009	2008
Assets		4.0.6/6	<b>.</b>
Investments		\$ 10,643	\$ 8,890
Cash and cash equivalents		557	1,009
Premiums receivable		995	1,059
Reinsurance receivable		675	759
Deferred income tax		<del>-</del>	126
Other assets	• • • • • • • • • • • • • • • • • • • •	1,570	1,526
Total assets		<u>\$ 14,440</u>	\$ 13,369
Liabilities			
Insurance reserves		\$ 5,925	\$ 5,637
Unearned premiums		1,509	1,544
Deferred income tax		152	_
6.125% senior notes due 2034	371	371	
6.9% senior debentures due 2028		28	28
6.92% senior debentures due 2028		391	392
Other liabilities		1,304	1,215
Total liabilities		9,680	9,187
		7,000	7,107
Shareholders' Equity			- / / -
Common stock and paid-in capital		1,474	1,462
Retained earnings		3,862	3,579
Accumulated other comprehensive income		624	347
Treasury stock		(1,200)	_(1,206
Total shareholders' equity		4,760	4,182
Total liabilities and shareholders' equity		<u>\$ 14,440</u>	\$ 13,369
(Dollars in millions except per share data)	s ended December		
n	2009	2008	2007
Revenues	¢ 2.054	¢ 2.126	¢ 2.250
Earned premiums	\$ 3,054	\$ 3,136	\$ 3,250
Investment income, net of expenses	501	537	608
Realized investment gains and losses	336	138	382
Other income	12	13	19
Total revenues	3,903	3,824	4,259
Benefits and Expenses	/ .		
Insurance losses and policyholder benefits	2,242	2,193	1,963
Underwriting, acquisition and insurance expenses	1,004	1,016	1,039
Other operating expenses	20	22	13
Interest expense	55	53	52
Total benefits and expenses	3,321	3,284	3,067
Income Before Income Taxes	582	540	1,192
Provision for Income Taxes	150	111	337
Net Income	\$ 432	\$ 429	\$ 855
		<del></del>	<del>* • • • • • • • • • • • • • • • • • • •</del>
Per Common Share: Net income—basic	\$ 2.66	\$ 2.63	\$ 5.01
Net income—diluted	\$ 2.65	\$ 2.63	\$ 3.01
rict income—anatea	φ <b>2.0</b> 5	φ 2.02	φ 4.9/

### SIX-YEAR SUMMARY FINANCIAL INFORMATION

Cincinnati Financial Corporation and Subsidiaries

Cincinnati Financial Corporation and Subsidiaries												
(Dollars in millions except per share data)	Years ended December 31,											
		2009		2008		2007		2006		2005		2004
Financial Highlights	¢	422	¢	420	¢	055	¢	020	¢	602	¢	50/
Net income Net realized investment gains and losses, after tax	\$	432 217	\$	429 85	\$	855 245	\$	930 434	\$	602 40	\$	584 60
Operating income	\$	215	\$	344	\$	610	\$	496	\$	562	\$	524
Per Share Data (diluted)	Ψ		Ψ	311	Ψ	010	Ψ	1,0	Ψ	702	Ψ	721
Net income	\$	2.65	\$	2.62	\$	4.97	\$	5.30	\$	3.40	\$	3.28
Net realized investment gains and losses, after tax	Ψ	1.33	Ψ	0.52	Ψ	1.43	Ψ	2.48	Ψ	0.23	Ψ	0.34
Operating income	\$	1.32	\$	2.10	\$	3.54	\$	2.82	\$	3.17	\$	2.94
Cash dividends declared		1.57		1.56		1.42		1.34		1.21		1.04
Book value		29.25		25.75		35.70		39.38		34.88		35.60
Ratio Data												
Debt-to-capital		15.0%	)	16.7%		12.7%		11.0%		11.5%		11.2%
Book value growth		13.6		(27.9) $4.4$		(9.3)		12.9		(2.0)		1.4 3.0
Cash dividends declared to beginning book value  Value creation ratio		6.1 19.7		(23.5)		3.6 (5.7)		3.8 16.7		3.4 1.4		3.0 4.4
				(23.3)		(3./)		10./		1.4		4.4
Consolidated Property Casualty Insurance Operations (State Agency renewal written premiums		2,665	\$	2,828	\$	2,960	\$	2,931	\$	2,897	\$	2,793
Agency new business written premiums	Ψ	405	Ψ	368	Ψ	325	Ψ	357	Ψ	313	Ψ	330
Written premiums		2,911		3,010		3,117		3,178		3,076		2,997
Earned premiums		2,911		3,010		3,125		3,164		3,058		2,919
Current accident year before catastrophe losses	\$	2,102	\$	2,174	\$	2,030	\$	1,947	\$	1,854	\$	1,797
Current accident year catastrophe losses		172		205		47		176		118		153
Prior accident years before catastrophe losses		(181)		(321)		(224)		(113)		(169)		(191)
Prior accident year catastrophe losses	Φ	$\begin{array}{c} (7) \\ 2.096 \end{array}$	đ	(2)	đ	(21)	¢	(2)	đ	1 012	¢	(5)
Total loss and loss expenses	Þ	2,086 953	\$	2,056 965	\$	1,832 988	\$	2,008 965	\$	1,812 914	\$	1,754 878
Net underwriting gain (loss)		(128)		(11)		305		191		332		287
Loss ratio		58.6%		57.7%		46.6%		51.9%		49.2%		49.8%
Loss expense ratio		13.1		10.6		12.0		11.6		10.0		10.3
Underwriting expense ratio		<b>32.</b> 7		32.1		31.7		30.4		29.8		29.3
Combined ratio	4	104.4%		100.4%		90.3%		93.9%		89.0%		89.4%
Policyholders' surplus	\$	3,648	\$	3,360	\$	4,307	\$	4,750	\$		\$	
Net written premiums to surplus	(0	0.80		0.90		0.72		0.67		0.73		0.71
Commercial Lines Property Casualty Insurance Operations	(Sta	tutory)	¢	2,311	¢	2,413	¢	2,442	\$	2,290	¢	2,186
Written premiums	Ф	2,181 2,199	Φ	2,311	Φ	2,413	Ф	2,442	Φ	2,254	Φ	2,126
Loss ratio		55.1%		54.2%		44.8%		48.4%		46.6%		43.4%
Loss expense ratio		13.8		10.7		13.1		12.7		11.0		10.9
Underwriting expense ratio		32.9		31.7		31.3		29.7		29.5		29.4
Combined ratio		101.8%	)	96.6%		89.2%		90.8%		87.1%		83.7%
Personal Lines Property Casualty Insurance Operations (Sta	tuto	ry)										
Written premiums	\$	691	\$		\$	704	\$	736	\$		\$	811
Earned premiums		685		689		714		762		804		793
Loss ratio		70.2%	)	69.0%		53.2%		62.9%		56.7%		66.7%
Loss expense ratio		10.2 31.0		10.4 32.2		8.1 32.8		8.3 32.4		7.2 30.4		8.9 29.0
Underwriting expense ratio		111.4%		111.6%		94.1%		103.6%		94.3%		104.6%
Life Insurance Operations (Statutory)		111.170		111.070		7 1.1 70		103.070		7 1.370		101.070
Written premiums	\$	346	\$	185	\$	167	\$	161	\$	205	\$	193
Net income before realized investment gains and losses	Ψ	11	Ψ	(18)	Ψ	7	Ψ	(1)	Ψ	10	Ψ	26
Net income		15		(70)		39		28		21		28
Gross life insurance face amount in force	6	59,814		65,887		61,873		56,971		51,493	4	44,921
Admitted assets excluding separate account business		2,260		1,930		2,029		2,026		1,882		1,713
Risk-based capital		21/		200		50/		55/		£ 10		<b>601</b>
Total adjusted capital		316 40		290 37		506 66		556 67		518 53		491 47
Authorized control level risk-based capital		40	_	<i>3</i> /				0/				4/

<sup>\*</sup> The Definitions of Non-GAAP Information and Reconciliation to Comparable GAAP Measures on www.cinfin.com defines and reconciles measures presented in this report that are not based on GAAP or Statutory Accounting Principles.

### CINCINNATI FINANCIAL CORPORATION SAFE HARBOR STATEMENT

This is our "Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995. Our business is subject to certain risks and uncertainties that may cause actual results to differ materially from those suggested by the forward-looking statements in this report. Some of those risks and uncertainties are discussed in our 2009 Annual Report on Form 10-K, Item 1A, Risk Factors, Page 23. Although we often review or update our forward-looking statements when events warrant, we caution our readers that we undertake no obligation to do so.

Factors that could cause or contribute to such differences include, but are not limited to:

- Unusually high levels of catastrophe losses due to risk concentrations, changes in weather patterns, environmental events, terrorism incidents or other causes
- Increased frequency and/or severity of claims
- Inadequate estimates or assumptions used for critical accounting estimates
- Recession or other economic conditions resulting in lower demand for insurance products or increased payment delinquencies
- Delays in adoption and implementation of underwriting and pricing methods that could increase our pricing accuracy, underwriting profit and competitiveness
- Inability to defer policy acquisition costs for any business segment if pricing and loss trends would lead management to conclude that segment could not achieve sustainable profitability
- Declines in overall stock market values negatively affecting the company's equity portfolio and book value
- Events, such as the credit crisis, followed by prolonged periods of economic instability or recession, that lead to:
  - Significant or prolonged decline in the value of a particular security or group of securities and impairment of the asset(s)
  - Significant decline in investment income due to reduced or eliminated dividend payouts from a particular security or group of securities
  - Significant rise in losses from surety and director and officer policies written for financial institutions
- Prolonged low interest rate environment or other factors that limit the company's ability to generate growth in investment income or interest rate fluctuations that result in declining values of fixed-maturity investments, including declines in accounts in which we hold bank-owned life insurance contract assets
- Increased competition that could result in a significant reduction in the company's premium volume
- Changing consumer insurance-buying habits and consolidation of independent insurance agencies that could alter our competitive advantages
- Inability to obtain adequate reinsurance on acceptable terms, amount of reinsurance purchased, financial strength of reinsurers and the potential for non-payment or delay in payment by reinsurers
- Events or conditions that could weaken or harm the company's relationships with its independent agencies and hamper

- opportunities to add new agencies, resulting in limitations on the company's opportunities for growth, such as:
- Multi-notch downgrades of the company's financial strength ratings
- Concerns that doing business with the company is too difficult
- Perceptions that the company's level of service, particularly claims service, is no longer a distinguishing characteristic in the marketplace
- Delays or inadequacies in the development, implementation, performance and benefits of technology projects and enhancements
- Actions of insurance departments, state attorneys general or other regulatory agencies, including a change to a federal system of regulation from a state-based system, that:
  - Restrict our ability to exit or reduce writings of unprofitable coverages or lines of business
  - Place the insurance industry under greater regulatory scrutiny or result in new statutes, rules and regulations
  - Increase our expenses
  - Add assessments for guaranty funds, other insurance related assessments or mandatory reinsurance arrangements; or that impair our ability to recover such assessments through future surcharges or other rate changes
  - Limit our ability to set fair, adequate and reasonable rates
  - Place us at a disadvantage in the marketplace
  - Restrict our ability to execute our business model, including the way we compensate agents
- Adverse outcomes from litigation or administrative proceedings
- Events or actions, including unauthorized intentional circumvention of controls, that reduce the company's future ability to maintain effective internal control over financial reporting under the Sarbanes-Oxley Act of 2002
- Unforeseen departure of certain executive officers or other key employees due to retirement, health or other causes that could interrupt progress toward important strategic goals or diminish the effectiveness of certain longstanding relationships with insurance agents and others
- Events, such as an epidemic, natural catastrophe or terrorism, that could hamper our ability to assemble our workforce at our headquarters location
- Difficulties with technology or data security breaches could negatively affect our ability to conduct business and our relationships with agents, policyholders and others

Further, the company's insurance businesses are subject to the effects of changing social, economic and regulatory environments. Public and regulatory initiatives have included efforts to adversely influence and restrict premium rates, restrict the ability to cancel policies, impose underwriting standards and expand overall regulation. The company also is subject to public and regulatory initiatives that can affect the market value for its common stock, such as recent measures affecting corporate financial reporting and governance. The ultimate changes and eventual effects, if any, of these initiatives are uncertain.

### SUBSIDIARY OFFICERS AND DIRECTORS

As of March 3, 2010, listed alphabetically The Cincinnati Insurance Company (CIC) The Cincinnati Indemnity Company (CID)

The Cincinnati Casualty Company (CCC)

### **EXECUTIVE OFFICERS**

Donald J. Doyle, Jr., CPCU, AIM

CIC, CID, CCC, CSU, C-SUPR Senior Vice President -Excess & Surplus Lines

CIC, CID, CCC, CSU Director

Craig W. Forrester, CLU

CIC, CID, CCC, CLIC, Senior Vice President – Information Technology

Martin F. Hollenbeck, CFA, CPCU

CIC, CID, CCC, CSU, CLIC Senior Vice President and Chief Investment Officer

CFC-I President and Chief Operating Officer CIC, CID, CCC, CLIC, CFC-I, CSU Director

Steven J. Johnston, FCAS, MAAA, CFA

CIC, CID, CCC, CLIC, CFC-I, CSU, C-SUPR Chief Financial Officer, Senior Vice President and Secretary CSU, C-SUPR - Treasurer Director of all subsidiaries

Thomas A. Joseph, CPCU

CCC President

CIC, CID Senior Vice President - Personal Lines CIC, CID, CCC, CSU Director

Eric N. Mathews, CPCU, AIAF

CIC, CID, CCC, CLIC Senior Vice President - Corporate Accounting

Martin J. Mullen, CPCU

CIC, CID, CCC Senior Vice President and Chief Claims Officer CIC, CID, CCC, CLIC, CSU Director

David H. Popplewell, FALU, LLIF

CLIC President and Chief Operating Officer; Director

J. F. Scherer

CIC, CID, CCC, CLIC Executive Vice President - Sales &

CIC, CID, CCC, CSU, CLIC, CFC-I Director

John J. Schiff, Jr., CPCU CIC, CID, CCC, CSU, CLIC, C-SUPR Chairman of the Board Director of all subsidiaries

Joan O. Shevchik, CPCU, CLU

CIC, CID, CCC Senior Vice President - Corporate Communications

Kenneth W. Stecher

CIC, CID, CSU, C-SUPR President and Chief Executive Officer CCC, CLIC, CFC-I Chief Executive Officer Director of all subsidiaries

Charles P. Stoneburner II, CPCU, AIM

CIC, CID, CCC Senior Vice President – Commercial Lines CIC, CID, CCC, CSU Director

Timothy L. Timmel

CIC, CID, CCC, CLIC, CFC-I Senior Vice President -

CIC, CID, CCC, CSU, CLIC, CFC-I Director

### SENIOR OFFICERS

Michael R. Abrams

CIC, CID, CCC, CLIC Vice President - Investments

Dawn M. Alcorn

CIC, CID, CCC Vice President - Administrative Services

Brad E. Behringer

CLIC Senior Vice President and Chief Underwriter

Roger A. Brown, FSA, MAAA

CLIC Vice President – Actuarial

David L. Burbrink

CLIC Vice President - Life Field Services

Teresa C. Cracas

CIC, CID, CCC, CLIC Vice President – Planning & Risk Management

Richard W. Cumming, ChFC, CLU, FSA, MAAA CIC, CID, CCC, CLIČ Senior Vice President and Chief Actuary CLIC Director

Joel W. Davenport, CPCU, AAI CIC, CID, CCC Vice President – Commercial Lines

J. Michael Dempsey, CLU

CLIC Vice President - Life Marketing Administration

Mark R. DesJardins, CPCU, AIM, AIC, ARP

CIC, CID, CCC Vice President - Learning & Development

The Cincinnati Specialty Underwriters Insurance Company (CSU)

The Cincinnati Life Insurance Company (CLIC)

W. Dane Donham, AIM

CIC, CID, CCC Vice President - Commercial Lines

Harold L. Eggers, CLU, FLMI, FALU, HIAA CLIC Vice President - Life Policy Issue

Frederick A. Ferris

CIC, CID, CCC Vice President - Commercial Lines

Carl C. Gaede, CPCU, AFSB

CIC, CID, CCC Vice President - Bond & Executive Risk

William J. Geier, CPCU, CLU, ChFC, FLMI, AIM, HIAA CIC, CID, CCC, CLIC Vice President - Information Technology

Scott A. Gilliam

CIC, CID, CCC, CLIC Vice President and Government Relations Officer

Gary B. Givler

CÍC, CID, CCC Vice President - Headquarters Claims

David T. Groff, CPCU, FCAS, MAAA

CIC, CID, CCC Vice President - Staff Underwriting

Kevin E. Guilfoyle

CFC-I Senior Vice President - Leasing

David L. Helmers, CPCU, API, ARe, AIM CIC, CID, CCC Vice President – Personal Lines

Theresa A. Hoffer

CIC, CID, CCC, CLIC Vice President - Corporate Accounting CIC, CID, CCC Treasurer

Timothy D. Huntington, CPCU, AU

CIC, CID, CCC Vice President - Commercial Lines

Thomas H. Kelly

CIC, CID, CCC Vice President - Bond & Executive Risk

Christopher O. Kendall, CPCU, AIT, AIM, ARe, ARM, ARP

CIC, CID, CCC Vice President - Commercial Lines

Gary J. Kline, CPCU

CIC, CID, CCC Vice President - Commercial Lines

Steven W. Leibel, CPCU, AIM

CIC, CID, CCC Vice President - Personal Lines

Jerry L. Litton

CFC-I Treasurer

Richard L. Mathews, CPCU

CIC, CID, CCC, CLIC Vice President – Information Technology

Richard P. Matson

CIC, CID, CCC, CLIC, CFC-I Vice President -Purchasing/Fleet

David E. McKinney, CPCU, AIM

CIC, CID, CCC Vice President - Commercial Lines

Robyn C. Muhlberg
CIC, CID, CCC, CLIC Vice President – Information Technology

Gary A. Nichols

CÍC, CID, CCC Vice President - Headquarters Claims

Glenn D. Nicholson, LLIF

CLIC Senior Vice President and Senior Marketing Officer; Director

Michael K. O'Connor, CFA, CPCU, AFSB

CIC, CID, CCC, CLIC Vice President - Investments

Todd H. Pendery, FLMI

CIC, CID, CCC, CLIC Vice President - Corporate Accounting CLIC Treasurer

Marc C. Phillips, CPCU, AIM

CIC, CCC, CID Vice President - Commercial Lines

Ronald L. Robinson

CIC, CID, CCC Vice President - Field Claims

Michael A. Rouse

CIC, CID, CCC Vice President – Commercial Lines

Thomas J. Scheid

CIC, CID, CCC, CLIC Vice President - Inspection Services & Facilities

Gregory D. Schmidt, CPCU, ARP, CPP, ACP, ARC CIC, CID, CCC, CLIC Vice President - Staff Underwriting

J. B. Shockey, CPCU, CIC, CLU

CIC, CID, CCC Vice President - Sales & Marketing

David W. Sloan

CFC-I Vice President - Leasing

Debra K. Smith

CIC, CID, CCC Vice President - Commercial Lines

CSU Producer Resources Inc. (C-SUPR) CFC Investment Company (CFC-I)

Scott K. Smith, CPCU, ARM, AIM, AU, AAI CIC, CID, CCC Vice President - Commercial Lines

Steven A. Soloria, CFA, CPCU

CIC, CID, CCC, CLIC Vice President - Investments

Stephen M. Spray CIC, CID, CCC Vice President – Target Markets

Douglas W. Stang, FCAS, MAAA
CIC, CID, CCC Vice President – Staff Underwriting

James E. Streicher, CPCU, AIM, AIT, ARe, ASLI CIC, CID, CCC Vice President - Personal Lines

Duane I. Swanson, CIC

CIC, CID, CCC Vice President - Sales & Marketing

Scott L. Unger CIC, CID, CCC Vice President – Bond & Executive Risk

Philip J. Van Houten, CFE, FCLS

CIC, CID, CCC Vice President - Special Investigations

Stephen A. Ventre, CPCU CIC, CID, CCC Vice President – Commercial Lines

Jody L. Wainscott

CIC, CID, CCC Vice President – Target Markets

Michael B. Wedig, CPA CIC, CID, CCC, CLIC Vice President – Corporate

Paul W. Wells

CIC, CID, CCC Vice President - Bond & Executive Risk

Mark A. Welsh CIC, CID, CCC, CLIC Vice President - Regulatory &

Consumer Relations

Mark S. Wietmarschen CIC, CID, CCC Vice President - Commercial Lines

Brian K. Wood, CPCU, AIM CIC, CID, CCC, CLIC Vice President - Personnel &

Community Relations

Gregory J. Ziegler
CIC, CID, CCC, CLIC, CFC-I Vice President – Personnel & Community Relations

Teresa C. Cracas

CIC, CID, CCC, CLIC Counsel

Eugene M. Gelfand

ČIC, CID, CCC, CLIC Counsel

Mark J. Huller

CIC, CID, CCC, CLIC Senior Counsel

G. Gregory Lewis
CIC, CID, CCC, CLIC Counsel

Lisa A. Love

CIC, CID, CCC, CLIC Senior Counsel

Stephen C. Roach
CIC, CID, CCC, CLIC Counsel

### NON-OFFICER DIRECTORS

William F. Bahl, CFA, CIC CIC, CID, CCC, CSU, CLIC

James E. Benoski

Director of all subsidiaries Gregory T. Bier, CPA (Ret.)

CĬC, ĆID, CCC, CSU, CLIĆ W. Rodney McMullen CIC, CID, CCC, CSU, CLIC

Thomas R. Schiff

CIC, CID, CCC, CSU, CLIC John F. Steele, Jr.

CIC, CID, CCC, CSU Larry R. Webb, CPCU

CIC, CID, CCC, CSU E. Anthony Woods

CIC, CID, CCC, CSU, CLIC

**CIC DIRECTORS EMERITI** Vincent H. Beckman Robert J. Driehaus

Richard L. Hildbold, CPCU

William H. Zimmer

### SHAREHOLDER INFORMATION

Cincinnati Financial Corporation had approximately 13,000 shareholders of record and approximately 36,000 beneficial shareholders as of December 31, 2009. Many of the company's independent agent representatives and most of the 4,170 associates of its subsidiaries own the company's common stock.

#### COMMON STOCK PRICE AND DIVIDEND DATA

Common shares are traded under the symbol CINF on the NASDAQ Global Select Market.

(Source: Nasdaq Global Select Market)

	2009				2008								
Quarter:	1st	2 <sup>nd</sup>	3rd	4 <sup>th</sup>	1 st	2 <sup>nd</sup>	3 <sup>rd</sup>	4th					
High close	\$ 29.66	\$ 26.94	\$ 26.31	\$ 26.89	\$ 39.71	\$ 39.97	\$ 33.60	\$ 31.71					
Low close	17.84	21.40	21.30	25.05	35.10	25.40	21.83	18.80					
Period-end close	22.87	22.35	25.99	26.24	38.04	25.40	28.44	29.07					
Cash dividends declared	0.39	0.39	0.395	0.395	0.39	0.39	0.39	0.39					

#### **ANNUAL MEETING**

Shareholders are invited to attend the Annual Meeting of Shareholders of Cincinnati Financial Corporation at 9:30 a.m. on Saturday, May 1, 2010, at the Cincinnati Art Museum in Eden Park, Cincinnati, Ohio. You may listen to an audio webcast of the event by visiting www.cinfin.com/investors.

### INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Deloitte & Touche LLP 250 East Fifth Street Cincinnati, Ohio 45202-5109

### **CONTACT INFORMATION**

Communications directed to Cincinnati Financial Corporation's secretary, Steven J. Johnston, FCAS, MAAA, CFA, chief financial officer, are shared with the appropriate individual(s). Or, you may directly access services:

**Investors:** Investor Relations responds to investor inquiries about the company and its performance. Dennis E. McDaniel, CPA, CMA, CFM, CPCU - Assistant Vice President, Investor Relations 513-870-2768 or investor\_inquiries@cinfin.com

Shareholders: Shareholder Services provides stock transfer services, fulfills requests for shareholder materials and assists registered shareholders who wish to update account information or enroll in shareholder plans.

Jerry L. Litton - Assistant Vice President, Shareholder Services

513-870-2639 or shareholder\_inquiries@cinfin.com

Media: Corporate Communications assists media representatives seeking information or comment from the company or its subsidiaries.

Joan O. Shevchik, CPCU, CLU - Senior Vice President, Corporate Communications 513-603-5323 or media\_inquiries@cinfin.com

### CINCINNATI FINANCIAL CORPORATION

The Cincinnati Insurance Company The Cincinnati Casualty Company

The Cincinnati Indemnity Company

The Cincinnati Specialty Underwriters Insurance Company

The Cincinnati Life Insurance Company

CSU Producer Resources Inc.

CFC Investment Company

**MAILING ADDRESS:** 

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